



TOO ROSGEOKAZ

«РОСГЕОКАЗ» ЖАУАПКЕРШІЛІГІ ШЕКТЕУЛІ СЕРІКТЕСТІГІ

E-mail: sales@rosgeokaz.kz | info@rosgeokaz.kz | Tel: +7 (778) 319-89-68

Address: Kazakhstan, Astana city, Sholpan Imanbaeva street, building 7B, settlement 1a

Ref: EN/4428/25/KZ/TOOROSGEOKAZ

Date: 1st November, 2025 - 20th January, 2026.

SOFT CORPORATE OFFER

We, "TOO ROSGEOKAZ", jointly with our partners, issue this binding offer with full corporate responsibility. We irrevocably confirm the Seller's commitment and capability to supply the specified commodities under the enclosed non-negotiable terms and conditions.

ORIGIN:	REPUBLIC OF KAZAKHSTAN
DELIVERY PORT:	ASWP
INCOTERMS:	FOB/CIF
LOADING PORTS:	AKTAU/ROTTERDAM/SINGAPORE/HOUSTON
PAYMENY TERMS:	MT 103/TT WIRE TRANSFER
INSPECTION:	SGS OR SIMILAR
COMMISSION:	Seller's Mandate on Seller side 50% & Buyer's mandate on Buyer side 50% accordingly.
INSURANCE:	Paid by Seller, covering 100% of Shipping Value.

DIESEL FUEL EN590 EURO4:

Monthly Quantity: 50,000 Metric Tons -350,000 Metric Tons (MAX. 500,000)

Price per MT: FOB \$410 Gross/\$400 Net.

CIF: \$420 Gross/\$410 Net.

Commission: \$5/\$5 per Metric Ton

GAS OIL D2:

Monthly Quantity: 50,000 Metric Tons -400,000 Metric Tons (MAX. 500,000)

Price per MT: FOB \$420 Gross/\$410 Net.

CIF: \$430 Gross/\$420 Net.

Commission: \$5/\$5 Metric Ton.

AUTOMOTIVE GASOIL (AGO):

Monthly Quantity: 50,000 Metric Tons -500,000 Metric Tons (MAX. 500,000)

Price per MT: FOB \$380 Gross/\$370 Net.

CIF: \$390 Gross/\$380 Net.

Commission: \$5/\$5 Metric Ton.

LIGHT CRUDE OIL:

Monthly Quantity: 10,000 Metric Tons -300,000 Metric Tons (MAX. 350,000)

Price per MT: FOB \$295 Gross/\$285 Net.

CIF: \$305 Gross/\$295 Net.

Commission: \$5/\$5 Metric Ton.



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JET FUEL A1:

Monthly Quantity: 1,000,000 barrels - 4,000,000 barrels (MAX. 5,000,000)

Price per barrel: FOB \$74 Gross/\$70 Net.

CIF: \$80 Gross/\$76 Net.

Commission: \$2/\$2 Barrel.

DIESEL D6 VIRGIN LOW POUR FUELOIL

Monthly Quantity: 50,000,000 Gallons -200,000,000 Gallons (MAX. 200,500,000)

Price per Gallon: FOB \$1.02 Gross/\$0.98 Net.

CIF: \$1.07 Gross/\$1.03 Net.

Commission: \$0.2/\$0.2 Gallon.

CRUDE OIL (CPC BLEND):

Monthly Quantity: 50,000 barrels -200,000 barrels (MAX. 250,000)

Price per barrel: FOB \$70 Gross/\$66 Net.

CIF: \$72 Gross/\$68 Net.

Commission: \$2/\$2 Barrel.

DIESEL FUEL EN590 EURO 5:

Monthly Quantity: 50,000 Metric Tons -400,000 Metric Tons (MAX. 500,000)

Price per MT: FOB \$400 Gross/\$390 Net.

CIF: \$430 Gross/\$420 Net.

Commission: \$5/\$5 per Metric Ton.

GASOLINE 95 OCTANES:

Monthly Quantity: 50,000 Metric Tons -200,000 Metric Tons (MAX. 260,000)

Price per MT: FOB \$300 Gross/\$290 Net.

CIF: \$310 Gross/\$300 Net.

Commission: \$5/\$5 per Metric Ton

PETCOKE:

Monthly Quantity: 25,000 Metric Tons –100,000 Metric Tons

Price per MT: CIF \$190 Gross/\$185 Net

FOB: \$180 Gross/\$175 Net

Commission: \$2.5/\$2.5 per Metric Ton

LIQUEFIED NATURAL GAS GOST 5542-87:

Monthly Quantity: 25,000 Metric Tons –250,000 Metric Tons

Price per MT: CIF \$330 Gross/\$320 Net

FOB: \$340 Gross/\$330 Net

Commission: \$5/\$5 per Metric Ton



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C.I.F. - COST, INSURANCE, FREIGHT PROCEDURE:

1. Buyer issues ICPO to the seller, including his international passport.
2. Seller issues SPA, and invoice for SGS test report (at buyer's cost).
3. Seller issues Commitment to supply, Availability of product, Analysis Report issued by, Certificate of Origin and Export License, as well as any deemed necessary and relevant Port Authority's Permit and Clearance to export to the buyer.
4. Seller sends buyer the shipping company details and buyer contacts the shipping company and finalizes the CPA Fees, both parties will be reliable for first month freight fee 50% each, Buyers 50% to be deducted from the trial delivery upon confirmation of Q/Q at the unloading port.
5. Seller/shipping company swift full set of POP documents including the registered contract, fresh SGS report, Bill of loading, Attestation report, Vessel Manifesto ETC to buyer and buyer's bank for confirmation via Seller's/shipping company's bank.
6. Upon confirmation of POP shipping commence as scheduled.
7. Upon Vessel arrival at Port of Destination, Seller issues ATB/DTA for buyer/buyer's inspection team to conduct CIQ or its equivalents along with the full proof of products to be handed over to the buyer by the ship captain
8. Buyer confirms products Q/Q and pays for product amount via MT103 and Seller Transfer Ownership Title/Full POP to buyer's name.
9. Buyer discharges the product and pays commissions to the intermediate party/parties.
10. Further delivery shall follow, if necessary, by updating/confirming the term as written on the SPA.

FOB TANK TO TANK ROTTERDAM, HOUSTON, AND JURONG:

1. Buyer sends ICPO and TSA for TTT, Passport Copy and Letter of Commitment and Acceptance on Buyer's letterhead.
2. Seller issues CI to buyer.
3. Buyer returns signed CI to seller for endorsement and seal.
4. Seller issues fresh SGS report of less than 48 hours to buyers Tank Farm Company to verify.

(NOTE: The Seller and the Buyer Logistics Company will mutually sign a NDA (NON- DISCLOSURE AGREEMENT) document not to disclose the SGS document to Buyer or Mandates until step No5 is fulfilled by Buyer.

5. Upon a successful verification of the SGS report by the Buyer Logistics Company the Buyer provides a TSR in Seller name or Buyer extend on Seller Tank, minimum Two days for Purpose of Dip Test.
6. Seller releases the following POP's:
 - a. Seller's Tank Storage Receipt (TSR) with full info including Terminal, Barcode &GPS
 - b. Injection report
 - c. Unconditional DTA on buyer's name
 - d. Authorization to verify (ATV)
 - e. Authorization to Sell and Collect fund (ATSC)
 - f. Commitment to Supply. (CTS)



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- g. Product passport and analytical report (PP)
- h. Certificate of origin (COO)
- i. Attestation of allocation (AOA)
- j. Legalized commercial invoice.

7. Buyer verifies and confirms POP as above & orders SGS to conduct Dip Test of the product in the seller tank.

8. Upon satisfactory result of the dip test, Seller's storage company issue to buyer, the Notice of Readiness (NOR) to inject the product into buyer's vessel/Tank.

9. Buyer submits Q88; make available the Vessel/Tank for the injection process to commence as schedule. Seller signs NCNDA/IMFPA.

10. After successful injection, Buyer pays total cost of the product via MT 103, T/T, USDT as agreed.

11. Seller transfers to the Buyer TITLE OF OWNERSHIP CERTIFICATE and all other export documents.

12. Seller pays all the intermediaries involved in the transaction and subsequently monthly contract shipment continues as per terms and conditions of the sales and purchase agreement contract between buyer and seller.

OFFICIAL TRANSACTION PROCEDURES VESSEL TO TANK

1. Buyer accepts seller procedure and issues official ICPO / TSA.
2. Seller issues Commercial Invoice to buyer.
3. Buyer countersign CI and forward back.
4. Upon the receipt of countersign commercial Invoice from the buyer, seller issues to buyer the SGS test report conducted at the loading port for buyer reference and verification:
5. Buyer issues copy of tank storage receipt TSR in Seller name or extend seller tank at the destination port, for injection or storage takeover documentation process.
6. Seller issues Injection program agreement & injection schedule sheet for seller, buyer and buyer logistics to sign and seal. Upon completion of the IPA, seller issues to the buyer;
 - Product Passport (Quantity & Quality Dip Test Analysis Report)
 - Certificate of Origin
 - Bill of Lading
 - E.T.A. (Estimated Time of Arrival) of vessel
 - Vessel (N.O.R) Notice of Readiness
 - Cargo Manifest



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Commitment Letter to Supply

ATSC

7. Upon the receipt of the documents, buyer verifies the availability of the product on high sea and makes payment within the next 48 hours for the title certificate of ownership.
8. Upon seller receipt of the certificate title payment, seller orders for the injection to commence to buyer storage tanks and transfers the product certificate title to the buyer company's name
9. Upon completion of transfer to the buyer storage at discharge port and buyer re carry out the CIQ/SGS inspection and upon a successful inspection, buyer pays by MT103 T/T for the full product value to the seller.

FOB TRANSACTION PROCEDURE TANK TO VESSEL

1. Seller sends FCO and Buyer issues ICPO & CPA.
2. Seller sends following Draft CI (Commercial Invoice), Draft DPST (Delivery Processing Schedule Table)
3. Buyer and vessel operator endorse and approve CI & DPST respectively and return to seller. Seller signs CI and issued final copy.
4. Seller programs injection and issues to Buyer the following documents:
 - A. Unconditional dip test authorization (DTA)
 - B. Fresh SGS report (less than 72 hours old)
 - C. Injection report
 - D. Certificate of Origin
 - E. Authorization to sell and collect (ATSC)
 - F. Tank Storage Receipt (TSR)
 - G. NCNDA/IMFPA
5. Buyer verify POP within 24 to 48 hours.(Buyer has optional dip test inspection on the product in Supplier/Seller storage tanks via SGS at Buyer's expense.
6. Upon successful dip test inspection (if necessary), Buyer provides INOR (Injection Notice of Readiness) to Seller and Seller immediately commences injection of the product into Buyer's CPA Chartered vessel then Buyer makes payment for the total product value by MT103/TT upon injection of completion.
7. Seller immediately transfers the title of product ownership to Buyer with all export documents.
8. Seller pays commission to Seller's side and Buyer pays commission to Buyer's side intermediaries, as per executed NCNDA/IMFPA for this transaction within 72 hours of receipt of payment from Buyer.



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9. Buyer and Seller execute SPA for 12 months. The proceeding shipments shall continue in accordance with the same Procedures indicated above.

FOB TRANSACTION PROCEDURE TANK TO TANK

1. The Buyer Issue ICPO with his International Passport Copy (Data Page) to the Seller.
2. The Seller issues Commercial Invoice (CI) for the available quantity in the Seller's Storage Tank to the Buyer. The Buyer signs and returns the CI to the Seller with their signed Tank Storage Agreement (TSA) for the Seller's authority to verify (ATV) and approve.
3. The Seller issues the Partial POP documents as below and sends to the Buyer.
 - a. Fresh Cut SGS
 - b. Unconditional DTA
 - c. Tank Storage Receipt (TSR) -72 HOURS
 - d. Product Passport
 - e. Commitment to Supply
 - f. Certificate of Origin
 - g. ATSC- Authorization to Sell & Collect
 - h. Injection Report
 - i. NCNDA
4. The Buyer conducts Dip Test in the Seller's Tank and provides Tank Details to the Seller, to commence injection of product into the Buyer's Tank.
5. Within Twenty-Four (24) hours, Buyer issues 100% TT wire transfer payment to the Seller. The Seller transfers the title ownership to the Buyer.
6. The Seller pays commission to all the intermediaries.

TRANSACTION PROCEDURE FOR CIF ESCROW

1. Buyer issues ICPO with banking information
2. Seller issues SPA draft contract (open for amendments) to buyer for endorsement. Upon receipt of signed SPA contract by both parties, seller forwards copy of contract to the nominated Escrow firm for review of the SPA contract and issuance of an agreement Escrow contract for all parties to review sign and return directly to the Escrow Firm.
3. Seller Issue:
 - Commitment to supply
 - Statement of product availability
 - Product passport Analysis
4. Upon receipt of the PPOP documents, buyer within 72 hours remits (5%) from the total worth of the product to the Escrow Firm as a security guarantee to enable seller charter the vessel, load the product to the vessel (this deposit to the Escrow firm will be deducted from the total cost of the product after inspection at the discharge port).
5. Upon confirmation from the Escrow Firm of buyer guarantee deposit, seller issues
 - Copy of license to export, issued by the department of the Ministry of Energy.
 - Copy of Approval to Export, issued by the Ministry of Justice.
 - Copy of Fresh SGS Report.



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Copy of the refinery commitment to produce the product.

Copy of contract to transport the product to the loading port.

Copy of the port storage agreement

Copy of the charter party agreement to transport the product to discharge port.

Copy of Vessel Questionnaire Q88.

Copy of Bill of Lading.

Dip test Authorization (DTA) & ATB

NOR /ETA

Certificate of Ownership Transfer.

Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy. N. Seller will issue TSR upon successful verification of all documents

6. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-25 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.

7. Buyer releases payment to Seller by TT/MT103 upon receipt of shipping documents and confirmation of the Q&Q by SGS/CIQ at destination port.

8. Seller pays commission within 48 hours by swift MT103 to all intermediaries as signed NCNDA/IMPFA.

9. Further delivery shall follow, if necessary, by updating/confirming the term as written on the SPA.

IF THE ABOVE NEGOTIATION TERMS AND WORKING PROCEDURE ARE ACCEPTABLE BY THE COMPANY, KINDLY ISSUE AN ICPO INSERTING THE ABOVE WORKING PROCEDURE IN THE ICPO FOR REVIEW AND ACCEPTANCE.

AUTHORIZED SIGNATURE:

Date: November 1st, 2025

Ismailov Ulzhabay Zhumagaleevich

(Director Manager)

Contact information:

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