

- +77476095587
- <https://orkenoil.kz>
- [info@orkenoil.kz](mailto:info@orkenoil.kz)
- z
- SyrymDatulySt42, Atyrau Kazakhstan



**REF:AE2420**  
**IssueDate:01-01-2026**  
**Valid:30 -09 -2026**  
**Official Refinery Offer**  
**Via Mandate Andre Nikol**

### FULL CORPORATE OFFER

We the ORKEN PETROLEUM TOO under penalty of perjury, confirm as seller, with full corporate responsibility to supply, hereby introduce this offer with below terms and procedures for our products:

Grade: Kazakhstan Export Grade Origin: : Kazakhstan Commission structure: (50% Buyer side/50% seller side) Contract Term: 12 months minimum (with rolls and extensions) Payments Term: MT103, BG or SBLC via MT760 POP: Provided as per documents list in contract Inspection by: SGS/CIQ.

|                  |                                        |
|------------------|----------------------------------------|
| <b>Product1</b>  | <b>JetFuelJETA1</b>                    |
| Origin           | Kazakhstan                             |
| Specification    | International export Standard          |
| Trial Shipment   | 1,000,000 bbls (+/-5%)                 |
| Monthly Quantity | 2,000,000 bbls                         |
| Total Quantity   | 24,000,000 bbls                        |
| Price            | \$74 USD gross / \$70 USD net per bbl. |
| Payment          | MT103                                  |
| Packing          | By Bulk                                |
| Inspection       | SGS or Similar By Seller               |
| Delivery         | FOB                                    |
| Loading port     | Fujairah & Rotterdam & Houston port.   |

12Q21

|                  |                               |
|------------------|-------------------------------|
| <b>Product2</b>  | <b>JetFuelJP54</b>            |
| Origin           | Kazakhstan                    |
| Specification    | International export Standard |
| Trial Shipment   | 1,000,000 bbls (+/-5%)        |
| Monthly Quantity | 2,000,000 bbls                |
| Total Quantity   | 24,000,000 bbls               |

|             |                                 |
|-------------|---------------------------------|
| Price       | \$64USDgross/\$60USDnet.        |
| Payment     | MT103                           |
| Packing     | ByBulk                          |
| Inspection  | SGSorSimilarBySeller            |
| Delivery    | FOB                             |
| Loadingport | Fujairah&Rotterdam&Houstonport. |

|                 |                                 |
|-----------------|---------------------------------|
| <b>Product3</b> | <b>DIESELEN590-10PPM</b>        |
| Origin          | Kazakhstan                      |
| Specification   | InternationalexportStandard     |
| TrialShipment   | 100,000Mts                      |
| MonthlyQuantity | 200,000Mts                      |
| TotalQuantity   | 500,000Mts                      |
| Price           | \$345USDgross/\$325USDMts.      |
| Payment         | MT103                           |
| Packing         | ByBulk                          |
| Inspection      | SGSorSimilarBySeller            |
| Delivery        | FOB                             |
| Loadingport     | Fujairah&Rotterdam&Houstonport. |

|                 |                                 |
|-----------------|---------------------------------|
| <b>Product4</b> | <b>VirginFuelD6</b>             |
| Origin          | Kazakhstan                      |
| Specification   | InternationalexportStandard     |
| TrialShipment   | 100000,000Mgls                  |
| MonthlyQuantity | 200000,000Mgls                  |
| Price           | \$0.87USDgross/\$0.83USDnet.    |
| Payment         | MT103                           |
| Packing         | ByBulk                          |
| Inspection      | SGSorSimilarBySeller            |
| Delivery        | FOB                             |
| Loadingport     | Fujairah&Rotterdam&Houstonport. |

## STANDARD FOB PROCEDURE TRANSACTION

1. The Buyer issues an official ICPO and TSA containing the Seller's procedure with banking details and Company Profile.
2. The Refinery verifies the Buyer ICPO and TSA with Company profile and Seller issues a Commercial Invoice of the product in tanks to be sign by buyer along with the buyer tank storage and Hub Number of the buyer tank.
3. Upon the signed CI received by buyer, Seller issues the below POP documents to the Buyer for verification.
  - a) Injection Report
  - b) Dip Test Authorization Letter (DTA)
  - c) Authorization to Sell and Collect
  - d) Fresh SGS Report
  - e) Authorization to verify the product in the Seller's Tank (ATV)
4. The Buyer inspects by SGS on the Buyer's expenses and sends to the Seller TSA after Receipt of successful Dip Test report is received.
5. Seller issues the following documents to all Intermediaries and the Buyer endorsed NCNDA/IMFPA.
6. Upon successful Dip Test in tanks, product will immediately be injected into Buyer's Tanks.
7. The Buyer makes Payment for the product via MT103 in exchange for title.

=====

**NOTE:** The ICPO/LOI must be in buyer's letter head with authorized signatory and stamp. It is mandatory that the document carries the buyer's bank and bank officer's contact information. The names and positions of the Company representative signing the LOI/ICPO must be clearly indicated. Otherwise, the document has no legal value; the documents must be fresh (recent date – the most 1-3 days old max.) The letter head of the Company requesting the commodity must correspond to the Bank Account Holder on the banking information provided. Lastly, the ICPO must be addressed to the seller "ORKEN PETROLEUM TOO VIA "DR SERGEY VITALY BARBIKOV" and must carry the seller's approved procedures as shown above. If your documents do not pass these verification points, please discuss them with your Buyers and get them corrected. This will save time and success

**REPRESENTED BY: DR SERGEY VITALY BARBIKOV**

**TITLE: GENERAL & PORTMANAGER**

ORKEN PETROLEUM TOO | Karasay Batyr 108/16, Almaty 050000 Kazakhstan |  
TEL/WHATSAPP: +77476095587