



TOO ROSGEOKAZ

«РОСГЕОКАЗ» ЖАУАПКЕРШІЛІГІ ШЕКТЕУЛІ СЕРІКТЕСТІГІ

E-mail: sales@rosgeokaz.kz | info@rosgeokaz.kz | Tel: +7 (778) 319-89-68

Address: Kazakhstan, Astana city, Sholpan Imanbaeva street, building 7B, settlement 1a

DRAFT SOFT CORPORATE OFFER

PRODUCT ORIGIN: KAZAKHSTAN

INSURANCE 110%

INSPECTION SELLER COST AT LOADING AND BUYER AT UNLOADING

PRODUCT: UREA 45% NITROGEN FERTILIZER

Quantity: Minimum: 20.000 MT. Maximum: 100,000 MT

Price: CIF GROSS \$340 PER MT - NET \$330 PER MT

CIF TRANSACTION DELIVERY PROCEDURES AND TERMS

1. Buyer confirmed (SCO) and issues irrevocable corporate offer (ICPO) with bank details along with buyer company registration details and passport copy of the authorized officer.
2. Seller confirm buyer (ICPO) and issues the draft contract to buyers' attention for amendment and correction if requires, buyer review and sign contract and return to the Seller in word format and pdf for Refinery seller final approval.
3. The mutual signed sealed contract by email and will be considered legal and official purchase and sale agreement contract.
4. Seller send final signed spa contract to appropriate authority ministry of Agriculture for registration approval and legalization process for allocation booking and securing the approval title transfer allocation to buyer's company name and seller pay all the expense.
5. Buyer provides proof of fund via swift MT199/MT799 bank to bank within 4 official days. Please Note: Referring to POF (Proof of Funds) is crucial to ascertain buyer purchasing ability to bring the deal to smooth and perfect completion. If buyer fail to provide POF via swift MT199/MT799 to seller bank. Then, buyer will be responsible to pay the contract authorization Procurement security Guarantee expense (\$25000). After which seller send approved registered authorized soft performance guarantee pop document to buyer as follow



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- A. Certificate of Origin
 - B. Statement of Availability of Product.
 - C. Product Quality Passport
 - D. Seller Irrevocable Commitment to Supply
 - E. Product Allocation Certificate
 - F. Authority to Sell and Collect
 - G. Commercial Invoice for the First Value Shipment
5. Upon confirmation receipt of the provided approved registered authorized soft performance guarantee pop document buyer's bank issues SBLC/BG/DLC via swift (MT760/MT700) as a guarantee payment for the product value to the seller's bank within 6 days via MT 103 according to presentation of shipping documents (b / I + product certification) at discharge port. Following the open banking instrument, the seller's bank sends the buyer's bank a 3% performance bond (PB) in the amount of a remittance and a proof of product (pop) within 3 days.
6. If buyer fails or unable to issue the agreed payment instrument SBLC/BG/DLC via swift (MT760/MT700) within 7 banking days, buyer makes \$240,000 deposit of product security performance guarantee by TT Wire transfer to refinery seller or and the said amount will be deducted from the product value.
- 6.1 Or either way, Refinery and buyer will bridge charter party agreement with shipping company and CPA will be signed and endorsed by the three parties. And seller and buyer pay the CPA cost 50/50 % each respectively. And Fresh SGS at loading port along bill of lading, Q88 and port clearance including all the export document will be provide to buyer by shipping company in order to commence shipment schedules to buyer destination port,
- Please Note: The \$240,000 payment as product Security Performance Guarantee or 50% CPA for the freight fee will be deducted from the total product payment value at destination discharge port
7. Seller's bank issues below full pop documents to the buyer's bank as follow
- A- Copy of License to Export, Issued by The Department of the Ministry of agriculture
 - B- Copy of Approval to Export, Issued by The Ministry of Justice
 - C- Copy of Port Storage Agreement
 - D- Copy of CPA to Transport the product to the loading port
 - E- Copy of the Vessel Questionnaire {88}



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F- Copy of allocation Storage Receipt {TSR}

G- Copy of the charter party agreement with the shipping operator

h- Copy of Bill of Lading

I- Fresh Cut SGS Report / Dip Test Letter

J- Copy of Products Certificate of Origin

K- Copy of Statement of Availability of the Product

L- Copy of Export License Certificate

M- Certificate of Ownership Transfer.

7. Seller commences shipment arrangement as per schedules on the contract agreement. Shipping company shall communicate notice of readiness to buyer's appointed discharge port through shipping agent for shipment finalization preparation.

8. Shipping commence, after vessel arrive at buyer discharge port, buyer conducts 'SGS, CIQ Q & Q test inspection within 6 days', upon receipt of buyer product confirmation, verification conformity and injection. Buyer release product full payment to seller via MT103 wire t/t.

9. The seller pays commissions to parties involved according to the NCNDA/IMFPA agreement

Subsequently monthly shipment commences s as per signed spa and product payment will be made against successful SGS/CIQ or equivalent inspection via TT/MT103.

