

TOO DAVIAR OIL

ADDRESS: ALMATY CITY, ZHETYSU DISTRICT, ZHAMBYLA A STREET 169 APT72.
EMAIL: SALE@DAVIAROIL.KZ info@daviaroil.kz
BIN: 151040015024

DATE OF ISSUE: 24-08-2023
EXPIRE DATE: 23-08-2029
TO: END BUYER / BUYER'S MANDATE

SOFT CORPORATE OFFER

It is our privilege to introduce TOO DAVIAR OIL, a licensed mandate company proudly working with leading refineries of Kazakhstan origin. Under penalty of perjury, we hereby issue this Soft Corporate Offer under the stated terms and conditions to confirm our readiness to execute a Sales and Purchase Agreement with the End Buyer. We affirm our capability to supply the listed commodities in accordance with the provisions outlined in this offer.

TERMS OF NEGOTIATION:

Delivery: CIF/FOB

**Payment Term: DLC MT700, SBLC MT760 and TT Wire Transfer MT103,
Cryptocurrency (BTC) Performance Bond: 2% operative PB will be issued from Seller's bank to the buyer bank. Quality: Q&Q test report will be conducted at the loading port by SGS or Equivalent at the expense of Seller. Products Origin: KAZAKHSTAN, AZERBAIJAN/RUSSIA AND NON-RUSSIA.**

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL (JP54)

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 1,000,000BBLS

MAXIMUM QUANTITY: 2,000,000BBLS MONTHLY

PRICE FOB: \$86 GROSS/ \$82 NET PER BBL COMMISSION: \$4

PRICE CIF: \$94 GROSS/ \$90 NET PER BBL COMMISSION: \$4

SHARING: \$2 ON THE SELLER SIDE/ US \$2 ON THE BUYER SIDE.

EN590 10PPM/50PPM

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 50,000MT

MAXIMUM QUANTITY: 500,000MT MONTHLY

PRICE FOB: US \$450 GROSS/ \$440 NET PER MT COMMISSION: \$10

PRICE CIF: US \$460 GROSS/ \$450 NET PER MT COMMISSION: \$10

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SHARING: \$5 ON THE SELLER SIDE/ \$5 ON THE BUYER SIDE.

LIQUEFIED PETROLEUM GAS (LPG)

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 50,000MT

MAXIMUM QUANTITY: 500,000MT MONTHLY

PRICE FOB: \$310 GROSS/ \$300 NET PER MT COMMISSION: \$10

PRICE CIF: \$320 GROSS/ \$310 NET PER MT COMMISSION: \$10

SHARING: \$5 ON THE SELLER SIDE/ \$5 ON THE BUYER SIDE.

ESPO CRUDE OIL

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 2,000,000 BARRELS

MAXIMUM QUANTITY: 5,000,000 BARREL MONTHLY

CIF PRICE: \$95 GROSS/ \$91 NET PER BBL. COMMISSION: \$4

FOB PRICE: \$88 GROSS/ \$84 NET PER BBL. COMMISSION: \$4

COMMISSION: \$2 ON THE SELLER SIDE/ \$2 ON THE BUYER SIDE

BITUMEN GRADE 40/50, 60/70, 80/100

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 50,000

MAXIMUM QUANTITY: 500,000 MT MONTHLY

PRICE ON FOB: \$360.00 GROSS / \$350.00 NET PER MT. COMMISSION: \$10

PRICE ON CIF: \$370.00 GROSS / \$360.00NET PER MT. COMMISSION: \$10

COMMISSION: \$5 ON THE SELLER SIDE/ \$5 ON THE BUYER SIDE

PETCOKE

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 50,000 MT

MAXIMUM QUANTITY 500.000 MT MONTHLY

PRICE CIF: \$240 GROSS/ \$230 NET. COMMISSION: \$10

PRICE FOB: \$230 GROSS / \$220 NET. COMMISSION: \$10

COMMISSION: \$5 ON THE SELLER SIDE/ \$5 ON THE BUYER SIDE

HIGH SPEED DIESEL EURO 4 GRADE (GASOLINE)

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 50,000 MT

MAXIMUM QUANTITY 500.000 MT MONTHLY

CIF PRICE: \$380.00 GROSS / \$370.00 NET PER MT. COMMISSION: \$10

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**FOB PRICE: \$360.00 GROSS / \$350.00 NET PER MT. COMMISSION: \$10
COMMISSION: \$5 ON THE SELLER SIDE/ \$5 ON THE BUYER SIDE**

AGO

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 50,000 MT

MAXIMUM QUANTITY: 500,000 MT MONTHLY

CIF PRICE: \$380.00 GROSS / \$370.00 NET PER MT. COMMISSION: \$10

**FOB PRICE: \$360.00 GROSS / \$350.00 NET PER MT. COMMISSION: \$10
COMMISSION: \$5 ON THE SELLER SIDE/ \$5 ON THE BUYER SIDE**

DIESEL GAS OIL (D6)

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 10,000,000 GALLONS

MAXIMUM QUANTITY: 500,000,000 GALLONS MONTHLY

PRICE FOB: \$0.84 GROSS/ \$0.80 NET PER GALLON COMMISSION: \$ 0.04

PRICE CIF: \$0.88 GROSS/ \$0.84 NET PER GALLON COMMISSION: \$ 0.04

SHARING: \$ 0.2 ON THE SELLER SIDE/ \$ 0.2 ON THE BUYER SIDE.

JET A1

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 1,000,000 BBLS

MAXIMUM QUANTITY: 5,000,000 BBLS MONTHLY

PRICE FOB: \$70 GROSS/ \$66 NET PER BBL COMMISSION: \$4

PRICE CIF: \$84 GROSS/ \$80 NET PER BBL COMMISSION: \$4

SHARING: \$ 2 ON THE SELLER SIDE/ \$ 2 ON THE BUYER SIDE

UREA

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 5,000 MT

MAXIMUM QUANTITY: 500,000 MT MONTHLY

PRICE CIF: \$390 GROSS/ \$380 NET PER MT COMMISSION: \$10

SHARING: \$5 ON THE SELLER SIDE/ \$5 ON THE BUYER SIDE

DIESEL GAS D2 OIL

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 50,000MT

MAXIMUM QUANTITY: 500,000MT MONTHLY

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**PRICE FOB: \$320 GROSS/ \$310 NET PER MT COMMISSION: \$10
PRICE CIF: \$330 GROSS/ \$320 NET PER MT COMMISSION: \$10
SHARING: \$5 ON THE SELLER SIDE/ \$5 ON THE BUYER SIDE.**

LIQUEFIED NATURAL GAS (LNG)

**ORIGIN: KAZAKHSTAN
LIFTABLE QUANTITY: 50,000MT
MAXIMUM QUANTITY: 500,000 MT MONTHLY
PRICE FOB: \$310 GROSS/ \$300 NET PER MT COMMISSION: \$10
PRICE CIF: \$320 GROSS/ \$310 NET PER MT COMMISSION: \$10
SHARING: \$5 ON THE SELLER SIDE/ \$5 ON THE BUYER SIDE.**

LCO – LIGHT CRUDE OIL

**ORIGIN: KAZAKHSTAN
LIFTABLE QUANTITY: 50,000 MT
MAXIMUM QUANTITY: 500,000 MT Month**

**CIF Price: \$280/ MT Gross/ USD 270 NET PER MT COMMISSION: \$10
FOB Price: \$270/MT Gross /USD 260 NET PER MT COMMISSION: \$10
SHARING: \$5 ON THE SELLER SIDE/ \$5 ON THE BUYER SIDE**

MAZUT M-100 GOST 10585-75/9

**ORIGIN: KAZAKHSTAN
MINIMUM LIFTABLE QUANTITY: 50,000 MT
MAXIMUM QUANTITY: 500,000 MT MONTHLY
CIF PRICE: GROSS USD \$380.00/ NET USD \$370.00 PER MT. COMMISSION: US \$10
PRICE FOB: GROSS USD \$370.00/NET: USD \$360.00 PER MT. COMMISSION: US \$10
COMMISSION: \$5 USD BUYER SIDE / \$5 USD SELLER SIDE**

PROCEDURE

FOB PROCEDURE FOR TANK TO VESSEL

1. Buyer issues ICPO on buyer company letterhead containing the seller's working procedure with banking details, scanned copy of buyer's passport data page and certificate of incorporation, along with Charter Party Agreement (CPA) for seller's validation.
2. Seller issues a commercial invoice of the product in tanks at the port, and Buyer signs and returns the Commercial Invoice to Seller

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3. Upon return of the endorsed CI, Seller releases to Buyer the following Partial Proof of Product (PPOP) documents;

- a. Authorization to verify (ATV)
- b. Tank storage Receipt (TSR)
- c. Certificate of Origin
- d. Commitment Letter to Supply
- e. Injection Report

4. Buyer leased the seller tank for 1-day to secure tank clearance and port legal access permit for buyer and buyer SGS team to conduct DIP TEST.

5. Upon confirmation of the buyer securing tank clearance and port legal access permit to the product, 6. Seller issues DTA for Buyer to proceed with the dip test and Buyer and his SGS Inspection team conduct a dip test on the product in the seller tank.

7. Upon the satisfactory result of the dip test, the Seller's storage Company issues Buyer the Notice of Readiness (NOR) to inject the product.

8. Buyer provides Q88 and ATI from his logistics/Shipping Company and makes the Vessel available for the injection process to commence as scheduled.

Note: Injection fees will be paid if Buyer does not have their injection personnel.

9. Upon completion of the Injection, Seller releases to the buyer the below POP documents.

- f. Product SGS Report.
- g. Pipeline Injection Report.
- h. Authority to Sell and Collect (ATSC)
- i. Product passport (analysis test report).
- j. NCNDA/IMFPA to all intermediaries involved in the Transaction and to the buyer.

2. Endorsed NCNDA/IMFPA.

10. Upon confirmation of the above POP documents by Buyer and the Endorsement of NCNDA/IMFPA Buyer immediately pays for the total cost of the product value injected into the Ship/vessel through MT103 TT wire transfer. Seller pays all intermediaries involved in the transaction upon receipt of the payment within 24 hours and transfers the Title of Ownership certificate of the product to the entity nominated by Buyer.

11. Second and succeeding shipments continue.

FOB PROCEDURE FOR TANK TO TANK

1. The Buyer issue an ICPO. Containing the Seller's work procedures and banking details along with TSA (tank storage agreement), Buyer certificate of incorporation, company profile (CP) and international passport copy of the CEO.
2. Seller issues commercial invoice (CI) of products in tank at port, Buyer signs and returns the documents with acceptance and commitment letter stating to adhere to Seller procedure.
3. The Seller issues a copy of the SGS report strictly just to the Buyer's tank farm company only to verify the SGS report. This is because the buyer's status as a legitimate purchaser remains

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unconfirmed until they provide proof of storage capacity, after which the required documentation will be issued directly.

4. After confirmation of successful verification of SGS report by Buyer's tank farm company buyer immediately obtain a 3 days TSR from their tank storage company to prepare for injection.
5. The Seller issues the following POP documents to the Buyer:
 - a. SGS report for quality and quantity not older than 48 hours.
 - b. Product certificate of origin.
 - c. Product injection report.
 - d. Tank storage receipt with full GPS coordinates.
 - e. Unconditional dip test authorization letter.
 - f. Authorization to sell and collect.
 - g. Q&Q PP.
 - h. NCNDA/IMFPA to be endorse by all intermediaries
6. After verification of the documents, the injection will be commenced and after injection the Buyer makes payment for the total value of the product injected into the tank via MT103-TT.
7. After receiving confirmation of Buyer payment, the Seller immediately transfer the title ownership to the Buyer.
8. Seller sends payment of all intermediaries involved in the transaction

24 hours after receiving confirmation of Buyer payment as per signed & sealed NCNDA/IMFPA which is notarized by public notary in Kazakhstan and then monthly remittance is continued as per terms and terms of the contract of sale and purchase agreement between the Buyer and Seller.

FOB PROCEDURE TANK TO VESSEL / DIP & PAY.

1. Buyer issues ICPO with CPA for verification and international passport copy (data page) to seller.
2. Seller issues Commercial Invoice (CI) for the quantity of product, buyer signs and returns the CI to seller.
3. Seller returns the signed commercial invoice and seller proceed to issue inspection letter to inspect buyer vessel before releasing the full PPOP document with fresh SGS report.
4. Seller issues the partial pop documents as below and sends to buyer.
 - a. Fresh SGS (not older than 48 hours)
 - b. Certificate of Origin
 - c. Authorization to Verify (ATV)
 - d. Unconditional DTA

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- e. Commitment to Supply
- e. Tank storage receipt (TSR)
- g. ATSC h. Injection Report.
- h. Unconditional dip Test Authorization Letter (UDTA).
- 5. Buyer conducts inspection by SGS on buyer's expense.
- 6. Seller issues the NCNDA/IMPFA to all intermediaries involved in the transaction and upon successful dip test of the product, seller commences injection to buyer's tank or vessel, buyer makes payment of the product via MT 103 and seller transfer's title.
- 7. Second and succeeding shipments continue.

FOB PROCEDURE FOR TANK TO TANK

- 1. Buyer issues ICPO & Tank storage agreement TSA
- 2. Seller issue commercial invoice (C.I). to the buyer, buyer sign and return commercial invoice
- 3. Seller lodge the finalized Commercial Invoice with the bank and seller proceeds to verify and pay two (2) days buyer tank storage as a commitment to supply and upon confirmation of seller payment by buyer tank operator buyer immediately pay additional 3 days to obtain the total of 5 days tank storage receipt needed for the transaction issued in buyer name.
- 4. Seller provide buyer with the following document
 - a. Injection Report
 - b. Certificate of Origin
 - C. ATSC (Authorization to Sell and Collect)
 - d. Statement of Availability of Product
 - e. ATV (Authorization to Verify)
 - h. DTA for Buyer and his SGS Inspection team to conduct a dip test on the product in the seller tank.
- 5. Upon successful dip test result, seller inject the product into buyer tanks
- 6. NCNDA/IMPFA will be signed by all intermediaries involved with seller bank endorsement
- 7. After confirmation of the above POP documents and product in tanks, buyer make payment for total cost of product value via MT103 and seller transfer to buyer the product title and one (1) year contract.
- 8. Seller pays all intermediaries involved in the transaction according to the signed NCNDA/ IMPFA.

FOB PROCEDURE FOR TANK-TO-TANK DIP & PAY

- 1. The buyer issues ICPO with international passport copy (data page) to the seller along with company profile and TSA for approval.
- 2. The seller issues commercial invoice (CI) for the available quantity in the seller's storage tank to the buyer. Buyer reviews, signs and returns the (CI)to the seller.
- 3. The seller issues following PPOP/POP to buyer for evaluation.
 - a. commitment to supply.
 - b. authorization to verify (ATV) via phone or email

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- c. TSR
- d. tank-to-tank injection agreement (TTIA) to be signed by End Seller, buyer and buyer tank farm. buyers tank farm sends back TSR with hub and tag information if not stated on the TTTIA.
- 4. Upon verification of POPP by buyer and presentation of endorsed TTIA/ TSR by buyer. seller sends UDTA for all parties including tank farm to sign to enable buyer to conduct dip test to obtain fresh SGS (not older than 48hours). the buyer conducts dip test in the seller's reservoir/tanks at their expense and arranges the injection of the product into the buyer's tanks.
- 5. Within twenty-four (24) hours after complete injection, seller issues injection report for the complete injected quantity to the buyer and buyer issues 100% wire transfer payment via mt103 to the seller's nominated account.
- 6. The seller transfers the title ownership to the buyer and pay commissions to their intermediaries via NCNDA/IMFPA.
- 7. After trial lift is completed, and the next shipments is followed according to the signed and sealed commercial invoice by both parties.

Procedure for Tank Take Over

- 1. Buyer issues ICPO along with buyer POF, CIS to seller company via seller mandate representative.
- 2. Seller issues allocation Commercial Invoice (CI) to be sign by buyer and return to seller within 24hr.
- 3. Seller provides the following POP documents.
 - a. TSR - Tank Storage Receipt
 - b. Certificate of Product Origin.
 - c. Product Availability
 - d. Commitment Letter to Supply the Product
 - e. Authorization to Sell and Collect (ATSC)
 - f. ATV
- 3. The buyer contacts the seller's TANK FARM company to obtain a 1-day payment invoice for tank clearance and for Buyer to gain a port legal access permit execute a dip test for quantity and quality inspection and fresh inspection/report by SGS in Seller's Tank.
- 4. Seller issues the following documents to buyer:
 - a. Unconditional DTA

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- b. Product Passport Analysis
- c. Company certificate
- d. Export License

5. Within 3 working days buyer perform a Dip Test, and upon satisfactory SGS inspection result, Buyer pays the seller via MT103 of the total product value and seller pay all the intermediaries involved successfully as per NCNDA/IMFPA.
6. Seller transfers products title ownership to Buyer's name.
7. Seller issue contract agreement letter to buyer for roll over to contract of 12 Months.

VESSEL TO TANK FOB ROTTERDAM/HOUSTO

1. Buyer sends ICPO on receipt of seller's soft offer along with buyer's CP and tank storage agreement (TSA).
2. Seller issues commercial invoice (CI) for the available quantity in the storage tank to buyer. Buyer signs and returns to seller the commercial invoice and a scan copy of the buyer's passport.
3. Seller receives the signed (CI) and issues to Buyer the PPOP documents:
 - a) Bill of Lading
 - b) Vessel Details
 - c) Cargo Manifest
 - d) Certificate of Origin
 - e) Product Passport (Analysis Report).
4. Buyer contacts their tank farm to obtain the BOOKING CONFIRMATION LETTER and NOR from their tank farm confirming 3 days' tank lease and their readiness to receive the product in their storage tank and send to the seller.
5. Seller discharges the product into the shore tank in Rotterdam and issue TSR/DTA for buyer and its SGS Agents to proceed with the dip Test inspection process on seller's tank.
6. Upon successful dip test, Seller proceeds with the tank-to-tank transfer of the product to the Buyers secured shore tank at the loading port.
7. Buyer makes 100% payment by MT103 TT Wire Transfer for the total product injected into the tank.

8. seller pays All Intermediary Involved in the Transaction, and Subsequently Monthly Shipment Continues as per Terms and Conditions of the Sales and Purchase Agreement Contract between Buyer and Seller.
9. Seller issues draft contract to buyer to review for R&E monthly deliveries.

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CIF ASWP APPROVED STANDARD BANKING WORKING PROCEDURES

1. Buyer issues ICPO alongside Buyer's Passport copy, company's registration certificate.
2. Seller acknowledges ICPO and issue Draft Contract SPA to Buyer, Buyer review SPA open for any amendment, sign and return to seller for approval.
3. Seller registers and legalizes the signed Sales and Purchase Agreement contract and provides the registered legalized and notarized SPA including PPOP as listed below.
 - a. Certificate of Origin.
 - b. Commitment to Supply.
 - c. Statement of Availability of the product.
 - d. Product export license
 - e. Product Allocation payment invoice at buyer's expense.
4. Upon buyer securing allocation, Seller issues and register the Full set of POP with the Ministry of Energy and Justice including the loading Port Authority, and charter of vessel for product Shipment.
5. Seller send to Buyer the full set of POP documents, vessel documents including SGS report at Origin Country to Buyer via (Bank to Bank secured email) and loading commence according to shipment schedule for departure from origin port within the specified working days after Buyer final notification of POP verification and Confirmation.
 - a. POP DOCUMENTS:
 - b. Certificate of Incorporation
 - c. Act of Transfer
 - d. Commercial Invoice
 - e. Fresh SGS Report at Loading Port
 - f. Tank Receipt
 - g. Vessel Q&Q and Quality Specification
 - h. Bill of Lading
 - i. Notice of Readiness (NOR)
 - j. Estimated Time of Arrival (ETA)
 - k. Authorization To Sell Certificate (ATSC)
 - l. Cargo Declaration / Conforming Warrant
 - m. Ullage Report
 - n. Customs Declaration Certificate.
 - o. Product Allocation Certificate
 - p. Notarized NCNDA/IMFPA

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within 3 banking days of the Vessel arrival at Buyer destination port, upon Buyer's Confirmation and satisfaction with product buyer makes payment via TT/MT103 to Seller against Shipping documents and Title transfer. Product discharged into Buyer's storage facility/vessel, and Seller pays commission to all intermediaries within 24 hours after receiving payment from Buyer.

4. PROCEDURE TANKER TAKE OVER

1. Buyer issues an official ICPO inserting seller's terms and procedures.
2. Seller issues Memorandum of Understanding (MOU) TITLE TANKER TAKE OVER for buyer's review and signing.
3. Buyer signs the Memorandum of Understanding (MOU) TITLE TANKER TAKE OVER and returns to seller the signed MOU contract, and seller issues the PPOP Documents as shown below:
 - a. Product Passport (Quantity & Quality Dip Test Analysis Report)
 - b. Certificate of Origin
 - c. Bill of Lading
 - d. Vessel Q88
 - e. E.T.A. (Estimated Time of Arrival) Of Vessel
4. Upon receipt confirmation of the above PPOP documents by the buyer, Buyer conducts due diligence on the product availability via Q88 or via the vessel IMO Number upon tracking the vessel current location on the sea.
5. Within 48 hours buyer contact seller shipping company and make a Transaction Guarantee Deposit (TGD) payment to secure the vessel and for the vessel to be rerouted to the buyer's destination.
6. Upon buyer payment confirmation for the Transaction Guarantee Deposit (TGD), seller make contact to the necessary office to make the possible changes on the products pop documents from the previous buyer company name to the new potential buyer company name which will be processed by the office of the Legal Advisory Department (LAD) of the head of petroleum sector Kazakhstan, so as for buyer obtaining original pop documents on their company name and get the Products Conformity Permit (PCP) in- order to give the vessel captain a direct instruction to sail the vessel to the new buyer designated port of discharge. (This is compulsory).
7. Vessel re-rout and arrive new buyer's desired port and Seller provide NCNDA/IMFPA to be signed by all intermediaries involved with seller bank endorsement.
8. On arrival of the vessel at the discharge port buyer conduct DIP Test inspection on the products with SGS or Intertek. Upon a successful Inspection, buyer pays for the full

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9. products value via MT103 T/Wire Transfer which all necessary cost borne by the buyer earlier will be deducted from the total cost of products
10. Buyer / Seller pays commission to all intermediaries involved as per signed NCNDA /IMFPA within 48 hours
11. Possible contracts begin for one or more years' interval

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