



LIMITED LIABILITY PARTNERSHIP

"ST SOLUTIONS"

SOFT CORPORATE OFFER

Date Issued: 05 January, 2026

Expired Date: 31 June, 2026

To: Capable End Buyers / Buyer Mandate.



We **LIMITED LIABILITY PARTNERSHIP "ST SOLUTIONS"** with legal responsibility under penalty of perjury hereby confirm the Availability and Capability to Supply the under list products for Immediate Spot and Contract sales. The Supply is guaranteed to meet the Specification and pass through the stringent requirement of SGS or Equivalent Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations. Only direct negotiations from end buyer's representative and mandates will be considered

ORIGIN: KAZAKHSTAN

DELIVERING PORT: CIF/FOB TRANSACTION

INCOTERMS: COST INSURANCE & FREIGHT

LOADING PORT: AKTAU/SEMEY/ROTTERDAM/HOUSTON PORTS

PAYMENT TERMS: T/T WIRE TRANSFER & MT103 /SBLC/DLC

INSPECTION: SGS

INSURANCE: PAID BY SELLER COVERING 110% OF THE SHIPMENT VALUE

DIESEL GAS D2 OIL

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$ 440.00MT NET / USD \$ 430.00MT on CIF

FOB Price: Gross USD \$ 420.00MT NET / USD \$ 410.00MT on FOB

Commission seller side \$10 USD/Buyer side \$10 USD

MAZUT M100



+7 (778) 521-9946



info@st-solutions.kz /
sales@st-solutions.kz /
abdراكхманович@st-solutions.kz



Almaty, Medeu District, Alatau
Micro District, Ibragimov Street, 9





LIMITED LIABILITY PARTNERSHIP “ST SOLUTIONS”

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$430.00/ USD \$ 420.00 NET on CIF

FOB Price: Gross USD \$380.00 / USD \$370.00 NET on FOB

Commission seller side \$10 USD/Buyer side \$10 USD

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

CIF Price: Gross USD \$ 170.00BBL NET/ USD \$160.00 NET on CIF

FOB Price: Gross USD \$ 150.00 BBL NET / USD \$140.00 NET on FOB

Commission seller side \$3 USD/Buyer side \$3 USD

VIRGIN FUEL OIL D6

Minimum Quantity: 400,000,000 Gallons per Month

Maximum Quantity: 800,000,000 Gallons per Month

CIF Price: Gross USD \$9.99 / USD \$ 8.97 NET on CIF

FOB Price: Gross USD \$ 1.00 / USD \$0.98 NET

EXPORT BLEND CRUDE

Minimum Quantity: 10,000 Barrels per Month

Maximum Quantity: 3,000,000 Barrels per Month

CIF Price: Gross USD \$150.00 / USD \$ 140.00 NET

FOB Price: Gross USD \$130.00 / USD \$ 120.00 NET

Commission seller side \$3 USD/Buyer side \$3 USD



EASTERN SIBERIA-PACIFICOCEAN OIL (ESPO)

QUANTITY: 50,000 PER BARREL

MAXIMUM QUANTITY 5,000,000 PER BARREL.

CIF PRICE: GROSS \$48 NET \$44

FOB PRICE: GROSS \$44 NET \$40

COMMISSION \$2 Seller side \$2 Buyer side

LIQUEFIED PETROLEUM GAS

Minimum Quantity: 10,000 Metric Tons per Month



+7 (778) 521-9946



info@st-solutions.kz /
sales@st-solutions.kz /
abdراكхманович@st-solutions.kz



Almaty, Medeu District, Alatau
Micro District, Ibragimov Street, 9





LIMITED LIABILITY PARTNERSHIP

"ST SOLUTIONS"

Maximum Quantity: 1,000,000 Metric Tons per Month

CIF Price: Gross USD \$ 400.00MT / USD \$ 390.00MT NET on CIF

FOB Price: Gross USD \$ 380.00MT / USD \$ 370.00MT NET on FOB

Commission seller side \$10 USD/Buyer side \$10 USD

LIQUEFIED NATURAL GAS (LNG) LIFTABLE QUANTITY

Minimum Quantity: 100,000Metric Tons Per Month

Maximum Quantity: 400,000Metric Tons Per Month

CIF Price: Gross USD \$420.00/ USD\$410.00 NET on CIF

FOB Price: Gross USD\$400.00/ USD\$390.00 NET on FOB

Commission seller side \$10 USD/Buyer side \$10 USD

FUEL OIL CST-180

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD\$380.00/ USD\$370.00 NET on CIF

FOB Price: Gross USD \$330.00/ USD \$320.00 NET on FOB

Commission seller side \$10 USD/Buyer side \$10 USD

UREA 46% PRILLED & GRANULAR

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 50,000 Metric Tons Month

CIF Price: Gross USD \$ 380.00 / NET USD \$ 370.00

FOB Price: Gross USD \$ 360.00 / NET USD \$ 350.00

Commission seller side \$5 USD/Buyer side \$5 USD

SULPHURGRANULAR

Minimum Quantity: 50,000 metric tons per month

Maximum Quantity: 500,000 metric tons per month

CIF Price: Gross USD \$410 /NET USD \$400

Commission seller side \$10 USD/Buyer side \$10 USD

JET A1 FUEL

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month



+7 (778) 521-9946



info@st-solutions.kz /
sales@st-solutions.kz /
abdراكхманович@st-solutions.kz



Almaty, Medeu District, Alatau
Micro District, Ibragimov Street, 9





LIMITED LIABILITY PARTNERSHIP "ST SOLUTIONS"

CIF Price: Gross USD \$190.00BBL NET/ USD \$180.00 NET

FOB Price: Gross USD \$230.00BBL NET / USD \$220.00 NET

Commission seller side \$5 USD/Buyer side \$5 USD



DIESEL EN590

Minimum Quantity: 30,000 metric tons

Maximum Quantity: 500,000 metric tons

CIF price: GROSS USD \$440.00 MT NET: USD \$430.00 MT

FOB Price: GROSS USD \$ 410.00 MT NET: USD \$400.00 MT

Commission seller side \$10 USD/Buyer side \$10 USD

PETROLEUM COKE

Minimum Quantity: 50,000MT per Month

Maximum Quantity: 400,000MT per Month

CIF Price: USD \$ 240.00MT/USD \$ 230.00 NET

Commission seller side \$5 USD/Buyer side \$5 USD

REFINERY TRANSACTION WORKING PROCEDURES ON CIF ANY PORT

1. Buyer issues Purchase Order upon receipt in acceptance of seller's Soft Offer
2. Seller issues Draft Sales and Purchase Agreement Contract for buyer's review and signing.
3. Seller send's partial POP to Buyer via email:
 - (a) Statement of Availability of Product
 - (b) Commitment to Supply
 - (c) Product Passport
 - (d) Company Registration Certificate
 - (e) Product Allocation Export License
4. Seller appoints and signs charter Party Agreement with the Buyer and the shipping Company. Buyer and Seller pay to the shipping company for transporting of the product to buyer's final discharge port. NOTE: buyer Deduct the 50% part shipping payment from the total product funds.



+7 (778) 521-9946



info@st-solutions.kz /
sales@st-solutions.kz /
abdراكхманович@st-solutions.kz



Almaty, Medeu District, Alatau Micro District, Ibragimov Street, 9





LIMITED LIABILITY PARTNERSHIP “ST SOLUTIONS”

5. Seller swift the full POP and 2% Performance Bond to buyer's bank. Buyer's Bank swift in return, the Irrevocable Non Transferable Documentary Letter of Credit to the Seller's Bank
6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port And after SGS/Q&Q or Equivalent inspection immediately Buyer's Bank releases the Total value of the Shipping to Seller's Bank within 48hours (two banking days) By MT103.

REFINERY TRANSACTION WORKING PROCEDURE ON CIF

1. Buyer issues ICPO must be with Buyer company letterhead and Buyer banking information.
2. Seller issues SPA to Buyer/Buyer signs seals and returns the SPA to Seller, Seller gives Partial proof of products, PPOP authentication/approval legalized by the authority Kazakhstan Ministry of energy is for Buyer
 - (A) Refinery Commitment to Supply
 - (B) Certificate of Origin
 - (C) Statement of availability of product
 - (D) Commercial invoice for the first value month
3. Within 5 banking days, Buyer's bank sends non-Transferable Irrevocable Operative SBLC via MT760 or DLC via MT700 according to seller's fiduciary bank verbiage to Seller nominated fiduciary offshore bank account for first Month shipment, should Buyer fail to issue payment instrument within 5 banking days, Buyer will make cash deposit of \$450,000 by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port, Seller's Bank Issues Full POPP Documents to the Buyer's Bank alongside with the 2% Performance Bond (PB)
 1. A) Copy of license to export, issued by the department of the Ministry of Energy, Kazakhstan Republic.
 2. B) Copy of Approval to Export, issued by the Ministry of Justice, Kazakhstan Republic.
 3. C) Copy of statement of availability of the product.
 4. D) Copy of the Refinery commitment to produce the product.
 5. E) Copy of Transnet contract to transport the product to the loading port
 6. F) Copy of the port storage agreement.
 7. G) Copy of the charter party agreement to transport the product to discharge port.
 8. H) Copy of Vessel Questionnaire 88.
 9. I) Copy of Bill of Lading.



+7 (778) 521-9946



info@st-solutions.kz /
sales@st-solutions.kz /
abdراكхманович@st-solutions.kz



Almaty, Medeu District, Alatau
Micro District, Ibragimov Street, 9





LIMITED LIABILITY PARTNERSHIP "ST SOLUTIONS"

10. J) SGS Report at loading port.
11. K) Dip test Authorization (DTA) & ATB.
12. L) NOR /ETA.
13. M) Certificate of Ownership Transfer.
14. N) Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy,
4. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-25 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.
5. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q&Q by SGS/CIQ at destination port.
6. Seller pays commission within 48 hours by swift MT103 to all intermediaries as signed NCNDA/IMPFA.

REFINERY TRANSACTION WORKING PROCEDURE ON FOB

1. Buyer sends ICPO in line with Seller working procedures alongside their Tank Storage Agreement (TSA) on receipt and acceptance of Seller's Soft Offer.
2. Seller issues Commercial Invoice (CI), Buyer Signs within 24 hours and returns to Seller Within its validity.
3. Upon receipt and review of the signed CI:
 - a) Seller issues Dip Test Authorization (DTA) to be completed and signed by Buyer/Buyer logistic in order for Dip Test to be conducted alongside counter signed copies of the CI;
 - b) Seller / Buyer's pay together to Buyer's Tank Storage company to enable Buyer's Storage company signed/ complete DTA with Buyer's.
 - c) Seller will pay for 2 days to Buyer's Tank Storage company, after confirmation of Seller payment by Buyer's storage Company, Buyer's pay for 3 days to Buyer's Tank Storage company.
4. Buyer returns the Dip Test Authorization (DTA) fully completed and signed within its validity and upon successful review of the completed DTA, Seller issues the below full POP documents:
 - a) Fresh SGS Report (Not older than 72 hours);
 - b) Product Reservoir Receipt;
 - c) Accreditation Certificate;
 - d) Product Passport (Quantity and Quality Analysis);



+7 (778) 521-9946



info@st-solutions.kz /
sales@st-solutions.kz /
abdراكхманович@st-solutions.kz



Almaty, Medeu District, Alatau
Micro District, Ibragimov Street, 9





LIMITED LIABILITY PARTNERSHIP “ST SOLUTIONS”

- e) Authorization to Sell and Collect Certificate (ATSCC);
- f) Pre-Injection Report (PIR);
- g) NCNDA/IMFPA (To be completed by all intermediaries);
- h) Certificate of Product Origin;
- i) Authority to Verify (ATV) either physically or otherwise.

5. Upon receipt and confirmation of the above POP Documents, Buyer provides its testing officials (SGS or INTERTEK report) and the needed test are carried out on the product in Seller's tanks.

6. Buyer upon successful Dip Test makes full payment by MT103 / TT wire transfer for the total product and Seller pays commission to all intermediaries involved in the transaction within 24 hours' after confirmation of Buyer's payment and injection commences immediately.

7. Seller issues a contract for Buyer's desired duration upon successful completion of the trial order.

FOB TRANSACTION PROCEDURE- TANK TO VESSEL OR TANK TO TANK.

1. BUYER ISSUES ICPO CONTAINING THE SELLER'S PROCEDURE WITH BANKING DETAILS AND SCANNED COPY OF BUYER'S PASSPORT ALONG WITH BUYER (CPA OR TSA), FOR SELLER'S VALIDATION.
2. SELLER ISSUES COMMERCIAL INVOICE (CI) FOR THE AVAILABLE PRODUCTS IN TANK AT THE PORT, FOR BUYER'S REVIEW AND ENDORSEMENT AND RETURN SELLER.
3. SELLER ISSUES TO BUYER TANK-TO-VESSEL INJECTION AGREEMENT (TTVIA) OR TANK TO TANK INJECTION AGREEMENT (TTTIA) TO BE ENDORSED BY BOTH SELLER AND BUYER'S LOGISTIC COMPANY.
4. UPON THE RETURN OF TTVIA/TTTIA TO SELLER, SELLER RELEASE TO BUYER THE FOLLOWING PPOP DOCUMENTS:
 - * COPY OF TANK STORAGE RECEIPT (TSR).
 - * COPY OF COMMITMENT LETTER TO SUPPLY
 - * COPY OF EXPORT LICENSE
 - * COPY OF AUTHORIZATION TO VERIFY (ATV) PHYSICAL VERIFICATION IF ANY.
5. BUYER CONTACTS THE SELLER'S STORAGE COMPANY TO VERIFY THE AVAILABILITY OF THE PRODUCT
TO ENABLE HIM AND HIS TEAM CONDUCT DIP TEST ON THE PRODUCT IN THE LEASED TANK.



+7 (778) 521-9946



info@st-solutions.kz /
sales@st-solutions.kz /
abdراكхманович@st-solutions.kz



Almaty, Medeu District, Alatau
Micro District, Ibragimov Street, 9





LIMITED LIABILITY PARTNERSHIP “ST SOLUTIONS”

6. SELLER ISSUES DIP TEST AUTHORIZATION (DTA) FOR BUYER AND HIS TEAM FOR THE DIP TEST

7. SELLER'S STORAGE COMPANY ISSUE TO BUYER THE NOTICE OF READINESS (NOR) TO INJECT THE PRODUCT UPON SATISFACTORY RESULT OF THE DIP TEST.

8. BUYER ISSUES Q88/TSR AND MAKES AVAILABLE THE VESSEL/TANK FOR THE INJECTION PROCESS TO COMMENCE AS PER SCHEDULE.

9. UPON COMPLETION OF THE INJECTION, SELLER RELEASES TO BUYER THE BELOW FULL POP DOCUMENTS.

- * COPY OF PRODUCT SGS REPORT.
- * COPY OF INJECTION REPORT.
- * COPY OF AUTHORITY TO SELL AND COLLECT (ATSC)
- * COPY OF PRODUCT PASSPORT (ANALYSIS TEST REPORT)
- * COPY OF CERTIFICATE OF ORIGIN
- * COPY OF NCNDA/IMFPA

10. BUYER IMMEDIATELY PAYS FOR THE TOTAL COST OF THE PRODUCT VALUE INJECTED INTO THE VESSEL THROUGH MT103 TT WIRE TRANSFER.

11. SELLER UPON CONFIRMATION OF THE PAYMENT, PAYS ALL INTERMEDIARIES INVOLVED IN THE TRANSACTION.



Director: Oryngaliev Aslan Abdurakhmanovich



+7 (778) 521-9946



info@st-solutions.kz /
sales@st-solutions.kz /
abdurakhmanovich@st-solutions.kz



Almaty, Medeu District, Alatau Micro District, Ibragimov Street, 9

