

# LLC NGK Upstream™

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Email: [llcngkupstream@gmail.com](mailto:llcngkupstream@gmail.com)

Address: 625026, Tyumen Region, Tyumen Republic,



Ref: LNU/806-MCL/2026

ISSUED: JAN. 2026

VALID TILL: JUNE 2026

Recipient: **To: END BUYER'S/BUYER'S MANDATE.**



## SOFT CORPORATE OFFER

We, LLC NGK Upstream, with full legal responsibility, under penalty of perjury, hereby issue this Soft Corporate Offer with the given terms and conditions as stated in this offer to confirm our readiness to execute an official contract with End Buyer, with the ability to supply the following commodity according to the terms and conditions stipulated below.

### JET FUEL JP54

Origin: Kazakhstan

CIF Price: ASWP: Gross USD 78 / USD 74 Net

FOB Price: Gross USD 74 / USD 70 Net

Quantity: Min 1,000,000 Bbl / Max 10,000,000 Bbl

Destination Port: Any Safe World Port

Commission: USD 2 / USD 2

### JET A1

Origin: Kazakhstan

CIF Price: ASWP: Gross USD 78 / USD 74 Net

FOB Price: Gross USD 74 / USD 70 Net

Quantity: Min 1,000,000 Bbl / Max 10,000,000 Bbl

Destination Port: Any Safe World Port

Commission: UUSD 2 / USD 2

### JET FUEL AVIATION KEROSENE COLONIAL GRADE

Origin: Kazakhstan

CIF Price: ASWP: Gross USD 78 / USD 74 Net

FOB Price: Gross USD 74 / USD 70 Net

Quantity: Min 1,000,000 Bbl / Max 10,000,000 Bbl

Destination Port: Any Safe World Port

Commission: USD 2 / USD 2

### EN 590 10PPM

Origin: Kazakhstan

Price CIF ASWP: Gross USD 450 / USD 440 Net Per Metric Tons

Price FOB: Gross USD 440 / USD 430 Net Per Metric Tons

Quantity: Min 50,000 Metric Tons / Max 500,000 Metric Tons

Destination Port: Any Safe World Port

Commission: USD 5 / USD 5

### PET COKE

Origin: Kazakhstan

CIF Price: ASWP: USD 75 Gross / USD 70 Net Per Metric Tons

FOB Price: USD 68 Gross / USD 65 Net Per Metric Tons

Quantity: Min 50,000 Metric Tons / Max 500,000 Metric Tons

Destination Port: Any Safe World Port

Commission: USD 5 / USD 5

### GREEN DELAYED PET COKE

Origin: Kazakhstan

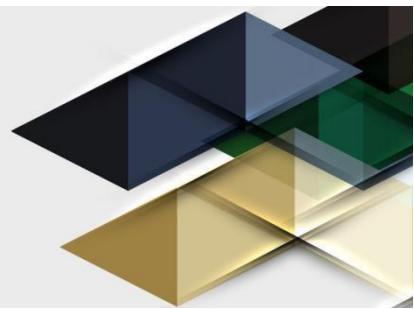
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CIF Price: ASWP: USD 75 Gross / USD 70 Net Per Metric Tons

FOB Price: USD 68 Gross / USD 65 Net Per Metric Tons

Quantity: Min 50,000 Metric Tons / Max 500,000 Metric Tons

Destination Port: Any Safe World Port

Commission: USD 5 / USD 5

## MAZUT 100 GOST 10585-75

Origin: Kazakhstan

CIF Price: USD 230 Gross / USD 220 Net Per Metric Tons

FOB Price: USD 210 Gross / USD 200 Net Per Metric Tons

Quantity: Min 50,000 Metric Tons / Max 500,000 Metric Tons

Destination Port: Any Safe World Port

Commission: USD 5 / USD 5

## ESPO

Origin: Kazakhstan

CIF Price: USD 60 Gross / 55 Net

FOB Price: USD 53 Gross / 50 Net

Quantity: Min 1,000,000 Bbl / Max 10,000,000 Bbl

Destination Port: Any Safe World Port

Commission: USD 2 / USD 2

## LIGHT CYCLE OIL (LCO)

Origin Kazakhstan

CIF Price: USD 230 Gross / USD 220 Net Per Metric Tons

FOB Price: USD 210 Gross / USD 200 Net Per Metric Tons

Quantity: Min 50,000 Metric Tons / Max 500,000 Metric Tons

Destination Port: Any Safe World Port

Commission: USD 5 / USD 5

## REBCO GOST 9965-76

Origin Kazakhstan

CIF Price: ASWP: Gross USD 60 / USD 56 Net

FOB Price: Gross USD 53 / USD 50 Net

Quantity: Min 1,000,000 Bbl / Max 10,000,000 Bbl

Destination Port: Any Safe World Port

Commission: USD 2 / USD 2

## W.T.I

Origin Kazakhstan

CIF Price: ASWP: Gross USD 240 / USD 230 Net Per Metric Tons

FOB Price: Gross USD 220/ USD 210 Net Per Metric Tons

Quantity: Min 50,000 Metric Tons / Max 500,000 Metric Tons

Destination Port: Any Safe World Port

Commission: USD 5 / USD 5

## LIQUEFIED NATURAL GAS (LNG)

Origin Kazakhstan

CIF Price: ASWP: Gross USD 255 / USD 250 Net Per Metric Tons

FOB Price: Gross USD 245/ USD 240 Net Per Metric Tons

Quantity: Min 50,000 Metric Tons / Max 500,000 Metric Tons

Destination Port: Any Safe World Port

Commission: USD 5 / USD 5

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## LIQUEFIED PETROLEUM GAS. GOST 20448-90 (LPG)

Origin: Kazakhstan  
CIF Price: ASWP: Gross USD 255 / USD 250 Net Per Metric Tons  
FOB Price: Gross USD 245 / USD 240 Net Per Metric Tons  
Quantity: Min 50,000 Metric Tons / Max 500,000 Metric Tons  
Destination Port: Any Safe World Port  
Commission: USD 5 / USD 5

## BASE OIL SN 150

Origin: Kazakhstan  
CIF Price: ASWP: Gross USD 320 / USD \$ 310 Net Per Metric Tons  
FOB Price: Gross USD 300 / USD 290 Net Per Metric Tons  
Quantity: Min 50,000 Metric Tons / Max 500,000 Metric Tons  
Destination port: Any Safe World Port  
Commission: USD / USD 5

## BASE OIL SN 40

Origin: Kazakhstan  
CIF Price: ASWP: Gross USD 310 / USD 300 Net Per Metric Tons  
FOB Price: Gross USD 290 / USD 280 Net Per Metric Tons  
Quantity: Min 50,000 Metric Tons / Max 500,000 Metric Tons  
Destination Port: Any Safe World Port  
Commission: USD 5 / USD 5

## VIRGIN FUEL OIL D6

Origin: Kazakhstan  
CIF Price: ASWP: Gross USD 0.85 / USD 0.80 Per Gallon  
FOB Price: Gross USD 0.78 / USD 0.75 Per Gallon  
Quantity: Min 50,000,000 Gallon / Max 500,000,000 Gallon  
Destination port: Any Safe World Port  
Commission: USD 03 / USD 03

## DIESEL D2 OIL GOST 305-82

Origin: Kazakhstan  
CIF Price: ASWP: Gross USD 250 / USD 240 Net Per Metric Tons  
FOB Price: Gross USD 230 / USD 220 Net Per Metric Tons  
Quantity: Min 50,000 Metric Tons / Max 500,000 Metric Tons  
Destination port: Any Safe World Port  
Commission: USD 5 / USD 5

## ULTRA LOW SULFUR FUEL OIL (ULSFO) 0.1%

Origin: Kazakhstan  
CIF Price: USD 290 Gross / USD 280 Net Per Metric Tons  
FOB Price: USD 270 Gross / USD 260 Net Per Metric Tons  
Quantity: 50,000 Metric Tons / 500,000 Metric Tons  
Destination Port: Any Safe World Port  
Commission: USD 5 / USD 5

## LOW SULFUR FUEL OIL (LSFO) 1.0%

Origin: Kazakhstan  
CIF Price: USD 290 Gross / USD 280 Net Per Metric Tons  
FOB Price: USD 270 Gross / USD 260 Net Per Metric Tons

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Quantity: 50,000 Metric Tons / 500,000 Metric Tons

Destination Port: Any Safe World Port

Commission: USD 5 Buyer / USD5

## BITUMEN GRADE 60/70, 80/100

Origin: Kazakhstan

CIF Price: ASWP: Gross USD 220 / USD 210 Net Per Metric Tons

FOB Price: Gross USD 200 / USD 190 Net Per Metric Tons

Quantity: Min 50,000 Metric Tons / Max 500,000 Metric Tons

Destination Port: Any Safe World Port

Commission: USD 5 / USD 5

## AUTOMOTIVE GAS OIL (AGO)

Origin: Kazakhstan

CIF Price: ASWP: Gross USD 260 / USD 250 Net Per Metric Tons

FOB Price: Gross USD 240 / USD 230 Net Per Metric Tons

Quantity: Min 50,000 Metric Tons / Max 500,000 Metric Tons

Destination Port: Any Safe World Port

Commission: USD 5 / USD 5

## GASOLINE 72-76-89-92-93-95 OCTANE

Origin: Kazakhstan

CIF Price: ASWP: Gross USD 255 / USD 245 Net Per Metric Tons

FOB Price: Gross USD 240 / USD 235 Net Per Metric Tons

Quantity: Min 50,000 Metric Tons / Max 500,000 Metric Tons

Destination Port: Any Safe World Port

Commission: USD 5 / USD 5

## HEAVY FUEL OIL (HFO)

Origin: Kazakhstan

CIF Price: ASWP: Gross USD 210 / USD 200 Net Per Metric Tons

FOB Price: Gross USD 190 / USD 180 Net Per Metric Tons

Quantity: Min 50,000 Metric Tons / Max 500,000 Metric Tons

Destination Port: Any Safe World Port

Commission: USD 5 / USD 5

## CST-180 FUEL OIL

Origin: Kazakhstan

CIF Price: ASWP: Gross USD 280 / USD 270 Net Per Metric Tons

FOB Price: Gross USD 260 / USD 250 Net Per Metric Tons

Quantity: Min 50,000 Metric Tons / Max 500,000 Metric Tons

Destination Port: Any Safe World Port

Commission: USD 5 / USD 5

## CST-280 AND 380 FUEL OIL

Origin: Kazakhstan

CIF Price: ASWP: Gross USD 280 / USD 270 Net Per Metric Tons

FOB Price: Gross USD 260 / USD 250 Net Per Metric Tons

Quantity: Min 50,000 Metric Tons / Max 500,000 Metric Tons

Destination Port: Any Safe World Port

Commission: USD 5 / USD 5.

## DI AMMONIUM PHOSPHATE (DAP)

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Origin: Kazakhstan

CIF Price: USD 220 Gross / USD 210 Net per Metric Tons

Quantity: 50,000 Metric Tons / 500,000 Metric Tons

Destination port: Any Safe World Port

Commission: USD 5 / USD 5

## SULPHUR GRANULES

Origin: Kazakhstan

CIF Price: ASWP: Gross USD 220 / USD 215 Net Per Metric Tons

Quantity: Min 50,000 Metric Tons / Max 500,000 Metric Tons

Destination Port: Any Safe World Port

Commission: USD 5 / USD 5.

## UREA FERTILIZER 46% NITROGEN/GRANULAR

Origin: Kazakhstan

CIF Price: ASWP: Gross USD 230 / USD 220 Net Per Metric Tons

Quantity: Min 50,000 Metric Tons / Max 500,000 Metric Tons

Destination Port: Any Safe World Port

Commission: USD 5 / USD 5.

## UREA FERTILIZER 46% NITROGEN/PRILLED

Origin: Kazakhstan

CIF Price: ASWP: Gross USD 230 / USD 220 Net Per Metric Tons

Quantity: Min 50,000 Metric Tons / Max 500,000 Metric Tons

Destination Port: Any Safe World Port

Commission: USD 5 / USD 5.

## TERMS AND CONDITIONS

All products are of Kazakhstan Origin.

Quantities: Quantities stated in GASOLINE 89, the product sheet above, are not to be exceeded.

Markups: Markups are reserved for Registered Seller Mandates and shouldn't exceed \$ 10.00. Inspection: SGS, CCIC, CIQ, or Similar at the expense of the seller. Proof of Product: processed hard copies will be issued to the End Buyer.

Trial Shipments: Trial Shipments are obligatory for new clients. Payment: - MT700 Documentary Letter of Credit /Swift MT 103 – 23

Commissions: All Commissions are shared equally between the buyer side and the seller side.

Note: Seller-side commissions are reserved for registered mandates with a pass code from the Ministry. Ports: Kazakhstan Ports, Rotterdam, Houston, Fujairah, China Ports, Singapore, And Any Safe World Port. We also sell Azerbaijan origin on request.

## FOB/SPOT/CI, DIP+PAY ROTTERDAM, KAZAKHSTAN, AND OTHER PORTS PROCEDURE (A)

1. Buyer sends ICPO to Seller on receipt of Seller's Soft Corporate Offer.
2. Seller issues a commercial invoice CI) for the available quantity to Buyer, Buyer Signs and returns to Seller with TSA /CPA and NCNDA/IMFPA signed by all buyer groups with commission structures.
3. Seller issues, Dip Test Authorization letter signed by all parties, including buyers tank farm.
4. Upon the sign of DTA by all parties, Seller issues:

Fresh SGS Report

Tank receipt

Injection Report

Certificate of Origin

Refinery Reservoir Receipt.

5. Buyer orders SGS to conduct a dip test of the product in the Seller Tank on the buyer's expense. Upon successful dip test, the Buyer provides vessel details or Tank details. Seller shall immediately submit the (SGS) inspection Report along with the full Proof of Product (POP) to the Buyer.

6. Buyer makes 100% payment by MT103 TT wire transfer for the total product, and Seller pays the commission to all intermediaries involved in the transaction within 24 hours after confirmation of the Buyer Payment.

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## FOB/SPOT/CI, DIP+PAY ROTTERDAM, KAZAKHSTAN, AND OTHER PORTS PROCEDURE (B)

1. Buyer sends ICPO to Seller on receipt of Seller's Soft Corporate Offer.
2. Seller issues a commercial invoice CI) for the available quantity to Buyer, Buyer Signs and returns to the Seller with TSA/CPA.
3. Seller registers/ legalizes the product with the Ministry of Energy on the buyer's expenses.
4. Buyer request invoice for the legalization, which amounts to 53,650 dollars (USD).
5. Buyer make payment and send receipt to the seller upon confirmation of the buyer's payment seller immediately issue access permit on buyer's name to enable the buyer to conduct a dip test in the seller's tank.
6. Upon successful dip test, Buyer provides vessel details or Tank details, Seller shall immediately submit the (SGS) inspection Report along with the full Proof of Product (POP) to the Buyer.
7. Buyer makes 100% payment by MT103 TT wire transfer for the total product, and Seller pays the commission to all intermediaries involved in the transaction within 24 hours after confirmation of the Buyer Payment.

## FOB SELLER'S TANK EXTENSION PROCEDURE

1. Buyer sends ICPO to Seller on receipt of Seller's Soft Corporate Offer.
2. Seller issues a commercial invoice CI) for the available quantity to Buyer, Buyer Signs and returns to Seller along with NCNDA/IMFPA signed by all buyer groups with commission structures to all.
3. Seller receives signed CI with NCNDA/IMFPA and issues to Buyer (3 days)—seller tank extension payment invoice for immediate storage payment.
4. Buyer proceeds with payment and sends back payment evidence confirmation copy to Seller for confirmations and storage activations.
5. Seller legalized/registered PPOP documents, including UDTA, with the Ministry of Energy and issued them to the Buyer:  
(A) Product passport.  
(B) Certificate of Origin.  
(C) Company Certificate of Incorporation.  
(D) Unconditional Dip Test Authorization (UDTA).  
(E) Fresh SGS Report.  
(F) Tank Storage Receipt (TSR).
6. Buyer verifies documents and proceeds with dip test in the Seller's tank according to tank numbers in the TSR.
7. Seller shall immediately submit the (SGS) inspection Report along with the full Proof of Product (POP) to the Buyer.
9. Upon the confirmation of the total quantity injected into the tank, Buyer makes 100% payment by MT103 TT wire transfer for the total product.
10. Seller pays Commission to all intermediaries involved in the transaction within 24 hours after confirmation of the Buyer's Payment.

## ALLOCATION PROCEDURE.

1. Buyer issues an official ICPO and a company certificate of registration
2. Seller issues draft Sales and Purchase Agreement to the buyer, buyer signs and returns it to the seller with a letter of acceptance
3. The seller submits a signed contract to the Kazakhstan ministries for registration and legalization. Seller issues Partial proof of products (PPOP) as listed below for the buyer to verify.
  - A, Refinery Commitment to Supply
  - B, Certificate of Origin
  - C, Statement of availability of product
  - D, Product quality passport (Analysis test Report) By Kazakhstan standard GOST R

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E, Invoice for Allocation.

4. Upon buyer receipt of the documents, the buyer verifies the availability of the product within 72 hours and makes payment for the transaction guarantee to obtain the ALLOCATION TRANSACTION PASSPORT CODE CERTIFICATE (ATPCC). The said amount shall be deducted from the first shipment value. Both Parties lodge the registered contract with their respective Banks.
5. Seller sends scanned copies of the listed partial Proof of Product (PPOP) documents and legalized contract via email and hard copies via courier (seller pays the courier cost)
  - 1) Copy of allocation transaction passport code certificate (ATPCC)
  - 2) Copy of license to export, issued by the Ministry of Energy.
  - 3) Copy of approval to export, issued by the Ministry of Justice
  - 4) Copy of the statement of availability of the product.
  - 5) Copy of the refinery commitment to produce the product.
  - 6) Copy of the Transnet contract to transport the product to the loading port
  - 7) Copy of the port storage agreement.
6. Seller signs charter party agreement (CPA) and ensures that the shipping schedule shall be confirmed by the buyer before fixing the chartered vessel date.
7. Buyer shall issue via SWIFT bank-to-bank DLC or SBLC to the seller's nominated bank
8. Seller's Bank shall issue via SWIFT bank-to-bank the full Proof of Products (POP) and 2%PB to the buyer's bank
9. Shipment commences as per the contract schedule.
10. Within 5 working days of vessel arrival, the buyer releases full payment via MT103 after SGS/CIQ at the destination port, and the seller pays all intermediaries accordingly within 72 hours.

## CIF TRANSACTION PROCEDURE (A)

1. Buyer issues ICPO must be with the buyer company letterhead and the buyer's banking information.
2. Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, seals, and returns the Draft Contract to Seller for final endorsement. The seller gives Partial proof of the products.
  - (A) Refinery Commitment to Supply.
  - (B) Certificate of Origin.
  - (C) Statement of availability of product.
  - (D) Product quality passport (Analysis test Report) By Kazakhstan standard GOST R.
3. Within 5 banking days, Buyer's bank sends Transferable Irrevocable Operative SBLC via MT760/DLCMT700 Documentary Letter Credit according to seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment, should buyer fail to issue payment instrument within 5 banking days, buyer will make cash deposit of \$ 550,000 by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port, Seller's Bank issues Full POP Documents to the Buyer's Bank alongside with the 2% Performance Bond (PB).
  - a) Copy of license to export, issued by the Department of the Ministry of Energy, Kazakhstan.
  - b) Copy of Approval to Export, issued by the Ministry of Justice, Kazakhstan.
  - c) Copy of the statement of availability of the product.

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- d) Copy of the refinery commitment to produce the product.
- e) Copy of the Transnet contract to transport the product to the loading port.
- f) Copy of the port storage agreement.
- g) Copy of the charter party agreement to transport the product to the discharge port
- h) Copy of Vessel Questionnaire 88.
- i) Copy of Bill of Lading.
- j) SGS Report at loading port.
- k) Dip test Authorization (DTA) & ATB
- l) NOR /ETA.
- m) Certificate of Ownership Transfer.
- n) Allocation Transaction Passport Code Certificate (ATPCC) by the Ministry of Energy.

4. Shipment commences as per the signed contract delivery schedule, and the shipment should arrive at the Buyer's discharge port within 5-25 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport HA3BA.

5. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q & Q by SGS/CIQ at the destination port.

6. Seller pays commission within 48 hours by SWIFT MT103 to all intermediaries as signed NCNDA/IMPFA.

## CIF TRANSACTION PROCEDURE (B)

1. Buyer Issue ICPO.
2. Seller Issue Draft Contract (SPA) Sales and Purchase Agreement for Both Parties Final Endorsement.
3. Seller Issues to Buyer:
  - (a) CONFIRMATION / COMMITMENT LETTER TO SUPPLY.
  - (b) TANK RECEIPT.
  - (c) CERTIFICATE OF ORIGIN OF THE PRODUCT.
  - (d) STATEMENT OF AVAILABILITY OF THE PRODUCT IN THE RESERVOIR.
  - (e) PRODUCT PASSPORT.
4. Buyer and seller both together secure the logistics of the petroleum product to the buyer's destination port, and the cost of logistics will be split (50%/50%). Each party will bear its own cost for the T/T Wire transfer. Note buyer will jointly secure the logistics of the petroleum Product to his Destination Port/discharge port.
5. Upon finalization of the Logistics for the Delivery of the Petroleum Product to the buyer's port of Destination/Discharge Port, Seller Commence Loading of the Petroleum Product into the Vessel Tanker (Ship) provided by buyer or Seller and Provide to Buyer the Following Proof of Product Documents and Shipment Documents; \* BILL OF LADING, VESSEL DETAIL'S (Q88). \* DIP TEST REPORT FOR QUALITY AND QUANTITY OF THE PRODUCT BY SGS, SAYBOLT, INTERTEK, OR SIMILAR. \* CERTIFICATE OF CONFORMITY OF THE PRODUCT. \* CERTIFICATE OF ORIGIN ISSUED BY THE CHAMBER OF COMMERCE.
6. Upon Buyer Receipt of the Above Proof of Product Document and Shipment Document, Buyer issues DLC MT700 or SBLC MT760 to guarantee payment for the product, and Seller Issue 2%P.B.
7. Shipment Commence, and Buyer Releases Payment via MT103 - T/T for the Total Cost of the Product after CIQ at Buyer Discharge port, and Seller, through the Ship Captain, hands over all Exportation Documents and Certificate of Ownership to Buyer.

## APPROVED AND NON-NEGOTIABLE TTO PROCEDURE

1. Buyer issues an ICPO with the exact quantity in the MOU.
2. Seller issues original MOU.
3. Buyer countersigns the MOU and forward back. Upon the receipt of the countersigned MOU, the seller emails the buyer the listed documents:
  - 1. Certificate of origin.
  - 2. Statement of product availability.
  - 3. Product Passport (Quality and Quantity dip test analysis report).
  - 4. Bill Of Lading.
  - 5. Q88 of the vessel.
  - 6. Vessel Details.
  - 7. Ullage Report.
  - 8. Tanker Cargo Manifest.
  - 9. Invoice for tanker takeover fee.

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10. Sanitized SGS onboard vessel Quality and Quantity Report.

4. Upon buyer receipt of documents, buyer verifies the availability of the product on high sea and makes payment within 48 hours for the title takeover of the tanker/transaction guarantee, which amounts to the sum of \$620,000.00 USD (six hundred and twenty thousand USD), and it will be deducted from the total product cost.

5. Upon seller's receipt of the title takeover payment, seller transfers the title to the potential buyer company's name and also re-issues all other outstanding documents to the potential buyer company's name and sends via SWIFT from seller's bank to buyer's bank to fully prove the product.

6. Vessel arrives at the discharge port, and the buyer carries out the CIQ/SGS inspection, and upon a successful inspection, the buyer makes the remaining payment by MT103 T/T for the full product to the seller.

## FOB TRANSACTION PROCEDURE TANK TO VESSEL (TTV) (A)

1. Buyer sends ICPO to Seller on receipt of Seller's Soft Corporate Offer.

2. Seller issues a commercial invoice CI) for the available quantity to Buyer and ICC WARNING LETTER, Buyer Signs and returns to Seller along with NCNDA/IMFPA signed by all buyer groups with commission structures to issue the deal true Tank to Vessel.

3. Seller receives signed CI with NCNDA/IMFPA issues to Buyer (3 days). Seller tank extension payment invoice for immediate storage payment.

4. Buyer proceeds with payment and sends back the transfer evidence confirmation copy to Seller for confirmations and storage activations.

5. Seller legalized/registered PPOP documents, including UDTA, with the Ministry of Energy, and issued them to Buyer:

(A) Product passport.

(B) Certificate of Origin.

(C) Refinery commitment Letter to supply.

(D) Company Certificate of Incorporation.

(E) Unconditional Dip Test Authorization (UDTA).

(F) Fresh SGS Report.

(G) Tank Storage Receipt (TSR).

6. Buyer verifies documents and proceeds with dip test in the Sellers' tanks according to tank numbers in the TSR.

7. Buyer provides Q88 and Authorization to inject from the shipping company.

8. Seller shall immediately submit the (SGS or INTERTEK) inspection Report along with the full Proof of Product (POP) to the Buyer, including Notice of Readiness to Inject.

9. Seller commences injection into the Buyer vessel and issued Injection Report to the Buyer.

10. Upon the confirmation of the total quantity injected into buyers' vessel, the buyer makes 100% payment by MT103 TT wire transfer for the total product.

11. Seller pays Commission to all intermediaries involved in the transaction within 24 hours after confirmation of the Buyer Payment.

## FOB TRANSACTION PROCEDURE TANK TO VESSEL (TTV) (B)

1. Buyer issues ICPO with Buyer's information, company letterhead, company registration license, and buyer's passport.

2. Seller issues Commercial Invoice for the available quantity, Buyer signs and returns it to Seller.

3. Seller issues to Buyer the (Certificate of Origin/Commitment to Supply/Statement of Product Availability/Product Passport/Tank Storage Receipt.

4. Buyer provides to Seller a legit CPA and Q88 with their shipper for confirmation.

5. Seller verifies and, upon confirmation of Buyer's CPA and Q88, Buyer extends Seller tank for a minimum of 5 days to enable dip test inspection process with SGS Agents. Seller issues the updated TSR/ATV/DTA for the SGS inspection process; Buyer pays for the SGS inspection process.

6. Seller commences with the injection of the First Lift trial Shipment Quantity from the tank to the Buyer's vessel.

7. Buyer Successful Q&Q Dip Test on the product, Buyer makes the payment for the Total Value of the Product Injected into the Buyer's vessel through the means of MT103/TT, Against the Title transfer of ownership certificate to be provided by the Seller.

8. Upon Seller receiving the Payment for the Product from the Buyer, Seller issues to Buyer all Exporting Documents of the product.

9. Seller pays commission to all intermediaries involved in the Transaction, and Subsequently Monthly Shipment continues as per the Terms and Conditions of the Sales and Purchase Agreement Contract between Buyer and Seller.

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## FOB ROTTERDAM TANK TO TANK PROCEDURE (TTT)

- 1). Buyer issue ICPO, Company registration, Certificate, and Data Page of the Buyer's passport or any ID.
- 2) Seller issues Contract, Commercial Invoice (CI), Buyer's Signatures, and returns to the seller with his TSA. Seller will complete verification on the farm of the buyer before making payment of their three (3) days tank lease payment.
- 3) Seller leases and pays the buyer's tank for a three (3) days tank lease, and the buyer pays his tank farm for 2 days of tank storage costs ( a total of five (5) days TSR). After his tank farm company has received the payment from the seller company three (3) days' cost.
- 4) Seller releases to buyer and buyer tank farm company the injection schedule along with the notice of readiness (NOR) to commence injection of product to buyer's tank.
- 5) Seller issues the pop documents to the buyer as follows: a. Fresh SGS report. b. Product Passport. c. Injection Report. d. Unconditional DTA. e. Authorization to sell and collect (ATSC). f. Authorization to verify (ATV).
- 6) Buyer conducts a dip test on the product in the buyer's tank and makes the payment for the total value of the product via MT 103 TT.
- 7) Seller pays all intermediaries involved in the transaction, and subsequently, the monthly shipment continues as per the terms and conditions of the sales and purchase agreement contract between buyer and seller.

## SHIP TO SHIP PROCEDURE (STS)

### 1. Buyer's Purchase Order (ICPO)

The Buyer issues an Irrevocable Corporate Purchase Order (ICPO) together with a valid CPA Agreement for verification and compliance by the Seller.

### 2. Seller's MOU and ICC Warning Letter

Following verification, the Seller issues a Memorandum of Understanding (MOU) and an ICC Non-Circumvention & Non-Disclosure (NCND) / Warning Letter for the Buyer's review, signing, and return within two (2) international working days.

### 3. Commercial Invoice (CI) and Vessel Q88

The Seller issues a Commercial Invoice (CI) for the Buyer's review, signing, and return within two (2) international working days, together with the valid chartered vessel's Q88 for the Buyer's due diligence.

### 4. STS Coordination and Inspection Fee

Upon receipt of the signed Commercial Invoice and Vessel Q88, the Buyer shall pay the agreed STS Coordination and Pre-Inspection Fee to the designated logistics or terminal operator's account as instructed by the Seller.

This payment covers the mobilization of the inspection team (Q&Q – Quantity and Quality), the reservation of the STS location, and preliminary documentation required before Proof of Product (POP) issuance.

Payment confirmation must be provided within two (2) international working days to enable the Seller to proceed to the next stage.

### 5. Proof of Product (POP) Documents

Upon confirmation of the Buyer's upfront payment, the Seller provides the following Proof of Product (POP) documents, all issued in the Buyer's company name:

- a. Certificate of Origin
- b. Product Quality Passport (Analysis Test Report)
- c. Commitment to Supply
- d. Bill of Lading
- e. Cargo Manifest
- f. Vessel Q88

### 6. Vessel Re-routing to STS Location

After the Buyer's acceptance of the valid chartered vessel Q88, the Seller instructs the vessel master to re-route the tanker's final destination to the Buyer's nominated STS operation zone.

### 7. Title Transfer Documentation

The Seller and Buyer execute a Title Transfer Affidavit, and a Title Ownership Certificate is issued in the Buyer's company name.

### 8. Shipping Documentation and Port Preparation

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The Seller instructs the vessel master to countersign the Shipping Agent's Power of Attorney (POA) and forward the complete set of maritime and shipping documents to enable the Buyer's appointed agent to file for maritime clearance and make necessary arrangements to receive the tanker at the designated STS port terminal.

## 9. Payment Upon CIQ Inspection

Upon the tanker's arrival at the destination port and completion of CIQ inspection (Quality and Quantity verification), the Buyer pays the full cargo value via MT103/TT Wire Transfer within forty-eight (48) hours.

## 10. Intermediary Commission Settlement

The Seller disburses the agreed commissions to all intermediaries involved within seventy-two (72) hours after confirmation of product payment from the Buyer.

### CIF/HIGH SEA ESCROW PROCEDURE

1. Buyer sends ICPO to Seller on receipt of Seller's Soft Corporate Offer.
2. Seller issues Sale and Purchase Agreement (SPA).
3. Buyer and Seller sign and exchange the Sale and Purchase Agreement (SPA).
4. Buyer and Seller sign and exchange Escrow Agreement.
5. Seller deposit refundable deductible sum of 5% of the USD total product value (but not less than 3,000,000 USD) as a non-performance surety contract bond to the Escrow Agent. Thereafter, Buyer deposit refundable deductible sum of 5% of the USD total product value (but not less than 3,000,000 USD) as a non-performance surety contract bond to the Escrow Agent. If any Party violate terms and conditions of the SPA, Escrow Agent will release the defaulting party's deposit to the counterparty.
6. Seller issues the following documents on the «FOR ORDER» name as «Consignee» for High Sea Sale of the Vessel:
  - a. Bill of Lading
  - b. Certificate of Quality from first class independent inspection company with Quality and Quantity assessment on the Vessel from the loading port (watermarked)
7. Buyer verifies documents, and Seller issues the following documents: High Sea Sale of the Vessel:
  - a. Certificate of Quality from first class independent inspection company with Quality and Quantity assessment on the Vessel from the loading port (unwatermarked)
  - b. Unconditional Quality and Quantity assessment authorization (UDTA) for Buyer's inspection team to perform on the Vessel
  - c. Unconditional authorization to board the Vessel (ATB) for the Buyer's inspection team
8. Buyer performs Quality and Quantity conformity assessment on the Vessel.
9. Seller issues invoice to Buyer to deposit the sum of the remaining total product value to the Seller's designated bank account for Tanker Ownership Title transfer.
10. Seller transfers full control over the Vessel to Buyer and issues the following documents:
  - a. Tanker Ownership Title transfer letter
  - b. Master of the Vessel's (Captain) satellite phone number and other contact information
  - c. Documents for pre-arrival and arrival port and customs clearance:
    - Crew List
    - Ship's Registry
    - Tonnage Certificate
    - Safety Equipment Certificate
    - Safety Construction Certificate
    - Safety Radio Certificate
    - Load Line Certificate
    - I.O.P.P. Certificate (International Oil Pollution Prevention)
    - Safety Management Certificate
    - Document Of Compliance
    - C.L.C. (Civil Liability Cert 1992)
    - C.L.B.C (Civil Liability Bunker Cert 2001)
    - Safe Manning Certificate
    - Classification Certificate
    - Ship Sanitation Control Exemption Certificates (S.S.C.E.C)
    - International Ship Security Certificates (I.S.S.C / I.S.P.S)
    - Ship Particulars

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- I.A.P.P (International Air Pollution Prevention)
- I.S.P.P (International Sewage Pollution Prevention)
- Anti-Fouling Certificate
- M.L.C (Maritime Labour Certificate)
- Wreck Removal Certificate
- International Ballast Water Mgmt. Certificate
- Last Port Clearance
- Updated Q88 (Version 5)
- 7 Days Latest Crew Temperature List
- Additional Crew Detail For Immigration
- Crew Health Status List
- Crew Sign On Past 14 Days
- Maritime Health Declaration
- NIL List
- Voyage Memo / Last 10 Port Of Call
- P&I (Protection And Indemnity Insurance)

11. Buyer's company replaces Seller's company in a new charter-party agreement with the shipping company. Buyer can re-route the Vessel to any location or port at their discretion and if necessary.

12. Seller releases commissions to intermediaries and agents.

Best Regards

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