

BIN 230840000500 | VAT 60001-1244013



Almaty, Medeu district, Dostyk avenue, house 38

info@roxi-trading.kz | sales@roxi-trading.kz

Phone / whatsapp: +7 775 559 41 95

VALID TILL: 25 JUNE 2026
TO:BUYERMANDATE/ENDBUYER

ORIGIN: KAZAKHSTAN/KUWAIT

QUALITY: EXPORT STANDARD

LOADIND PORTS: ROTTERDAM/ HOUSTON/ FUJAIRAH/ JURONG/SHUWAIKH PORT

DESTINATION PORTS: ASWP

INCOTERMS: CIF/FOB/TTO

COMMISSIONS: \$5 PER MT (\$2 PER BBL) PAYABLE BY SELLER

PAYMENT TERMS: MT 103, TT WIRE, USDT, BTC

CONTRATUAL PERIOD: SPOT / 12 MONTHS CONTRACT + ROLLS /EXTENTION

PRODUCT NAMES PRICE AND COMMISION

ULTRA-LOW SULPHUR DIESEL (EN590)

MINIMUM QUANTITY: 50,000 METRIC TONS PER MONTH

MAXIMUM QUANTITY: 500,000 METRIC TONS PER MONTH

CIF PRICE: \$480.00USD GROSS / \$470.00 USD NET

FOB PRICE: \$440.00USD GROSS/430.00 USD NET

COMMISSION: SELLER SIDE \$5.00USD BUYER SIDE \$5.00USD PER MT.

AVIATION KEROSENE COLONIAL (GRADE A1) JET FUEL

MINIMUM QUANTITY: 2,000,000 BARRELS PER MONTH

MAXIMUM QUANTITY: 5,000,000 BARRELS PER MONTH

FOB PRICE: \$89.00 USD GROSS / \$87.00 USD NET

COMMISSION: SELLER SIDE \$2.00USD BUYER SIDE \$2.00USD PER BBL.

AVIATION KEROSENE COLONIAL (GRADE 54) JET FUEL

MINIMUM QUANTITY: 2,000,000 BARRELS PER MONTH

MAXIMUM QUANTITY: 5,000,000 BARRELS PER MONTH

FOB PRICE: \$88.00USD GROSS / \$86.00 USD NET

COMMISSION: SELLER SIDE \$2.00USD BUYER SIDE \$2.00USD PER BBL.

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D6 VIRGIN FUEL OIL

MINIMUM QUANTITY: 100.000.000 GALLONS PER MONTH

MAXIMUM QUANTITY: 800.000.000 GALLONS PER MONTH

FOB PRICE: \$0.88 USD GROSS / \$0.83 USD NET

COMMISSION: SELLER SIDE \$0.025USD BUYER SIDE \$0.025USD PER GL.

LIQUIDIFIED NATURAL GAS (LNG)

MINIMUM QUANTITY: 50,000 METRIC TONS PER MONTH

MAXIMUM QUANTITY: 500,000 METRIC TONS PER MONTH

CIF PRICE: \$360.00 USD GROSS / \$ 350.00 USD NET

COMMISSION: SELLER SIDE \$5.00USD BUYER SIDE \$5.00USD PER MT

BITUMEN GRADES: 40/50, 60/70 & 80/100

MINIMUM QUANTITY: 50,000 METRIC TONS PER MONTH

MAXIMUM QUANTITY: 500,000 METRIC TONS PER MONTH

CIF PRICE: GROSS \$290.00 USD GROSS / \$280.00 USD NET

COMMISSION: SELLER SIDE \$5.00USD BUYER SIDE \$5.00USD PER MT

UREA 46% PRILLED & GRANULAR

MINIMUM QUANTITY: 50,000 METRIC TONS PER MONTH

MAXIMUM QUANTITY: 500,000 METRIC TONS MONTH

FOB PRICE: USD 280/MT GROSS USD 270/MT NET

CIF PRICE: \$390.00USD GROSS / \$370.00USD NET

COMMISSION: SELLER SIDE \$5.00USD BUYER SIDE \$5.00USD PER MT

DIESEL GAS D2 OIL GOST 305-82

MINIMUM QUANTITY: 50,000 METRIC TONS PER MONTH

MAXIMUM QUANTITY: 500,000 METRIC TONS PER MONTH

FOB PRICE: USD 400/MT GROSS USD 390/MT NET

CIF PRICE: \$380.00USD GROSS / \$370.00 USD NET

COMMISSION: SELLER SIDE \$5.00USD BUYER SIDE \$5.00USD PER MT

EASTERN SIBERIA-PACIFIC OCEAN OIL (ESPO)

MINIMUM QUANTITY: 1,000,000 PER BARREL PER MONTH

MAXIMUM QUANTITY: 5,000,000 PER BARREL PER MONTH

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FOB PRICE: \$76.00USD GROSS / \$74.00USD NET

COMMISSION: SELLER SIDE \$1.00USD BUYER SIDE \$1.00USD PER BBL.

MAZUT

MINIMUM QUANTITY: 50,000 METRIC TONS PER MONTH

MAXIMUM QUANTITY: 500,000 METRIC TONS PER MONTH

FOB PRICE: \$ 400 USD GROSS \$ 380USD NET

CIF PRICE: \$370.00USD GROSS / \$350.00 USD NET

COMMISSION: SELLER SIDE \$5.00USD BUYER SIDE \$5.00USD PER MT.

LIQUIDIFIED PETROLEUM GAS. (LPG)

MINIMUM QUANTITY: 50,000 METRIC TONS PER MONTH

MAXIMUM QUANTITY: 500,000 METRIC TONS PER MONTH

FOB PRICE: USD 450/MT GROSS USD 430/MT NET

CIF PRICE: \$350.00USD GROSS / \$340.00 USD NET

COMMISSION: SELLER SIDE \$5.00USD BUYER SIDE \$5.00USD PER MT.

GASOLINE RON 91

MINIMUM QUANTITY: 100,000 METRIC TONS PER MONTH

MAXIMUM QUANTITY: 500,000 METRIC TONS PER MONTH

FOB PRICE: USD 420/MT GROSS USD 400/MT NET

CIF PRICE: \$390.00 USD GROSS / \$380.00 USD NET

COMMISSION: SELLER SIDE \$5.00USD BUYER SIDE \$5.00USD PER MT.

AUTOMATIVE GAS OIL (AGO)

MINIMUM QUANTITY: 100,000 METRIC TONS PER MONTH

MAXIMUM QUANTITY: 500,000 METRIC TONS PER MONTH

FOB PRICE: USD 390/MT GROSS USD 370/MT NET

CIF PRICE: \$350.00 USD GROSS / \$340.00 USD NET

COMMISSION: SELLER SIDE \$5.00USD BUYER SIDE \$5.00USD PER MT.

LIGHT CYCLE OIL (LCO)

MINIMUM QUANTITY: 50,000 METRIC TONS PER MONTH

MAXIMUM QUANTITY: 500,000 METRIC TONS PER MONTH

FOB PRICE: USD 400/MT GROSS USD 390/MT NET

CIF PRICE: \$380.00USD GROSS / \$370.00 USD NET

COMMISSION: SELLER SIDE \$5.00USD BUYER SIDE \$5.00USD PER MT.

BASE OIL SN 150

MINIMUM QUANTITY: 50,000 METRIC TONS PER MONTH

MAXIMUM QUANTITY: 500,000 METRIC TONS PER MONTH

FOB PRICE: USD 420/MT GROSS USD 400/MT NET

CIF PRICE: \$390.00USD GROSS / \$370.00 USD NET

COMMISSION: SELLER SIDE \$5.00USD BUYER SIDE \$5.00USD PER MT.

BASE OIL SN 500

MINIMUM QUANTITY: 50,000 METRIC TONS PER MONTH

MAXIMUM QUANTITY: 500,000 METRIC TONS PER MONTH

FOB PRICE: USD 390/MT GROSS USD 370/MT NET

CIF PRICE: \$370.00USD GROSS / \$350.00 USD NET

COMMISSION: SELLER SIDE \$5.00USD BUYER SIDE \$5.00USD PER MT.

DI-AMONIUM PHOSPHATE (DAP)

MINIMUM QUANTITY: 50,000 METRIC TONS PER MONTH

MAXIMUM QUANTITY: 500,000 METRIC TONS PER MONTH

FOB PRICE: USD 350/MT GROSS USD 330/MT NET

CIF PRICE: \$280.00USD GROSS / \$270.00 USD NET

COMMISSION: SELLER SIDE \$5.00USD BUYER SIDE \$5.00USD PER MT.

PETROLEUM COKE (PETCKE)

MINIMUM QUANTITY: 50,000 METRIC TONS PER MONTH

MAXIMUM QUANTITY: 500,000 METRIC TONS PER MONTH

FOB PRICE: USD 200/MT GROSS USD 190/MT NET

CIF PRICE: \$170.00USD GROSS / \$160.00 USD NET

COMMISSION: SELLER SIDE \$5.00USD BUYER SIDE \$5.00USD PER MT.

1)FOR WORKING PROCEDURE

1. THE BUYER SENDS A CORPORATE PROFILE, ALONG WITH A FULL ICPO, BUYER REPRESENTATIVE'S PASSPORT DATA PAGE, CURRENT AND VALID TANK STORAGE AGREEMENT (TSA) FOR VERIFICATION AND APPROVAL BY SELLER, AFTER PROVIDE VALID 3DAYS (MINIMUM) TANK STORAGE RECEIPT (TSR) FROM EXIT BUYER FOR SELLER'S VERIFICATION AND APPROVAL.

2. SELLER ISSUES COMMERCIAL INVOICE (CI) OF THE PRODUCT IN THE SUPPLIER'S TANKS AT THE PORT TO BUYER. THE BUYER SIGNS AND RETURNS THE COMMERCIAL INVOICE WITH AN ACCEPTANCE LETTER

AND A VALID 3-DAYS (MINIMUM) TANK STORAGE RECEIPT (TSR) WITH THE NAME "SELLER" AS THE SUPPLIER.

3. SUPPLIER SUBMITS A 48-HOUR OLD HARD COPY OF THE FRESH SGS REPORT TO BUYER TANK FARM COMPANY IN PORT FOR VERIFICATION OF THE SGS REPORT WITH SGS IN PORT.

4. UPON CONFIRMATION OF SGS REPORT BY BUYER'S TANK COMPANY IN PORT, SUPPLIER AND HIS TANK FARM COMPANY ARRANGE FOR THE INJECTION SCHEDULE.

5. SUPPLIER INJECTS PRODUCT TO BUYER'S TANK AND ISSUES FOLLOWING POP DOCUMENTS TO THE BUYER THROUGH SELLER:

- Q&Q ANALYSIS REPORT DONE BY INDIGENOUS LAB AT PORT OF ORIGIN
- FULL INJECTION REPORT ➤ ATV / UDTA
- COPY OF PRODUCT CERTIFICATE OF ORIGIN
- COPY OF PRODUCT EXPORT LICENSE TO PORT
- ALLOCATION TRANSFER CERTIFICATE
- AUTHORITY TO SELL AND COLLECT (ATSC)

6. BUYER CONDUCTS DIP TEST ON THE PRODUCT AT BUYER'S COST FOR RECONFIRMATION IF REQUIRED.

7. UPON CONFIRMATION OF SGS TEST BY THE BUYER FOR QUANTITY AND QUALITY, THE BUYER MAKES 100% FULL PAYMENT VIA MT-103/TT WIRE TRANSFER FOR THE TOTAL VALUE OF THE PRODUCT INJECTED INTO THE EXIT-BUYER'S TANKS ACCORDING TO THE PAYMENT INVOICE ISSUED BY THE SELLER.

8. SELLER PAYS ALL INTERMEDIARIES INVOLVED VIA NCNDA/IMPFA.

2) FOB WORKING PROCEDURE

1) BUYER SENDS ICPO IN LINE WITH SELLER WORKING PROCEDURES ALONGSIDE HIS/HER TANK STORAGE AGREEMENT (T.S.A.)

ON RECEIPT AND ACCEPTANCE OF SELLER'S SOFT OFFER.

2. SELLER ISSUES COMMERCIAL INVOICE (C.I.), BUYER SIGNS WITHIN 24 HOURS AND RETURNS TO SELLER WITHIN ITS VALIDITY.

3. UPON RECEIPT AND REVIEW OF THE SIGNED C.I., SELLER ISSUES DIP TEST AUTHORIZATION (D.T.A) TO BE COMPLETED AND

SIGNED BY BUYER AND BUYER TANK FARM IN ORDER FOR DIP TEST TO BE CONDUCTED ALONGSIDE COUNTER SIGNED COPIES OF THE C.I.;

4. BUYER RETURNS THE DIP TEST AUTHORIZATION (DTA) FULLY COMPLETED AND SIGNED WITHIN ITS VALIDITY AND UPON SUCCESSFUL REVIEW OF THE COMPLETED DTA, SELLER ISSUES THE BELOW FULL POP DOCUMENTS:

- A. FRESH SGS REPORT (NOT OLDER THAN 72 HOURS);**
- B. PRODUCT RESERVOIR RECEIPT;**
- C. ACCREDITATION CERTIFICATE;**

- D. PRODUCT PASSPORT (QUANTITY AND QUALITY ANALYSIS);**
- E. AUTHORIZATION TO SELL AND COLLECT CERTIFICATE (ATSCC);**
- F. PRE-INJECTION REPORT (PIR);**
- G. NCNDA/IMFPA (TO BE COMPLETED BY ALL INTERMEDIARIES)**
- H. CERTIFICATE OF PRODUCT ORIGIN;**
- I. AUTHORITY TO VERIFY (ATV) EITHER PHYSICALLY OR OTHERWISE.**

5. UPON RECEIPT AND CONFIRMATION OF THE ABOVE POP DOCUMENTS, BUYER PROVIDE ITS TESTING OFFICIALS (SGS OR INTERTEK) AND THE NEEDED TEST ARE CARRIED OUT ON THE PRODUCT IN SELLER'S TANKS.

6. BUYER UPON SUCCESSFUL DIP TEST MAKES FULL PAYMENT BY MT103 / TT WIRE TRANSFER FOR THE TOTAL PRODUCT AND SELLER PAYS COMMISSION TO ALL INTERMEDIARIES INVOLVED IN THE TRANSACTION WITHIN 24 HOURS AFTER CONFIRMATION OF BUYER'S PAYMENT AND INJECTION COMMENCES IMMEDIATELY;

7. THE SELLER ISSUES A CONTRACT FOR BUYER'S DESIRED DURATION UPON SUCCESSFUL COMPLETION OF THE TRIAL ORDER.

3) FOB WORKING PROCEDURE

- 1. BUYER ISSUES ICPO WITH SELLER WORKING PROCEDURE ON IT AS TRANSACTION PROCEDURE WITH BANKING DETAILS AND BUYER PASSPORT SCAN COPY.**
- 2. SELLER ISSUES THE COMMERCIAL INVOICE (CI) OF THE PRODUCT IN TANKS AT PORT, BUYER SIGNS AND RETURNS COMMERCIAL INVOICE TO SELLER**

- 3. SELLER ISSUES TO BUYER THE BELOW DOCUMENT FOR VERIFICATION OF THE PRODUCT (PPOP): TANK STORAGE RECEIPT (TSR) .STATEMENT OF PRODUCT AVAILABILITY. AUTHORIZATION TO VERIFY (ATV) . DIP TEST AUTHORIZATION (DTA) LETTER**

- 4. UPON SUCCESSFUL VERIFICATION OF THE PPOP, BUYER CONTACTS SELLER'S TANK STORAGE COMPANY AND REQUESTS FOR PAYMENT INVOICE. THE BUYER EXTENDS THE SELLER'S TANK AND MAKES ARRANGEMENT FOR DIP TEST SCHEDULE.**
- 5. UPON SUCCESSFUL DIP TEST IN SELLER'S TANKS, BUYER MAKES PAYMENT FOR THE TOTAL COST OF PRODUCT BASED ON THE SGS REPORT VIA MT103 AND SELLER TRANSFER TITLE OWNERSHIP TO BUYER AND SEND ALL EXPORTATION DOCUMENTS TO BUYER, BUYER LIFT PRODUCT INTO VESSEL OR COMPLETELY TAKE OVER SELLER'S TANKS FOR FURTHER PRODUCT STORAGE.**
- 6. BUYER NCNDA/IMFPA WILL BE SIGNED BY ALL INTERMEDIARIES INVOLVED IN THTREAN SACTION AND FORWARD TO SELLER FOR ENDORSEMENT, SELLER PROVIDES THE BELOW DOCUMENTS. ENDORSED NCNDA/IMFPA AUTHORIZATION TO SELL AND COLLECT (ATSC)**
- 7. BUYER GETS BACK TO SELLER WITH NCNDA/IMFPA SIGNED BY ALL GROUP WITH COMMISSION STRUCTURE SO ALL PARTIES CAN RECEIVE THEIR COMMISSIONS IMMEDIATELY.**
- 8. SELLER ISSUES FINAL AGREEMENT TO BUYER TO REVIEW CONTRACT ON R&E MONTHLY DELIVERIES,**
- 9. BUYER REVIEWS AND APPROVES CONTRACT AND ISSUED SBLC/ DLC IRREVOCABLE-, NON TRANSFERABLE, AUTO REVOLVING FOR 12 MONTHS SHIPMENT VALUE, DOCUMENTARY LETTER OF CREDIT FOR LENGTH OF CONTRACT AND FOR EACH LIFTING AS SCHEDULE**
- 10. BUYER PAYS AFTER SUCCESSFUL DIP TEST BY MT103 WIRE TRANSFER EACH MONTHLY DELIVERY.**
- 11. THE SUBSEQUENT DELIVERY SHALL COMMENCE ACCORDING TO THE TERMS AND CONDITIONS OF THE CONTRACT AND SELLER PAYS.**

1)CIF PROCEDURE

- 1. BUYER ISSUES ICPO / LOI WITH FULL BANKING DETAILS ALONG WITH PASSPORT COPY**
- 2. SELLER ISSUE SALES AND PURCHASE AGREEMENT SPA**
- 3. UPON SIGNING THE CONTRACT, THE SELLER WILL LEGALIZE AND REGISTER THE HARDCOPIES OF THE CONTRACT**
- 4. SELLER TRANSFERS TITLE TO BUYER'S NAME AND BOTH PARTIES ENDORSES THE CHARTER PARTY AGREEMENT WITH THE SHIPPING COMPANY**
- 5. SELLER SENDS TO BUYER THE LEGALIZED AND NOTARIZED HARD COPIES SPA ALONGSIDE THE SHIPPING DOCUMENTS AND (PPOP) AS LISTED BELOW VIA EMAIL**
 - A. PARTIAL PROOF OF PRODUCT**
 - B. AUTHORIZATION TO SELL (ATS)**

- C. LETTER OF COMMITMENT TO SUPPLY
- D. PRODUCT PASSPORT
- E. CERTIFICATE OF ORIGIN
- F. COMPANY REGISTRATION CERTIFICATE
- G. LETTER OF CONFORMITY

6. UPON RECEIPT OF THE PPOP DOCUMENTS FROM THE SELLER, SELLER AND BUYER PAYS FOR THE FREIGHT COST TO THE SHIPPING COMPANY WILL BE DEDUCTED FROM THE PAYMENT OF THE PRODUCT

7. UPON CONFIRMATION OF THE PAYMENT TO THE SHIPPING COMPANY, SELLER BANK SENDS SHIPPING {BILL OF LADING & VESSEL'S Q88} AND POP DOCUMENTS TO THE BUYER'S BANK

8. SELLER ISSUES 2% PERFORMANCE BOND AND SSG REPORT AT LOADING PORT.

9. THE BUYER'S BANK WILL SWIFT TO SELLER BANK SBLC/ MT760 TO THE SELLER'S BANK.

10. SHIPMENT WILL COMMENCE WITHIN 10-14 DAYS UPON RECEIVING MT760 PAYMENTGUARANTEE FROM THE BUYER'S BANK AND UPON ARRIVAL OF THE CARGO AT THE DISCHARGEPORT, PAYMENT WILL BE MADE FOR THE PRODUCT BY THE BUYER VIA T/T WIRE TRANSFERAFTER CIQ/SGS INSPECTION AT DISCHARGE PORT.

11. SELLER WILL RELEASE PAYMENTS TO THE INTERMEDIARIES INVOLVED WITHIN 48 HOURSOF RECEIVING THE PAYMENT FOR THE PRODUCT FROM THE BUYER'S BANK.

12. UPON THE FIRST SHIPMENT DELIVERY AND RECEIPT OF PAYMENT, BUYER'S BANK WILLISSUE AN IRDLC WHICH WILL BE REVOLVING FOR 11 MONTHS TO THE SELLER'S BANK ANDPAYMENTS WILL BE MADE AT SIGHT AGAINST CIQ / SGS INSPECTION AT THE DISCHARGEPORT

2) CIF PROCEDURE

1 THE BUYER ISSUES THE ICPO TO THE SELLER.

2) THE SELLER ISSUES THE DRAFT CONTRACT SPA FOR THE BUYER TO SIGN AND RETURN.

3) THE SELLER SENDS COPY OF THE APPROVED, FINAL CONTRACT TO THE BUYER ALONG WITH BELOW PARTIAL - POP DOCUMENTS.

(A) COMMITMENT TO SUPPLY.

(B) CERTIFICATE OF ORIGIN

(C) STATEMENT OF PRODUCT AVAILABILITY

(D) PRODUCT PASSPORT

(E) PROFORMA INVOICE FOR THE FIRST VALUE SHIPMENT.

4 WITHIN 7 BANKING DAYS, BUYER'S BANK SENDS IRREVOCABLE OPERATIVE SBLC VIA MT760 OR DLC VIA MT700 ACCORDING TO SELLER'S FIDUCIARY BANK VERBIAGE TO SELLER NOMINATED FIDUCIARY OFFSHORE BANK ACCOUNT FOR FIRST MONTH SHIPMENT. SHOULD BUYER FAIL TO ISSUE PAYMENT INSTRUMENT WITHIN 7 BANKING DAYS, THE BUYER WILL MAKE A DEPOSIT BASE ON MUTUAL AGREED BY BOTH PARTIES FOR SECURITY GUARANTEE TO ENABLE SELLER CHARTER VESSEL AND COMMENCE SHIPMENT, AND THIS PAYMENT WILL BE DEDUCTED FROM THE TOTAL COST OF THE PRODUCT AFTER INSPECTION AT THE DISCHARGE PORT,

5 SELLER'S BANK ISSUES FULL POP DOCUMENTS TO THE BUYER'S BANK ALONGSIDE WITH 2% PERFORMANCE BOND (PB2%).

- A) COPY OF LICENSE TO EXPORT, ISSUED BY THE DEPARTMENT OF THE MINISTRY OF ENERGY, KAZAKHSTAN/KUWAIT
- B) COPY OF APPROVAL TO EXPORT, ISSUED BY THE MINISTRY OF JUSTICE, REPUBLIC OF KAZAKHSTAN
- C) COPY OF STATEMENT OF AVAILABILITY OF THE PRODUCT.
- D) COPY OF THE REFINERY COMMITMENT TO PRODUCE THE PRODUCT.
- E) COPY OF TRANSNET CONTRACT TO TRANSPORT THE PRODUCT TO THE LOADING PORT.
- F) COPY OF THE PORT STORAGE AGREEMENT.
- G) COPY OF THE CHARTER PARTY AGREEMENT TO TRANSPORT THE PRODUCT TO DISCHARGE PORT
- H) COPY OF VESSEL QUESTIONNAIRE 88
- I) COPY OF BILL OF LADING.
- J) SGS REPORT AT LOADING PORT.
- K) DIP TEST AUTHORIZATION (DTA) & ATBL NOR /ETA
- M) CERTIFICATE OF OWNERSHIP TRANSFER
- N) ALLOCATION TRANSACTION PASSPORT CODE CERTIFICATE (ATPCC) BY MINISTRY OF ENERGY.

6 SHIPMENT COMMENCES AS PER SIGNED CONTRACT DELIVERY SCHEDULE AND THE SHIPMENTS SHOULD ARRIVE AT BUYER'S DISCHARGE PORT WITHIN 5-24 DAYS. THE SGS INSPECTION WILL BE BORNE BY THE SELLER AT THE LOADING SEAPORT AND THE BUYER AT THE UNLOADING SEAPORT.

7. UPON SUCCESSFUL PRODUCT CONFIRMATION AGAINST SGS/CIQ REPORT OF QUALITY AND QUANTITY AT DESTINATION PORT, THE BUYER MAKES PAYMENT BY MT103. SELLER WITHIN SEVENTY-TWO (72) HOURS, COMMISSIONS PAYS INTERMEDIARIES INVOLVED IN THE TRANSACTION.

1) TTO PROCEDURE

1. BUYER ISSUE ICPO.
2. SELLER PROVIDES MOU AND CI TO BE SIGNED BY BUYER AND SELLER.
3. SELLER AND BUYER ENDORSE THE CI AND MOU.
4. SELLER PROVIDE FOLLOWING DOCUMENTS:
 - A) Bill Of Lading,
 - B) Vessel Q88,
 - C) Vessel Details,
 - D) Ullage Report,
 - E) Cargo Manifest,
 - F) Product Passport (Indigenous Dip Test),
 - G) Certificate Of Origin
 - H) Statement Of Product Availability.
5. BUYER PAYS THE NEGOTIATED DEPOSIT. THEN SELLER PROVIDES AT ON BOARD AND PRODUCT TITLE TRANSFER CERTIFICATE ALONGWITH NCNDA/IMFPA
7. BUYER PAYS REMAINING BALANCE IN FULL AFTER CIQ/GSG TEST CONFIRMS Q&Q

[TT / DIP & PAY TRANSACTION PROCEDURES FOB: HOUSTON /ROTTERDAM/JURONG / FUJAIRAH/SHUWAIKH PORT](#)

1. BUYER ISSUES ICPO AND COMPANY REGISTRATION CERTIFICATE OR ANY I.D. WITH TSA FOR SELLER'S VERIFICATION
2. SELLER ISSUE DRAFT COMMERCIAL INVOICE, BUYER SIGNS AND RETURNS TO SELLER WITH HIS TANK STORAGE AGREEMENT
3. SELLER VERIFY BUYER TSA AND PROCEED TO PAYS THE BUYER'S TANK COMPANY FOR 2 DAYS FOR THE INJECTION PROCESS, BUYER PAYS
- 3 DAYS AND ONLY AFTER HIS TANK FARM COMPANY HAS RECEIVED THE PAYMENT FROM SELLER COMPANY.
4. SELLER PROVIDES BUYER WITH FULL POP DOCUMENTS
 - A. FRESH SGS REPORT LESS THAN 48 HOURS
 - B. DIP TEST AUTHORIZATION-UNCONDITIONAL
 - C. INJECTION REPORT
 - D. TANK STORAGE RECEIPT WITH GPS COORDINATES
 - E. TANK FARM BAR-CODE INFORMATION
 - F. LETTER OF COMMITMENT TO SUPPLY.
 - G. REGISTRATION CERTIFICATE & EXPORT LICENSE COPY
 - H. AUTHORITY TO SELL & COLLECT (ATSC)
 - I. ENDORSED INJECTION SCHEDULE BY THE BUYER & BUYER TANK FARM
 - J. ATV – FOR PHYSICAL VERIFICATION.
 - K. IRREVOCABLE COMMITMENT TO SUPPLY FOR SPOT AND 12 MONTHS CONTRACT.
 - L. INJECTION SCHEDULE SIGNED BY BUYER & BUYER'S TANK FARM.
5. BUYER CONDUCTS DIP-TEST IN SELLER'S TANK, VIA SGS ON BUYER'S EXPENSE, SELLER INJECTS THE FUEL TO BUYER'S TANK AND BUYER MAKES PAYMENT BASED ON Q&Q BY MT103 WIRE TRANSFER / TT ACCORDING TO THE FINAL COMMERCIAL INVOICE.
6. SELLER TRANSFERS THE TITLE OF OWNERSHIP AS PER BUYER'S INSTRUCTION. BUYER LIFTS THE PRODUCT.
7. SELLER PAYS ALL INTERMEDIARIES INVOLVED IN THE TRANSACTION AND SUBSEQUENTLY MONTHLY CONTRACT
SHIPMENT CONTINUES AS PER TERMS AND CONDITIONS OF THE SALES AND PURCHASE AGREEMENT CONTRACT BETWEEN BUYER AND
SELLER MONTHLY SHIPMENT COMMENCES TO THE BUYER'S DISCHARGE PORT AS STIPULATED IN THE CONTRACT.

[TANK TO VESSEL TRANSACTION PROCEDURE: FOB ROTTERDAM / HOUSTON / SINGAPORE /SHUWAIKH PORT](#)

1. BUYER ISSUES OFFICIAL ICPO ADDRESSED TO THE REFINERY OR REPRESENTATIVE

2. SELLER ISSUES COMMERCIAL INVOICE (CI) BUYER SIGNS AND RETURNS THE SIGNED INVOICE TO THE SELLER.

3. SELLER ISSUES TO THE BUYER THE PARTIAL PROOF OF PRODUCT DOCUMENTS

ATSC AUTHORITY TO SELL AND COLLECT DTA - DIP TEST AUTHORIZATION

PRODUCT PASSPORT - PRODUCT ANALYSIS REPORT FROM A RENOWNED INSPECTION COMPANY.

STATEMENT OF PRODUCT AVAILABILITY COMMITMENT LETTER TO SUPPLY

ATV - AUTHORITY TO VERIFY THE EXISTENCE OF PRODUCT VIA EMAIL OR PHONE CALL.

4. BUYER EXTENDS SELLER'S TANK (MINIMUM 3DAYS) AND RECEIVES FULL GPS COORDINATES OF THE TANKS, HUB NUMBERS, TERMINAL ACCESS PERMIT AND DIP TEST IS CONDUCTED IMMEDIATELY WITH BUYER'S TEAM TO OBTAIN FRESH SGS REPORT

5. AFTER A SUCCESSFUL DIP TEST IN SELLER'S TANKS, BUYER TAKES OVER SELLER'S TANK OR SELLER INJECTS INTO BUYER'S VESSEL / TANK AND BUYER CONDUCTS ITS DIP TEST INSPECTION FOR Q & Q OF THE PETROLEUM PRODUCTS ABOARD VESSEL /TANK. VALUE OF THE PRODUCT

6. BUYER AFTER A SUCCESSFUL Q & Q DIP TEST ON THE PRODUCT, THE BUYER MAKES THE PAYMENT FOR THE TOTAL PRODUCT INJECTED

INTO THE TANKS THROUGH THE MEANS OF MTI03 - TT OR USDT. BEST REGARD

7. UPON SELLER RECEIVES THE PAYMENT FOR THE PRODUCT FROM THE BUYER, THE SELLER ISSUES TO THE BUYER THE TITLE OWNERSHIP OF THE PRODUCT AND ALL EXPORTING DOCUMENTS OF THE PRODUCT. THE SELLER PAYS ALL INTERMEDIARIES INVOLVED IN THE TRANSACTION



SUPERVISOR/SALES DIRECTOR: TARANOV MAXIM PETROVICH

COMPANY: LLP ROXI TRADING

Email address: info@roxi-trading.kz / sales@roxi-trading.kz / roxi.trading@gmail.com

Phone: (Direct WhatsApp) +77755594195