



MADENI PETROLEUM LTD

Issued Date: 09/01/2026

Valid Till: 09/06/2026

SOFT COPRATE OFFER

We are designed Mandate Company "**MADENI PETROLEUM LTD**, to Refineries in KAZAKHSTAN Hereby Issue This SOFT Corporate Offer With legal responsibility according to Terms And Conditions stipulated herein and assure Our Readiness To Supply The Following Commodity According To The Terms And Conditions Stipulated In This Offer.

Product Origin: Kazakhstan Federation Payment: MT 103, TT Wire Transfer
Loading Port: AKTAU / Kozmina /Novorossiysk/Vladivostok Ports
Delivery: 15-25 Days
Contract Period:12 Months Contract with Possible Rolls and Extension
Performance Bond: 5% PB to Be Issued By Seller
Inspection: Quality And Quantity By SGS Or Equivalent.

EN590 GOST 52368-2005

Quantity:Minimum 50,000 MT Trial Shipment/Maximum 500,000 MT Monthly
FOB/CIF: \$390Gross / \$400 Net
Commission: \$5/\$5

LPG (LIQUEFEID PETROLEUM GAS) GOST 20448-90

PRICE CIF ASWP:GROSS\$360/NET\$350
PRICE FOB:GROSS\$350/NET\$340
QUANTITY:Min 50,000MT/Max 500,000MT
COMMISSION:\$5/\$5

AVAIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Quantity: Minimum: 1,000,000 BBLs Trial Shipment / Maximum: 5,000,000 BBLs Monthly
FOB Price: \$84 GROSS / \$80 NET
Commission: \$5 / \$5

VIRGIN D6 FUEL OIL

Quantity:Minimum:200,000,000Gallon Trial Shipment/Maximum:500,000,000 Gallon Monthly.
FOB:\$0.90 / \$0.88
Commission: \$5



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MAZUT 100 GOST 10585-75

CIF Price:USD320 Gross/310 Net

FOB Price USD310 Gross/300 Net

QUANTITY:Min 50,000 MT/Max 500,000 MT

COMMISSION:\$5/\$5

ESPO

CIF Price:USD64 Gross/60 Net

FOB Price:USD60 Gross/56 Net

QUANTITY:Min 1,000,000BBL/Max 10,000,000BBL

COMMISSION: US\$2/ US \$2

Light Cycle Oil

CIFPrice:USD330 Gross/320 Net

FOB Price:USD320 Gross/310 Net

QUANTITY:Min 50,000 MT/Max 500,000MT

COMMISSION:\$5/\$5

LIQUIDIFIED NATURAL GAS

PRICE CIF ASWP: GROSS \$ 340/NET \$ 330

PRICE FOB: GROSS \$ 330/ NET \$ 320

QUANTITY: Min 50,000 MT / Max 500,000 MT

Commission:\$5/\$5

BITUMEN GRADE 60/70

PRICE CIF ASWP:GROSS \$300/NET \$290

PRICE FOB:GROSS \$290/NET \$280

QUANTITY: Min 50,000MT/Max 500,000MT

Commission:\$5/\$5

UREA FERTILIZER 46% NITROGEN/GRANULAR

Origin: Kazakhstan

CIF Price:ASWP:Gross\$230/\$220 Net Per Metric Tons

Quantity:Min 50,000 Metric Tons/Max 500,000 Metric Tons

Destination Port:Any Safe World Port

Commission:\$5/\$5.



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UREA FERTILIZER 46% NITROGEN/PRILLED

Origin: Kazakhstan

CIF Price: ASWP: Gross\$230/\$220 Net Per Metric Tons

Quantity: Min 50,000 Metric Tons/Max 500,000 Metric Tons

Destination Port: Any Safe World Port

Commission:\$5/\$5.

FOB ROTTERDAM, HOUSTON, JURONG, FUJAIRAH, CHINA&EROUPE

1. Buyer sends ICPO & TSA
2. Seller issues CI to buyer
3. Buyer returns signed CI to seller
4. Seller issues fresh SGS report of less than 48 hours to buyer tank farm for verification, after verification buyer Tank Farm send to buyer.
5. Upon successful verification of the SGS report, the buyer issues a fresh 3days TSR. This process facilitates for the buyer to obtain full POP and the seamless injection of the SGS verified product into the buyer's tank.
6. Buyer conducts a Dip Test in the seller's tank. Upon successful completion, the seller promptly provides the full POP documents to the buyer.
7. Seller injects the product into the buyer's leased tank and provides a successful injection report to the buyer.
8. Seller signs NCNDA/IMFPA.
9. Buyer makes 100% payment via MT103 T/T within 48hours to seller's nominated bank account. Seller transfers title in favor of buyer. Seller pays intermediaries. Subsequently monthly contract continues.



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TRANSACTION PROCEDURE FOB ROTTERDAM TANK TO TANK (TTT)/CHINA & EUROPE

1. Buyer issues ICPO with CIS/KYC to seller on receipt of Soft/Full Corporate Offer:
2. Seller issues Commercial invoice for immediately liftable quantity,
3. Buyer returns signed CI within 3 banking days to seller, Seller issue the PPOP document to the buyer.
 - a) Tank storage Receipt (TSR)
 - b) Authorization To Verify (ATV)
 - c) Certificate of Origin
 - d) commitment letter to supply
4. The buyer confirms POP Documents and extend sellers tank for the period of Dip Test inspection/injection to Buyer Exit Tank or Vessel:
- 5, Seller issue the following POP Documents to the buyer
 - a) Unconditional Dip Test Authorization (UDTA)
 - b) SGS Report (Not Older than 72 hours)
 - c) Authorization to Sell and Collect (ATSC)
 - d) Injection Schedule/Report
6. Buyer Commence Dip Test & Upon Successful Dip Test buyer makes payment for the product of Trial Lifting.
7. Seller transfers Title of the product to the buyer and the buyer is to evacuate the sellers tank space within 7 days of the title transfer.
8. Seller pays intermediaries involved in the transaction as per NCNDA/IMEPA, Monthly Lifting continues as above procedure 4-6 for 12 months with Rolls and Extensions.



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FOB TRANSACTION PROCEDURE TANK TO VESSEL (TTV)

1. Buyer issues ICPO with Buyer's information, company letterhead, and company registration license and buyers passport.
2. Seller issues Commercial Invoice for the available quantity, Buyer signs and returns back to Seller.
3. Seller issues to Buyer the (Certificate of Origin/Commitment to Supply/Statement of Product Availability/Product Passport/ Tank Storage Receipt).
4. Buyer provides to Seller a legit CPA and Q88 with their shipper for confirmation.
5. Seller verifies and upon confirmation of Buyer's CPA and Q88, Buyer extend Seller tank for minimum of 5 days to enable dip test inspection process with SGS Agents, Seller issue to the Buyer the updated TSR/ATV/DTA for SGS inspection process, Buyer pays for the SGS inspection process.
6. Seller commences with the injection of the First Lift trial Shipment Quantity from the tank to the Buyers vessel.
7. Buyer Successful Q&Q Dip Test on the product, Buyer makes the payment for the Total Value of the Product Injected into the Buyers vessel through the means of MT103/TT, Against the Title transfer of ownership certificate to be provided by the Seller.
8. Upon Seller Receives the Payment for the Product from the Buyer, Seller issues to Buyer all Exporting Document of the product.
9. Seller pays commission to all intermediaries involved in the Transaction, and Subsequently Monthly Shipment Continues as per Terms and Conditions of the Sales and Purchase Agreement Contract between Buyer and Seller.

FOB TRANSACTION PROCEDURE TANK TO VESSEL (TTV)

1. Buyer sends ICPO to Seller on receipt of Seller's Soft Corporate Offer.
2. Seller issues commercial invoice CI, for the available quantity to Buyer and ICC WARNING LETTER, Buyer Signs and returns to Seller along with NCNDA/IMFPA signed by all buyer groups with commission structures to issue the deal true Tank to Vessel.
3. Seller receives signed CI with NCNDA/IMFPA issues to Buyer (3 days) Seller tank extension payment invoice for immediate storage payment.

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4. Buyer proceeds with payment and send back transfer evidence confirmation copy to Seller for confirmations and storage activations.
5. Seller Legalized/Register PPOP documents including UDTA with the ministry of energy and issue to Buyer: (A) Product passport. (B) Certificate of Origin. (C) Refinery commitment Letter to supply. (D) Company Certificate of Incorporation. (E) Unconditional Dip Test Authorization (UDTA). (F) Fresh SGS Report. (G) Tank Storage Receipt (TSR).
6. Buyer verifies documents and proceeds with dip test in the Sellers tanks according to tank numbers in the TSR.
7. Buyer provides Q88 and Authorization to inject from the shipping company.
8. Seller shall immediately submit the (SGS or INTERTEK) inspection Report along with the full Proof of Product (POP) to the Buyer including Notice of Readiness to Inject.
9. Seller commences injection into Buyer vessel and issued Injection Report to Buyer.
10. Upon the confirmation of the total quantity Injected into buyers' vessel, Buyer makes 100% payment by MT103 TT wire transfer for the total product.
11. Seller pays Commission to all intermediaries involved in the transaction within 24 hours after confirmation of the Buyer Payment

FOB TANK TO TANK PROCEDURE (TTT)

- 1). Buyer issue ICPO, And Company registration and Certificate and Data Page of Buyer's passport or Any ID.
- 2) Seller issues Contract, Commercial Invoice (CI), Buyer's Signs, and returns to seller with His TSA. Seller will complete verification on the farm of the buyer before making payment of their three (3) days tank lease payment.
- 3) Seller lease and pays the buyer's tank for three (3) days tank lease and buyer pays his tank farm for 2 days tank storage costs, (to tailing a five (5) days TSR) After his tank farm company has received the payment from seller company three (3) days cost.
- 4) Seller releases to buyer and buyer tank farm company the injection schedule along with the notice of readiness (NOR) to commence injection of product to buyer's tank.
- 5) Seller issues the pop documents to buyer as below: a. Fresh SGS report. b. Product Passport. c. Injection Report. d. Unconditional DTA. e. Authorization to sell and collect (ATSC). f. Authorization to verify (ATV).



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6) Buyer conducts Dip test on the product in the buyer's tank and makes the payment for the total value of the product via MT 103 TT.

7) Seller pays all intermediaries involved in the transaction and subsequently, monthly shipment continues as per the terms and conditions of the sales and purchase agreement contract by buyer and seller.

TRANSACTIONS WORKING PROCEDURE FOB TTT QINGDAO, ZHOUSHEN, NINGBO PORT

1. BUYER ISSUES ICPO WITH FULL BANKING DETAILS & COMPANY PROFILE ALONG WITH TSA FOR SELLER'S VERIFICATION AND APPROVAL.

2. SELLER ISSUES COMMERCIAL INVOICE TO BUYER.

3. BUYER SIGNS/SEALS AND BUYER ASKS THEIR TANK STORAGE COMPANY FOR 2 PAYMENT INVOICES – 1 IN THE NAME OF SELLER AND 1 IN THE NAME OF BUYER – AND RETURNS COMMERCIAL INVOICE WITH LETTER OF ACCEPTANCE ALONG WITH PAYMENT INVOICE FROM THEIR TANK STORAGE COMPANY TO SELLER WITHIN 24HRS.

4. SELLER PAYS FIRST 3 DAYS OF STORAGE TANKS IN BUYER'S TANK FARM, AND AFTER THE CONFIRMATION OF SELLER'S PAYMENT, BUYER PAYS OTHER 3 DAYS TO COMPLETE TOGETHER TSR 6 DAYS IN BUYER'S TANK FARM IN THE NAME OF BOTH COMPANIES. TSR TO INCLUDE GPS COORDINATES OF TANK LOCATION ALONG WITH NOTICE OF READINESS (NOR).

5. SELLER ISSUES TO THE BUYER THE BELOW POP DOCUMENTS:

A) CERTIFICATE OF ORIGIN

B) SCHEDULE OF INJECTION

C) PRODUCT PASSPORT

D) UNCONDITIONAL DIP TEST AUTHORITY (UDTA)

E) COMMITMENT TO SUPPLY

F) AUTHORIZATION TO SELL AND COLLECT (ATSC)

6. SELLER COMMENCES WITH THE INJECTION OF THE TRIAL SHIPMENT QUANTITY INTO BUYER'S TANK.

7. UPON THE COMPLETION OF THE INJECTION, SELLER ISSUES UDTA TO BUYER, AND BUYER INSPECTS WITH SGS AGENT.



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8. AFTER BUYER'S SUCCESSFUL Q&Q DIP TEST ON THE PRODUCT, BUYER MAKES THE PAYMENT FOR THE TOTAL VALUE OF THE PRODUCT INJECTED INTO THE TANK VIA MT103 OR TT WIRE TRANSFER.

UPON SELLER RECEIPT OF THE FULL PRODUCT PAYMENT FROM THE BUYER, SELLER ISSUES TO...

9. SELLER PAYS ALL INTERMEDIARIES INVOLVED IN THE TRANSACTION AND SENDS SPA CONTRACT TO BUYER FOR ONE YEAR WITH ROLLOVER AND EXTENSION. BUYER AGREES TO PUT FINANCIAL INSTRUMENT SBLC MT760 AS GUARANTEE PAYMENT FOR THE SPA CONTRACT. SUBSEQUENTLY, WEEKLY SHIPMENT CONTINUES AS PER TERMS AND CONDITIONS OF THE SALES AND PURCHASE AGREEMENT CONTRACT SIGNED BETWEEN BOTH PARTIES.

FOB TANK TO TANK TRANSACTION PROCEDURE:

1. BUYER ISSUE ICPO CONTAINING THE SELLER'S WORKING PROCEDURE WITH BANKING DETAILS AND SCANNED COPY OF PASSPORT.
2. SELLER ISSUES COMMERCIAL INVOICE OF THE PRODUCT AT THE PORT; BUYER SIGN AND RETURN BACK THE COMMERCIAL INVOICE TO SELLER.
3. SELLER ISSUE BELOW PARTIAL POP DOCUMENTS:
 - A). COPY COMMITMENT TO SUPPLY.
 - B). COPY STATEMENT OF AVAILABILITY OF PRODUCT.
 - C). AUTHORIZATION TO VERIFY THE PRODUCT IN THE SELLER'S TANK (ATV).
 - D). COPY AUTHORITY TO SELL AND COLLECT (ATSC).
4. THE BUYER EXTENDS THE SELLER TANK FOR 2 DAYS TO ENABLE AND ALLOW BUYER TO CONDUCT DIP TEST ANALYSIS OF PRODUCT WITH Q AND Q EVALUATION OF PRODUCT STOCK IN SELLER TANK BEFORE INJECTION.
5. AFTER EXTENDING THE SELLER TANK, THE SELLER ISSUE TO BUYER PPOP LISTED BELOW:
 - a) TANK STORAGE RECEIPT (TSR) WITH SCANNED BARCODE & GPS COORDINATE.
 - b) INJECTION REPORT.
 - c) DIP TEST AUTHORIZATION LETTER (DTA).
 - d) FRESH SGS REPORT.
 - e) PRODUCT PASSPORT.



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- f) EXPORT LICENCE.
- g) NOTARIZED CERTIFICATE OF PRODUCT ORIGIN.
- 6. BUYER INSPECT AND CONDUCT DIP TEST IN SELLER TANK UNCONDITIONALLY AT SELLER EXPENSE.
- 7. SELLER ISSUES NCNDA / IMFPA DOCUMENT TO ALL INTERMEDIARIES INVOLVE IN THE TRANSACTION AND TO ENDORSE AND RETURN.
- 8. UPON SUCCESSFUL DIP TEST IN SELLER TANKS, PRODUCT IS INJECTED INTO BUYER'S VESSEL, BUYER MAKES PAYMENT FOR THE PRODUCT VIA MT103, AND SELLER TRANSFERS' TITLE OWNERSHIP TO BUYER.FOB TANK TO VESSEL TRANSACTION PROCEDURE

CIF TRANSACTION PROCEDURE

- 1. Buyer issues Purchase Order upon receipt in acceptance of seller's Soft Offer.
- 2. Seller issues Draft Sales and Purchase Agreement Contract for buyer's review and signing.
- 3. Seller send's partial POP to Buyer via email:
 - (a) Statement of Availability of Product
 - (b) Commitment to Supply
 - (c) Product Passport
 - (d) Company Registration Certificate
 - (e)Product Allocation Export License
- 4 Seller appoints and signs charter Party Agreement with the buyer and the shipping Company. This is applicable only for 1st shipment, Buyer And Seller pay the Shipping Freight to the shipping company via T/T wire transfer directly to the shipping company (Seller 50% / Buyer 50%) for transporting of the product to buyer's final discharge port the fee would later be refunded/deducted when the buyer is paying for the payment (1st shipment contract amount).
- 5. Seller swift the full POP and 2% Performance Bond to buyer's bank. Buyer's Bank swift in return, the Irrevocable Non Transferable Documentary Letter of Credit to the Seller's Bank



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6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port

and after SGS/Q&Q or Equivalent inspection immediately Buyer's Bank releases the Total value of the

Shipping to Seller's Bank within 48hours (two banking days) By MT103.

7. Buyer / Seller pays all intermediaries involved in transaction as per IMFPA within 48 hours.

GENERAL DIRECTOR
Aleksandr Romanov

