

TO: End Buyer / Buying Mandate
FROM: "MEDIKER AKSAY" LLP
ADDRESS: K. Amanzholov Street, Bldg. 9B, Uralsk City, 090000, West Kazakhstan Region
SUBJECT: SOFT CORPORATE OFFER (SCO) - PETROLEUM PRODUCTS

Dear Sir/Madam,

We, "MEDIKER AKSAY" LLP, with full corporate responsibility, hereby issue this Soft Corporate Offer for the following petroleum products, subject to the terms and conditions stipulated below. We certify that we are ready, willing, and able to supply the commodities with the following specifications and pricing.

PETROLEUM PRODUCTS PRICE LIST

1. CRUDE OIL (GOST 9965-76)	\$58.00 - \$62.00 / Barrel
Density at 20°C: Max 0.870 kg/m ³ Sulphur Content: Max 1.8%	
2. GASOLINE RON 92/95	\$0.45 / Liter
Specification: GOST Technical Regulation 013/2011 Octane Rating: RON 92, RON 95 Sulphur: Max 10 ppm	
3. EN590 DIESEL (10 PPM)	NET \$440 / MT
Gross Price: \$450 per Metric Ton (MT) Specification: EN 590:2013 (Ultra Low Sulphur) Cetane Number: Min 51 Density at 15°C: 820-845 kg/m ³	
COMMISSION: \$10/10 (Seller Side \$10 / Buyer Side \$10 per MT)	
4. DIESEL D2 GAS OIL (GOST 305-82)	\$0.60 - \$0.65 / Liter
Sulphur: 0.2% (2000 ppm) Cetane Index: Min 45	
5. DIESEL D6 VIRGIN FUEL OIL	\$340 - \$380 / MT
Application: Bunker Fuel Viscosity: Max 180 cSt at 50°C Sulphur: Max 3.5%	
6. DIESEL FUEL (GOST 305-2013)	Sum: \$0.58 / Win: \$0.65 Liter
Grades: Summer & Winter Cetane Number: Min 51	
7. JET FUEL A-1	\$82.00 / Barrel
Specification: GOST 10227-86, DEF STAN 91-91 Flash Point: Min 38°C Freezing Point: Max -47°C	
COMMISSION: \$4/4 (Seller Side \$4 / Buyer Side \$4 per Barrel)	
8. MAZUT M-100 (GOST 10585-2013)	\$250 - \$290 / MT
Viscosity 80°C: Max 16 cSt Sulphur: Max 2.5%	

9. MAZUT M-40 (GOST 10585-2013)	\$280 - \$310 / MT
Pour Point: Max -15°C	
10. LPG (LIQUEFIED PETROLEUM GAS)	\$0.35 - \$0.39 / Liter
Specification: GOST 20448-90	

REFINING PROCEDURES & QUALITY CONTROL

All petroleum products are processed through modern refining facilities adhering to ISO 9001:2015 standards and GOST specifications.

6-Stage Refining Process:

1. **Crude Distillation:** Primary separation of crude oil into fractions.
2. **Vacuum Distillation:** Further separation of heavy fractions.
3. **Catalytic Reforming:** Production of high-octane components.
4. **Hydrotreatment:** Desulphurization to remove sulphur and impurities.
5. **Catalytic Cracking:** Conversion of heavy oils into lighter, valuable products.
6. **Blending:** Final product formulation to meet strict specifications.

TRANSACTION PROCEDURES

1. FOB CI DIP & PAY PROCEDURE

- 1 Buyer issues ICPO addressed to Seller with Seller's procedure incorporated on it, buyer's company details, banking details, passport copy with letter confirming readiness, willingness and capability to carry out the transaction.
- 2 Seller receives buyer's ICPO. Seller issues Commercial Invoice (CI) for the total product in seller's tank in port terminal for buyer's endorsement.
- 3 Buyer endorses seller's Commercial Invoice (CI) and returns CI, along with buyer's own/leased Tank Storage Agreement (TSA) from buyer's Logistic Company as a proof of buyer's availability of storage facility.
- 4 Seller acknowledges the endorsed CI as well verifies buyer's TSA. If satisfied, Seller issues to buyer the following PPOP documents:
 - 5 DIP-TEST AUTHORIZATION (D.T.A.) to buyer, to be endorsed by Buyer and Buyer's tank farm.
 - 6 Legalized Commercial Invoice.
 - 7 Company Corporate Certificate.
 - 8 Guarantee Letter to Supply.
 - 9 Statement of Availability of Product.
- 10 Buyer sends copy of endorsed DTA to Seller within 48hrs. Upon receipt of endorsed DTA, seller issues the following PPOP documents to the buyer and NCNDA & IMFPA will be signed and endorsed:
 - 11 Certificate of Origin, Commitment to Supply, Authorization to Verify.
 - 12 Authorization to Sell and Collect, Accreditation certificate.
 - 13 Product Allocation Certificate, Product Passport, Fresh SGS Report.
 - 14 Injection Report, Tank Storage Receipt, GPS coordinates of Seller tanks.
- 15 Buyer and SGS team immediately proceed to conduct Q&Q test at buyer's expense in Seller's Tank.
- 16 Seller begins injection of product into Buyer Tank/Vessel.
- 17 Buyer and Seller sign one-year Sales Purchase Agreement (SPA) optional.
- 18 Buyer pays for product via MT 103.
- 19 Seller pays commission to all intermediaries involved in the transaction within 24 hours after confirmation of buyer's payment.
- 20 Transaction closed.

2. FOB DIRECT INJECTION INTO BUYER'S TANK

- 1 Buyer issues ICPO addressed to Seller with Seller's procedure incorporated on it, buyer's company details, banking details, passport copy.
- 2 Seller receives buyer's ICPO. Seller issues Commercial Invoice (CI) for the total product in seller's leased tank in port terminal.
- 3 Buyer signs and returns to seller signed and sealed Commercial Invoice along with buyer's own or leased Tank Storage Agreement (TSA).
- 4 Seller accepts the signed CI, verifies buyer's TSA and makes 3 days tank lease payment to the buyer tank farm for the Injection Process.

- 5 Buyer pays his Tank Farm Company for 2 days tank storage costs (total 5 day TSR) after Tank Farm receives Seller's payment.
- 6 Upon receipt of the TSR, Seller issues POP documents: Unconditional DTA, SGS Report, Injection Report, Product Passport, TSR, Authority to Sell and Collect, NCNDA/IMFPA.
- 7 Upon successful verification of POP documents, Buyer orders his SGS inspection team to conduct Q&Q test on the product in seller's tank at buyer's expense.
- 8 Following successful Q&Q test, Buyer provides ATI from his logistic company and seller injects fuel into buyer's leased tanks.
- 9 Upon completion of the Injection, Seller submits the full Injection report to the buyer.
- 10 Buyer makes 100% payment by MT 103 TT wire transfer for the total product injected.
- 11 Seller transfers Title Ownership and pays commission to intermediaries within 24 hours.

3. SHIP TO SHIP (STS) PROCEDURE

- 1 Buyer Issues an Official ICPO with Full Buyer Banking Details & Company Registration Certificate.
- 2 Seller Issues a Commercial Invoice for First Lift Quantities at Seller Vessel for Both Party's Signatures and Endorsement.
- 3 Buyer Provides Charter Party Agreement [CPA] for Spot STS transaction.
- 4 Seller Verifies Buyer's CPA and Issues: Freight Cargo Manifest, Commitment To Supply, Product Passport, Authorization To Sell (ATS), Bill Of Lading (B/L), Dip Test Authorization (DTA), NOR.
- 5 Within 48 Hours Buyer Contacts Seller Vessel Company to Obtain Authority to Board (ATB) and buyer Vessel issues vessel Details.
- 6 On Arrival at STS spot; buyer team boards seller vessel and dip test is conducted at seller expense before transfer commences.
- 7 After Injection, Buyer Conducts Dip Test Inspection at buyer expense. Upon completion, Buyer makes payment via MT103 within 24 Hours. Commission paid within 72 hours.

4. TITLE TAKE-OVER (TTO) PROCEDURE

- 1 Buyer issues ICPO according to seller's procedure with company certificate and passport copy.
- 2 Seller issues the Title Take-Over Contract (TTO/MOU) addendum for review and endorsement.
- 3 Seller issues Proof of Product and Shipping documents (Product Passport, Certificate of Origin, Bill of Lading, Q88, NOR, Ullage Report, Cargo Manifest, Invoice).
- 4 Buyer verifies availability of product on high sea and makes (\$480,000 USD) security guarantee payment for Title Take-Over Fee.
- 5 Upon receipt of payment, Seller re-routes to buyer's desired port, transfers title, and re-issues documents to buyer's company name.
- 6 Vessel arrives at discharge port, buyer carries out CIQ/SGS inspection, and upon success pays by MT103 T/T for full product.

5. FOB TANK TO VESSEL PROCEDURE

- 1 Buyer issues ICPO with seller's procedure, banking details, passport copy.
- 2 Seller issues commercial invoice (CI) for the available quantity in seller's leased tank.
- 3 Buyer signs and returns Commercial Invoice along with Buyer's Charter Party Agreement (CPA).
- 4 Seller issues Inter Terminal Transfer Operation/Tanks to Vessel Injection (ITT Protocols) to be endorsed by all parties.
- 5 Upon return of endorsed ITT, Seller releases PPOP documents (Commitment Letter, Registration, Quality Report, TSR, ATV, ITT Invoice).
- 6 Buyer is solely responsible for ITT Protocols cost to Seller logistics company handling the operation.
- 7 Seller issues DTA for buyer to proceed with dip test.
- 8 Buyer and SGS Inspection team conduct dip test on the product in the tank.
- 9 Upon satisfactory result, Seller's storage Company issues Notice of Readiness (NOR) to inject.
- 10 Buyer provides Q88 and ATI and makes vessel available for injection.
- 11 Upon completion of Injection, Seller releases POP documents (SGS Report, Injection Report, ATSC, Product passport, Certificate of Origin, NCNDA/IMFPA).
- 12 Buyer pays for total cost via MT103 TT wire transfer.
- 13 Seller issues title transfer and pays intermediaries.

6. CIF DELIVERY PROCEDURE

- 1 Buyer Company issues Irrevocable Corporate Purchase Order (ICPO).
- 2 Seller Company issues Draft Contract / Sales & Purchase Agreement (SPA) for signing.
- 3 Seller Company legalizes contract and secures legitimate approval for Transfer of Ownership Title/Allocation.

- 4 Seller sends notarized POP documents (Certificate of Origin, Registration, Availability Statement, Quality Passport, Refinery Commitment, Legalized Contract, Proforma Invoice).
- 5 Buyer issues Bank Guarantee (DLC/MT700 or SBLC/MT760) within 7 banking days. If failure to issue BG, Buyer issues Performance security deposit of \$320,000.00 USD.
- 6 Seller's bank sends original full Proof of Product (POP) documents along with 2% operative Performance Bond.
- 7 Shipment commences as scheduled. Payment made at discharge port after CIQ/SGS test.

TERMS AND CONDITIONS

- **Delivery Terms:** FOB (Free On Board) Uralsk, CIF (Cost, Insurance & Freight), Ex-Tank.
- **Payment Terms:** 30% advance payment upon contract, 70% against delivery documents, or Letter of Credit (LC/SBLC).
- **Delivery Time:** 7-14 days after confirmation.
- **Validity:** 30 days from January 12, 2026.

Authorized Signatory:

 Company Stamp

 Director Signature

Bulkasheva Saule Bakhytkhanovna
General Director
"MEDIKER AKSAY" LLP
BIN: 141140007754
Date: January 12, 2026

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"MEDIKER AKSAY" LLP - OFFICIAL COMMERCIAL OFFER - JANUARY 2026