



LIMITED LIABILITY COMPANY "KAZBEK"

368890 , Republic of Dagestan , city of Yuzhno-Sukhokumsk , str. Buynakskogo, d. 16, sq. 4

OGRN: 1030502385979 TIN: 0549002053 KPP: 054901001

Email: sales@kazbekllc.com Telephone: +7(968) 630 78 74

Ref: KAZBEK/LLC//187/2026/RU

Issued Date: 1st JANUARY 2026

ORIGIN: RUSSIA AND KAZAKHSTAN

INCOTERMS: FOB / CIF

LOADING PORT: ROTTERDAM//RUSSIAN PORTS // KAZAKHSTAN PORTS.

DESTINATION PORT: BUYER'S DESIRE PORT

PAYMENT TERMS: T/T WIRE TRANSFER & MT103

INSPECTION: SGS INSURANCE: PAID BY SELLER COVERING 110% OF THE SHIPMENT VALUE

COMMISSION: EQUAL SHARE BETWEEN SELLER'S SIDE AND BUYER'S SIDE

SOFT CORPORATE OFFER

We **LLC" KAZBEK"** on behalf of Sellers, Refineries Company with full corporate and legal responsibility, under Penalty of perjury hereby issue this Soft Offer with confirmation that sellers refineries is ready, willing and able to supply the following product according to terms and conditions:

ORIGIN: RUSSIA AND KAZAKHSTAN

MAZUT M100 :

Monthly Quantity: 50,000MT- 1,000,000MT.

Price per MT: FOB \$360 Gross/\$350 Net.

CIF \$370 Gross / \$360 Net.

Commission: \$5/\$5.

LIQUEFIED PETROLEUM GAZ. 50% PROPANE & 50%BUTANEMIX:

Monthly Quantity: 20,000 MT-500,000 MT.

Price Per MT: FOB \$350 Gross / \$340 Net.

CIF \$360 Gross / \$350 Net.

Commission: \$5/\$5.

DI-AMMONIUM PHOSPHATE (DAP) :

Monthly Quantity: 20,000 MT-100,000MT

Price Per MT:



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CIF \$260 Gross /\$250 Net.

Commission: \$5/\$5.

UREA GRANULAR AND PRILLED :

Monthly Quantity: 20,000 MT-100,000MT

Price Per MT: CIF \$270 Gross /\$260 Net.

Commission: \$5/\$5.

DIESEL D6 VIRGIN LOW POUR FUEL OIL :

MIN: Quantity: 25,000,000 Gallon.

Max: Quantity : 50.000.000 Gallon Per Week,

FOB Price: \$1.66 Gross/\$1.62 Net Per Gallon,

CIF Price: \$1.70 Gross/\$1.66 Net.

Commission: 0.2 Seller Side/0.2 Buyer Side.

LIGHT CRUDE OIL:

Monthly Quantity: 20,000MT - 300,000MT,

Price Per MT: FOB \$350 Gross /\$340 Net.

CIF \$360 Gross / \$350 Net.

Commission: \$5/\$5 Per MT.

JET FUEL A1 91/91:

Monthly Quantity: 500,000BBLs-10,000,000BBL

Price Per BBL: FOB \$78 Gross/\$74 Net.

Price per BBL: CIF 82 Gross/ \$78 Net

Commission: \$2/\$2.



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EN590 10 PPM

Monthly Quantity: 20,000MT - 300,000MT,

Price Per MT: FOB: \$370 Gross / \$360 Net PER MT.

Price per MT: CIF: \$380 Gross/ \$370 Net.

Commission: \$5/\$5 Per MT.

D2GAS OIL :

Monthly Quantity: 50,000MT-1,000,000MT.

Price Per MT: FOB \$350 Gross/\$340 Net.

Price per MT: CIF \$360 Gross / \$350 Net.

Commission: \$5/\$5.

LIQUEFIED NATURAL GAZ:

Monthly Quantity: 20,000MT-500,000MT

Price Per MT: FOB \$360 Gross / \$350 Net.

CIF \$370 Gross / \$360 Net.

Commission: \$5/\$5.

AVIATIONKEROSENE COLONIAL GRADE 54 JET FUEL:

Monthly Quantity: 500,000BBL-10,000,000BBL,

Price Per Barrel: FOB \$78 Gross/74 Net.

Price per Barrel: CIF 82 Gross/ \$78 Net

Commission: \$2/\$2.

ESPO:

Monthly Quantity: 500,000BBL- 10,000,000BBL



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Price Per BBL: FOB \$60 Gross/\$56 Net.

Price per BBL: CIF 64 Gross/ \$60 Net.

Commission: \$2/\$2

AUTOMOTIVE GAS OIL (AGO):

Monthly Quantity: 50,000MT-500,000MT

Price Per MT: FOB \$360 Gross / \$350 Net.

Price per MT: CIF \$370 Gross / \$360 Net.

Commission: \$5 / \$5.

BITUMEN OF ALL SPECIFICATIONS:

Monthly Quantity: 20,000MT-150,000MT

Price Per MT: FOB \$350 Gross / \$340 Net.

Price per MT: CIF \$360 Gross / \$350 Net.

Commission: \$5/\$5.

YELLOW SULFUR GRANULES:

Monthly Quantity: 20,000 MT-100,000MT

Price Per MT: CIF \$270 Gross /\$260 Net.

Commission: \$5/\$5.

PETCOKE OF ALL SPECIFICATIONS:

Monthly Quantity: 20,000MT-150,000MT

Price Per MT: CIF \$140 Gross / \$135 Net.

Commission: \$2.5/\$2.5

GASOLINE 95 OCTANES:



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Monthly Quantity: 50,000MT-500,000MT

Price Per MT: FOB \$350 Gross/\$340 Net.

Price per MT: CIF \$360 Gross / \$350 Net.

Commission: \$5/\$5.

EXPORT BLEND CRUDE OIL GOST 9965-76:

Monthly Quantity: 500,000BBL- 10,000,000BBL

Price Per BBL: FOB \$60 Gross/\$56 Net.

CIF \$64 Gross /\$60 Net.

Commission: \$2/\$2.

TRANSACTION PROCEDURES TANK TO VESSEL

1 The Buyer sends ICPO

2 The Seller Issues Commercial invoice (CI) for the Buyer's endorsement.

3 The Buyer signs and returns the CI to the Seller

4 The Seller issues the product ATV, to Buyer

5 The Buyer contacts the Seller Tank Administrator to execute the Quality & Quantity, and to register at the Tank

Farm Terminal prior to the inspection (This process involves the acquisition the Access Code Certificate).

6 issue UDTA, PRODUCT PASSPORT, ATSC, INJECTION REPORT, SGS Report (not less than 48 hours)

7 Upon the Successful Dip Test Inspection in the Seller's Tank, the Buyer Submits NOR from his Shipping Company

and Seller Injects the product into the Buyer Vessel or Tanks.

8 The Buyer issues 100% payment for the total product by MT103/TT Wire Transfer to the Seller

9 The Seller transfers the product title with the complete POP Documents to the Buyer and pays the commission

to Seller and Buyer Sides Intermediaries as per Master Fee Agreement

10 The Seller issues an annual (12 months) delivery contract for review

ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "КАЗБЕК"

368890, Республика Дагестан, город Южно-Сухокумск, ул. Буйнакского, д. 16, кв. 4



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TRANSACTION PROCEDURE: FOB CI DIP & PAY

1. Buyer issues ICPO, along with TSA, (TSA must be in English language) and company registration certificate and data page of buyer's Passport or any I.D.
2. Seller issue Commercial Invoice (CI), buyer signs and returns to seller (Along with the signed CI, Seller will complete verification on the TANK FARM of the buyer.
3. Buyer pays his Tank Farm Company for his two (2) days' tank storage costs, after buyer pay for their 2 days tank storage cost refinery will proceed to pay for 3 days storage cost in buyer tank storage (totalling a five (5) days TSR) after buyer's tank farm Company has received the payment from Seller Company three (3) days tank storage cost.
4. Seller issues
 - (A) Unconditional DTA
 - (B) ATV – For Physical Verification
 - (C) SGS report (Fresh 48 hours)
 - (D) Product of Available and Commitment to Supply.
 - (E) ATSC
 - (F.) Certificate of Origin.
 - (G) Injection report.
 - (H) NCNDA
 - (I) Export Lisence.
 - (J) TSR
5. Buyer conducts Dip test on the product and makes the payment for the total value of product injected into the tanks through the means of MT103- TT.
6. Seller pays all intermediaries involved in the transaction as per the signed NCNDA-IMFPA and subsequently monthly shipment continues as per terms and purchase agreement contract between buyer and seller.

TRANSACTION PROCEDURE FOR TTO DELIVERY

- 1 Buyer issue official ICPO to the exact quantity in the sanitized MOU alongside letter confirming that they will pay for allocation procurement in point 4;
- 2 Seller issues original MOU;



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3 Buyer counter sign the MOU and forward back;

4 Buyer pay for the allocation procurement of the first delivery which cost is 120,000 USD

5 Upon receipt of the countersigned original MOU from the Buyer, Seller emails to the Buyer the listed documents issued in the name of the initial Buyer as stated in the MOU;

a) Certificate of Product Origin;

b) Product Passport (Quality and Quantity Dip Test Analysis Report;

c) Bill of Lading;

d) Cargo Manifest

e) Tanker Vessel Q88;

f) Vessel Details

g) Ullage Report;

h) Invoice for Title Take Over

6 Upon Buyer receipts of the documents, Buyer verifies the availability of the Product on high sea and makes payment within 72 hours for the Title Take Over;

7 Upon Seller receipt of the Title Take over payment, Seller transfers the title to the Potential Buyer's company name and also re-issues all outstanding documents to the potential Buyer's company name and sends via swift from Seller's bank to Buyer's bank the Full Proof of Product.

8 Vessel arrives Buyer's Discharge Port and Buyer carries out the CIQ/SGS inspection and upon

Successful inspection Buyer pays by MT103 TT Wire Transfer for the full Product to the Seller. The title take over

payment will be deducted when Buyer is paying for the full product

TRANSACTION PROCEDURES FOR CIF DELIVERY

1. Buyer issues Purchase Order alongside a commitment letter proving that they will pay for shipping fee 50 50 with the refinery according to point 4 of refinery's procedure.

2. Seller issues Draft Sales and Purchase Agreement Contract for buyer's review and signing.

3. Seller send's partial POP to Buyer via email:

(a) Statement of Availability of Product



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(b) Commitment to Supply

(c) Product Passport

(e) Product Allocation Export License

(d) Company Registration Certificate

4. Seller appoints and signs charter Party Agreement with the buyer and the Shipping Company. Buyer and Seller pay to the shipping company for transporting of the product to buyer's final discharge port and this payment will be paid by MT103/TT wire transfer.

5. Seller swift the full POP and 2% Performance Bond to buyer's bank. Buyer's Bank swift in return, the Irrevocable Non Transferable Documentary Letter of Credit to the Seller's Bank

6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/Q&Q or Equivalent inspection immediately Buyer's Bank releases the Total value of the shipping to Seller's Bank within 48hours (two banking days) By MT103.

Buyer / Seller pays all intermediaries involved in transaction as per IMFPA within 48 hours.



Lahitov Magomedbeg Abdukhalikovich
Executive chairman

KAZBEK