



LLC KAZTRAOIL
LIMITED LIABILITY COMPANY
BIN: 970540000107

llckaztraoil@gmail.com

Issued Date: 11/10/2025

Validity: 10/10/2026

SOFT COOPRATE OFFER

We are designed Refinery Company " **LLC KAZTRAOIL**" a legal and official mandate to refineries in KAZAKHSTAN Hereby Issue This Soft Corporate Offer With legal responsibility according to Terms And Conditions stipulated herein and assure Our Readiness To Supply The Following Commodity According To The Terms And Conditions Stipulated In This Offer.

Product Origin: *Kazakhstan Federation*

Payment: *MT 103, TT Wire Transfer*

Loading Port: *AKTAU / Kozmina / Novorossiysk / Vladivostok Ports*

Delivery: *15-25 Days*

Contract Period: *12 Months Contract with Possible Rolls and Extension*

Performance Bond: *5% PB to Be Issued By Seller*

Inspection: *Quality And Quantity By SGS Or Equivalent.*

EN590 GOST 52368-2005

Quantity: Minimum 50,000 MT Trial Shipment / Maximum 500,000 MT Monthly

FOB/CIF: \$390Gross / \$400 Net

Commission: \$5 / \$5

AVAIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Quantity: Minimum: 1,000,000 BBLs Trial Shipment / Maximum: 5,000,000 BBLs Monthly FOB

Price: \$84 GROSS / \$80 NET

Commission: \$5 / \$5



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VIRGIN D6 FUEL OIL

Quantity: Minimum: 200,000,000 Gallon Trial Shipment / Maximum: 500,000,000 Gallon Monthly.FOB:

\$0.90 / \$0.88

Commission: \$5

MAZUT 100 GOST

10585-75 CIF Price: USD 320 Gross / 310 Net

FOB Price USD 310 Gross / 300 Net

QUANTITY: Min 50,000 MT / Max 500,000 MT

COMMISSION: US \$5/ US \$5

ESPO

CIF Price: USD 64 Gross / 60 Net

FOB Price USD 60 Gross / 56 Net

QUANTITY: Min 1,000,000 BBL / Max 10,000,000 BBL

COMMISSION: US \$2/ US \$2

Light Cycle Oil

CIF Price: USD 330 Gross / 320 Net

FOB Price USD 320 Gross / 310 Net

QUANTITY: Min 50,000 MT / Max 500,000 MT

COMMISSION: US \$5/ US \$5



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LPG (LIQUEFEID PETROLEUM GAS)

GOST 20448-90

PRICE CIF ASWP: GROSS \$ 360/NET \$ 350

PRICE FOB: GROSS \$ 350/ NET \$ 340

QUANTITY: Min 50,000 MT / Max 500,000 MT

COMMISSION: US \$5/ US \$5

LIQUIDIFIED NATURAL GAS

PRICE CIF ASWP: GROSS \$ 340/NET \$ 330

PRICE FOB: GROSS \$ 330/ NET \$ 320

QUANTITY: Min 50,000 MT / Max 500,000 MT

Commission: US \$5/ US \$5

BITUMEN GRADE 60/70

PRICE CIF ASWP: GROSS \$ 300/NET \$ 290

PRICE FOB: GROSS \$ 290/ NET \$ 280

QUANTITY: Min 50,000 MT / Max 500,000 MT

Commission: US \$5/ US \$5



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UREA FERTILIZER 46% NITROGEN/GRANULAR

Origin: Kazakhstan

CIF Price: ASWP: Gross USD 230 / USD 220 Net Per Metric Tons

Quantity: Min 50,000 Metric Tons / Max 500,000 Metric Tons

Destination Port: Any Safe World Port

Commission: USD 5 / USD 5.

UREA FERTILIZER 46% NITROGEN/PRILLED

Origin: Kazakhstan

CIF Price: ASWP: Gross USD 230 / USD 220 Net Per Metric Tons

Quantity: Min 50,000 Metric Tons / Max 500,000 Metric Tons

Destination Port: Any Safe World Port

Commission: USD 5 / USD 5.

VESSEL TO TANK FOB TRANSACTION PROCEDURE

1. The Seller Buyer accepts seller procedure and issues official ICPO /TSA.
2. Seller issues Commercial Invoice to buyer.
3. Buyer countersign C I and forward back.
4. Upon the receipt of countersign commercial Invoice from the buyer, seller issues to buyer the SGS test report conducted at the loading port for buyer reference and verification:
5. Buyer issues copy of tank storage receipt TSR or extend seller tank at the destination port, for injection or storage takeover documentation process.
6. Seller issues Injection program agreement & injection schedule sheet for seller, buyer and buyer logistics to sign and seal. Upon completion of the IPA, seller issues to the buyer; a. Product Passport (Quantity & Quality Dip Test Analysis Report) b. Certificate of Origin c. Bill of Lading d. E.T.A. (Estimated Time of Arrival) Of Vessel e. Vessel (N.O.R) Notice of Readiness f. Cargo Manifest g. Commitment letter to supply h. ATSC
7. Upon the receipt of the documents, buyer verifies the availability of the product on high sea and makes payment within the next 48 hours for the title certificate of ownership.
8. Upon seller receipt of the certificate title payment, seller orders for the injection to commence to buyer storage tanks and transfers the product certificate title to the buyer company's name.
9. Upon completion of transfer to the buyer storage at discharge port and buyer re carry out the CIQ/SGS inspection and upon a successful inspection, buyer pays by MT103 T/T for the full product value to the seller.



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TRANSACTION PROCEDURE FOB ROTTERDAM TANK TO TANK (TTT)/CHINA & EROUPE

1. Buyer issues ICPO with CIS/KYC to seller on receipt of Soft/Full Corporate Offer:
2. Seller issues Commercial invoice for immediately liftable quantity,
3. Buyer returns signed CI within 3 banking days to seller, Seller issue the PPOP document to the buyer.
 - a) Tank storage Receipt (TSR)
 - b) Authorization To Verify (ATV)
 - c) Certificate of Origin
 - d) commitment letter to supply
4. The buyer confirms POP Documents and extend sellers tank for the period of Dip Test inspection/injection to Buyer Exit Tank or Vessel:
- 5, Seller issue the following POP Documents to the buyer
 - a) Unconditional Dip Test Authorization (UDTA)
 - b) SGS Report (Not Older than 72 hours)
 - c) Authorization to Sell and Collect (ATSC)



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d) Injection Schedule/Report

6. Buyer Commence Dip Test & Upon Successful Dip Test buyer makes payment for the product of Trial Lifting.

7. Seller transfers Title of the product to the buyer and the buyer is to evacuate the sellers tank space within 7 days of the title transfer.

8. Seller pays intermediaries involved in the transaction as per NCNDA/IMEPA, Monthly Lifting continues as above procedure 4-6 for 12 months with Rolls and Extensions.

FOB TRANSACTION PROCEDURE TANK TO VESSEL (TTV)

1. Buyer issues ICPO with Buyer's information, company letterhead, and company registration license and buyers passport.

2. Seller issues Commercial Invoice for the available quantity, Buyer signs and returns back to Seller.

3. Seller issues to Buyer the (Certificate of Origin/Commitment to Supply/Statement of Product Availability/Product Passport/ Tank Storage Receipt).

4. Buyer provides to Seller a legit CPA and Q88 with their shipper for confirmation.

5. Seller verifies and upon confirmation of Buyer's CPA and Q88, Buyer extend Seller tank for minimum of 5 days to enable dip test inspection process with SGS Agents, Seller issue to the Buyer the updated TSR/ATV/DTA for SGS inspection process, Buyer pays for the SGS inspection process.

6. Seller commences with the injection of the First Lift trial Shipment Quantity from the tank to the Buyers vessel.

7. Buyer Successful Q&Q Dip Test on the product, Buyer makes the payment for the Total Value of the Product Injected into the Buyers vessel through the means of MT103/TT, Against the Title transfer of ownership certificate to be provided by the Seller.



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8. Upon Seller Receives the Payment for the Product from the Buyer, Seller issues to Buyer all Exporting Document of the product.

9. Seller pays commission to all intermediaries involved in the Transaction, and Subsequently Monthly Shipment Continues as per Terms and Conditions of the Sales and Purchase Agreement Contract between Buyer and Seller.

FOB TRANSACTION PROCEDURE TANK TO VESSEL (TTV)

1. Buyer sends ICPO to Seller on receipt of Seller's Soft Corporate Offer.

2. Seller issues commercial invoice CI, for the available quantity to Buyer and ICC WARNING LETTER, Buyer Signs and returns to Seller along with NCNDA/IMFPA signed by all buyer groups with commission structures to issue the deal true Tank to Vessel.

3. Seller receives signed CI with NCNDA/IMFPA issues to Buyer (3 days) Seller tank extension payment invoice for immediate storage payment.

4. Buyer proceeds with payment and send back transfer evidence confirmation copy to Seller for confirmations and storage activations.

5. Seller Legalized/Register PPOP documents including UDTA with the ministry of energy and issue to Buyer: (A) Product passport. (B) Certificate of Origin. (C) Refinery commitment Letter to supply. (D) Company Certificate of Incorporation. (E) Unconditional Dip Test Authorization (UDTA). (F) Fresh SGS Report. (G) Tank Storage Receipt (TSR).

6. Buyer verifies documents and proceeds with dip test in the Sellers tanks according to tank numbers in the TSR.

7. Buyer provides Q88 and Authorization to inject from the shipping company.

8. Seller shall immediately submit the (SGS or INTERTEK) inspection Report along with the full Proof of Product (POP) to the Buyer including Notice of Readiness to Inject.

9. Seller commences injection into Buyer vessel and issued Injection Report to Buyer.

10. Upon the confirmation of the total quantity Injected into buyers' vessel, Buyer makes 100% payment by MT103 TT wire transfer for the total product.



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11. Seller pays Commission to all intermediaries involved in the transaction within 24 hours after confirmation of the Buyer Payment

FOB TANK TO TANK PROCEDURE (TTT)

- 1) Buyer issue ICPO, And Company registration and Certificate and Data Page of Buyer's passport or Any ID.
- 2) Seller issues Contract, Commercial Invoice (CI), Buyer's Signs, and returns to seller with His TSA. Seller will complete verification on the farm of the buyer before making payment of their three (3) days tank lease payment.
- 3) Seller lease and pays the buyer's tank for three (3) days tank lease and buyer pays his tank farm for 2 days tank storage costs, (to tailing a five (5) days TSR) After his tank farm company has received the payment from seller company three (3) days cost.
- 4) Seller releases to buyer and buyer tank farm company the injection schedule along with the notice of readiness (NOR) to commence injection of product to buyer's tank.
- 5) Seller issues the pop documents to buyer as below: a. Fresh SGS report. b. Product Passport. c. Injection Report. d. Unconditional DTA. e. Authorization to sell and collect (ATSC). f. Authorization to verify (ATV).
- 6) Buyer conducts Dip test on the product in the buyer's tank and makes the payment for the total value of the product via MT 103 TT.
- 7) Seller pays all intermediaries involved in the transaction and subsequently, monthly shipment continues as per the terms and conditions of the sales and purchase agreement contract by buyer and seller.

TRANSACTIONS WORKING PROCEDURE FOB TTT QINGDAO, ZHOUSHEN, NINGBO PORT

1. BUYER ISSUES ICPO WITH FULL BANKING DETAILS & COMPANY PROFILE ALONG WITH TSA FOR SELLER'S VERIFICATION AND APPROVAL.
2. SELLER ISSUES COMMERCIAL INVOICE TO BUYER.
3. BUYER SIGNS/SEALS AND BUYER ASKS THEIR TANK STORAGE COMPANY FOR 2 PAYMENT INVOICES — 1 IN THE NAME OF SELLER AND 1 IN THE NAME OF BUYER — AND RETURNS COMMERCIAL INVOICE WITH LETTER OF ACCEPTANCE ALONG WITH PAYMENT INVOICE FROM THEIR TANK STORAGE COMPANY TO SELLER WITHIN 24HRS.



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7. SELLER ISSUES NCNDA / IMFPA DOCUMENT TO ALL INTERMEDIARIES INVOLVE IN THE TRANSACTION AND TO ENDORSE AND RETURN.

8. UPON SUCCESSFUL DIP TEST IN SELLER TANKS, PRODUCT IS INJECTED INTO BUYER'S VESSEL, BUYER MAKES PAYMENT FOR THE PRODUCT VIA MT103, AND SELLER TRANSFERS' TITLE OWNERSHIP TO BUYER.

GENERAL DIRECTOR

ARMAN KASSEN OV



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