

Date: 01/01/2026

6 MONTHS VALIDITY

To: Whom it may Concern

SOFT COPORATE OFFER

We, "LLP NT-ZHALYN " in Collaboration with our Suppliers, hereby issue this binding offer with full Corporate responsibility; we confirm and certify that our Seller have the intention and capacity to supply the commodities according to the terms and conditions herein stipulated. We Confirm and Certify that. We have the intention and Capacity to Supply the product listed below according to the non-negotiable procedure terms and Conditions

TERMS OF NEGOTIATION

Origin:	<i>Kazakhstan Origin available</i>
Delivering port:	<i>ASWP</i>
Incoterms:	<i>FOB/CIF</i>
Loading Port:	<i>Aktau Port/ Novorossiysk / Singapore / Fujairah UAE / China ports Rotterdam/ Houston or any other safe World Port.</i>
Payment Terms:	<i>MT103 T/T Telegraphic Transfer</i>
Inspection:	<i>SGS or Similar</i>
Commission:	<i>Seller's Mandate on Seller Side 50% & Buyer's Mandate on Buyer Side – 50% Percent accordingly.</i>
Insurance:	<i>Paid by Seller, covering 110% of Shipment Value</i>

TOO "NT-ZHALYN"

Address: 120008, Kyzylorda Region, Kyzylorda, St. Muratbayeva, Email: info@ntzhalyn.kz
sales@ntzhalyn.kz
Тел: +7 778 696 8521 - БСН 031140002816

AVAILABLE PRODUCTS

MAZUT M100 : Monthly Quantity: 50,000MT- 1,000,000MT. Price per MT: FOB \$330 Gross/\$320 Net.
CIF \$350 Gross / \$340 Net.
Commission: \$5/\$5.

D2GAS OIL : Monthly Quantity: 50,000MT–1,000,000MT. Price Per MT: FOB \$340 Gross/\$330 Net. CIF \$360
Gross / \$350 Net. Commission: \$5/\$5.

LIQUEFIED PETROLEUM GAZ. 50% PROPANE & 50%BUTANEMIX: Monthly
Quantity: 20,000 MT-500,000 MT. Price Per MT: FOB \$330 Gross / \$320 Net. CIF \$340 Gross / \$330 Net.
Commission: \$5/\$5.

LIQUEFIED NATURAL GAZ. : Monthly Quantity: 20,000MT–500,000MT Price Per MT: FOB \$330 Gross /
\$320 Net. CIF \$340 Gross / \$330 Net. Commission: \$5/\$5.

AVIATIONKEROSENE COLONIAL GRADE 54 JET FUEL : Monthly Quantity: 500,000BBL-10,000,000BBL,
Price Per Barrel: FOB \$68 Gross/\$64 Net. CIF 74 Gross/ \$70 Net Commission: \$2/\$2.

DIESEL FUEL EN590: Monthly Quantity: 10,000MT - 500,000MT, Price Per MT: FOB \$410 Gross/\$400 Net.
CIF \$420 Gross / \$410 Net. Commission: \$5/\$5 Per MT.

AUTOMOTIVE GAS OIL (AGO): Monthly Quantity: 50,000MT-500,000MT Price Per MT: FOB \$330 Gross /
\$320 Net. CIF \$340 Gross / \$330 Net. Commission: \$5 / \$5.

JET FUEL A1 91/91: Monthly Quantity: 500,000BBL–10,000,000BBL Price Per BBL: FOB \$80 Gross/\$76 Net.
CIF 82 Gross/ \$78 Net Commission: \$2/\$2.

BITUMEN OF ALL SPECIFICATIONS: Monthly Quantity: 5,000MT-150,000MT Price Per MT: FOB \$330 Gross
/ \$320 Net. CIF \$340 Gross / \$330 Net. Commission: \$5/\$5.

EURO 4, 5: Monthly Quantity: 10,000MT - 300,000MT, Price Per MT: FOB Price: \$320 Gross / \$310 Net PER
MT. CIF Price: \$330 Gross/ \$320 Net. Commission: \$5/\$5 Per MT.

GASOLINE 95 OCTANES: Monthly Quantity: 50,000MT-500,000MT Price Per MT: FOB \$330 Gross/\$320 Net.
CIF \$340 Gross / \$330 Net. Commission: \$5 / \$5.

EXPORT BLEND CRUDE OIL GOST 9965-76: Monthly Quantity: 500,000BBL- 10,000,000BBL Price Per BBL:
FOB \$60 Gross/\$56 Net. CIF \$64 Gross /\$60 Net. Commission: \$2/\$2.

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DI-AMMONIUM PHOSPHATE (DAP) : Monthly Quantity: 25,000 MT-100,000MT Price Per MT: CIF \$280
Gross /\$270 Net. Commission: \$5/\$5.

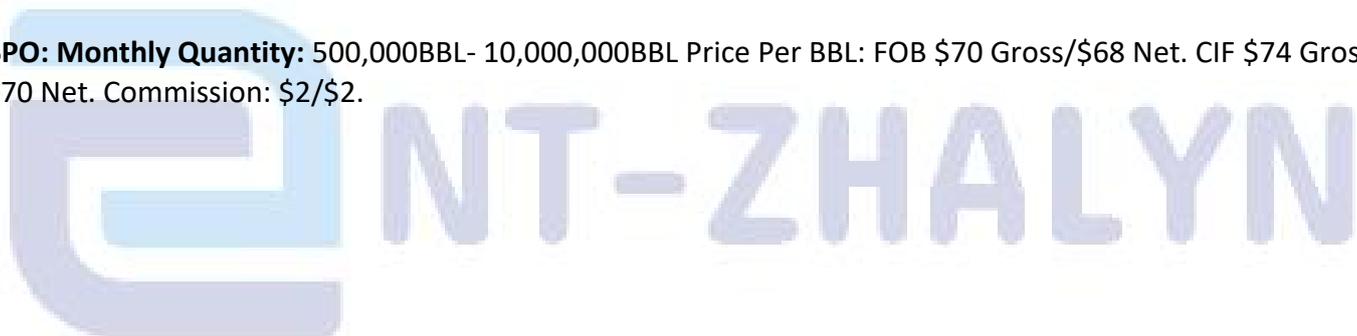
UREA N46 GRANULAR AND PRILLED : Monthly Quantity: 25,000 MT-100,000MT Price Per MT: CIF \$340
Gross /\$330 Net. Commission: \$5/\$5.

DIESEL D6 VIRGIN LOW POUR FUEL OIL : Min. Quantity: 25,000,000 Gallon. Max.
Quantity : 50.000.000 Gallon Per Week, FOB Price: \$0.57 Gross/\$0.55 Net
Per Gallon, CIF Price: \$0.59 Gross/\$0.57 Net FOB Price. Commission: 0.1
Seller Side/0.1 Buyer Side.

LIGHT CRUDE OIL: Monthly Quantity: 50,000MT - 300,000MT, Price Per MT: FOB \$340 Gross / \$330 Net.
CIF \$350 Gross / \$340 Net. Commission: \$5/\$5 Per MT.

PETCOKE : Monthly Quantity: 25,000 MT-100,000MT Price Per MT: CIF \$280 Gross /\$270 Net. Commission:
\$5/\$5.

ESPO: Monthly Quantity: 500,000BBL- 10,000,000BBL Price Per BBL: FOB \$70 Gross/\$68 Net. CIF \$74 Gross
/\$70 Net. Commission: \$2/\$2.



CIF DELIVERY PROCEDURE

1. Buyer issues Purchase Order upon receipt in acceptance of seller's Soft Offer.
2. Seller issues Draft Sales and Purchase Agreement Contract for buyer's review and signing.
3. Seller sends partial POP to Buyer via email:
 - (a) Statement of Availability of Product
 - (b) Commitment to Supply
 - (c) Product Passport
 - (d) Product Allocation Export License
 - (e) Company Registration Certificate
4. Seller appoints and signs charter Party Agreement with the buyer and the Shipping Company. Buyer and Seller pay to the shipping company for transporting of the product to buyer's final discharge port, which will be deducted from the total cost of product.
5. Seller swifts the full POP and 2% Performance Bond to buyer's bank. Buyer's Bank swifts in return, the Irrevocable Non Transferable Documentary Letter of Credit to the Seller's Bank.
6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/Q&Q or Equivalent inspection immediately Buyer's Bank releases the Total value of the shipping to Seller's Bank within 48 hours (two banking days) By MT103.
7. Buyer / Seller pays all intermediaries involved in transaction as per IMFPA within 48 hours.

CIF TRANSACTION PROCEDURE (Allocation Procurement)

1. Buyer issues ICPO alongside with letter of acceptance of seller's terms to seller upon receipt and signatory of full corporate offer.
2. Seller issues Sales Purchase Agreement, (SPA) and open for amendment, Buyer reviews draft agreement and then returns to seller sign in word format and PDF format, Seller acknowledged and submit the contract to the Ministry of Energy for legalization on seller expense
3. seller issues payment invoice for the product allocation procurement certificate that approves the buyer as a standing owner of the commodity. Upon executed by the buyer via TT and confirmation of the payment, the seller Issue the following PPOP documents.
 - (A) Seller Irrevocable Commitment to Supply
 - (B) Product Passport
 - (C) Certificate of origin
 - (D) Commercial invoice for the first value shipment
4. Upon the confirmation of the listed partial PPOP, Buyer bank issues irrevocable (DLC/MT700) according to seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment, the buyer must not fail.
5. Seller's bank replied with 2% PB to activate the letter of credit issued by the buyer bank. Seller's Bank issues Full POP Documents to the Buyer's Bank alongside with 2% Performance Bond (PB2%).
 - a) Copy of license to export, issued by the department of the Ministry of Energy.
 - b) Copy of Approval to Export, issued by the Ministry of Justice.
 - c) Copy of statement of availability of the product.
 - d) Copy of the refinery commitment to produce the product.
 - e) Copy of Transnet contract to transport the product to the loading port. f) Copy of the port storage agreement.
 - g) Copy of the charter party agreement to transport the product to discharge port.
 - h) Copy of Vessel Questionnaire 88.
 - i) Copy of Bill of Lading.
 - j) SGS Report at loading port.
 - k) Dip test Authorization (DTA) & ATB
 - l) NOR /ETA

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m) Certificate of Ownership Transfer

n) Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy

6. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer' discharge port within 5-24 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.

7. Buyer's bank upon arrival of the cargo at the discharge port, payment will be made for the total cost of Product within 24hours after in inspection.

FOB (DIP/PAY) TRANSACTION PROCEDURE: TANK TO TANK

1. Buyer issues ICPO, and company registration certificate and data page of buyer's Passport or any I.D. alongside TSA for seller's verification.

2. Seller completes verification on buyer's TANK FARM following our transaction procedure .

3. Seller issue Commercial Invoice (CI), buyer signs and returns to seller for endorsement.

4. Buyer leases and pays his tank for 2 days for the Injection Process. Seller pays to Buyers Tank Farm Company for his three (3) days' tank storage costs, (totaling a five (5) day TSR) After Buyer Company has received the payment from Seller Company three (3) days cost.

5 Upon Seller receiving tank storage receipt confirmation for five (5) days TSR from buyer's TANK storage to establish injection procedures,

Seller issues:

a) Unconditional dip test authority,

b) SGS Report (not less than 48 hours and issued in Buyer's name);

6. Buyer conducts Dip test on the product and makes the payment for the total value of product injected into the tanks through the means of MT103- TT.

7. Seller pays all intermediaries involved in the transaction and subsequently monthly shipment continues as per terms and purchase agreement contract between buyer and seller.

TRANSACTION PROCEDURES TANK TO VESSEL (DIP & PAY)

1. The Buyer sends ICPO
2. The Seller Issues Commercial invoice (CI) for the Buyer's endorsement.
3. The Buyer signs and returns the CI to the Seller
4. The Seller issues the product ATV, to Buyer
5. The Buyer contacts the Seller Tank Administrator to execute the Quality & Quantity, and to register at the Tank Farm Terminal prior to the inspection (This process involves the acquisition of the Access Code Certificate).
6. seller issue UDTA, PRODUCT PASSPORT, ATSC, INJECTION REPORT, SGS Report (not less than 48 hours)
7. Upon the Successful Dip Test Inspection in the Seller's Tank, the Buyer Submits NOR from his Shipping Company and Seller Injects the product into the Buyer Vessel or Tanks.
8. The Buyer issues 100% payment for the total product by MT103/TT Wire Transfer to the Seller
9. The Seller transfers the product title with the complete POP Documents to the Buyer and pays the commission to Seller and Buyer Sides Intermediaries as per Master Fee Agreement
10. The Seller issues an annual (12 months) delivery contract for review.

CIF PROCEDURE TITLE TAKE OVER (TTO)

1. Buyer issue official ICPO to the exact quantity in the sanitized MOU and CI;
- 2 Seller issues original MOU and CI;
- 3 Buyer counter sign the MOU and CI and forward back;
- 4 Buyer pay for the allocation procurement of the first delivery
- 5 Upon receipt of the countersigned original MOU and CI from the Buyer, Seller emails to the Buyer the listed documents issued in the name of the initial Buyer as stated in the MOU;
 - a) Certificate of Product Origin;
 - b) Product Passport (Quality and Quantity Dip Test Analysis Report;
 - c) Bill of Lading;
 - d) Cargo Manifest
 - e) Tanker Vessel Q88;
 - f) Vessel Details
 - g) Ullage Report;
 - h) Invoice for Title Take Over
- 6 Upon Buyer receipts of the documents, Buyer verifies the availability of the Product on high sea and makes payment within 72 hours for the Title Take Over;
- 7 Upon Seller receipt of the Title Take over payment, Seller transfers the title to the Potential Buyer's company name and also re-issues all outstanding documents to the potential Buyer's company name and sends via swift from Seller's bank to Buyer's bank the Full Proof of Product.
- 8 Vessel arrives Buyer's Discharge Port and Buyer carries out the CIQ/SGS inspection and upon successful inspection Buyer pays by MT103 TT Wire Transfer for the full Product to the Seller. The title take over payment will be deducted when Buyer is paying for the full product.



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