



JOINT-STOCK COMPANY "OIL COMPANY "KONDANEFT"

JSC "NC "KONDANEFT"

Address: 628002, Khanty-Mansiysk Autonomous Okrug - Yugra, Khanty-Mansiysk, Sutormina str., 16 (dated 11.11.2015)

Email: kondaneftjsc@gmail.com

Tel: +79771625504 WhatsApp: +79771625504

Date of Issue: 29 December 2025

Expires: 15 December 2026

ATTN: TO whom it may concern

ROTTERDAM, /HOUSTON/RUSSIAN PORT.

"JSC OIL COMPANY KONDANEFT" is a legal and official representative to a reputable/reliable refinery willing and ready to supply to you the below listed petroleum products in Kazakhstan and Rotterdam/Houston ports.

AVAIATION KEROSENE COLONIAL GRADE 54 JET FUEL RUSSIAN AND KAZAKHSTAN ORIGIN

Quantity: Minimum: 500,000 BBLs Trial Shipment / Maximum: 5,000,000 BBLs Monthly
FOB Price: \$88 Gross / \$84 Net
CIF Price: \$90 Gross / \$86 Net
Commission: \$2 / \$2

AVAIATION FUEL (JETA1) RUSSIAN AND KAZAKHSTAN ORIGIN

Quantity: Minimum 500,000,000 BBLs Trial Shipment / Maximum: 5,000,000 BBLs Monthly
FOB Price: \$88 Gross / \$84 Net
CIF Price: \$90 Gross / \$86 Net
Commission: \$2 / \$2

LIQUEFIED NATURAL GAS [LNG] RUSSIAN AND KAZAKHSTAN ORIGIN

Quantity: Minimum 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly
FOB: \$540 Gross / \$530 Net
CIF Price: \$550 Gross / \$ Net 560
Commission: \$5 / \$5

INN: 7718890240, OGRN: 1127746457794, KPP: 860101001, OKPO: 09873273



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VIRGIN D6 FUEL OIL RUSSIAN AND KAZAKHSTAN ORIGIN

Quantity: Minimum: 10,000,000 Gallon Trial Shipment / Maximum: 30,000,000 Gallon Monthly.

FOB: \$0.89 / \$0.87

CIF Price: \$0.91 Gross / \$0.89 Net

Commission: \$0.2

EN590 RUSSIAN AND KAZAKHSTAN ORIGIN

Quantity: Minimum 50,000 MT Trial Shipment / Maximum 500,000 MT Monthly

FOB: \$610 Gross / \$600 Net

CIF Price: \$620 Gross / \$610 Net

Commission: \$5 / \$5

UREA 46% RUSSIAN AND KAZAKHSTAN ORIGIN

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly.

CIF Price: \$420 Gross / \$410 Net

FOB Price: \$410 Gross / \$400 Net

Commission: \$5 / \$5

PETROLEUM COKE RUSSIAN AND KAZAKHSTAN ORIGIN

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 400,000 MT Monthly.

CIF Price: \$80 Gross / \$70 Net

Commission: \$5 / \$5

ASPHALT BITUMEN 60/70 RUSSIAN AND KAZAKHSTAN ORIGIN

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly.

CIF Price: \$460 Gross / \$450 Net

FOB Price: \$450 Gross / \$440 Net

Commission: \$5 / \$5



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RUSSIAN MAZUT M100 10585/75 RUSSIAN AND KAZAKHSTAN ORIGIN

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 300,000 MT Monthly.

CIF Price: \$550 Gross / \$540 Net

FOB Price: \$540 Gross / \$530

Commission: \$5 / \$5

RUSSIAN GAS L0.2/26 GOST 305-82 RUSSIAN AND KAZAKHSTAN ORIGIN

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly

FOB Price: \$450 Gross / \$440 Net

CIF Price: \$460 Gross / \$450 Net

Commission: \$5 / \$5

AUTOMOTIVE GAS OIL - AGO RUSSIAN AND KAZAKHSTAN ORIGIN

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly.

CIF Price: \$440 Gross / \$430 Net

Commission: \$5 / \$5

SUPPLIER TRANSACTION DELIVERY PROCEDURES AND TERMS ON THE BASIS OF {TTO}

1-Seller Issue Soft Corporate Offer (SCO) indicating Transaction Procedures and Terms to Respective Buyer for review and confirm Soft Corporate Offer (SCO).

2-Buyer issue/addressed Irrevocable Corporate Purchase Order {ICPO} along with Company Profile and Personal Identity such as Passport Data Page to REFINERY COMPANY., upon approve by Refinery- Supplier.

3-Seller Issue Memorandum of Understanding (MOU) to Buyer, Buyer countersign-seals and return to Supplier Company for approval-acceptance. After buyer and seller sign the MOU, the Seller sends the following documents to the buyer via email for verification.



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- 1.PRODUCT PASSPORT (QUANTITY & QUALITY DIP TEST ANALYSIS REPORT)
- 2.CERTIFICATE OF ORIGIN
- 3.BILL OF LADING
- 4.TANKER VESSEL Q88 DOCUMENT E.T.A. (ESTIMATED TIME OF ARRIVAL) OF VESSEL
- 5.VESSEL (N.O.R) NOTICE OF READINESS
- 6.ULLAGE REPORT
- 7.FREIGHT/CARGO MANIFEST
- 8.INVOICE (ALLOCATION SECURITY & GUARANTEE PAYMENT)

4. Buyer confirms the documents and makes \$350,000 payment for Allocation Security & Guarantee Payment to the Seller nominated bank by T/T Wire Transfer within 2 Banking days which shall be deducted from the total payment value of the takeover Product.

5. Upon Seller receipt of the title takeover payment, Seller transfers the title to the Buyer company's name and also re- issue all other outstanding Documents to the Buyer company's name and also re-route the Vessel to Buyer's Destination Port.

6. The Seller shall also hand over to the Buyer through the Vessel Captain, the Authorization to Board the Vessel (ATB) along with the Authorization for Dip-Test (DTA) upon the arrival of the Vessel at the Discharge Port. Seller shall also provide the Buyer the re-issued Shipping Documents in the Buyer's company name with the tracking information immediately.

7. The Shipping Documents to the Title will be re-issued by the Charter party to the name of the Buyer including: Bill of Lading. The Certificate of Origin of the Product will also be re-issued to the Buyer as the Cargo Consignee.

8.The inspection at the Loading Port still remains the Russian Standard GOST R Quality and Quantity Analysis Report with the Dip-Test Authorization while the inspection at the Discharge Port will be performed by Society General De Surveillance (SGS) or CCIC/CIQ at the expense of the Buyer.

9.Upon arrival of Vessel at the Discharge Port/Unloading Port (to be communicated to the Vessel Captain) and the Buyer carries out the CIQ/SGS inspection and upon a successful inspection, the Buyer makes payment for product by MT103 and the Vessel Captain hand-over all the Original Documents to the Buyer.



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The payment terms remain MT103 TT Wire Transfer, and the Allocation Security & Guarantee payment shall be deducted from the product total value

SELLER / REFINERY FOB PROCEDURES

1. ICPO alongside with certificate of Registration and Scanned Passport Copy
2. Seller issue Commercial Invoice (CI) Buyer signs CI and returns back to Seller along with TSA for Seller verification and Approval of its validity.
3. Upon Sellers approval of the Buyer's TSA, Buyer makes request of the Payment Invoice From their Tank Farm for both Seller and Buyer's Payment.
4. Buyer pays Three (3) day of Buyers Tank fees and Seller pays for Two (2) days (depending On the product volume), upon Seller's swift wire MT 103 is confirmed by the Buyer Tank Farm. Buyers provides "Five (5)" days TSR, and ATI as issued by their Tank Farm.
5. Sellers verify ATI and sends "Injection Schedule" and injection commences immediately to Buyers leased Tank and after completion of injection, Seller immediately provides full POP as Below:
 - A. Notarized Commercial Invoice (CI);
 - B. Injection Report on Buyers shore tank Rotterdam (IR)
 - C. Unconditional Dip Test Authorization Letter (DTA)
 - D. Authority to Sell and Collect the fund (ATSC)
 - E. Statement of Product Availability
 - F. Certificate of Origin Russia
 - G. Registration and Export License;
 - H. Fresh SGS
 - I. Authorization to Verify (ATV)
6. Buyer verifies Full POP as above and conduct dip test (if necessary) and upon successful Dip test, Buyer pays via MT103/TT.
6. Seller transfer Title on Buyer's name and pays commission within 48 hours to all Intermediaries as Mentioned in the IMFPA



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TRANSACTION PROCEDURES FOB (TANK TO VESSEL)

1. Buyer issues ICPO addressed to Seller/Mandate with Seller's procedure incorporated on it, buyer's company details, banking details, passport copy with letter confirming readiness, wiliness and capability to carry out the transaction.
2. Seller issues commercial invoice (CI) for the available quantity of product in seller's leased tank to buyer.
3. Buyer signs and returns the Commercial Invoice along with Buyer's Charter Party Agreement (CPA).
4. Seller issues to buyer Tank-to-Vessel Injection Agreement (TTVIA) to be endorsed by both Seller, buyer and buyer's Logistic Company.
5. Upon returned of the endorsed TTVIA, Seller release to buyer the following PPOP documents;

Commitment Letter to Supply
Export License
Tank Storage Receipt TSR.
Authorization to Verify ATV (Through call or email)
6. Buyer contact the seller's leased Storage Company to verify the availability of the product and to obtain access to enable buyer and his inspection team to conduct dip test on the product in the tank.
7. Seller issue DTA for buyer to proceed of the dip test upon confirmation of buyer securing legal access to the product.
8. Buyer and his SGS Inspection team conduct dip test on the product in the tank.
9. Upon satisfactory result of the dip test, Seller's storage Company issue to buyer, the Notice of Readiness (NOR) to inject the product.
10. Buyer provide Q88 and ATI from his Logistic Company and also make available the Vessel for the injection process to commence as schedule.



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11. Upon completion of the Injection, Seller releases to buyer the below POP documents:

Product SGS Report.
Pipeline Injection Report.
Authority to Sell and Collect (ATSC)
Product passport (analysis test report).
Certificate of Origin

12. NCNDA/IMFPA is sign by intermediaries of both seller and buyer.

13. Buyer immediately pays for the total cost of the product value injected into the vessel through MT103 TT wire transfer.

14. Seller Upon receipt of the payment, pays all intermediaries involve in the transaction.

15. Seller issues title change/transfer of product to buyer...

FOB PROCEDURES TANK EXTENSION

1. Buyer accepts seller working procedure and issue ICPO

2. Seller's issues commercial invoice (CI), Buyer signs and returns back commercial invoice.

3. Seller issue TSR with GPS coordinate to Buyer Company.

4. Buyer contacts the Seller's storage facility for tank extension to enable Buyer approval to gain access to the facility and execute the Quality & Quantity Inspection in Seller Tank Farm for FRESH Analytical Report/Result by SGS.

5. After successful DIP test, (NCNDA/IMFPA) will be signed by all parties.

6. Seller injects product into Buyer's vessel or injects into Buyer's tanks Buyer or buyer take over the storage tanks, within maximum 48 hours Buyer pays via MT 103/TT for the spot transaction and seller issues all export .



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7. Upon conclusion of first lift transaction seller pays all intermediaries involved in the documents to buyer.

Transaction and proceeds with the signing of contract with Buyer.

SELLER / REFINERY CIF PROCEDURES

(Non-Instrument Guarantee)

1. Buyer issue ICPO.
2. Seller issued SPA for buyer review and countersign
3. Seller issues bellow PPOP documents to buyer.
 - A. Commitment to supply
 - B. Availability of product
 - C. Analysis Report issued by GOST R
 - D. Certificate of Origin
4. Seller sends buyer the shipping company details and the shipping company issue CPA for both seller and buyer to sign/seal and finalize the charges, and buyer will receive the Q88/bill of lading/vessel tanker details.
5. Upon Vessel arrival at buyer Port of Destination, Seller issue ATB/DTA for buyer/buyer's inspection team to conduct CIQ or its equivalents.
6. Buyer pays for product amount via MT103 and Seller Transfer Ownership Title / Full POP to buyer's name.
7. Buyer discharges the product and Seller pays commissions within 48 hours.



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NOTE: Prices are negotiable, and we seriously follow the above procedure.



MR. FILIPPOV YEGOR IGOREVICH

DIRECTOR GENERAL

JSC KONDANEFT OIL COMPANY

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