

KOSCHAGIL OIL COMPANY

Address: ATYRAU REGION, ATYRAU G.A., ATYRAU, SATPAEV STREET, 15
RNN: 150100222577 / KATO: 231010000

Main activity: Production of crude oil and associated gas (code 06100)

EMAIL: koschagiloilcompany@gmail.com

Whatsapp: +7 778 189 3452



Date: 16-06-2025

Expires: 17-07-2026

Ref No: AWKS/78043/KZ

To: End Buyer/Mandate.

SOFT CORPORATE OFFER

We are direct Refinery Representative with legal responsibility under penalty of perjury hereby confirm our Capability to connect buyers to Supplier who are capable to supply under list products for Immediate Spot and Contract sales. The Supply is guaranteed to meet the Specification and pass through the stringent requirement of SGS or Equivalent Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations.

PRICE LIST & PRODUCT

1 DIESEL-GAS OIL (Diesel D2)

Quantity MINIMUM 50.000MT – MAXIMUM 900.000MT x 12 months

Delivery: CIF/FOB (AWSP)

CIF Price: Gross 440.00 / Net \$430.00 USD per Metric Ton,

FOB Price: USD Gross \$380/370 Net per Metric Ton,

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Metric Ton

2 MAZUT FUEL OIL 100 (M100)

Quantity: 50,000 Metric Tons– 500,000MT available Delivery: FOB AWSP

CIF Price: USD Gross \$420/410 Net per Metric Ton,

FOB Price: \$ 510 USD Gross \$ 500USD Net

Commission: USD 2 seller side, USD 2 Buyer side Per Metric Ton

3 JET A1 -JPA1 COLONIAL GRADE

Origin Kazakhstan

Quantity MINIMUM 500.000 – MAXIMUM 5.000.000 Barrels x 12 months

Delivery: CIF/FOB- Spot.

CIF Price: USD Gross \$70 Net \$69 per Barrel,

FOB Price: Gross \$68 / Net \$66 USD per Barrel

Commission: USD 1.00 seller side, USD 1.00 Buyer side Per Barrel

4 JET FUEL AVIATION KEROSENE COLONIAL GRADE 54 (JP54)

Origin Kazakhstan

Quantity MINIMUM 500.000 – MAXIMUM 10.000.000 Barrels x 12 months

Delivery: CIF/FOB- Spot.

CIF Price: USD Gross \$64 Net \$60 per Barrel,

FOB Price: Gross \$58 / Net \$56 USD per Barrel,

Commission: USD 1.00 seller side, USD 1.00 Buyer side Per Barrel

5 D6 VIRGIN FUEL OIL

Origin Kazakhstan

Quantity: 50,000,000 – 100,000,000 GLN

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CIF Price: Gross \$0.72 / Net \$0.70USD
FOB Price: Gross \$0.66 / Net \$0.64 USD per GLN,
Commission: USD 0.01 seller side, USD 0.01 Buyer side Per GLN

6 LCO – LIGHT CYCLE OIL

Min. Quantity: 50,000 Metric Tons
Max. Quantity: 300,000 Metric Tons per Month
CIF Price: USD 520/ MT Gross USD 510 /MT Net
FOB Price: USD 500/MT Gross USD 480/MT Net
Commission: USD 5 Buyer side - USD 5 Seller side

7 ESPO CRUDE OIL

Min. Quantity: 1,000,000 Barrel
Max. Quantity: 5,000,000 Barrel per Month
CIF Price: USD 54/Bbl. Gross USD 52 /Bbl. Net
FOB Price: USD 47/Bbl. Gross USD 45/Bbl. Net
Commission: USD 5 Buyer side - USD 5 Seller side

8 DIESEL FUEL EN 590 (10PPM)

Min. Quantity: 50,000 Metric Tons
Max. Quantity: 300,000 Metric Tons per Month
CIF Price: USD 520/ MT Gross USD 510 /MT Net
FOB Price: USD 500/MT Gross USD 490/MT Net
Commission: USD5 Buyer side - USD5 Seller side

9 LIQUEFIED PETROLEUM GAS (LPG)

Min. Quantity: 50,000 Metric Tons
Max. Quantity: 300,000 Metric Tons per Month
CIF Price: USD 500/ MT Gross USD 490 /MT Net
FOB Price: USD 480/MT Gross USD 470/MT Net
Commission: USD5 Buyer side - USD5 Seller side

10 LIQUEFIEDNATURAL GAS (LNG)

Min. Quantity: 50,000 Metric Tons
Max. Quantity: 300,000 Metric Tons per Month
CIF Price: USD 410/ MT Gross USD 400 /MT Net
FOB Price: USD 390/MT Gross USD 380/MT Net
Commission: USD5 Buyer side - USD5 Seller side

11 UREA N46

Minimum Quantity: 5,000MT – 50,000MT – Per Month
FOB Price: Gross \$ 340 - Net \$ 330.
CIF Price: Gross \$ 380- Net \$ 370
Quality: SGS or similar inspection
Commissions: \$5 Buy side. Seller side \$5.
Payment Term: MT103

12 BITUMEN GRADE 40/50, 60/70, 80/100

Minimum Quantity: 50,000 Metric Tons per month
Price on FOB: \$440.00USD GROSS / \$430.00USD NET
Price on CIF: \$450.00USD GROSS /\$440.00USD NET
Commission: \$5Buy side. Seller side\$5 50USD Per MT

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13 PETCOKE

QUANTITY: 50,000 Metric tons' trial shipment with up to 500.000 Metric tons
CIF monthly twelve (12) Months.
PRICE CIF \$280 GROSS! \$270 NET.
COMMISSION: Seller side \$5.00 / Buyer side \$5.00

14 HIGH SPEED DIESEL EURO 4 GRADE (GASOLINE)

Quantity: (50,000) Metric Tons with R&E into Yearly Contract
Cif Price: Us\$ 400.00 Gross / Us\$390.00 Net Per Mt.
Commission: \$5buy Side. Seller Side\$5 Per Mt

15 AUTOMOTIVE GAS OIL (AGO)

Min. Quantity: 50,000 Metric Tons
Max. Quantity: 300,000 Metric Tons per Month
CIF Price: USD 410/ MT Gross USD 400 /MT Net
FOB Price: USD 390/MT Gross USD 380/MT Net
Commission: USD5 Buyer side - USD5 Seller side

FOB FUJAIRAH / JURONG PORT- DIP ANDPAY PROCEDURE

1. Buyer issues ICPO.
2. Seller issues Commercial Invoice (CI), buyer signs and returns back to seller.
3. Seller issues to buy the next documents:
 - a. ATSC
 - b. DTA
 - c. PRODUCTPASSPORT
 - d AVAILABILITYOFPRODUCT
4. Buyer extend seller tanks for two days and dip test is conducted immediately on seller's account.
5. Seller injects into buyer's vessel and buyer conducts its own DIP TEST Inspection for Q&Q of the Petroleum Products
6. Buyer successful Q & Q Dip test on the product, buyer makes the payment for the total value of product injected into the tanks through of MTI03 - TT

PROCEDURE TTO TERM SPOT/FOB SINGAPORE

1. Buyer issues ICPO along with co-buyer POF, CIS to seller company via seller mandate representative.
2. Seller issues allocation Commercial Invoice (CI) to be sign by buyer and return to seller within 24hr.
3. Seller provides
 - a. TSR
 - b. Certificate Of Product Origin.
 - c. Product Availability
 - d. Commitment Letter To Supply The Product
 - e. Authorization To Sell And Collect (ATSC)
 - f. ATV
4. The buyer (Co-Buyer) contacts the seller's TANK FARM company to obtain a 1-day payment invoice (Buyer must complete and pay within 3 working days - Used to extend the seller's TANK for 1 day) So that the seller can conduct DIP TAST.

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5. Seller issues the following documents to buyer:

- a. TSR- Tank Storage Receipt
 - b. Unconditional DTA
 - c. Fresh SGS Less Than 48hrs
 - d. Product Passport Analysis
 - e. Company certificate
 - f. Export License
6. The buyer (Co-buyer) may request 3 working days to perform 2nd Dip Test, and upon satisfactory SGS inspection result, Buyer pays the seller via MT103 of the total product value and seller pay all the intermediaries involved successfully as per NCNDA/IMFPA.
7. Seller transfers products title ownership to Buyer's name.
8. Seller issue contract agreement letter to buyer for roll over to contract of 12 Months.

TRANSACTION WORKING PROCEDURE CURONG - FUJAIRAH

1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) along with their CPA
2. The Seller Issues Commercial invoice (CI) for the Buyer's endorsement.
3. The Buyer signs and returns the CI to the Seller
4. The Seller issues the product ATV, to Buyer
5. The Buyer contacts the Seller Tank Administrator to execute the Quality & Quantity, and to register at the Tank Farm Terminal prior to the inspection (This process involves the acquisition the Access Code Certificate).
- 6 Seller issue
 - a UDTA,
 - b PRODUCT PASSPORT,
 - c ATSC,
 - d INJECTION REPORT,
 - d SGS Report (not less than 48 hours)
- 7 Upon the Successful Dip Test Inspection in the Seller's Tank, the Buyer Submits NOR from his Shipping Company and Seller Injects the product into the Buyer Vessel or Tanks.
- 8 The Buyer issues 100% payment for the total product by MT103/TT Wire Transfer to the Seller
- 9 The Seller transfers the product title with the complete POP Documents to the Buyer and pays the commission to Seller and Buyer Sides Intermediaries as per Master Fee Agreement
- 10 The Seller issues an annual (12 months) delivery contract for review

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REFINERY WORKING PROCEDURES (FOB JURONG & ROTTERDAM)

1. Buyer sends ICPO to Seller on receipt of Seller's Soft Corporate Offer. 2. Seller issues commercial invoice CI, for the available quantity to Buyer, Buyer Signs and returns to Seller with TSA and NCNDA/IMFPA signed by all buyer groups with commission structures.
3. Seller issues, Dip Test Authorization letter sign by all parties including buyers tank farm. 4. Upon the sign of DTA by all parties Seller issues fresh
 - a SGS Report,
 - b Tank receipt,
 - c Injection Report,
 - d Certificate of Origin,
 - e Product Passport
- 5 Buyer order SGS to Conduct Dip test of the product in the Seller Tank on buyer expense upon successful dip test, Buyer provides vessel details or Tank details, Seller shall immediately submit the (SGS) inspection Report along with the full Proof of Product (POP) to the Buyer.
- 6 Buyer makes 100% payment by MT103 TT wire transfer for the total product and buyer inject the product into his tank or take over the seller tank
- 7 Seller pays Commission to all intermediaries.

REFINERY WORKING PROCEDURES (FOB JUJARA & ROTTERDAM)

1. Buyer issues ICPO & Tank storage agreement TSA
2. Seller issue commercial invoice to the buyer; buyer sign and return commercial invoice
3. Seller lodge the finalized Commercial invoice with the bank and seller proceeds to verify and pay two (2) days buyer tank storage as a commitment to supply and upon confirmation of seller payment by buyer tank operator buyer immediately pay additional 3 days to obtain the total of 5 days tank storage receipt needed for the transaction issued in buyer name.
4. Seller inject the product into buyer tanks and provide buyer with the below POP documents
 - a. 48 hours fresh SGS report (Analysis report Q&Q of the product)
 - b. Injection Report
 - c. DTA (Dip Test Authorization)
 - c. Certificate of Origin
 - d. ATSC (Authorization to Sell and Collect)
 - e. Statement of Availability of Product
 - f. ATV (Authorization to Verify)
5. NCNDA/IMFPA will be signed by all intermediaries involved with seller bank endorsement.
6. After confirmation of the above POP documents and product in tanks, buyer make payment for total cost of product value via MT103 and seller transfer to buyer the product title and one (1) year contract.
7. Seller pays all intermediaries involved in the transaction according to the signed NCNDA/IMFPA

CIF TRANSACTING PROCEDURE

1. Buyer issues ICPO must be with buyer company letterhead and buyer banking information and buyer any form of IDENTIFICATION, (or international passport).

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2. Seller issues commercial invoice to Buyer, the seller secures the product allocation per buyer's ICPO or signed SPA under the buyer's company name and issue the following PPOP documents.
 - (A) Seller Irrevocable Commitment to Supply
 - (B) Statement of availability of product
 - (C) Certificate of origin
4. Seller appoints and signs charter Party Agreement with the buyer and the shipping Company. Seller PRE- pay 50% and buyer also pay 50% freights to the shipping company for transporting of the product to buyer's final discharge port.
5. Seller issues the full POP documents:
 - a) Copy of license to export, issued by the department of the Ministry of Energy.
 - b) Copy of Approval to Export, issued by the Ministry of Justice.
 - c) Copy of statement of availability of the product.
 - d) Copy of the refinery commitment to produce the product.
 - e) Copy of Transnet contract to transport the product to the loading port.
 - f) Copy of the port storage agreement.
 - g) Copy of the charter party agreement to transport the product to discharge port.
 - h) Copy of Vessel Questionnaire 88.
 - i) Copy of Bill of Lading.
 - j) SGS Report at loading port.
 - k) Dip test Authorization (DTA) & ATB
 - l) NOR /ETA
 - m) Certificate of Ownership Transfer
 - n) Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy
6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/Q&Q or Equivalent inspection immediately Buyer's Bank releases the Total shipping value to Seller's Bank within 48hours (two banking days) By MT103.
7. Buyer / Seller pays all intermediaries involved in transaction as per IMFPA within 48 hours.\

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Sign and Seal on Behalf of



KOSCHAGILI OIL COMPANY
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SALES Director
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