

LLC, GAZAVTOMATIKA

ADRESS: 625035, TYUMEN REGION, TYUMEN, ST. REPUBLICS, 174, APT. 1

INN: 7202003215 OKPO: 720301001

EMAIL: karankevichaleksandrovich@yandex.com

Date Issued:

16/05/2025 Date

Expired: 16/05/2026

Ref No: JTO-0896MA/SCO-825/2025

SOFT CORPORATE OFFER FOB

We, LLC GAZAVTOMATIKA", with full legal responsibility, under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness to execute an official contract with End Buyer, with the ability to supply the following commodity according to the terms and conditions stipulated below.

ORIGIN	KAZAKHSTAN REPUBLIC
SPECIFICATION & GRADE	STANDARD EXPORT QUALITY AND GRADE
INSPECTION	CIQ/SGS OR EQUIVALENT
CONTRACT TERM	TRIAL SHIPMENT + CONTRACT WITH ROLLS & EXTENSION
SHIPMENT & DELIVERY METHOD	FOB VIA VESSEL TO BUYER'S DESTINATION/DISCHARGE PORT
COMMISSION STRUCTURE	50% TO THE SELLER'S SIDE AND 50% TO THE BUYER'S SIDE OF THE TOTAL COMMISSION PER MT/BBL

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DIESELFUEL Quantity:
Minimum 50,000MT- Maximum 500,000MT- Trial/Monthly Shipment

AVIATION TURBINE FUEL GRADE: (JET A1)	\$64 USD - \$62 per BBL GROSS/NET (FOB)
DIESEL GAS OIL EN590 "ULSD 10 PPM	\$460 USD - \$450 per MT GROSS/NET (FOB)
D6 VIRGIN FUEL OIL " LOW SULFUR"	\$0.66 USD - \$0.63 per GAL GROSS/NET (FOB)
LIGHT CIRCLE OIL ESPO	\$310 USD - \$300 per MT GROSS/NET (FOB)
LIQUIFIED PETROLEUM GAS "LPG"	\$365 USD - \$360 per MT GROSS/NET (FOB)
LIQUIFIED NATURAL GAS "LNG "	\$365 USD - \$360 per MT GROSS/NET (FOB)
UREA 46% / DAP	\$272 USD - \$270 per MT GROSS/NET (FOB)
AUTOMOTIVE GAS OIL (AGO)	\$365 USD - \$360 per MT GROSS/NET (FOB)
HSFO HIGH SULFUR	\$350 USD - \$340 per MT GROSS/NET (FOB)
HIGH SPEED (HSD) 50 PPM DIESEL	\$220 USD - \$210 per MT GROSS/NET (FOB)
GASOLINE 95	\$750 USD - \$700 per MT GROSS/NET (FOB)

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NON-NEGOTIABLE FOB PROCEDURES

- 1) Buyer issues Irrevocable Corporate Purchase Order (ICPO) along with their TSA.
- 2) Seller issues Commercial Invoice (CI) for the product available in Tanks at the port; Buyer sign and submit the Commercial Invoice to the Seller.
- 3) The seller's team will visit the buyer's tank farm terminal to assess if it is suitable for injecting the product that the buyer wants to purchase. They will then issue a copy of the SGS report to both the Buyer Tank Farm and the buyer for verification of the product in the seller's tank reservoir, along with the SGS report.
- 4) Upon confirmation of successful verification of SGS and product by Buyer's Tank farm, seller issues the below listed PPOP documents to buyer:
 - a) Unconditional Dip Test Authorization (DTA)
 - b) Fresh SGS Report
 - c) Authorization to Physically Verify product in Seller's Tank (ATV)
 - d) Q&Q Report
 - e) Ullage Report
 - f) Tank Storage Receipt
 - g) Tank Injection Report
- 5) Seller issues NCNDA/IMFPA to all intermediaries involved in the transaction and to seller/buyer. Endorsed NCNDA/IMFPA.
- 6) Buyer inspect by SGS (Dip test in Seller tanks) on buyer's expense.
- 7) Seller Issue (Authorization to Transfer from Seller Tank to Buyer Tank) upon buyers satisfactory.
- 8) Buyer makes payment for the product via MT103 after completed injection and receiving copy of bill of lading and seller transfers title ownership to buyer and sign yearly contract delivery.

DIRECTOR
KARANKEVICH V. ALEKSANDROVICH
LLC, GAZAVTOMATIKA
EMAIL: karankevichaleksandrovich@yandex.com
WHAT'S APP: +7 (239) 326-9524



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