

Date: 22/05/2026

Ref No: TEMI/SCO/2026/002

Attention:

Dear buyer/mandate

STANDARD COMMERCIAL OFFER (SCO)

We, **TEMI PETROLEUM KAZAKHSTAN**, hereby affirm, with full corporate responsibility, our readiness, capability, and commitment to supply petroleum and petrochemical products through our refinery partners and allocated supply channels. This commitment is in strict accordance with the terms and conditions outlined in this **Soft Corporate Offer (SCO)**.

This SCO serves as formal confirmation of our willingness to enter into a **Sales and Purchase Agreement (SPA)** with **qualified End Buyers** or their duly authorized representatives, for the supply of the products detailed herein. All transactions will be executed under mutually agreed commercial and contractual terms, ensuring transparency, reliability, and professional compliance.

AVAILABLE PRODUCTS FOR SUPPLY UPON REQUEST ARE LISTED BELOW

1. Product & Pricing Table

No	Product	Specification	CIF ASWP (Gross/Net)	FOB (Gross/Net)	Min / Max Quantity	Commission (US\$)
1	Jet Fuel JP54	Aviation Fuel	\$96 / \$90	\$91 / \$85	1,000,000 – 10,000,000 BBL	3 / 3
2	Jet Fuel JET A1	Aviation Fuel	\$94 / \$88	\$89 / \$83	1,000,000 – 10,000,000 BBL	3 / 3
3	ESPO Crude	Kazakhstan Blend	\$82 / \$78	\$78 / \$74	1,000,000 – 10,000,000 BBL	2 / 2

4	WTI Crude Oil	Benchmark Blend	\$79 / \$75	\$75 / \$71	1,000,000 – 10,000,000 BBL	2 / 2
5	Diesel D2 / EN590 10ppm	GOST / EN590 10ppm	\$760 / \$744	\$740 / \$724	50,000 – 500,000 MT	8 / 8
6	Mazut M100	GOST 10585-75	\$470 / \$456	\$450 / \$436	50,000 – 500,000 MT	7 / 7
7	LPG	Liquefied Petroleum Gas	\$590 / \$576	\$570 / \$556	50,000 – 500,000 MT	7 / 7
8	Urea Fertilizer 46% N	Prilled / Granular	\$365 / \$351	\$350 / \$336	50,000 – 500,000 MT	7 / 7
9	Petro Coke	Fuel Grade	\$185 / \$173	\$170 / \$158	50,000 – 500,000 MT	6 / 6
10	Base Oil SN150	Industrial Lubricant	\$890 / \$874	\$860 / \$844	50,000 – 500,000 MT	8 / 8
11	Base Oil SN500	Industrial Lubricant	\$930 / \$914	\$900 / \$884	50,000 – 500,000 MT	8 / 8
12	AGO (Automotive Gas Oil)	Diesel Fuel	\$780 / \$764	\$760 / \$744	50,000 – 500,000 MT	8 / 8
13	Gasoline 92/95 Octane	Motor Fuel	\$820 / \$804	\$800 / \$784	50,000 – 500,000 MT	8 / 8
14	Heavy Fuel Oil / CST-180 / CST-280/380	Industrial Fuel	\$490–530 / \$476–516	\$470–510 / \$456–496	50,000 – 500,000 MT	7 / 7
15	LNG	Liquefied Natural Gas	\$420 / \$404	\$400 / \$384	50,000 – 500,000 MT	8 / 8

2. Terms & Conditions

- Validity:** Prices valid for 15 calendar days from the date of issue.
- Payment Terms:** MT103 / Irrevocable L/C at sight.
- Delivery:** CIF ASWP includes freight to any safe world port; FOB excludes freight.
- Commission:** Applies to intermediaries only; direct buyers are exempt.
- Delivery Schedule:** Upon buyer's LOI and executed contract.

IMPORTANT CORPORATE MEASURE: for everyone involved in the Oil & Gas industry, Commodities with respect to buyers, sellers, oil transaction brokers, if the issue a SCO, LOI, ICPO, RWA or BCL without the corporate means of SELLER INFORMATION / BUYER, NOT REAL, THIS IS TAKEN AS A FEDERAL OFFENSE. Temi Petroleum will inform the FBI, ICC and INTERPOL and local authorities of the country in question.

6. **Inspection:** Third-party inspection by SGS / Bureau Veritas or equivalent is allowed before shipment.

OUR TERMS OF TRADE AND TRANSACTION PROCEDURES

1) TTV/TTT Procedure – FOB Rotterdam, Singapore, and Fujairah Ports

1. Buyer sends an **Irrevocable Corporate Purchase Order (ICPO)** upon receipt of Seller's Soft Corporate Offer (SCO).
2. Seller issues a **Commercial Invoice (CI)** for the available quantity to Buyer. Buyer signs and returns the CI along with the **Tank Storage Agreement (TSA/CPA)**.
3. Seller registers and legalizes the product with the Ministry of Energy at Buyer's expense.
4. Buyer requests an invoice for the legalization, totaling **USD 53,650**.
5. Buyer makes the payment and sends the receipt to Seller. Upon confirmation, Seller immediately issues the **Access Permit** in Buyer's name to conduct a **Dip Test** in Seller's tank.
6. Upon successful Dip Test, Buyer provides vessel or tank details. Seller submits the **SGS inspection report** along with the full **Proof of Product (POP)** to Buyer.
7. Buyer makes **100% payment via MT103 TT wire transfer** for the total product. Seller pays commissions to all intermediaries involved within 24 hours of confirming Buyer's payment.

2) CIF Transaction Procedures – Method "A"

1. Seller furnishes Buyer with the **Sales and Purchase Agreement (SPA)** for review and mutual signing. Seller arranges vessel charter with the nominated shipping company, loads the product, and provides Buyer with the following shipping documents for confirmation and advance payment:
 - Bill of Lading (B/L)
 - Vessel Cargo Manifest
 - Q88 (Vessel Particulars)
 - Ullage Report
 - Vessel Details
 - Entrustment Letter of Authority
2. Seller issues an invoice for **5% advance payment** of the total product value, payable within 3–5 working days.
3. Upon receipt of the 5% advance, Seller completes necessary filings with maritime and customs authorities and obtains the **Vessel Port Entry Notice**, providing it to Buyer.
4. Vessel captain issues **Notice of Readiness (NOR)** and **Estimated Time of Arrival (ETA)** to the discharge port.

5. Upon arrival at the discharge port, the captain issues **Notice of Arrival (NOA)** and **Authority to Board (ATB)** to Buyer's port agent.
6. Buyer conducts **SGS sampling** for quality and quantity verification and completes the remaining **95% payment** immediately after verification.
7. Seller disburses all intermediary fees per the signed **NCNDA/IMFPA** within 72 hours of final payment.

3) CIF Transaction Procedures – Method “C”

1. Seller's official representative issues Soft Offer and Buyer sends ICPO alongside company profile. Seller sends Full Corporate Offer, Buyer signs and reverts back with an acceptance letter.

2. Seller issues SPA to Buyer for reviewing and signing back with The international passport copy of the signatory and then Seller submits the signed contract to a public notary for Legalization and Notarization.

3. Seller appoints and signs Charter Party Agreement with the Buyer and the shipping company, Buyer and Seller pay 50/50 to the shipping company for transporting of the product to buyer's final discharge port.

4. Upon signing the CPA with the shipping company and making shipping arrangements, Seller will start processing the contract and obtaining the Transaction Allocation Code from The Ministry, and send the Legalized Sales and Purchase Agreement (SPA) to the Buyer and Issue the Below Documents:

- A. Copy of Statement of Availability of the Product.
- B. Copy of Commitment Letter to Supply the Product.
- C. Copy of Certificate of Origin.
- D. Copy of Product Passport (Inspection Report).
- E. Commercial Invoice for the Lifiable Quantity.
- F. Copy of the Approved Contract. (Legalized By Ministry Through the Public Notary).
- G. Copy of Product Allocation Certificate Issued by the Ministry.

5. First Trial Quantity delivery commences after successful verification of the above documents.

6. After the first trial order is successful, the Buyer will verify the above documents within 5 banking days and issue a SBLC (Irrevocable and Revolving, Transferable Funded Fully) with a face value of the order quantity with the Seller's bank for one year and one day as a payment guarantee for the CIF price of the second ship. The actual payment is made in cash or MT103 transfer after the goods arrive at the destination and pass the inspection by an internationally recognized legal inspection institution.

7. Seller starts transporting product to the loading port to load Charter Vessel within 7-10 days from The date Of confirming and approving the financial instrument.

8. At loading port SGS (Society General De Surveillance) shall complete Inspection of cargo: the parties irrevocably agree that SGS Or Bureau Veritas Is the official authorized inspection agency and their documents rule are final under this Agreement.

10. Once payment document is received for the shipment, a complete set of original documents will be sent to Buyer.

11. After final SGS inspection report at the destination port, the payment amount will be released 100% for the total value of the shipment within 48hr.

4) TTO PROCEDURE – JURONG/ ROTTERDAM PORT

1. Buyer Issues Irrevocable Corporate Purchase Order (ICPO) with Guaranteed Letter to take over Title of the Product.

2. Seller issues Draft contract (MOU/TTO) agreement to Buyer to Countersign and return to the Seller.

3. Buyer and seller mutually sign the MOU contract agreement for it to be legally binding.

4. Upon the receipt of countersign original MOU from the Buyer, Seller emails to Buyer the listed document issued in the name of the initial BUYER as stated below via email:

A) Product passport (Quantity & Quality Dip Test Analysis Report)

B) Tanker Vessel Q88 Document

C) Payment Invoice amounting to \$280,000 USD for title transfer and / or re-routing if necessary.

D) Money Back Commitment Guarantee Agreement Letter

VERY IMPORTANT TO NOTE:

Before we will send the full set of shipping documents in the name of the previous buyer, it is very important that the new buyer who is willing to take over the vessel and allocation first of all makes the financial commitment of paying for the title transfer. In this way, we are sure of the buyer's seriousness and commitment to the deal, rather than sending the full set of shipping documents belonging to the other buyer when we are not yet fully sure that the new buyer will perform successfully on the title transfer and take over. And so to avoid any waste of time, and to maintain professionalism at the highest levels, we will first send only the above documents for the buyer to verify the vessel. And then when the buyer makes the payment for the title change to their company's name, then we will complete the paperwork and then release the full set of the documents. This is also very important to us as we try as much as possible not to promote the sharing of such sensitive documents online, so we do not have them scattered all over the internet.

