



LLP "ARYSTAN OIL COMPANY"
MANGISTAU REGION, AKTAU G.A., AKTAU, Microdistrict Shygys 1, building 159
Email: info@arystanoillp.com//business@llparystanoilcompany.com
Telephone: +79777357941
BIN: 240240027730 KATO: 471010000



Date Issued: 6nd February 2026
Expire Date: To: 29th May 2026
Capable buyer's/buyer's representatives

SOFT CORPORATE OFFER

We **LLP "ARYSTAN OIL COMPANY"** in Collaboration with our Business partners, hereby issue this binding offer with full Corporate responsibility; we confirm and certify that Seller have the intention and capacity to supply the commodities according to the terms and conditions herein stipulated. We Confirm and Certify that. We have the intention and Capacity to Supply the product listed below according to the non-negotiable procedure terms and Conditions

TERMS OF NEGOTIATION

Origin: *Republic of Kazakhstan*

Delivering port: *AWSP(Any World Safe Port)*

Incoterms: *FOB/CIF/TTO*

Loading Port: *AKTAU/VLADIVOSTOK/Houston/
Rotterdam or any other safe World Port.*

Payment Terms: *MT103 T/T Telegraphic Transfer*

Inspection: *SGS or Similar*

Commission: *Seller's Mandate on Seller Side 50% & Buyer's
Mandate on Buyer Side - 50% Percent
accordingly.*

Insurance: *Paid by Seller, covering 110% of Shipment Value*



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MAZUT 100 :

Monthly Quantity: 50,000MT - 1,000,000MT.

Price Per MT: FOB \$440 Gross/\$430 Net.

CIF \$410 Gross / \$400 Net.

Commission: \$5/\$5.

D2GAS OIL: Monthly Quantity: 50,000MT-1,000,000MT.

Price Per MT: FOB \$425 Gross/\$415 Net.

CIF \$435 Gross / \$425 Net.

Commission: \$5/\$5.

LIQUEFIED PETROLEUM GAZ. 50% PROPANE & 50%BUTANEMIX:

Monthly Quantity:20,000MT-500,000MT.

Price Per MT: FOB \$420 Gross / \$410 Net.

CIF \$430 Gross / \$420 Net.

Commission: \$5/\$5.

LIQUEFIED NATURAL GAZ :

Monthly Quantity: 20,000MT- 500,000MT.

Price Per MT: FOB \$430 Gross / \$420 Net.

CIF \$440 Gross / \$430 Net.

Commission: \$5/\$5.

AVIATIONKEROSENE COLONIAL GRADE 54 JET FUEL:

Monthly Quantity: 500,000BBLs-10,000,000BBLs,

Price Per Barrel: FOB \$84 Gross/\$80 Net.

CIF 86 Gross/ \$82 Net

Commission: \$2/\$2.



АРЫСТАН

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DIESEL FUEL EN590:

Monthly Quantity: 20,000MT - 300,000MT,

Price Per MT: FOB Price: \$430 Gross / \$420 Net PER MT.

CIF Price: \$440 Gross/ \$430 Net.

Commission: \$5/\$5 Per MT.

ESPO:

Monthly Quantity: 500,000BBLs-10,000,000BBLs,

Price Per Barrel: CIF \$88 Gross/\$84 Net.

FOB 84 Gross/ \$80 Net

Commission: \$2/\$2..

AUTOMOTIVE GAS OIL (AGO):

Monthly Quantity: 50,000MT-500,000MT,

Price Per MT: FOB \$420 Gross/\$410 Net.

CIF \$430 Gross / \$420 Net.

Commission: \$5 / \$5.

JET FUEL A1 91/91:

Monthly Quantity: 500,000BBLs-10,000,000BBLs,

Price Per Barrel: FOB \$86 Gross/\$82 Net.

CIF 88 Gross/ \$84 Net

Commission: \$2/\$2.

BITUMEN OF ALL SPECIFICATIONS:

Monthly Quantity: 20,000MT - 150,000MT Price Per MT:

FOB \$410 Gross/ \$400 Net.

CIF \$420 Gross / \$410 Net.

Commission: \$5/\$5.



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EURO 4, 5:

Monthly Quantity: 20,000MT - 300,000MT,
Price Per MT: FOB Price: \$420 Gross / \$410 Net PER MT.
CIF Price: \$430 Gross/ \$420 Net.
Commission: \$5/\$5 Per MT.

GASOLINE 95 OCTANES:

Monthly Quantity: 50,000MT-500,000MT Price Per MT:
FOB \$370 Gross/\$360 Net.
CIF \$390 Gross / \$380 Net.
Commission: \$5 / \$5.

EXPORT BLEND CRUDE OIL GOST 9965-76:

Monthly Quantity: 500,000BBLS-10,000,000BBLS,
Price Per Barrel: FOB \$84 Gross/\$80 Net.
CIF \$88 Gross/ \$84 Net
Commission: \$2/\$2.

DI-AMMONIUM PHOSPHATE (DAP):

Monthly Quantity: 25,000 MT-100,000MT Price Per MT:
FOB \$410 Gross/\$400 Net.
CIF \$420 Gross /\$410 Net.
Commission: \$5/\$5.



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UREA GRANULAR AND PRILLED :

Monthly Quantity: 25,000 MT-100,000MT Price Per MT:
FOB \$430 Gross/\$420 Net.
CIF \$440 Gross /\$430 Net.
Commission: \$5/\$5.

DIESEL D6 VIRGIN LOW POUR FUEL OIL:

Min. Quantity: 25,000,000 Gallon.
Max. Quantity : 50.000.000 Gallon Per Week,
FOB Price: \$0.95 Gross/\$0.93 Net Per Gallon,
CIF Price: \$0.99 Gross/\$0.97 Net FOB Price.
Commission: 0.1 Seller Side/0.1 Buyer Side.

LIGHT CRUDE OIL:

Monthly Quantity: 10,000MT - 300,000MT, Price Per MT:
FOB Price: \$420 Gross / \$410 Net PER MT.
CIF Price: \$440 Gross/ \$430 Net.
Commission: \$5/\$5 Per MT.

PETROLEUM COKE:

Monthly Quantity: 50,000MT-500,000MT
Price Per MT: CIF \$220 Gross / \$210 Net.
Commission: \$5 / \$5.



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CIF TRANSACTION PROCEDURE

1. Buyer issues Purchase Order upon receipt in acceptance of seller's Soft Offer.
2. Seller issues Draft Sales and Purchase Agreement Contract for buyer's review and signing.
3. Seller send's partial POP to Buyer via email:
 - (a) Statement of Availability of Product
 - (b) Commitment to Supply
 - (c) Product Passport
 - (d) Certificate of Origin
4. Seller appoints and signs charter Party Agreement with the buyer and the shipping Company. Buyer and Seller pay to the shipping company for transporting of the product to buyer's final discharge port.
5. Seller swift the full POP and 2% Performance Bond to buyer's bank. Buyer's Bank swift in return, the Irrevocable Non Transferable Documentary Letter of Credit to the Seller's Bank
6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/Q&Q or Equivalent inspection immediately Buyer's Bank releases the Total value of the shipping to Seller's Bank within 48hours (two banking days) By MT103.
7. Buyer / Seller pays all intermediaries involved in transaction as per IMFPA within 48 hours.

TRANSACTION PROCEDURES FOR CIF DELIVERY

1. Buyer issues ICPO alongside with letter of acceptance of seller's terms to seller upon receipt and signatory of full corporate offer.
2. Seller issues Sales Purchase Agreement, (SPA) and open for amendment, Buyer reviews draft agreement and then returns to seller sign in word format and PDF format,
3. The seller issues payment invoice for the product allocation .Upon execution by the buyer via TT WIRE TRANSFER and confirmation of the payment by the seller, the seller Issue the following PPOP documents.
 - (A) Seller Irrevocable Commitment to Supply
 - (B)Statement of availability of product
 - (C) Certificate of origin



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(D) Commercial invoice for the first value shipment

4. Upon the confirmation of the listed partial PPOP, Buyer bank issues irrevocable, Non-operative, nontransferable, indivisible letter of credit (DLC/MT700) according to seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment. should buyer fail to issue payment instrument within 7bankingdays, legal action will be taken against buyer for default.

5. Seller's bank responded with 2% PB to activate the letter of credit issued by the buyer bank. Seller's Bank issues Full POP Documents to the Buyer's Bank alongsidewith2%Performance Bond (PB2%).

a) Copy of license to export, issued by the department of the Ministry of Energy.

b) Copy of Approval to Export, issued by the Ministry of Justice.

c) Copy of statement of availability of the product.

d) Copy of the refinery commitment to produce the product .

e) Copy of Transnet contract to transport the product to the loading port.

f) Copy of the port storage agreement .

g) Copy of the charter party agreement to transport the product to discharge port.

h) Copy of Vessel Questionnaire 88. i) Copy of Bill of Lading.

j) SGS Report at loading port.

k) Dip test Authorization (DTA) & ATB

l) NOR/ETAm)Certificate of Ownership Transfer

n) Allocation Transaction Passport Code Certificate(ATPCC) by Ministry of Energy

6. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer' discharge port within 5-24 days.The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.

7. Buyer's bank upon arrival of the cargo at the discharge port, payment will be made for the Product by the buyer via MT103 100% after (Q& Q) or CIQ report Inspection at Discharge port.

FOB TTV TRANSACTION PROCEDURE OPTION (A)

1 The Buyer sends ICPO

2 The Seller Issues Commercial invoice (CI) for the Buyer's endorsement.

3 The Buyer signs and returns the CI to the Seller

4 The Seller issues the product ATV, to Buyer

5 The Buyer contacts the Seller Tank Administrator to execute the Quality & Quantity, and to register at the Tank Farm Terminal prior to the inspection (This process involves the acquisition the Access Code Certificate).



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- 6 issue UDTA, PRODUCT PASSPORT, ATSC, INJECTION REPORT, SGS Report (not less than 48 hours)
- 7 Upon the Successful Dip Test Inspection in the Seller's Tank, the Buyer Submits NOR from his Shipping Company and Seller Injects the product into the Buyer Vessel or Tanks.
- 8 The Buyer issues 100% payment for the total product by MT103/TT Wire Transfer to the Seller
- 9 The Seller transfers the product title with the complete POP Documents to the Buyer and pays the commission to Seller and Buyer Sides Intermediaries as per Master Fee Agreement
- 10 The Seller issues an annual (12 months) delivery contract for review.

FOB TRANSACTION PROCEDURE OPTION (TTT) DIP ANY PAY

- 1) Buyer issues ICPO alongside with their signed TSA.
- 2) Seller issues Commercial Invoice (CI) For Buyer to sign and return, while seller verifies buyer's TANK FARM.
- 3) Upon successful verification of Buyer's TANK FARM Buyer pays his TANK FARM Company for (2) days tank storage costs after buyer have paid his Tank Farm for (2) days Tank Storage refinery will proceed to pay (3) days to buyer Tank Storage making a complete 5 days storage payment (totaling) 5days(TSR).
- 4) Upon both payments confirmations by the buyer's TANK FARM company Seller injects into buyer's tank and issues SGS, ATV and Unconditional DTA.
- 5) Buyer conducts Dip Test and makes the payment for the total value of product injected into the tanks through the means ofMT103-TT.
- 6) Seller pays all intermediaries involved in the transaction, and subsequently monthly shipment continues as per terms and Conditions of the sales and purchase agreement contract between buyer and seller.

TTO TRANSACTION PROCEDURE

1. Buyer Issues Irrevocable Corporate Purchase Order (ICPO) with Guaranteed Letter to take over Title of the Product.
2. Seller issues Draft (MOU/TTO) agreement to Buyer to Countersign and return to the Seller.



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3. Buyers countersign the original MOU and forward back.
4. Upon the receipt of countersign original MOU from the Buyer, Seller issues the buyer the following documents:

- *statement availability of the product from the ministry of energy
- *Guarantee and commitment letter to supply
- *payment invoice of \$100,000 USD for the product allocation procurement.

And once the payment is confirmed then the Seller emails to Buyer the listed document issued in the name of the initial Buyer as stated below via email:

- A) Product passport (Quantity & Quality Dip Test Analysis Report)
- B) Certificate of Origin
- C) Bill of Lading
- D) Tanker Vessel Q88 Document
- E) ETA (Estimated Time of Arrival) Of Vessel
- F) Vessel (NOR.) Notice of Readiness
- G) Ullage Report
- H) Cargo Manifest
- I) Invoice for the Title Transfer Payment (3% of total product value)

5. Upon receiving the documents above, the Buyer verifies the product's availability on the high sea and pays the TITLE TAKEOVER/RE-ROUTING Amount within 48 hours via MT 103 T/T to Seller's Nominated Bank as transaction guarantee. The Seller has the right to provide his fiduciary bank account.

6. Upon Seller receipt of the title takeover payment, Seller Order for Re-Routing to Buyer's Desired Port, Transfers the title to the Potential Buyer's Company's name.

7. Vessel arrives at the discharge port. Buyer carries out the CIQ/SGS inspection, and upon successful inspection, Buyer pays by MT 103. T/T for the total product cost to the Seller.

8. Seller pays commission to Agents, Brokers, and intermediaries involved in the transaction, and negotiations continue for the 12 months' contract to sign with the Buyer based on this contract terms.



АКМАЕВ ЕРБУЛАТ МЕИРАМОВИЧ
Director