

TOO "TAYRORA OIL AND GAS SERVICE COMPANY"

ADDRESS: 050000, City Of Almaty, Alatau District,
Akkent Microdistrict, House 60, Building 88, And Apartment

BIN 221140016969

EMAIL: salesinfo776@gmail.com

EMAIL: exportsellerex@gmail.com

TELE: + 60 11-37-78-17-37

REF: TOGCSN/SCO/019115-KZ

ISSUED ON: JAN 05. 2026

EXPIRING: DEC 31. 2026

SOFT CORPORATE OFFER ON PETROLEUM PRODUCTS

The management of " TOO "TAYRORA OIL AND GAS SERVICE COMPANY" "on behalf of Sellers, Refineries Company with full corporate and legal responsibility, under Penalty of perjury hereby issue this Soft offer with confirmation that sellers refineries is ready, willing and able to supply the following product according to terms and conditions below

- ❖ Terms :CIF/TTO/FOB
- ❖ Origin : Kazakhstan
- ❖ Loading Port: Rotterdam/Houston/Fujairah
- ❖ Payment Terms: Irrevocable LC, T/T TELEGRAPHIC TRANSFER, BG OR SBLC MT760, MT103/23, MT103.
- ❖ Inspection: Inspection SGS, CIQ Or Similar
- ❖ Commissions: Our standard commission structure is \$5 PER MT / \$1 PER BBL/\$0,02 CENT PER GALLON.
- ❖ The commission structure can also be negotiated between the seller and authorized buyer

PRODUCTS LIST/ORIGIN/FIRST LIFT QTY/PRICES

PRODUCT: ULTRA LOW SULPHUR DIESEL FUEL EN590 (50 PPM)(10 PPM)

ORIGIN: Kazakhstan

LIFTABLE QUANTITY: 100.000 MT

FOB PRICES: GROSS US \$ 440 / NET US \$ 430 PER MT

CIF PRICES: GROSS US \$ 450/ NET US \$ 440 PER MT

Commission: Buyer \$5 / Seller \$5

VIRGIN OIL FUEL (D6)

ORIGIN: Kazakhstan

LIFTABLE QUANTITY: 50 000 000 GALLONS

FOB PRICES: GROSS US \$ 0.62 / NET US \$ 0.60 PER GALLON

CIF PRICES: GROSS US \$ 0.70 / NET US \$ 0.68 PER GALLON

Commission:Buyer \$0,02 cent /Seller \$0,02cent

TOO "TAYRORA OIL AND GAS SERVICE COMPANY"

ADDRESS: 050000, City Of Almaty, Alatau District,
Akent Microdistrict, House 60, Building 88, And Apartment

BIN 221140016969

EMAIL: salesinfo776@gmail.com

EMAIL: exportsellerex@gmail.com

TELE: + 60 11-37-78-17-37

AVIATION JET FUEL (JET A1)

ORIGIN: Kazakhstan

LIFTABLE QUANTITY: 1,000.000 BBLs

FOB PRICES: GROSS US \$ 68 / NET US \$ 66 PER BBL

CIF PRICES: GROSS US \$ 70 / NET US \$ 68 PER BBL

Commission: Buyer \$1 / Seller \$1

PRODUCT: HIGH SPEED DIESEL EURO 4 GRADE (GASOLINE)

ORIGIN: Kazakhstan

LIFTABLE QUANTITY: 50.000 METRIC TONS

FOB PRICES: GROSS US \$ 350 / NET US \$ 360 PER MT

CIF PRICES: GROSS US \$ 360 / NET US \$ 370 MT

Commission: Buyer \$5 / Seller \$5

PRODUCT: UREA GRANULAR AND PRILLED RUSSIAN ORIGIN

ORIGIN: Kazakhstan

LIFTABLE QUANTITY: 50,000 METRIC TON

FOB PRICES: GROSS US \$ 360 / NET US \$ 350 MT

CIF PRICES: GROSS US \$ 370 / NET US \$ 360 MT

Commission: Buyer \$5 / Seller \$5

PRODUCT: FUEL OIL CST 180

ORIGIN: Kazakhstan

LIFTABLE QUANTITY: 20,000 METRIC TON

FOB PRICES: GROSS US \$ 260 / NET US \$ 250 MT

CIF PRICES: GROSS US \$ 270 / NET US \$ 260 MT

Commission: Buyer \$5 / Seller \$5

PRODUCT: DI-AMMONIUM PHOSPHATE (DAP)

ORIGIN: Kazakhstan

LIFTABLE QUANTITY: 20,000 METRIC TON

FOB PRICES: GROSS US \$ 240 / NET US \$ 230 MT

CIF PRICES: GROSS US \$ 250 / NET US \$ 240 MT

Commission: Buyer \$5 / Seller \$5

TOO "TAYRORA OIL AND GAS SERVICE COMPANY"

BIN 221140016969

EMAIL: salesinfo776@gmail.com

ADDRESS: 050000, City Of Almaty, Alatau District,
Akkent Microdistrict, House 60, Building 88, And Apartment

EMAIL: exportsellerex@gmail.com

TELE: + 60 11-37-78-17-37

CIF BUYING PROCEDURE

1. Buyer issue ICPO/LOI, Scan passport + Company profiles addressed to the Refinery Official Mandate
2. Seller issues SPA upon approval of the buyers ICPO. Buyer counter-signs the SPA .Seller registers and legalizes the endorsed SPA with the necessary legal authority, and pay for all the required Government associated fees for their services.
3. Seller issues the Performa commercial invoice containing seller verbiage to Buyer. Within 5 working days, Buyer's bank issues to Seller's bank swift operative Standby Letter of Credit (SBLC) via Swift MT760 or Documentary Letter of Credit (DLC) via Swift MT700 for the entire 1st shipment total product value, and for Seller to lodge and activate a 2% PB (Performance Bond/Performance Guarantee) in the favor of the Buyer. If Seller fails to supply the cargo shipment of the product to the Buyer this 2% Performance Bond will be paid/forfeited to the Buyer.
4. If buyer fails to issue Transferable SBLC within 5 working days , buyer pays via TT \$195,000 as guarantee Performance which will be deducted from the product value when final payment is made.
6. The seller swift to buyer's bank or secured email the following POP/VESSEL documents
 - a) Copy of license to export, issued by the department of the ministry of energy's.
 - b) Certificate of Registry
 - c) Copy of the BOL
 - d) Vessel Q88
 - e) Vessel Registration certificate
 - f) Ullage Report
 - g) Cargo Manifest

TOO "TAYRORA OIL AND GAS SERVICE COMPANY"

BIN 221140016969

EMAIL: salesinfo776@gmail.com

ADDRESS: 050000, City Of Almaty, Alatau District,
Akkent Microdistrict, House 60, Building 88, And Apartment

EMAIL: exportsellerex@gmail.com

TELE: + 60 11-37-78-17-37

- h) International Load line certificate
- i) international tonnage certificate
- j) Copy to contract to transport the product to the port.
- k) Copy of the BOL
- l) Copy of the charter party agreement(s) to transport the product to discharge port.
- m) Copy of SGS Report

7. Shipment commences as per signed contract delivery schedule and which is expected to arrive at Buyer's discharge port within 10-30 days which depends on the distance of the port. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.

8. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q&Q by SGS/CIQ at destination port

TTO BUYING PROCEDURE

1. Buyer issues official ICPO/LOI + CP + Scan Passport
2. Buyer issues an official ICPO with acceptance letter and company registration certificate.
3. Seller issue buyer MOU, buyer sign back the MOU and seller issue the following PPOP documents to buyer;
 - a. Certificate of Origin
 - b. Bill of Lading
 - c. Tanker Vessel Q88 Document
 - d. Vessel (NOR) Notice of Readiness
 - e. Ullage Report
 - f. Cargo Manifest
 - g. Invoice for title ownership transfer procurement guarantee

TOO "TAYRORA OIL AND GAS SERVICE COMPANY"

BIN 221140016969

EMAIL: salesinfo776@gmail.com

ADDRESS: 050000, City Of Almaty, Alatau District,
Akent Microdistrict, House 60, Building 88, And Apartment

EMAIL: exportsellerex@gmail.com

TELE: + 60 11-37-78-17-37

4. Upon the receipt of the documents, buyer pays \$120,000 of the total product value as title ownership transfer procurement guarantee to Sellers nominated bank by MT 103 /TT within 48 hours of receiving the documents also this payment will be deducted out of the total cost of product value.

5. Upon receipt and confirmation of buyers payment, vessel will proceed for re-rout to the buyers destination discharge port (storage in buyer), seller issues Authorization to board vessel (ATB) and Dip Test Authorization (DTA) to the buyers nominated inspection team to commence on the product test for quality & quantity analysis (Q&Q). And seller re-issue the below documents on buyer name

- a. International Load line certificate
- b. international tonnage certificate
- c. Vessel Registration certificate
- d. Ullage Report
- e. Cargo Manifest
- f. Certificate of Incorporation
- g. Authorization to board the vessel (ATB)
- h. Expected Time of Arrival (ETA)
- i. Dip test authorization (DTA)
- j. Title Transfer Ownership Certificate (TTOC)

6. Upon arrival of the vessel at buyers discharge port, buyer pays balance payment after successful CIQ/SGS or equivalent inspection via TT/MT103 and pumping and title of product ownership transferred to buyer.

7. Seller pays commission to Agencies, Broker and intermediary as per signed NCNDA/IMFPA

TOO "TAYRORA OIL AND GAS SERVICE COMPANY"

BIN 221140016969

EMAIL: salesinfo776@gmail.com

ADDRESS: 050000, City Of Almaty, Alatau District,
Akkent Microdistrict, House 60, Building 88, And Apartment

EMAIL: exportsellerex@gmail.com

TELE: + 60 11-37-78-17-37

FOB BUYING PROCEDURE

1. Buyer issues ICPO along with TSA to Seller Company via seller mandate representative.
2. Seller issues allocation Commercial Invoice (CI) to be sign by buyer and return to seller within 24hr.
3. Receiving signed allocation Commercial Invoice (CI) from buyer, buyer obtain payment invoice separately from his tank farm and buyer pay 2 days' storage fee to his tank and seller pay 3 days also to buyer tank storage to make up 5 days TSR to enable injection programming into buyer storage tank.
4. Seller issues the following documents to buyer:
 - TSR- Tank Storage Receipt
 - ATV- Authorization Verify
 - Unconditional DTA
 - ATS- Authorization To Sell And Collect
 - Fresh SGS (Q&Q) Less Than 48hrs
 - Product Passport Analysis
 - Company Certificate
 - Export License
 - Injection Report
5. The Buyer Conducts Dip Test to confirm the Q & Q of the product in the storage tank
6. Buyer pays the seller via MT103 of the total product value upon successful confirmation of the product.
7. Seller transfers Products Title Ownership Certificate to Buyer's name with all exporting documents within 24 hours after receiving Swift copy of the product payment.
8. Seller Company, proceeds with injection of the product in Buyer's Tank.
9. Seller pay all the intermediaries involved as per NCNDA/IMFPA.
10. Seller issue contract agreement letter to buyer for roll over to contract of 12 Months.

TOO "TAYRORA OIL AND GAS SERVICE COMPANY"

BIN 221140016969

EMAIL: salesinfo776@gmail.com

ADDRESS: 050000, City Of Almaty, Alatau District,
Akkent Microdistrict, House 60, Building 88, And Apartment

EMAIL: exportsellerex@gmail.com

TELE: + 60 11-37-78-17-37

NON-NEGOTIABLE TRANSACTION PROCEDURES: FOB TANK-TO-VESSEL (TTV)

1. The Buyer sends ICPO Along with Passport data page & company registration certificate
2. The Seller Issues Commercial invoice (CI) for the Buyer's review and signatory.
3. The Buyer signs and returns the CI to the Seller
4. The Seller issues the product ATV, to Buyer
5. The Buyer contacts the Seller Tank Administrator to execute the Quality & Quantity, and to register at the Tank Farm Terminal prior to the inspection (This process involves the acquisition of the Access Code Certificate).
6. seller issue:
 - a) UDTA,
 - b) PRODUCT PASSPORT,
 - c) ATSC,
 - d) INJECTION REPORT,
 - f) SGS Report (not less than 48 hours)
7. Upon the Successful Dip Test Inspection in the Seller's Tank, the Buyer Submits NOR from his Shipping Company and Seller injects the product into the Buyer Vessel or Tanks.
8. The Buyer issues 100% payment for the total product by MT103/TT Wire Transfer to the Seller
9. The Seller transfers the product title with the complete POP Documents to the Buyer and pays the commission to Seller and Buyer Sides Intermediaries as per Master Fee Agreement
10. The Seller issues an annual (12 months) delivery contract for review.

TOO "TAYRORA OIL AND GAS SERVICE COMPANY"

BIN 221140016969

EMAIL: salesinfo776@gmail.com

ADDRESS: 050000, City Of Almaty, Alatau District,
Akent Microdistrict, House 60, Building 88, And Apartment

EMAIL: exportsellerex@gmail.com

TELE: + 60 11-37-78-17-37

Kindly Note:

All ICPOs must be issued strictly in accordance with the supplier's terms and procedures to ensure clarity and facilitate swift transactions.

Buyer's target prices may be considered and are open for negotiation.

Seller's procedures are not subject to amendment, and buyer's procedures will not be accepted.

Issued by: ASET ERSBAT

Director

Tel: +60 11-3778 1737

Email: exportsellerex@gmail.com

