

ISSUED DATE: 05/12/2025

EXPIRY DATE: 04/12/2026

REF. NO: N-O-090/021

**SOFT COPERATE OFFER**

On behalf of our End Seller/Refinery, we "NACEKS OIL & GAS LLC" is a full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the End Buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

**Delivery /Payment Terms:****FOB/TTV/TTO/CIF****TRANSACTION TERMS: DLC MT700, SBLC, MTZ760 AND TT WIRE TRANSFER MT103****PRODUCT LIST AND PRICES****KAZAKHSTAN LIGHT CYCLE OIL (LCO):**

MINIMUM QUANTITY: BUYER REQUEST NOT LESS THAN 50,000MT

MAXIMUM QUANTITY: 400,000 MT MONTHLY

PRICE CIF: GROSS \$250 USD/NET\$240USD/ PRICE

FOB: GROSS \$240 USD/NET \$230USD

COMMISSION: \$5 SELLER SIDE / \$5 BUYER SIDE

**KAZAKHSTAND2 GASOIL GOST305-82**

QUANTITY: 50,000MT- 400,000MT

FOB PRICE: \$420GROSS/\$410NET.

CIF PRICE: \$430 GROSS/\$420NET.

COMMISSION: \$5/\$5

**MAZUT M100GOST- 10585-99 KAZAKHSTAN ORIGIN**

QUANTITY: 50,000MT- 400,000MT

FOB PRICE: \$178GROSS/\$168NET.

CIF PRICE: \$188 GROSS/\$178NET.

COMMISSION: \$5/\$5.

**AVIATION KEROSENE COLONIAL GRADE 54 JET:**

QUANTITY: 1,000,000BBLs - 10,000,000BBLs

FOB PRICE: \$82 GROSS/\$80 NET.

CIF PRICE: \$92 GROSS, \$90 NET PER BBL

COMMISSION: \$2/\$2.

**BITUMEN GRADES: 40/50, 60/70 AND 80/100:**

MINIMUM QUANTITY: 50,000 METRIC TONS PER MONTH

MAXIMUM QUANTITY: 400,000 METRIC TONS PER MONTH

CIF PRICE: GROSS USD \$ 480.00/ USD \$ 470.00 NET ON CIF

FOB PRICE: GROSS USD \$360.00 USD \$ 340.00 NET ON FOB ASWP

COMMISSION: \$5/\$5.

**JET FUEL A1 91/91:**

QUANTITY: 1,000,000BBLs- 10,000,000BBLs

CIF PRICE: \$92 GROSS \$90 NET

FOB PRICE: \$86 GROSS/\$82 NET.CIF

COMMISSION: \$2/\$2.



**NACEKS  
OIL&GAS**

**AUTOMOTIVE GAS OIL:**

QUANTITY: 50,000MT- 400,000MT

FOB PRICE: \$220 GROSS/\$210 NET.

CIF PRICE: \$210 GROSS/\$200 NET.

COMMISSION: \$5/\$5.

**KAZAKHSTAN VIRGIN FUEL D6:**

QUANTITY: 100,000,000 -800,000,000 GALLONS

FOB PRICE: GROSS \$0.63 USD / NET \$0.61 USD

CIF PRICE: GROSS \$0.65 USD / NET \$0.63 USD

COMMISSION: \$0.1/\$0.1.

**KAZAKHSTAN LIQUIDIFIED PETROLEUM GAS [LPG] GOST:**

20448 - 90:

QUANTITY: 50,000 - 500,000MT

CIF PRICE: GROSS 320 USD/ NET 310 USD.

FOB PRICE: GROSS 310 USD/ NET 300 USD

COMMISSION STRUCTURE: \$ 5 / \$ 5

**PET COKE:**

MINIMUM QUANTITY: 50,000 MT – 500,000 MT

CIF PRICE: GROSS \$ 240USD/\$ 230USD NET

FOB PRICE \$210 GROSS/\$200 NET

COMMISSION STRUCTURE: \$ 5 / \$ 5

**KAZAKHSTAN EXPORT BLEND CRUDE GOST: 51858-2002:**

QUANTITY: FROM 1,000,000 - 10,000,000 BARRELS

FOB PRICE: GROSS 88 USD / NET 86 USD/

CIF PRICE: GROSS \$95 USD NET \$93 USD.

COMMISSION STRUCTURE: \$ 1 / \$ 1

**GASOLINE 93OCTANE ORIGINS AND 89:**

QUANTITY: 50,000 MT X 12 MONTHS, USD 260 GROSS /USD 250NET/OVER 100,000 MT X 12 MONTHS, USD 250 GROSS / 240NET/ FOB PRICE: GROSS 240USD/NET 230USD.

COMMISSION STRUCTURE: \$ 5 / \$ 5/ 87OCTANES - PRICE: \$260 GROSS/ \$250 NET PER MT/ 95 OCTANE - PRICE: \$265 GROSS/ \$255 NET PER MT

**DIESEL ULTRA-LOW SULPHUR (ULSD 500 PPM):**

QUANTITY: 50.000 - 500.000 MT

FOB PRICE: \$290GROSS/ \$280NET PER MT

CIF PRICE: \$290 GROSS/ \$280NET PER MT

COMMISSION STRUCTURE: \$5 / \$5

**DAP FERTILIZER (KAZAKHSTAN ORIGIN):**

AVAILABLEQUANTITY: 50,000METRIC TONS

PRICE: GROSS USD 260\$/ NET USD 250\$.

COMMISSION STRUCTURE: \$5 / \$5

**UREA 46% PRILLED & GRANULAR (KAZAKHSTANORIGIN):**

AVAILABLE QUANTITY: 50,000 METRIC TONS

PRICE: GROSS USD 230\$/ NET USD 220\$.

DESTINATION PORT: ROTTERDAM

COMMISSION STRUCTURE: \$5 / \$5

**DIESEL FUEL EN590 10PPM (KAZAKHSTANORIGIN):**

Min. Quantity: 50,000 Metric Tons

Max. Quantity: 500,000 Metric Tons per Month

CIF Price: USD 380/MT Gross USD 370/MT Net

FOB Price: USD 340/MT Gross USD 330/MT Net

Commission: USD5 Buyer side - USD5 Seller side

**CIF APPROVED TRANSACTION PROCEDURE**

1. Buyer issues ICPO with buyer's banking information.
2. Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, seals and returns the Draft Contract to Seller for final endorsement. Seller gives Partial proof of products
  - (A) Refinery Commitment to Supply
  - (B) Certificate of Origin
  - (C) Statement of availability of product
  - (D) Product quality passport (Analysis test Report) By Russian standard GOST
3. Buyer's bank sends SBLC MT760 to seller's nominated bank account for first month shipment Within three to five working banking days, (whereas buyer fails to issue SWIFT in the next three to five banking days, buyer must pay a shipment guarantee sum of the cost of shipment which will be deducted from the total cost of the product).
4. Seller's Bank issues Full POP Documents to the Buyer's Bank alongside with the 2% Performance Bond (PB)
  - a) Copy of license to export, issued by the department of the Ministry of Energy, Russian Federation.
  - b) Copy of Approval to Export, issued by the Ministry of Justice, Russian Federation.
  - c) Copy of statement of availability of the product.
  - d) Copy of the refinery commitment to produce the product.
  - e) Copy of Transnet contract to transport the product to the loading port.
  - f) Copy of the port storage agreement.
  - g) Copy of the charter party agreement to transport the product to discharge port.
  - h) Copy of Vessel Questionnaire 88.

- i) Copy of Bill of Lading.
  - j) SGS Report at loading port.
  - k) Dip test Authorization (DTA) & ATB I) NOR / ETA
  - m) Certificate of Ownership Transfer n) Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy.
5. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 12- 15 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading sea port. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q & Q by SGS/CIQ at destination port.
6. Seller pays commission within 48 hours by swift MT103 to all intermediaries as signed NCNDA/IMPFA.
7. Contract for one or more years commence successfully.

### **TANK TO VESSEL (TTV) PROCEDURE**

1. Buyer sends a Corporate Profile, along with a full ICPO, a current and valid (CPA) and buyer passport data page, Seller verifies and approves Buyer's CPA.
2. The seller issues a Commercial Invoice of the product in the seller's tanks at the port to the buyer. The buyer reviews, signs and returns the commercial invoice to the seller.
3. Seller submits a 48-hour old copy of fresh SGS Report to buyer logistic Company in that particular FOB port for verification of the SGS report with SGS in that port.
4. Upon confirmation of SGS Report by Buyer's Logistic Company in the port, buyer immediately provides an ATI (Authorization To Inject) from their Logistics company to seller. Seller injects product into buyer's vessel and issues following POP documents to the buyer:
  - \* Q&Q analysis report done by Indigenous Lab at the port of Origin.
  - \* Full Injection report
  - \* ATV / UDTA
  - \* Copy of product Certificate of Origin
  - \* Copy of product Export License to port.
  - \* Allocation transfer Certificate.
  - \* Authority to sell and collect (ATSC).
5. Buyer conducts Dip test on the product at the buyer's cost for reconfirmation.
6. Upon confirmation of the SGS test by the buyer for quantity and quality, the buyer makes 100% payment via MT103 for the total value of the injected product into the buyer's vessel.
7. Seller pays all intermediaries involved via NCNDA/IMPFA and subsequently, monthly shipments continue as per terms and conditions of the sales and purchase agreement contract between the buyer and seller.

### **REFINERY APPROVED FOB CI, DIP AND PAY IN ROTTERDAM, FUJAIRAH, JURONG & HOUSTON PORT**

1. Buyer issues ICPO according to seller's Transaction Procedures with their banking details and seller issues the commercial invoice.

2. Buyer executes the commercial invoice of the product in seller's tanks at Rotterdam port and buyer returns the CI along with their signed TSA (Tank Storage Agreement) not older than 10 days validity from issued date, seller review and approves buyer's Storage Company, (TSA).

3. Seller issues, Dip Test Authorization AGREEMENT letter to be signed by all parties including the Buyer and their tank farm operator, Then Refinery Schedule a meeting with the Buyer or Buyer's delegate in the port to witness the product sampling and Buyer conduct dip test sample in Seller's tank at the port.

4. Seller issues the below POP Documents:

i. SGS REPORT.

ii. TANK STORAGE AGREEMENT.

iii. TANK STORAGE RECEIPT.

iv. PRODUCTION PASSPORT ISSUED BY SGS.

v. INJECTION REPORT.

vi. CERTIFICATE OF ORIGIN.

vii. AUTHORIZATION TO SELL (ATS).

viii ALLOCATION TRANSACTION PASSPORT CODE CERTIFICATE.

5. Seller issues the NCNDA/IMPFA to all intermediaries involved in the transaction and for endorsement

6. Upon successful dip test in Seller tank, Buyer provides TSR (Tank Storage Receipt) details, Seller issue Title of ownership Certificate in buyer's name

**REFINERY APPROVED FOB HOUSTON, FUJAIRAH, ROTTERDAM & JURONG PORTS**

1. The buyer sends a company profile along with buyer passport and issued ICPO the TSA, Seller verify and approved TSA

2 Seller issue CI of the products in seller tank at the port, buyer sign and return CI with an acceptance Letter and TSR of One day or more to know that buyer already buyer tank to lift the product

3. Upon received and confirmation of buyer TSR with acceptance letter of proceeding without delay in the transaction, Seller

Sends the copy of SGS report (not older than 48 hours) strictly to the buyer company only without any third party only to verified the SGS

4. Upon confirmation of a successful verification of the SGS report by the buyer, buyer proceed to rent his tank for the period of days that will be enough for injection of the product into buyer tank

5. Seller issue the following POP document to the buyer for buyer conducts dip test on the products at his own expenses. Authorization to verify physically the products in the seller tank

TSR

UDTA

Product Passport

Injection Reports

Fresh SGS Report

Certificate of origin

Export license

Allocation Certificate

A TSC

6. Seller inject the product into buyer leased storage tank Following the completion of the dip test, then buyer make 100% payment by MT103 TT wire transfer for the total products

7. After payment seller returns the title deeds to buyer and seller pays all the intermediaries Commission on the seller side with the buyer side.

### **REFINERY APPROVED FOB HOUSTON, FUJAIRAH, ROTTERDAM & JURONG PORTS**

1) Buyer issues ICPO containing the Seller's working procedure with banking details and scanned copy of buyer's passport along with TSA for verification and confirmation.

2) Seller issues commercial invoice of the product in tanks at the port; Buyer and Buyer's logistic/Storage Company, signs and returns the commercial invoice to Seller as proof of Buyer storage availability and readiness to lift the product from seller's tank.

3) Seller issues to buyer POP listed below:

a) GPS Coordinate-Tank Storage Receipt (TSR)

b) Injection Report

c) Unconditional Dip test authorization letter (DTA)

d) Authorization to sell and collect.

e) Fresh SGS Report (not older than 24 hours) in Seller Tank.

f) Authorization to Verify the Product in Seller's Tank (ATV)

4) Seller issues NCNDA/IMFPA for the following document to all Intermediaries involved in the Transaction and to buyer for signing.

5) Buyer inspect by SGS on buyer's expenses and sends TSR.

6) Upon successful Dip Test in tanks, product will immediately be injected Buyer makes Payment for the product via MT103 and Seller transfers Title Ownership to Buyer.

7) Seller pays all commissions to the intermediaries within 24 hours of payment.



**SUPERVISOR:**

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