

UK KORSARNEFT TRADING LIMITED



ADDRESS: 110000, Kostanay, Al-Farabi, bld. 46

Kostanayskaya Oblast Kazakhstan.

TEL: +77478729188

INN: 7725562024

EMAIL: ukkorsarnefttradinglimited@bk.ru

ukkorsarnefttradinglimited@gmail.com

OGRN: 1067746296397

Issued Date: 02/12/2025

Ref No: UKK/SCO/197726

To: END BUYER MANDATE

Expire Date: 01/12/2026

Buyer's Official ICPO should be issue & address as follow:

To: Supplier/Refinery, Republic Of Kazakhstan & Romania

Attn: Export Director

Via: "UK KORSARNEFT TRADING LIMITED"

SOFT CORPORATE OFFER

We UK KORSARNEFT TRADING LIMITED with full corporate and legal responsibility under the penalty perjury confirm that we are willing and able to sell the following petroleum/petrochemical products under the REPUBLIC OF KAZAKHSTN legal formalities. And to confirm our readiness to connect end buyer with end seller/refinery, with the ability to supply the following commodity according to the terms and conditions stipulated in this soft corporate offer.

NOTE: Our prices are highly negotiable. Our standard commission structure is also negotiable between the seller and authorized buyer mandate or intermediaries.

TERMS OF TRANSACTION

LOADING PORT: Kazakhstan, Romania, Rotterdam, Houston, Jurong and Fujairah Ports.

PRODUCT ORIGIN: Kazakhstan

SPECIFICATION: Standard Export Grade

PYMENT TERMS: T/T, MT760 SBLC, MT103

DELIVERY TERM: CIF A.S.W.P(Any Safe World Port)

FOB: (Free On Board) Rotterdam and Kazakhstan.

PRODUCTS AND PRICE LIST

MAZUT-100 GOST 1058575/100 GOST 10585/99

Minimum Quantity: 50,000 Metric Tons

Maximum Quantity: 500,000 Metric Tons

CIF Price: Gross USD 320/ Net USD 310 per Metric Ton

FOB Price: Gross USD 300 / Net USD 290 per Metric Ton

Commission: \$5 seller side & \$5Buyer side Per Metric Ton

DIESEL GAS D2 GOST 305-82

Minimum Quantity: 1,000,000

Maximum Quantity 5000,000. Barrels

CIF Price: Gross USD 320 per Metric Ton Net USD 310 per Metric Ton.

FOB Price: Gross USD 300 per Metric Ton Net USD 290 per Metric Ton

Commission: \$5 Seller side & \$5 Buyer side

AVIATION KEROSENE COLONIAL GRADE JP54

Minimum Quantity: 1,000,000

Maximum Quantity 5000,000. Barrels

CIF Price: Gross 96 USD Net 94USD

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FOB price: gross 92 USD Net 90 USD

Commission: seller side \$ 1 buyer side \$1

LIQUIDIFIED NATURAL GAS "LNG"(LPG)

Minimum Quantity: 50.000 Metric

Maximum Quantity 5000,000 Metric

CIF Prices: Gross \$ 350 Net \$340

FOB Prices: Gross \$330 Net \$320

Commission: \$ 5 Seller side \$ 5 Buyer side

GASOLINE 87/89/93 OCTANE'S

Minimum Quantity: 10,000

Maximum Quantity: 500,000 MT

CIF Price: Gross USD 390 Net USD 380

FOB Price: Gross \$370 Net \$360

Commission: \$5 seller side & \$5 buyer side

AVIATION KEROSENE COLONIAL GRADE A1)

Quantity: Spot: 1,000,000 BBLs.

Contract: 5,000,000 BBLs

CIF Price: Gross 96 USD Net 94 USD

FOB Price: Gross 92 USD Net 90 USD

Commission: \$1 Seller side & \$1 Buyer side

D6 VIRGIN FUEL OIL

Minimum Quantity: 100,000,000

Maximum Quantity: 800,000,000 Gallon

CIF Price: Gross \$0.96 Net \$0.94 per Gallon

FOB Price: Gross USD 0.92 Net USD 0.90 per Gallon

Commission: 0.01 cent Seller side & 0.01 cent Buyer side

ESPO BLEND CRUDE OIL

Minimum Quantity: 500,000 bbls

Maximum Quantity 5,000,000 bbls

CIF Price: Gross USD 96, net USD 94

FOB price: gross USD 92, net USD 90

Commission: \$1 Seller side & \$1 Buyer side

EURO 4 (50PPM)

Minimum Quantity: 50,000 per metric ton.

Maximum Quantity 500,000 per metric ton.

CIF Price: Gross 320 USD Net 310 USD.

FOB price: gross 300 USD Net 290 USD

Commission: \$5 Seller side & \$5 Buyer side

DEISEL EN590 (10PPM)

Minimum Quantity: 10,000

Maximum Quantity: 500,000 MT

CIF Price: Gross USD 320 /Net USD 310

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FOB Price: Gross USD 300 /Net USD 290
Commission: \$5 Seller side & \$5 Buyer side

LIGHT CIRCLE OIL (LCO)

Minimum Quantity: 50,000 per metric ton.
Maximum Quantity 500,000 per metric ton.
CIF Price: Gross 320 USD Net 310 USD.
FOB price: gross 300 USD Net 290 USD
Commission: \$5 Seller side & \$5 Buyer side

RUSSIA EXPORT BLEND CRUDE GOST 51 858-2002 / GOST 9965-76

Minimum Quantity: 500, 000 Barrels
Maximum Quantity: 5, 000, 000 Barrels
CIF Price: Gross 96 USD Net 94 USD Barrels
FOB Price: Gross 92 USD Net 90 USD Barrels
Commission: \$1 Seller side & \$1 Buyer side

BASE OIL SN.150/SN500 OIL

Minimum Quantity: 10, 000 per Metric Ton
Maximum Quantity: 100,000 per Metric Ton
CIF Price: Gross USD 320/ Net USD 310
FOB Price: Gross USD 300/ Net USD 290
Commission: \$5 Seller Side & \$5 Buyer Side

GASOLINE 87/89/ 92 OCTANES

Minimum Quantity: 10, 000 per Metric Ton
Quantity: 100,000 per Metric Ton
CIF Price: Gross USD 310/ Net USD 300
FOB Price: Gross USD 290/ Net USD 280
Commission: \$5 Seller Side & \$5 Buyer Side

UREA N46%,

Minimum Quantity: 50, 000 per Metric Ton
Maximum Quantity: 500,000 per Metric Ton
CIF Price: Gross USD 300/ Net USD 290
FOB Price: Gross USD 280/ Net USD 270
Commission: \$5 Seller Side & \$5 Buyer Side

PETROLEUM COKE

Minimum Quantity: 10, 000 per Metric Ton
Maximum Quantity: 100,000 per Metric Ton
CIF Price: Gross: USD 140/ Net USD 130
FOB Price gross: USD 120/ Net USD 110
Commission: \$5 Seller Side & \$5 Buyer Side

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TRANSACTION PROCEDURE FOR FOB ROTTERDAM AND HOUSTON PORT

1. The buyer sends a company profile along with buyer passport and issued ICPO the TSA, Seler verify and approved TSA
- 2 Seller issue CI of the products in seller tank at the port, buyer sign and return CI with an acceptance letter and TSR of One day or more to known that buyer already buyer tank to lift the product
3. Upon received and confirmation of buyer TSR with acceptance letter of proceeding without delay in the transaction, Seller sends the copy of SGS report (not older than 48 hours) strictly to the buyer company only without any third party only to verified the SGS
4. Upon confirmation of a successful verification of the SGS report by the buyer, buyer proceed to rent his tank for the period of days that will be enough for injection of the product into buyer tank
5. Seller issue the following POP document to the buyer for buyer conducts dip test on the products at his own expenses.
Authorization to verify physically the products in the seller tank
TSR
UDTA
Product Passport
Injection Reports
Fresh SGS Report
Certificate of origin
Export license
Allocation Certificate
A TSC
6. Seller inject the product into buyer leased storage tank Following the completion of the dip test, then buyer make 100% payment by MT103 TT wire transfer for the total products
7. After payment seller returns the title deeds to buyer and seller pays all the intermediaries Commission on the seller side with the buyer side

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TRANSACTION PROCEDURE FOR FOB ROTTERDAM AND HOUSTON PORT II

1. The Buyer shall issue a formal Letter of Intent (LOI) specifying product type, quantity, contract duration, and delivery schedule, accompanied by Company Registration Certificate & Copy of authorized signatory's passport.
2. Upon review and acceptance, the Seller will issue a Full Corporate Offer (FCO) detailing all commercial terms and conditions.
3. The Buyer shall sign, stamp, and return the FCO as confirmation of acceptance.
4. The Seller's bank will issue a 2% Performance Bond (PB) of the total contract value in favor of the Buyer's nominated bank, guaranteeing performance.
5. Upon successful confirmation of the PB, the Buyer shall remit 100% payment via MT103 T/T wire transfer to the Seller's designated escrow account.
6. Upon confirmation of funds in escrow, the Seller will provide full Proof of Product (POP) documentation for Buyer's verification.
7. The Buyer shall verify the POP and confirm acceptance, after which the Seller will initiate the transfer of title/ownership in favor of the Buyer.
8. Upon confirmation of title transfer, the escrow agent will release funds to the Seller's designated account.
9. Lifting and delivery shall proceed in accordance with the agreed contractual terms.

TRANSACTION PROCEDURE FOR FOB ROTTERDAM AND HOUSTON PORT III

1. Buyer sends ICPO to Seller on receipt of Seller's Soft Corporate Offer.
2. Seller issues commercial invoice CI, for the available quantity to Buyer, Buyer Signs- and returns to Seller with TSA and NCNDA/IMFPA signed by all buyer groups with commission structures.
3. Seller issues. Dip Test Authorization letter sign by all parties including buyers tank farm
4. Upon the sign of DTA by all parties
Seller issues fresh
SGS Report,
Tank receipt,
Injection Report,
Certificate of Origin,
Product Passport
5. Buyer order SGS to Conduct Dip test of the product in the Seller Tank on buyer expense upon successful dip test, Buyer provides details or Tank details, Seller shall immediately submit the(SGS) inspection Report along with the full Proof of Product (POP)to the Buyer vessel
6. Buyer makes 100% payment by MT103 TT wire transfer for the total product and Seller pays Commission to all intermediaries.

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TRANSACTION PROCEDURE FOR FOB ROTTERDAM AND HOUSTON PORT IV

1. Buyer Issues ICPO and CP to Seller upon acceptance of seller offer and transaction standard procedure.
2. The Seller issues a Commercial Agreement, the buyer signs and returns the Commercial Agreement with an acceptance letter.
3. Upon the receipt of the signed Commercial Agreement, seller submit the signed commercial agreement with the assigned escrow agent in USA/ASIA for the buyer 10% Performance Guarantee Deposit (PGD) to the escrow trustee account.
4. Upon receipt and confirmation of the escrow deposit by the escrow agent, seller release the full POP documents to buyer via email
 - a. Tank Storage Receipt (TSR)
 - b. Authority to Verify (ATV)
 - c. Unconditional DTA.
 - d. Product passport
 - e. Fresh SGS report
 - f. Certificate of Origin
 - g. Injection report
 - i. TSA copy
5. Buyer carry out Dip Test process, must be conducted and report provided to both parties within 3 days.
6. IMFPA/NCNDA is executed by all parties involved.
7. With a positive Q&Q test result, the buyer pays for the product by MT103 within 48 hours. Seller pays all intermediaries within 48 hours of product payment. Shipping and all Export documents are immediately transferred to the buyer.

TRANSACTION PROCEDURE FOR TANK TO VESSEL FOB ROTTERDAM AND HOUSTON PORT V

1. Buyer sends a Corporate Profile, along with a full ICPO, a current and valid (CPA) and buyer passport data page, Seller verifies and approves Buyer's CPA.
2. The seller issues a Commercial Invoice of the product in the seller's tanks at the port to the buyer. The buyer reviews, signs and returns the commercial invoice to the seller.
3. Seller submits a 48-hour old copy of fresh SGS Report to buyer logistic Company in that particular FOB port for verification of the SGS report with SGS in that port.
4. Upon confirmation of SGS Report by Buyer's Logistic Company in the port, buyer immediately provides an ATI (Authorization To Inject) from their Logistics company to seller. Seller injects product into buyer's vessel and issues following POP documents to the buyer:
 - * Q&Q analysis report done by Indigenous Lab at the port of Origin.
 - * Full Injection report
 - * ATV / UDTA
 - * Copy of product Certificate of Origin
 - * Copy of product Export License to port.
 - * Allocation transfer Certificate.

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* Authority to sell and collect (ATSC).

5. Buyer conducts Dip test on the product at the buyer's cost for reconfirmation.
6. Upon confirmation of the SGS test by the buyer for quantity and quality, the buyer makes 100% payment via MT103 for the total value of the injected product into the buyer's vessel.
1. Seller pays all intermediaries involved via NCNDA/IMPFA and subsequently, monthly shipments continue as per terms and conditions of the sales and purchase agreement contract between the buyer and seller.

TRANSACTION PROCEDURE ON CIF BASIS

1. Buyer issues CP, ICPO inserting seller's terms and procedures.
2. Seller issues draft contract/SPA which is open for amendments.
3. Buyer returns the signed draft contract with NCNDA/IMPFA and a letter of guarantee to perform.
4. Seller submits the signed SPA for registration and legalization with the appropriate authorities.
5. Seller sends the below listed partial pop documents to buyer via mail.
 - A. statement of availability of product
 - B. commitment to supply the product
 - C. certificate of origin
 - D. Product Passport
6. Buyer within 7 banking days issues DLC swift MT700 or SBLC swift MT760 according to Seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment, and whereby buyer fail to issue payment instrument within 7 banking days, buyer will make cash deposit of \$380, 000 by TT wire transfer for allocation and security guarantee to enable seller charter vessel and commence shipment, and this payment shall be deducted from the total cost of product after inspection at discharge port.
7. Seller bank issues the full set of proof of product (pop) and shipping document with 2%Pb (performance bond) to buyer's bank. QQ Certificate & Product passport docs, all will be issued on time.
8. Shipment commences immediately as scheduled in the contract.
9. Buyer pays for the total product value via TT/MT103 to the seller's bank after successful SGS/CIQ inspection at discharge port and title of product ownership transferred to buyer.
10. Seller pays all intermediaries involved in transaction as per signed NCNDA/IMPFA within 72 hours

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Note: For Only Serious Buyer, Incapable Buyers ICPO shall be rejected.

Best Regards,



Mr. Vadim Oleg
End Seller Mandate

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