



ДИЗОЙЛ

ООО "ДИЗОЙЛ"

Bashkortostan Republic, Ufa, st.Vladivostokskaya, 1A pom. 188

ОКПО: 43206344 ОКТМО: 80701000001 ОКАТО: 80401390000

INN: 0278956832 OGRN: 1200200005565 KPP: 027801001

Email: dizoil-export@bk.ru, dizoil-sales@mail.ru

WhatsApp, Telephone: +79671561936



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ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ

Date Issued: 12/01/2026

Valid till: 31/12/2026

DO/SCO/25 RU Ref:

To: Buyer/Buyer's Mandate

OFFICIAL SOFT CORPORATE OFFER

As an authorized mandate for major refineries in the Russian Federation and the Republic of Kazakhstan, **ООО "ДИЗОЙЛ"** confirms, with full corporate and legal authority and responsibility, the availability of the following petroleum products for immediate sale to capable buyers under the specified terms and conditions. We guarantee that all supplies meet standard specifications.

ESPO BLEND CRUDE OIL: ORIGIN RUSSIA OR KAZAKHSTAN

Minimum Quantity: 2,000,000 Barrels:

Maximum Quantity: 5,000,000 Barrels:

CIF Price: Gross 78 USD Net 72 USD

FOB Price: Gross 74 USD Net 70 USD

Commissions 2 USD Seller side 2 USD Buyer side

Loading Port: Vladivostok/Novorossiysk/Rotterdam/Aktau/Houston

DIESEL EN590 (10/50 PPM): ORIGIN RUSSIA OR KAZAKHSTAN

Minimum Quantity: 100,000 metric tons

Maximum Quantity: 500,000 metric tons

CIF Price: Gross 490 USD Net 480 USD

FOB Price: Gross 470 USD Net 460 USD

Commissions 5.0 USD Seller side 5.0 USD Buyer side

Loading Port: Vladivostok/Novorossiysk/Rotterdam Aktau/Houston

D6 VIRGIN FUEL OIL: ORIGIN RUSSIA OR KAZAKHSTAN

Minimum Quantity: 100,000,000 Gallon

Maximum Quantity: 800,000,000 Gallon

CIF Price: Gross 0.98 USD Net 0.94 USD

FOB Price: Gross 0.94 USD Net 0.90 USD

Commission 0.2 USD Seller side 0.2 USD Buyer side

Loading Port: Vladivostok/Novorossiysk/Rotterdam/Aktau/Houston

MAZUT-100 GOST 1058575/100 GOST 10585/99: ORIGIN RUSSIA OR KAZAKHSTAN

Minimum Quantity: 50,000 Metric Tons

Maximum Quantity: 500,000 Metric Tons

CIF Price: Gross 440 USD Net 430 USD

FOB Price: Gross 420 USD Net 410 USD

Commission: 5.0 USD seller side, 5.0 USD Buyer

Loading Port: Vladivostok/Novorossiysk/Rotterdam/ Aktau/Houston



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DIESEL GAS D2 GOST 305-82 ORIGIN RUSSIA OR KAZAKHSTAN

Minimum Quantity: 100,000 Metric Tons

Maximum Quantity: 500,000 Metric Tons

CIF Price: Gross 370 USD Net 360 USD

FOB Price: Gross 350 USD Net 340 USD

Commission 5.0 USD Seller side 5.0 USD Buyer side

Loading Port: Vladivostok/Novorossiysk/Rotterdam/Aktau/Houston

AVIATION KEROSENE COLONIAL GRADE JP54 ORIGIN RUSSIA OR KAZAKHSTAN

Minimum Quantity: 1,000,000 Barrels

Maximum Quantity: 5,000,000. Barrels

CIF Price: Gross 97 USD Net 95 USD

FOB price: gross 84 USD Net 82 USD

Commission: seller side USD 2.00 buyer side USD 2.00

Loading Port: Vladivostok/Novorossiysk/Rotterdam/Aktau/Houston

AVIATION KEROSENE COLONIALGRADE JET A1 ORIGIN RUSSIA OR KAZAKHSTAN

Minimum Quantity: 1,000,000 Barrels

Maximum Quantity 5,000,000. Barrels

CIF Price: Gross 97 USD Net 96 USD

FOB price: gross 84 USD Net 82 USD

Commission: seller side USD 2.00 buyer side USD 2.00

Loading Port: Vladivostok/Novorossiysk/Rotterdam/Aktau/Houston

LIGHT CYCLE OIL ORIGIN RUSSIA OR KAZAKHSTAN

Minimum Quantity: 100,000 metric tons

Maximum Quantity 500,000 metric tons

CIF Price: Gross 370 USD Net 360 USD

FOB Price: Gross 350 USD Net 340 USD

Commission 5.0 USD Seller side 5.0 USD Buyer side

Loading Port: Vladivostok /Novorossiysk/Rotterdam/Aktau/Houston

EXPORT BLEND CRUDE GOST 51 858-2002 / GOST 9965-76 ORIGIN RUSSIA OR KAZAKHSTAN

Minimum Quantity: 1,000,000 Barrels

Maximum Quantity: 5,000,000 Barrels

CIF Price: Gross 79 USD Net 77 USD

FOB Price: Gross 75 USD Net 74 USD

Commissions 2 USD Seller side 2 USD Buyer side

Loading Port: Vladivostok /Novorossiysk/Rotterdam/Aktau/Houston

LIQUEFIED PETROLEUM GAS LPG ORIGIN RUSSIA OR KAZAKHSTAN

Minimum Quantity: 50.000 metric tons

Maximum Quantity 500,000 metric tons

CIF Prices: Gross 470 USD Net 460 USD



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FOB Prices: Gross 450 USD Net 440 USD

Commission 5.0 USD Seller side 5.0 USD Buyer side

Loading Port: Vladivostok/Novorossiysk/Rotterdam/Aktau/Houston

GASOLINE 87/89/93 OCTANE'S ORIGIN RUSSIA OR KAZAKHSTAN

Minimum Quantity: 100,000 metric tons

Maximum Quantity: 500,000 metric tons

CIF Price: Gross 380 USD Net 370 USD

FOB Price: Gross 360 USD Net 350 USD

Commission: 5.0 USD seller side 5.0 USD buyer side

Loading Port: Vladivostok/Novorossiysk/Rotterdam/Aktau/Houston

BITUMEN 60/70 ALL GRADE ORIGIN RUSSIA OR KAZAKHSTAN

Minimum Quantity: 50,000 metric tons

Maximum Quantity 100,000 metric tons

CIF Price: Gross 500 USD Net 490 USD

FOB Price: Gross 480 USD Net 470 USD

Commission 5.0 USD Seller side 5.0 USD Buyer side

Loading Port: Vladivostok/Novorossiysk/Rotterdam/Aktau/Houston

PET-COKE ORIGIN RUSSIA OR KAZAKHSTAN

Minimum Quantity: 100,000 metric tons

Maximum Quantity: 500,000 metric tons

CIF Price: Gross 200 USD Net 190 USD

Commissions 5 USD Seller side 5 USD Buyer side

Loading Port: Vladivostok/Novorossiysk/Rotterdam/Aktau/Houston

UREA 46% PRILLED & GRANULAR ORIGIN RUSSIA OR KAZAKHSTAN

Maximum Quantity: 100,000 metric tons

Maximum Quantity: 300,000 metric tons

CIF Price: Gross 410 USD Net 400 USD

FOB Price: Gross 390 USD Net 380 USD

Commissions 5.0 USD Seller side 5.0 USD Buyer side

Loading Port: Vladivostok/Novorossiysk/Rotterdam/Aktau/Houston

DI-AMMONIUM PHOSPHATE DAP ORIGIN RUSSIA OR KAZAKHSTAN

Minimum Quantity: 50,000 metric tons

Maximum Quantity: 500,000 metric tons

CIF Price: Gross 380 USD Net 370 USD

FOB Price: Gross 360 USD Net 350 USD

Commissions 5.0 USD Seller side 5.0 USD Buyer side

Loading Port: Vladivostok/Novorossiysk/Rotterdam/Aktau/Houston

LIQUEFIED NATURAL GAS LNG ORIGIN RUSSIA OR KAZAKHSTAN

Minimum Quantity: 50,000 metric tons

Maximum Quantity 100,000 metric tons



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CIF Price: Gross 470 USD Net 460 USD

FOB Price: Gross 450 USD Net 440 USD

Commission 5.0 USD Seller side 5.0 USD Buyer side

Loading Port: Vladivostok/Novorossiysk/Rotterdam/Aktau/Houston

CIF PROCEDURE WITH VESSEL COST SHARING (seller Pays 60% and buyer pays 40%):

1. The buyer sends an ICPO to the seller, indicating acceptance of the seller's soft offer.
2. The seller provides a draft SPA to the buyer. The buyer reviews, signs, and returns the contract to the seller.
3. The seller emails the buyer a partial POP via email:
 - Statement of Availability of Product
 - Commitment to Supply
 - Product Passport
 - Company Registration Certificate
 - Product Allocation Export License
4. Seller appoint a shipping company for Buyer and Seller signing Charter Party Agreement endorsement, Seller pays 60% and buyer pays 40% to the Vessel shipping company.
5. The seller provides the full POP and a 2% Performance Bond to the buyer's bank. In return, the buyer's bank issues an Irrevocable Non-Transferable Documentary Letter of Credit to the seller's bank.
6. Shipment begins as per the contract. Upon arrival at the discharge port, SGS/Q&Q (or equivalent) inspection is conducted. After successful inspection, the buyer's bank releases the total value of the shipment to the seller's bank via MT103 within 48 hours (two banking days).

SELLER CIF PAYMENT TERMS & TRANSACTION PROCEDURE

1. Following the Seller's SCO (Seller Corporate Offer), the Buyer provides an ICPO (Irrevocable Corporate Purchase Order) and a comprehensive Company Profile, including all relevant details, to the Seller or the Seller's mandate.
2. The Seller drafts a contract, which is open for amendments. The Buyer reviews, accepts the terms, and returns the mutually signed contract to the Seller, indicating agreement.
3. Upon mutual signing of the contract, the Seller arranges shipping with the designated shipping company and issues the following Partial Proof of Product (PPOP) documents to the Buyer:
 - a. Export license.
 - b. Product quality passport (Analysis test Report)
 - c. Certificate of Origin.
 - d. Company Registration Certificate.
 - e. Statement of availability of product.
 - e. Charter party agreement.
4. the Buyer receives and confirms the PPOP documents, the Seller issues an invoice for a Security Guarantee Deposit, requiring the Buyer to pay 5% of the total contract value.



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5. Once the Seller confirms receipt of the Security Guarantee Deposit Payment from the Buyer, the Seller proceeds with product testing and loading.
6. The Buyer's bank opens a DLC (Documentary Letter of Credit) via SBLC (Standby Letter of Credit) to the Seller's bank, and the Seller's bank issues a 2% Performance Bond (PB) to the Buyer's bank.
7. The Seller transfers the allocation Title certificate and shipping documents to the Buyer's name and issues the following documents:
 - A. Copy of License to Export, issued by the Ministry of Energy.
 - B. Copy of Approval to Export, issued by the Ministry of Justice.
 - C. Copy of Statement of Product Availability.
 - D. Copy of the Refinery Commitment to Produce the Product.
 - E. Copy of the Transnet Contract to transport the product to the loading port.
 - F. Copy of the Port Storage Agreement.
 - G. Copy of the Charter Party Agreement to transport the product to the discharge port.
 - H. Copy of Vessel Questionnaire 88.I. Copy of Bill of Lading.
 - J. SGS Report at the loading port.
 - K. Dip Test Authorization (DTA) & ATB (Authority to Board).
 - L. NOR (Notice of Readiness) / ETA (Estimated Time of Arrival).
 - M. Certificate of Ownership Transfer.
 - N. Allocation Transaction Passport Code Certificate (ATPCC) by the Ministry of Energy.
8. The Seller bears the cost of the initial SGS inspection before loading. The Buyer is responsible for the SGS inspection costs at the unloading port/port of discharge. The Buyer's first monthly shipment commences as per the contract.
9. Within 72 hours of the arrival of the Buyer's first monthly shipment at the destination port, the Buyer releases the remaining 95% payment to the Seller via Swift MT103. The Seller then disburses commissions to all involved parties according to the signed NCNDA (Non-Circumvention, Non-Disclosure Agreement), if applicable.

SELLER FOB TANK-TO-TANK PROCEDURE IN JURONG, FUJAIRAH, ROTTERDAM, HOUSTON PORTS

1. The buyer issues an ICPO addressed to the seller or seller mandate, along with a TSA.
2. The seller issues a commercial invoice. The buyer signs and returns it to the seller within the validity period stated on the invoice.
3. The seller verifies the buyer's tank farm. If approved, the seller requests an invoice for six days' payment remittance. The seller leases the buyer's tank farm for three days, and the buyer completes three days (totaling six days). Upon the buyer's tank farm receiving payment and issuing the TSR, the seller also provides an injection schedule and injects the product into the leased tank storage.



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4. Upon successful injection, the seller releases the following PPOP documents to the buyer:

- a) Product Certificate of Origin
 - b) Authorization to Sell and Collect (ATSC)
 - c) Product Analysis Report
 - d) Unconditional Dip Test Authorization
 - e) Injection Report
 - f) An NCNDA/IMFPA will be signed by all intermediaries involved in the transaction.
5. Upon receiving the PPOP, the buyer inspects the product with an SGS AGENT or equivalent.

6. After the buyer's successful dip test on the product, the buyer makes payment for the total value of the product via MT103-TT.

7. Upon the seller's receipt of payment for the product from the buyer, the seller issues the buyer the title of ownership of the product and all exportation documents for the product.

8. The buyer lifts the product with its vessel tanker. The seller pays all intermediaries involved in the transaction and sends the SPA to the buyer for subsequent monthly shipments for one year, as per the contract's terms and conditions.

SELLER FOB TANK TO VESSEL PROCEDURE JURONG, FUJAIRAH, ROTTERDAM, HOUSTON PORTS

1. The buyer submits an Irrevocable Corporate Purchase Order (ICPO), a company registration certificate, and a copy of their passport data page.
2. The seller issues a Commercial Invoice (CI) for the buyer's review and endorsement. The buyer signs and returns the CI to the seller.
3. The seller issues the (ATV) to the buyer.
4. The buyer coordinates with the seller's Logistics Farm Company to extend storage tank access for the duration required to conduct a dip test (minimum of 2 days).
5. Following confirmation of the buyer's tank extension payment, the seller provides the buyer with the following documents:
 - SGS Report
 - Injection Report
 - Unconditional Dip Test Authorization (DTA)
 - Copy of Statement of Product Availability
 - Product Passport
 - Commitment to Supply
6. An NCNDA/IMFPA will be signed. Within 24 hours of a successful dip test in the seller's tanks, the buyer remits payment for the total cost of the product injected into the buyer's tanks or vessel via MT103. Upon receipt of payment, the seller transfers title ownership to the buyer, along with all exportation documents necessary for the transaction.



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7. After the first lift transaction is completed, the seller compensates all intermediaries involved and proceeds with the contract signing with the buyer.

SELLER FOB PROCEDURE TANK TO TAKEOVER JURONG, FUJAIKAH, ROTTERDAM, HOUSTON PORTS

1. The buyer issues an Irrevocable Corporate Purchase Order (ICPO) with seller-accepted terms and procedures, along with a company registration certificate and a valid passport copy.
2. The seller releases a Commercial Invoice (CI) for the buyer to complete. The buyer returns the signed and stamped Commercial Invoice (CI) to the seller.
3. The seller issues the buyer the ATV/ATSC/Product Passport of the fuel.
4. The buyer pays TSR for two days to the seller's tank farm based on the CI from the seller's tank farm. The buyer sends proof of payment to the seller and the tank farm.
5. After receiving payment from the buyer, the buyer sends the NCNDA/IMFPA, signed by all intermediaries on the buyer's and seller's sides, with commission structures.
6. The seller releases full POP documentation authorized by the Federal Ministry of Energy, including:
 - Fresh SGS Report (less than 48 hours old)
 - UDTA
 - Injection Report
 - Tank Storage Receipt (TSR)
7. The buyer verifies the full Proof of Product (POP) documentation.
8. The buyer issues a written request for an invoice regarding payment to the Refinery Tank Farm for the TANK TAKE-OVER. After payment for the total value of the product via direct payment MT103 / TT, the title ownership is immediately transferred to the buyer.
9. The seller pays commissions to all agents and mandates as per the signed IMFPA within 48 hours of receiving payment for the product from the buyer's bank.
10. After successfully completing the first lift, the seller provides a Draft SPA for one year.

SELLER PROCEDURE FOR DELIVERY TO ANY SAFE PORT WORLDWIDE

1. The buyer issues an Irrevocable Corporate Purchase Order (ICPO) a company registration certificate, and a copy of their passport data page.
2. The seller provides the buyer with a draft (MOU/ТТО) agreement for review, signature, and return.
3. The buyer signs and returns the original MOU to the seller.
4. Upon receiving the countersigned original MOU, the seller provides the buyer with the following documents:
 - Statement of product availability from the Ministry of Energy
 - Guarantee and commitment letter for supply



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- Payment invoice of \$96,000 USD for product allocation procurement

Once payment is confirmed, the seller emails the following documents, issued in the buyer's name, to the buyer:

A) Product Passport (Quantity & Quality Dip Test Analysis Report)

B) Certificate of Origin

C) Bill of Lading

D) Tanker Vessel Q88 Document

E) ETA (Estimated Time of Arrival) of Vessel

F) Vessel (NOR) Notice of Readiness

G) Ullage Report

H) Cargo Manifest

I) Invoice for the Title Transfer Payment (5% of the total product value)

5. Upon receiving the documents, the buyer verifies the product's availability on the high seas and pays the TITLE TAKEOVER/RE-ROUTING amount within 48 hours via MT 103 T/T to the seller's nominated bank as a transaction guarantee. The seller may provide their fiduciary bank account.

6. Upon the seller's receipt of the title takeover payment, the seller orders re-routing to the buyer's desired port and transfers the title to the buyer's company name.

7. The vessel arrives at the discharge port. The buyer conducts a CIQ/SGS inspection. Upon successful inspection, the buyer pays the remaining balance via MT 103 T/T for the total product cost to the seller.

8. The seller pays commissions to agents, brokers, and intermediaries involved in the transaction.



Zaripov Diaz Iskandarovich Director.