



ARYSTAN OIL COMPANY

LIMITED LIABILITY COMPANY

LOCATION MANGISTAU REGION, AKTAU
Microdistrict Shygys 1, Building 159

TEL.
+7 707 219 2667

E MAIL info@arystanoilcompany.com
BIN: 240240027730

DATE OF ISSUE: 13-01-2026
EXPIRE DATE: 13-01-2027
TO:END BUYER/BUYERS MANDATE

SOFT CORPORATE OFFER

ARYSTAN OIL COMPANY LLP is a full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the End Buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

Delivery: CIF/FOB
Payment Term: SBLC MT760 and TT Wire Transfer MT103,
Cryptocurrency (BTC) Performance Bond: 2% operative PB will be issued from Seller's bank to the buyer bank. Quality: Q&Q test report will be conducted at the loading port by SGS or Equivalent at the expense of Seller. Products Origin: KAZAKHSTAN.

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL (JP54)

ORIGIN: KAZAKHSTAN
LIFTABLE QUANTITY: 1,000,000BBLs MONTHLY: 2,000,000BBLs PRICE
FOB: US \$86 GROSS, US \$84 NET PER BBL COMMISSION: US \$2 PRICE
CIF: US \$89 GROSS, US \$87 NET PER BBL COMMISSION: US \$2
SHARING: \$1 ON THE SELLER SIDE AND US \$1 ON THE BUYER SIDE.

EN590 10PPM/50PPM

ORIGIN: KAZAKHSTAN
LIFTABLE QUANTITY: 50,000MT MONTHLY: 200,000MT
PRICE FOB: US \$490 GROSS, US \$500 NET PER MT COMMISSION: US \$10
PRICE CIF: US \$500 GROSS, US \$510 NET PER MT COMMISSION: US \$10 SHARING: \$5 ON THE SELLER SIDE AND US \$5 ON THE BUYER SIDE.





ARYSTAN OIL COMPANY

LIMITED LIABILITY COMPANY

LOCATION MANGISTAU REGION, AKTAU
Microdistrict Shygys 1, Building 159

TEL.
+7 707 219 2667

E MAIL info@arystanoilcompany.com
BIN: 240240027730

LIQUEFIED PETROLEUM GAS (LPG)

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 50,000MT MONTHLY: 200,000MT

PRICE FOB: US \$510 GROSS, US \$490 NET PER MT COMMISSION: US

\$10 PRICE CIF: US \$420 GROSS, US \$410 NET PER MT COMMISSION:

US \$10 SHARING: \$5 ON THE SELLER SIDE AND US \$5 ON THE BUYER
SIDE.

ESPO CRUDE OIL

ORIGIN: KAZAKHSTAN

MIN. QUANTITY: 2,000,000 BARREL

MAX. QUANTITY: 5,000,000 BARREL PER MONTH

CIF PRICE: USD 85/BBL. GROSS USD 83 /BBL. NET

FOB PRICE: USD 83/BBL. GROSS USD 81/BBL. NET

COMMISSION: USD 1BUYER SIDE - USD 1 SELLER SIDE

BITUMEN GRADE 40/50, 60/70, 80/100

ORIGIN: KAZAKHSTAN

MINIMUM QUANTITY: 50,000 METRIC TONS PER MONTH MAXIMUM

QUANTITY: 500,000 METRIC TONS PER MONTH

PRICE ON FOB: \$460.00USD GROSS / \$450.00USD NET

PRICE ON CIF: \$470.00USD GROSS /\$460.00USD NET COMMISSION:

\$5BUY SIDE. SELLER SIDE\$5 50USD PER MT

PETCOKE

ORIGIN: KAZAKHSTAN

QUANTITY: 50,000 METRIC TONS' TRIAL SHIPMENT WITH UP TO

500.000 METRIC TONS

CIF MONTHLY TWELVE (12) MONTHS. PRICE CIF \$240 GROSS! \$230 NET.

FOB \$210 GROSS / \$200 NET

COMMISSION: SELLER SIDE \$5.00 / BUYER SIDE \$5.00

HIGH SPEED DIESEL EURO 4 GRADE (GASOLINE)

ORIGIN: KAZAKHSTAN

QUANTITY: 50,000 METRIC TONS- 500,000MT

CIF PRICE: US\$ 480.00 GROSS / US\$470.00 NET PER MT.





ARYSTAN OIL COMPANY

LIMITED LIABILITY COMPANY

LOCATION MANGISTAU REGION, AKTAU
Microdistrict Shygys 1, Building 159

TEL.
+7 707 219 2667

E MAIL info@arystanoilcompany.com
BIN: 240240027730

FOB PRICE: US\$ 460.00 GROSS / US\$450.00 NET PER MT. COMMISSION:
\$5 BUYER SIDE. SELLER SIDE \$5 PER MT

AGO

ORIGIN: KAZAKHSTAN
QUANTITY: 50,000 METRIC TONS- 500,000MT AVAILABLE DELIVERY:
CIF PRICE: USD GROSS \$380/370 NET PER METRIC TON,
FOB PRICE: \$ 360 USD GROSS \$ 350 USD NET,
COMMISSION: USD 5 SELLER SIDE, USD 5 BUYER SIDE PER METRIC TON

DIESEL GAS OIL (D6)

ORIGIN: KAZAKHSTAN
LIFTABLE QUANTITY: 50,000,000 GALLON MONTHLY: 100,000,000
GALLON
PRICE FOB: US \$0.83 GROSS, US \$0.70 NET PER GALLON COMMISSION:
US \$ 0.02
PRICE CIF: US \$0.84 GROSS, US \$0.72 NET PER GALLON COMMISSION:
US \$ 0.02 SHARING: \$ 0.01 ON THE SELLER SIDE AND US \$ 0.01 ON
THE BUYER SIDE.

JET A1

ORIGIN: KAZAKHSTAN
LIFTABLE QUANTITY: 1,000,000 BBLs MONTHLY: 2,000,000BBLs PRICE
FOB: US \$86 GROSS, US \$84 NET PER BBL COMMISSION: US \$2 PRICE
CIF: US \$89 GROSS, US \$87 NET PER BBL COMMISSION: US \$2
SHARING: \$1 ON THE SELLER SIDE AND US \$1 ON THE BUYER SIDE

UREA

ORIGIN: KAZAKHSTAN
LIFTABLE QUANTITY: 5,000 MT MONTHLY: 100,000 MT
PRICE CIF: US \$390 GROSS, US \$380 NET PER MT COMMISSION: US\$10
SHARING: \$5 ON THE SELLER SIDE AND US \$5 ON THE BUYER SIDE

DIESEL GAS D2 OIL

ORIGIN: KAZAKHSTAN
LIFTABLE QUANTITY: 50,000MT MONTHLY: 200,000MT
PRICE FOB: US \$320 GROSS, US \$310 NET PER MT COMMISSION: US \$10





ARYSTAN OIL COMPANY

LIMITED LIABILITY COMPANY

LOCATION MANGISTAU REGION, AKTAU
Microdistrict Shygys 1, Building 159

TEL.
+7 707 219 2667

E MAIL info@arystanoilcompany.com
BIN: 240240027730

PRICE CIF: US \$330 GROSS, US \$320 NET PER MT COMMISSION: US \$10
SHARING: \$5 ON THE SELLER SIDE AND US \$5 ON THE BUYER SIDE.

LIQUEFIED NATURAL GAS (LNG)

ORIGIN: KAZAKHSTAN

LIFTABLE QUANTITY: 1,000,000 MT MONTHLY: 2,000,000MT

PRICE FOB: US \$310 GROSS, US \$300 NET PER BBL COMMISSION: US \$10

PRICE CIF: US \$320 GROSS, US \$310 NET PER BBL COMMISSION: US \$10

SHARING: \$5 ON THE SELLER SIDE AND US \$5 ON THE BUYER SIDE.

LCO - LIGHT CYCLE OIL

ORIGIN: KAZAKHSTAN

MIN. QUANTITY: 50,000 METRIC TONS

MAX. QUANTITY: 300,000 METRIC TONS PER MONTH CIF PRICE: USD 280/
MT GROSS USD 270 /MT NET FOB PRICE: USD 240/MT GROSS USD 230/MT
NET COMMISSION: USD 5 BUYER SIDE - USD 5 SELLER SIDE

TANK TO TANK STANDARD PROCEDURE

1. Buyer issues ICPO and Company Registration Certificate or any I.D. With TSA for Seller's verification.
2. Seller issues Draft Commercial Invoice, Buyer signs and returns to Seller with his Tank Storage Agreement.
3. Seller leases and pays the Buyer's tank for 4 days for the tank-to-tank injection process, Buyer pays his tank farm company for 3 days after the tank farm company has received the payment from Seller company.
4. Seller issues a NCNDA/IMFPA for all intermediaries involved in transaction to sign.
5. Seller provides Buyer with FULL POP Documents:
 - a. Fresh SGS Report less than 48 hours
 - b. Dip Test Authorization-Unconditional
 - c. Injection Report
 - d. Tank Storage Receipt with GPS Coordinates
 - e. Tank Farm Bar-code Information
 - f. Letter of Commitment to Supply.
 - g. Registration Certificate & Export License Copy





ARYSTAN OIL COMPANY

LIMITED LIABILITY COMPANY

LOCATION MANGISTAU REGION, AKTAU
Microdistrict Shygys 1, Building 159

TEL.
+7 707 219 2667

E MAIL info@arystanoilcompany.com
BIN: 240240027730

- h. Authority to Sell & Collect (ATSC)
- i. Endorsed Injection Schedule by the Buyer & Buyer Tank Farm
- j. ATV - For Physical Verification
- k. Irrevocable Commitment to Supply for Spot and 12 months Contract.
- l. Fresh Q88 less than 48 hours
6. Buyer conducts Dip-Test in Seller's tank; via SGS at Buyer's cost. Seller injects the fuel into Buyer's tank and Buyer makes payment based on Q&Q by MT103 wire transfer/ TT according to the final Commercial Invoice.
7. Buyer reserves the right to increase the purchase quantity by 100,000 MT to 200,000MT per month at any time during the contract period. Subject to written notice of any intended quantity increase at least 7 days prior to the desired delivery date.
8. Seller transfers the Title of Ownership as per Buyer's instruction. Buyer lifts the product.
9. Seller pays all intermediaries involved in the transaction and subsequently monthly contract shipments continue as per terms and conditions of the sales and purchase agreement contract between Buyer and Seller.

TANK TAKE OVER PROCEDURE

1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) incorporating Seller's working procedure as the agreed transaction protocol, along with the Buyer's full banking details, scanned copy of the Buyer authorized signatory's passport and company certificate of registration.
2. Seller issues the Commercial Invoice (CI) of the product in tanks at the port. Buyer signs, seals and returns back Commercial Invoice to Seller.
3. Seller issues to Buyer the below Partial Proof of Product documents for verification:
 - a. Tank Storage Receipt (TSR)
 - b. Authorization to sell and collect
 - c. Authorization to Verify (ATV)
 - d. Certificate of Origin (COO)





ARYSTAN OIL COMPANY

LIMITED LIABILITY COMPANY

LOCATION MANGISTAU REGION, AKTAU
Microdistrict Shygys 1, Building 159

TEL.
+7 707 219 2667

E MAIL info@arystanoilcompany.com
BIN: 240240027730

4. Upon successful verification of the PPOP documents, Buyer contacts Seller's tank storage company and requests for payment invoice for extension of Seller's tanks for three (3) days for the arrangement of the dip test schedule.
5. Seller issues a NCNDA/IMFPA for all intermediaries involved in transaction to sign.
6. After receipt of payment for the 3 days tank extension, Seller provides the following POP documents:
 - a. Fresh SGS Report (full Q & Q) not older than 48 hours
 - b. Product Passport
 - c. Unconditional Dip Test Authorization (UDTA)
 - d. Export License
 - e. NCNDA/IMFPA
 - f. Injection Report
7. Upon successful dip test in Seller's tanks, Buyer makes payment for the total cost of product based on the SGS Report via SWIFT MT-103. Seller transfers ownership of the product to Buyer and sends other exportation documents. Buyer completely takes over Seller's tanks for further product storage.
8. Seller pays commission to all intermediaries involved in the transaction.
9. Buyer and Seller signs and seal the Sales and Purchase Agreement with regards to the succeeding monthly deliveries.

TTV STANDARD PROCEDURE

1. The Buyer shall issue a formal Irrevocable Corporate Purchase Order (ICPO) accompanied by a scanned copy of the authorized signatory's passport, full corporate banking coordinates, and complete Charter Party Agreement (CPA) details of the appointed vessel for the Seller's review and due diligence.
2. Upon receipt and acceptance of the ICPO, the Seller shall issue a Commercial Invoice (CI) to the Buyer. The Buyer shall sign and endorse the CI within forty-eight (48) hours and return the executed copy together with the vessel's Q88 and Notice of Readiness (NOR) for Seller's confirmation and compliance review.
3. Seller conduct and Issues fresh SGS report of less than 48 hours to buyers Shipping Company to verify. Upon successful





ARYSTAN OIL COMPANY

LIMITED LIABILITY COMPANY

LOCATION MANGISTAU REGION, AKTAU
Microdistrict Shygys 1, Building 159

TEL.
+7 707 219 2667

EMAIL info@arystanoilcompany.com
BIN: 240240027730

confirmation of product presence and specification, the process shall proceed to vessel compliance verification.

4. The Seller shall issue the Vessel Compliance and Registration Instruction to the Buyer for completion by the Buyer's appointed vessel company. Upon receipt and successful verification with the Port Authority and terminal operator, the Seller shall proceed to release Proof of Product documentation.

5. The Seller shall release the full Proof of Product (POP) documentation package.

A. Tank Storage Receipt (TSR) issued by the seller storage facility with full terminal details.

B. barcode and GPS coordinates.

C. injection report.

D. Unconditional Dip Test Authorization (UDTA) issued in the Buyer's name.

E. Authorization to Verify (ATV).

F. Authorization to Sell and Collect Funds (ATSC).

G. Commitment to Supply (CTS).

H. Product Passport and Analytical Report.

I. Certificate of Origin (COO).

J. Attestation of Allocation (AOA).

K. a legalized Commercial Invoice.

6. Upon receipt of the POP documents, the Buyer shall verify and confirm their authenticity and shall appoint SGS to conduct a dip test of the product in Our designated storage tanks. Upon satisfactory dip test results Our storage facility shall issue the Notice of Readiness (NOR) authorizing injection of the product into the Buyer's nominated vessel.

7. The Buyer shall make the vessel available at the agreed berth and time for the injection process to commence as scheduled. At this stage, Seller and the Buyer shall execute the NCNDA and IMFPA to govern all intermediary relationships and commissions.

8. Upon successful completion of injection into the Buyer's vessel, the Buyer shall effect payment of the full product value via MT103, T/T, or other agreed payment instrument, strictly in accordance with the terms stated in the Sales and Purchase Agreement.

9. Upon confirmation of receipt of full payment, We shall





ARYSTAN OIL COMPANY

LIMITED LIABILITY COMPANY

LOCATION MANGISTAU REGION, AKTAU
Microdistrict Shygys 1, Building 159

TEL.
+7 707 219 2667

EMAIL info@arystanoilcompany.com
BIN: 240240027730

transfer the Title of Ownership Certificate to the Buyer and release all relevant export documentation required for customs clearance and international shipment.

10. We shall proceed to settle all intermediaries and mandates involved in the transaction in accordance with the NCNDA/IMFPA. Subject to performance and mutual agreement, the parties may enter into a subsequent monthly supply contract under the terms and conditions of the Sales and Purchase Agreement between the Buyer and Seller.

TTO STANDRAD PROCEDURE

- 1 Buyer issue ICPO with banking details.
- 2 Seller issues complete Tank Take-Over (TTO) draft contract of loaded consignment for Buyer's vetting and signature which shall immediately be reverted to Seller for notarization /endorsement by a competent authority.
- 3 Seller endorses TTO contract, returns a copy to Buyer with the following proof of product (POP) documents that were issued in the initial Buyer's name via email;
 - a) Certificate of Product Origin
 - b) E.T.A. (Estimated Time of Arrival) Of Vessel
 - c) Bill of Lading
 - d) Tanker Vessel Q88 Document
 - e) Ullage Report
 - f) Freight/Cargo Manifest
 - g) Notice of Readiness
 - h) Invoice (\$450,000)
4. Buyer verifies and confirms the PPOP documents, Upon buyer verification of all PPOP document Buyer deposits \$ 450,000 USD for the vessel rerouting cost directly to the shipping company before the vessel captain can be instructed to sail the vessel directly to the destination port.
- 6 Seller issues a NCNDA/IMFPA for all intermediaries involved in transaction to sign.
7. Upon Seller receipt of the payment seller instructs the vessel captain to sail the vessel to buyer's destination port





ARYSTAN OIL COMPANY

LIMITED LIABILITY COMPANY

LOCATION MANGISTAU REGION, AKTAU
Microdistrict Shygys 1, Building 159

TEL.
+7 707 219 2667

EMAIL info@arystanoilcompany.com
BIN: 240240027730

And immediately change the products Title and shipping documents to the buyer company name and issues all new ownership documents to Buyer Company inclusive of reversed Bill of Lading (importer/consignee) within 24 hours.

8. Seller then arranges for the Vessel to be directed to the buyers upon arrival of the vessel at buyer's discharge Port, Seller issues an Authorization for the buyer's representatives and inspection team to board the Vessel and conduct Q&Q Inspection.

9. Upon arrival of the product at the buyer's destination port, buyer conducts CIQ on the product and releases the remaining balance of the cargo via MT103 after satisfaction of CIQ result.

10. Seller out pays the intermediaries involved within 50 hours upon receipt of payment from the Buyer port and title of product ownership transferred to buyer.

CIF STANDARD PROCEDURE

1. Buyer issues an official ICPO inserting seller's terms and procedures.

2. Seller issues draft contract/SPA which is open for amendments.

3. Buyer returns the signed draft SPA contract with NCNDA/IMFPA and a letter of guarantee to perform.

4. Seller submits the signed SPA for registration and legalization with the appropriate authorities.

5. Seller sends the below listed partial pop documents to buyer via government secured courier service or mail, on buyer choice.

A. Product Passport

B. Certificate of Product Origin

C. Statement of Product Availability

D. Commitment Letter to Supply

E. Vessel Q88 documentation

F. Freight/Cargo manifest

G. Bill of landing

H. Ullage Report

I. Proforma Invoice

6. Upon buyer verification of popp document buyer will make a deposit USD350,000 of the cargo total value by MT103 TT wire





ARYSTAN OIL COMPANY

LIMITED LIABILITY COMPANY

LOCATION MANGISTAU REGION, AKTAU
Microdistrict Shygys 1, Building 159

TEL.
+7 707 219 2667

EMAIL info@arystanoilcompany.com
BIN: 240240027730

transfer for allocation and security guarantee to enable seller and commence shipment.

7. Seller issues a NCNDA/IMFPA for all intermediaries involved in transaction to sign.
8. Seller bank issues the full set of proof of product (pop) and shipping documents with 2% (performance bond) to buyer's bank.
 - A. Product allocation Export Permit.
 - B. Allocation Title Ownership Certificate.
 - C. Trans-net Contract to transport the product to the loading port.
 - D. Port Storage Agreement.
 - E. Tank Storage Receipt.
 - F. SGS Quality and Quantity Certificates.
 - G. Bill of Lading
 - H. Product Export License for Allocation
 - K. Product Allocation Certificate.
 - L. Legalized / Notarized (SPA)
9. Shipment commences immediately as scheduled in the contract.
10. Buyer pays for the remaining 90-95 total product value via TT/MT103 to the seller's bank after successful SGS/CIQ inspection at discharge port and title of product ownership transferred to buyer.
11. Seller pays all intermediaries involved in transaction as per signed NCNDA/IMFPA

Sales Director: SHAKENAEVA GAUKHAR BUGEMBAYEVNA.
COMPANY NAME : ARYSTAN OIL COMPANY LLP
Website: www.arystanoilcompany.com
Email: info@arystanoilcompany.com
WhatsApp: +7 707 219 2667

