



ФОРТРЕСС ЭНЕРДЖИ

БИН: 170340011594

REF: PKT/160/LLC/026/SCO26/KZ

Issued Date:08/03/2026

To: Who It May Concern

Attn: Buyer / Mandate

Via: **FORTRESS ENERGY (ФОРТРЕСС ЭНЕРДЖИ)**

(Sales Representative)

SOFT CORPORATE OFFER

The undersigned company, (**FORTRESS ENERGY (ФОРТРЕСС ЭНЕРДЖИ)**) is a direct mandate to Refinery in Kazakhstan and hereby with full Corporate and legal responsibility, under penalty of perjury confirms that we are ready, willing and able to supply the following petroleum Products / commodities with the terms and conditions as stated hereunder:

CORPORATE OFFER:

Country of Origin: KAZAKHSTAN FEDERATION.

Trading Mode: - FOB (FREE ON BOARD),TTO (TITLE TAKE OVER) & CIF (COST OF INSURANCE AND FREIGHT)

Price: Negotiable (send your sensitive/target price during ordering).

Payment: Operative IRDLC MT700 / SBLC MT760 / LC, MT103 after CIQ Inspection at discharge Port.

Loading port: Kurmangazy Str. Almaty 050008, Kazakhstan.

Destination: Any Safe World Port (ASWP).

Specification: Annexed within Contract (TBA).

PB: 2% Operative Performance Bond, by the Seller.

COMMODITY LIST, PRICES AND WORKING PROCEDURES:

KAZAKHSTAN AUTOMOTIVE DIESEL FUEL (EN590)

Minimum Quantity: Buyer request not less than 10,000 Per MT

Maximum Quantity: 100,000 Per MT Monthly


Price CIF ASWP: GROSS \$ 265 USD / NET \$ 245 Per USD

Price FOB: Gross \$ 331USD / NET \$ 300 USD Per MT

COMMISSION: \$ 5.00 Seller Side / \$ 5.00 Buyer Side Per MT

KAZAKHSTAN JET FUEL (AVIATION KEROSENE COLONIAL GRADE 54)

Minimum Quantity: Buyer request not less than 100,000 Per BBL Maximum Quantity: 4,000,000 per BBL Monthly

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Address: Almaty, Bostandyk District, Khusainova Street, 281, KV OFFICE BC "GRANIT"

**ФОРТРЕСС ЭНЕРДЖИ**

Price CIF ASWP: Gross \$ 48 US D / NET \$ 44 USD Per BBL

Price FOB: Gross \$ 80 US D / NET \$ 78 USD Per BBL

COMMISSION: \$ 2.00 Seller Side / \$ 2.00 Buyer Side Per BBL

KAZAKHSTAN JET FUEL (AVIATION KEROSENE COLONIAL GRADE A1)

Minimum Quantity: Buyer request not less than 100,000 Per BBL

Maximum Quantity: 4,000,000 Per BBL

Monthly Price CIF ASWP: Gross \$ 50 USD / NET \$ 48 USD Per BBL

Price FOB: Gross \$ 48 USD / NET \$ 42 USD Per BBL

COMMISSION: \$ 1.00 Seller Side / \$ 1.00 Buyer Side Per BBL

KAZAKHSTAN VIRGIN FUEL OIL (D6)

Minimum Quantity: Buyer request not less than 20,000,000 Per Gallon

Maximum Quantity: 200,000,000 Per Gallon Monthly

Price CIF ASWP: Gross \$ 0.67 USD / NET \$ 0.65 USD Per Gallon

Price FOB: Gross \$ 0.83 USD / NET \$ 0.81 USD Per Gallon

COMMISSION: \$ 0.1 Seller Side / \$ 0.1 Buyer Side Per Gallons

KAZAKHSTAN DIESEL GAS OIL GOST 305-82 (D2)

Minimum Quantity: Buyer request not less than 10,000 Per MT

Maximum Quantity: 100,000 Per MT Monthly

Price CIF ASWP: Gross \$ 260 USD / NET \$ 250 USD Per MT

Price FOB: Gross \$ 250 USD / NET \$ 240 USD Per MT

COMMISSION: \$ 5.00 Seller Side / \$ 5.00 Buyer Side Per MT

KAZAKHSTAN LIGHT CYCLE OIL (LCO)

Minimum Quantity: Buyer request not less than 10,000 Per

MT Maximum Quantity: 100,000 Per MT

Monthly Price CIF ASWP: Gross \$ 240 USD / NET \$ 230 USD Per MT

Price FOB: Gross \$ 230 USD / NET \$ 220 USD Per MT

COMMISSION: \$ 5.00 Seller Side / \$ 5.00 Buyer Side Per MT

KAZAKHSTAN LIQUEFIED PETROLEUM GAS (LPG)

Minimum Quantity: Buyer request not less than 10,000 Per MT

MT Maximum Quantity: 100,000 Per MT

**ФОРТРЕСС ЭНЕРДЖИ**

Monthly Price CIF ASWP: Gross \$ 230 USD / NET \$ 220 USD Per MT

COMMISSION: \$ 5.00 Seller Side / \$ 5.00 Buyer Side Per MT

KAZAKHSTAN LIQUEFIED NATURAL GAS (LNG)

Minimum Quantity: Buyer request not less than 10,000 Per MT

Maximum Quantity: 100,000 Per MT

Monthly Price CIF ASWP: Gross \$ 230 USD / NET \$ 220 USD Per MT

COMMISSION: \$ 5.00 Seller Side / \$ 5.00 Buyer Side Per MT

KAZAKHSTAN EXPORT BLEND CRUDE GOST 9965-76 (REBCO)

Minimum Quantity: Buyer request not less than 100,000 Per BBL

Maximum Quantity: 4,000,000 Per BBL

Monthly Price CIF ASWP: Gross \$ 44 USD / NET \$ 40 USD Per BBL

Price FOB: Gross \$ 40 USD / NET \$ 36 USD

COMMISSION: \$ 2.00 Seller Side / \$ 2.00 Buyer Side Per BBL

KAZAKHSTAN PETROLEUM COKE

Minimum Quantity: Buyer request not less than 10,000 Metric Ton

Maximum Quantity: 100,000 Metric Ton Per Monthly

Price CIF ASWP: Gross \$90 / NET \$ 80 USD per MT Price FOB:

Gross \$ 80 USD / NET \$ 70 USD Per MT

COMMISSION: \$ 5 Seller Side / \$ 5 Buyer Side Per MT

KAZAKHSTAN UREA N-46%

Minimum Quantity: Buyer request not less than 10,000 Per MT

Maximum Quantity: 100,000 Per MT

Monthly Price CIF ASWP: Gross \$ 270 USD / NET \$ 260 USD Per MT

COMMISSION: \$ 5.00 Seller Side / \$ 5.00 Buyer Side Per MT

BITUMEN

Quantity: 10 000 MT/per month/ Maximum of 100,000 MT per

month Delivery: CIF ASWP 30/40 \$240 Gross/ \$230 Net per MT

40/50 \$260 Gross/ \$250 Net per MT 50/70 \$250 Gross/ \$250 Net per MT

60/70 \$280 Gross/ \$270 Net per MT 80/100 \$240 Gross/ \$230 Net per MT

85/100 \$230 Gross/ \$220 Net per MT 100/120 \$240 Gross/ \$230 Net per MT

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

**ФОРТРЕСС ЭНЕРДЖИ**

Quantity: 10 000 MT/per month/ Maximum of 100,000 MT per month FOB ROTTERDAM/HOUSTON/
VLADIVOSTOK/ HOUSTON

30/40 \$230 Gross/ \$220 Net per MT 40/50 \$250 Gross/ \$240 Net per MT

50/70 \$260 Gross/ \$250 Net per MT 60/70 \$280 Gross/ \$270 Net per MT

80/100 \$220 Gross/ \$210 Net per MT 85/100 \$240 Gross/ \$230 Net per MT

100/120 \$220 Gross/ \$210 Net per MT

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

FOB TRASCATION PROCEDURE TANK EXTENSION

1. Buyer issues ICPO, with seller working procedure on it as transaction procedure with banking details and Buyer passport scan copy.
2. Seller issues the Commercial Invoice (CI) of the product in tanks at port; Buyer signs and returns Commercial Invoice to Seller.
3. Seller issues to Buyer the below document for verification of the product (PPOP):
 - a) Tank Storage Receipt (EX-TSR)
 - b) Dip Test Authorization (DTA)
 - d) Authority to Verify (ATV)
 - e) Injection Report at Loading Port
4. Upon Successful Verification of the POP, Buyer contacts seller's Tank Storage Company and requests for a minimum of 7 days payment invoice from seller tank. Buyer extends seller's tank and makes arrangements for Dip Test Schedule.
5. Upon successful Dip Test in Seller's Tanks, Buyer makes payment for the total cost of product based on the SGS Report via MT103 and Seller transfer title ownership to buyer and send all exportation documents to buyer, Buyer lift product into Vessel or completely take over seller's tanks for further product storage.
6. Buyer NCNDA/IMFPA will be signed by all intermediaries involved in the transaction and forward to the seller for endorsement, Seller provides the below documents. Endorsed NCNDA/IMFPA Authorization to Sell and Collect (ATSC)
7. Buyer gets back to Seller with NCNDA/IMFPA signed by all Group with commission structure so all parties can receive their commissions immediately.

FOB TRASCATION PROCEDURE TANK TO TANK

1. Buyer issue ICPO containing the seller's working procedures with banking details and scanned copy of buyer's passport along with TSA.

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2. Seller issues commercial invoice of the product in tank at the port; Buyer and buyer's logistics sign and return back commercial invoice to the seller.

3. Seller issue to buyer PPOP listed below:

- A. GPS coordinates –Tank Storage Receipt (EX-TSR)
- B. Injection report
- C. Unconditional Dip Test Authorization Letter (UDTA)
- D. Authorization to sell, and collect (ATSC)
- E. Authorization to verify (ATV)
- F. SGS report in seller's tank

4. Seller issue NCNDA/IMFPA for the following document to all intermediaries involved in the transaction and to buyer for signing.

5. Buyer inspections by SGS at buyer's expense and sends TSR.

6. Upon successful Dip-Test in tanks, Product will immediately be injected into buyer's tanks. Buyer makes payment for the products Via MT103 and seller transfer title ownership to buyer.

7. Buyer and seller pay commission to their intermediaries.

FOB TANK TO TANK (TTT) - TRANSACTION PROCEDURE

1. Buyer issues ICPO, and company registration certificate and data page of buyer's Passport or any I.D.

2. Seller issues Commercial Invoice (CI) & Warning Letter to buyer, buyer signs and returns back to seller with his tank farm TSA. Seller provides the below documents to buyer.

- Company Registration Certificate.
- Product Quality Passport (Dip Test Result).
- Statement of Product Availability
- Certificate of Origin of the Product.

3. Seller also provide SGS Report strictly to buyer's Tank Farm for verification, as soon as Buyer's Tank farm management verify and Confirms the SGS Report, Buyer will provide 5 days TSR from their Tank Farm to receive their product.

4. Seller issues following POP documents to Buyer: a) Injection report b) Dip test authorization letter (DTA) - Unconditional c) Authorization to sell e) Authorization to verify the product in the tank (ATV)

5. Buyer conducts Dip test on the product and makes the payment for the total value of product injected into the tanks through the means of MT103- TT.

6. Product Injection to buyer's tank proceed.

7. Seller pays all intermediaries involved in the transaction and subsequently monthly shipment continues as per terms and conditions of the Commercial Invoice and extension of transaction by issuing 12 months' contract to buyer for proceeding.



TRANSACTION PROCEDURE FOR CIF

1. Buyer issues ICPO (Irrevocable Corporate Purchase Order).
2. Seller issues SPA and Commercial Invoice (CI)
3. Seller Sends following PPOP:
 - a. Refinery registration certificate
 - b. Product passport
 - c. Certificate of origin
 - d. Commitment to supply
 - e. ATSC
4. Buyer provides Proof of Funds (POF) – to be discussed between Seller & Buyer.
5. Buyer issues MT760 SBLC to secure the allocation quota for shipment to Seller's nominated bank within 7 working days, in cases where buyer cannot issue financial instrument buyer make deposit of \$570,070 as guarantee.
6. Seller provides Proof of Product (POP) + SGS Inspection Report include but not limited to:
 - a. Product passport (quantity & quality dip test analysis report)
 - b. Certificate of origin
 - c. Bill of Lading
 - d. Tanker vessel q88 document
 - e. vessel (N.O.R) notice of readiness
 - f. Ullage report
 - g. Cargo manifest
 - h. Commercial Invoice for title transfer
7. Delivery to the designated port.
8. SGS/CIQ inspection at the destination port, followed by the buyer's full payment for the remaining cargo value.
9. Upon successful DIP Test result in tanks and before injection, Buyer's Bank makes Payment for the product via MT103 and Seller transfers Title Ownership to Buyer.

TANKER TAKE OVER PROCEDURE (TTO)

1. Buyer issue Irrevocable Corporate Purchase Order (ICPO) with Guarantee Letter to take over title of the product.
2. Seller issue draft (MOU/TTO) agreement to Buyer countersign and return back to the seller along with Company Registration Certificate.
3. Seller receives the signed MOU/TTO-contract from the Buyer with an official letter of Readiness to take over the cargo with the supplier's commercial terms and condition and making the 5% down payment,

which stands as the Allocation Security & Guarantee Deposit, on receipt and confirmation of the product documents.



ФОРТРЕСС ЭНЕРДЖИ

4. Seller sends to Buyer the following documents for the Buyer's confirmation.
 - . Seller's Registration Certificate.
 - . Bill of Lading
 - . Cargo manifest and Q88
 - . Ullage report
 - . Certificate of Origin
 - . 5% Payment deposit Invoice.
 - . Product Passport-Dip-Test Report.
5. Buyer confirms the PPOP documents, makes 5% down deposit of the total product onboard the cargo, which stands as an Allocation Security & Guarantees payment to the seller nominated bank by T/T Wire Transfer, which shall be deducted from the total payment value of the take-over product.
6. Seller releases the conducted SGS Test Report of the product with Dip-Test Authorization - DTA to Buyer to enable buyer company order SGS inspection team for Q& Q conformity analysis inspection upon goods/cargo arrival at the discharge port.
7. Upon the successful completion of Dip-test inspection, Buyer makes the balance 95% payment by MT103 wire transfer for the total goods value, Seller transfers Title of ownership Certificate to buyer's name as the legitimate owner of the goods and commence trans-loading.
8. Trans-loading commences immediately.
9. Seller will release payments to the intermediaries involved within 48 hours of receiving the Payment for the product from the Buyer's bank

TANK TO VESSEL - TTV- PROCEDURE

- 1 Buyer issues ICPO, and company registration certificate and data page of buyer's Passport or any I.D.
2. Seller issues Commercial Invoice (CI) & Warning Letter to buyer, buyer signs and returns back to seller with his Charter Party Agreement (CPA). Seller provides the below documents to buyer.
 - Company Registration Certificate.
 - Product Quality Passport (Dip Test Result).
 - Statement of Product Availability
 - Certificate of Origin of the Product.
3. Seller logistics team verify buyer's provided CPA After confirmation; buyer extend Seller's Tank for 2 days to enable the product Injection to buyer's Vessel.
4. Seller issues following POP documents to Buyer:
 - a) Fresh SGS Report or Equivalent.
 - b) Injection report
 - c) Dip test authorization letter (DTA) – Unconditional
 - d) Authorization to sell
 - e) Authorization to verify the product in seller's tank (ATV)



ФОРТРЕСС ЭНЕРДЖИ

5. Buyer conducts Dip test on the product and makes the payment for the total value of product injected into the tanks through the means of MT103- TT.
6. Product Injection to buyer's VESSEL proceed.
7. Seller pays all intermediaries involved in the transaction and subsequently monthly shipment continues as per terms and conditions of the Commercial Invoice and extension of transaction by issuing 12 months' contract to buyer for proceeding.

STANDARD CIF PROCEDURE FOR FERTILIZER PRODUCTS UREA AND SULPHUR

- 1) Buyer issue ICPO as confirmation of acceptance to seller terms and condition for sales and supply
- 2) Seller sends draft SPA contract to the buyer for signing and opens for amendments, if any.
- 3) Both parties endorse the final wording of signed SPA/ contract then the seller appoints a contract staff to arrange and send 30kg samples of products via courier service to the buyer address at the buyers expense (\$7000) (optional). For buyer test analysis to confirm product meets desired specification and possible market awareness.
- 4) Seller registers and legalizes the signed s.p.a / contract with the kazakhstan chamber of commerce, for notary at the expense of the seller.
- 5) Seller issues the allocation guarantee letter and 5% pb to buyer. Seller also issues invoice for fifty percent (40%) of total product cost as transaction security guarantee to be paid by buyer via mt103 to seller designated account, to begin production and bagging.
- 6) Seller appoints and signs charter party agreement (cpa) with a logistics company for shipping the product to buyer's destination discharge port at seller expense
- 7) Seller issues the full proof of product together with the shipping documents to the buyer.
- 8) Buyer places a bank payment instrument (dlc 700 / sbic 760) in seller account, with an international standard verbiage. Instrument must be cash backed with face value of total cost of product.



ФОРТРЕСС ЭНЕРДЖИ

9) Seller will commence production and shipping schedule. Within 21 working days the product is expected to arrive at the buyer destination port.

10) At the destination port, the buyer conducts a test analysis and pay 50% total product fee via mt103 or activates a bank instrument.

11) Seller immediately pays out commission to all parties involved. Buyer and seller sign a 12 months contract.



Atkinson Martin Ian

CEO