

TEPKE TOO KAZAKHSTAN



ADDRESS: 30000, MANGYSTAU REGION, AKTAU CITY,
MICRODISTRICT. 12, BUILDING. 79/1, 203
KAZAKHSTAN

TELEPHONE: +77470524345

EMAIL: INFO@TEPKETOO.COM

DATE OF ISSUED: TODAY, 2026

EXPIRY DATE: 30.12.2026

TO: BUYER

BUYER'S OFFICIAL ICPO SHOULD BE ISSUED & ADDRESSED AS FOLLOWS:

TO: BATNEFT COMPANY

G. BISHKEK, LENINSKY RN. ST. KYZYL-KIYSKAYA, D. 44/2 -KYRGYZSTAN.

VIA: TEPKE TOO KAZAKHSTAN

REFINERY SALES REPRESENTATIVE

MR. KARAMURZIEV .B. KULKASHEVICH (DIRECTOR)

WE TEPKE TOO KAZAKHSTAN WITH ADDRESS: 30000, MANGYSTAU REGION, AKTAU CITY, MICRO DISTRICT. 12, BUILDING. 79/1, 203 IN COOPERATION WITH KYRGYZSTAN REFINERY, WITH LEGAL RESPONSIBILITY UNDER PENALTY OF PERJURY HEREBY CONFIRM THE CAPABILITY TO NEGOTIATE FOR THE SALES AND SUPPLY OF THE UNDER LISTED PRODUCTS FOR IMMEDIATE SPOT AND CONTRACT DEAL.

ONLY DIRECT NEGOTIATIONS FROM BUYER'S REPRESENTATIVE SHALL BE CONSIDERED.

COUNTRY OF ORIGIN	TRADING MODE
KYRGYZSTAN	TTT,VTT,CIF
PAYMENT	DELIVERY
MT 103, TT WIRE, SBLC	ANY SAFE WORLD PORT
INSPECTION	SHIPMENT METHOD
QUALITY AND QUANTITY INSPECTION WILL BE CONDUCTED AT THE LOADING PORT BY SGS OR EQUIVALENT	VIA PIPELINE, TANKER VESSEL, BULK, TRUCK, AND RAIL WAY.

AVAILABLE PRODUCTS

ULSD EN590, 10 PPM & 50 PPM

QUANTITY: 50,000MT AND ABOVE

PRICE: USD 480 GROSS / 460 NET

DELIVERY TERMS: CIF, FOB

COMMISSION: USD 10.00 SELLER SIDE & USD 10.00 BUYER SIDE PER METRIC TON

LIGHT CYCLE OIL (LCO)

QUANTITY: 50,000MT AND ABOVE

PRICE: USD 400 GROSS / 380 NET

DELIVERY TERMS: CIF, FOB

COMMISSION: USD 10.00 SELLER SIDE & USD 10.00 BUYER SIDE PER METRIC TON

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GREEN PETCOKE

QUANTITY: 50,000MT AND ABOVE

PRICE: USD 240 GROSS / 220 NET

DELIVERY TERMS: CIF, FOB

COMMISSION: USD 10.00 SELLER SIDE & USD 10.00 BUYER SIDE PER METRIC TON

ESPO CRUDE OIL

QUANTITY: 1,000,000BBL AND ABOVE

PRICE: USD 50 GROSS / 44 NET

DELIVERY TERMS: CIF, FOB

COMMISSION: USD 3.00 SELLER SIDE & USD 3.00 BUYER SIDE PER BARREL

AVIATION KEROSENE COLONIAL GRADE 54

QUANTITY: 1,000,000 BBL AND ABOVE

PRICE: USD 80 GROSS / 74 NET

DELIVERY TERMS: CIF, FOB

COMMISSION: USD 3.00 SELLER SIDE & USD 3.00 BUYER SIDE PER BARREL

LIQUIDIFIED NATURAL GAS [LNG]

QUANTITY: 50,000MT AND ABOVE

PRICE: USD 290 GROSS / 270 NET

DELIVERYTERMS: CIF, FOB

COMMISSION: USD 10.00 SELLER SIDE & USD 10.00 BUYER SIDE PER METRIC TON

JET FUEL A1

QUANTITY: 500,000 BBL AND ABOVE

PRICE: USD 78 GROSS / USD 72 NET

DELIVERY TERMS: CIF, FOB

COMMISSION: USD 3.00 SELLER SIDE & USD 3.00 BUYER SIDE PER BARREL

URAL CRUDE OIL

QUANTITY: 500,000 BARRELS AND ABOVE

PRICE: USD 50 GROSS / 44 NET

DELIVERY TERMS: CIF, FOB

COMMISSION: USD 3.00 SELLER SIDE & USD 3.00 BUYER SIDE PER BARREL

D6 VIRGIN FUEL OIL

QUANTITY: 200,000,000 GAL AND ABOVE

PRICE: USD 0.50 GROSS / USD 0.46 NET PER GAL

DELIVERY TERMS: CIF DELIVERY TERMS: CIF, FOB

COMMISSION: USD 0.02 SELLER SIDE &USD 0.02 BUYER SIDE PER GALLON

LIQUIDIFIED PETROLUEM GAS [LPG]

QUANTITY: 50,000MT AND ABOVE

PRICE: USD 290 GROSS / 270 NET

DELIVERY TERMS: CIF, FOB

COMMISSION: USD 10.00 SELLER SIDE & USD 10.00 BUYER SIDE PER METRIC TON

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COST, INSURANCE, FREIGHT

1. THE BUYER ISSUES AN OFFICIAL ICPO, ATTACHED WITH THE FOLLOWING REQUIREMENTS:

- BANKING DETAILS.
- COMPANY REGISTRATION CERTIFICATE.
- COPY OF AN INTERNATIONAL PASSPORT.

2. THE SELLER ISSUES DRAFT SALES AND PURCHASE AGREEMENT (SPA) AND COMMERCIAL INVOICE (CI) TO THE BUYER. THE BUYER RETURNS THE DULY SIGNED SPA AND CI WITHIN 72 HOURS, ATTACHED WITH THE FOLLOWING REQUIREMENT PROOF OF FUNDS TO FULFIL THE CONTRACTUAL AGREEMENT OR FIRST CARGO VALUE.

3. THE SELLER ISSUES THE BELOW PARTIAL POP DOCUMENTS.

- REFINERY COMMITMENT TO SUPPLY.
- CERTIFICATE OF ORIGIN.
- SELLER CERTIFICATE OF INCORPORATION.
- QUALITY AND QUANTITY REPORT (PRODUCT PASSPORT).
- STATEMENT OF PRODUCT AVAILABILITY.
- 2% PROFORMA INVOICE.

4. THE BUYER DEPOSIT 2% OF THE TOTAL FIRST CARGO VALUE TO THE SELLER NOMINATED BANK VIA MT103.

5. WITHIN 72 HOURS OF RECEIVING CONFIRMATION OF THE 2% GUARANTEE DEPOSIT, THE SELLER AND BUYER SIGN THE TITLE TRANSFER AFFIDAVIT, AND THE TITLE OWNERSHIP CERTIFICATE IS ISSUED IN THE BUYER'S NAME.

6. THE SELLER CHARTERS A VESSEL FROM RENOWNED SHIPPING COMPANY AT ITS OWN EXPENSE. THE CHARTER PARTY AGREEMENT IS EXECUTED, THE SELLER INSURES AND LOADS THE VESSEL, AND THE BUYER RECEIVES NOTICE OF THE CONSIGNMENT DELIVERY SCHEDULE ALONG WITH THE NOMINATED VESSEL DATA.

7. THE SELLER RELEASES THE FULL PROOF OF PRODUCT (POP) DOCUMENTS TO THE BUYER, AND THE SELLER'S BANK WILL SEND THROUGH SWIFT THE ORIGINAL AND FULL PROOF OF PRODUCT (POP) DOCUMENTS ALONG WITH A 280 000 \$ OPERATIVE PERFORMANCE BOND (PB), TO THE BUYER'S BANK.

- SHIP CERTIFICATES.
- CARGO DECLARATION.
- FRESH Q&Q REPORT.
- CHARTER PARTY AGREEMENT.
- OWNERSHIP CERTIFICATE.
- TITLE TRANSFER AFFIDAVIT.
- PRODUCT ALLOCATION CERTIFICATE.
- ULLAGE REPORT.
- NOTICE OF READINESS.
- MASTER'S RECEIPT OF DOCUMENTS.
- MASTER'S RECEIPT OF SAMPLES. • TIME SHEET
- RECEIPT.
- SHIP'S TANK DRY/CLEANLINESS CERTIFICATE.

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- CUSTOMS DECLARATION CERTIFICATE.
- BILL OF LADING.
- VESSEL Q88.

8. ON RECEIPT AND CONFIRMATION OF 2% OPERATIVE PERFORMANCE BOND (PB) AND FULL PROOF OF PRODUCT (POP) DOCUMENTS, THE VESSEL DEPARTS IMMEDIATELY FOR THE BUYER'S DISCHARGE PORT AND SHIPMENT COMMENCES AS PER CONTRACT SCHEDULE. ALL PARTIES INVOLVED SIGN NCNDA/IMFPA.

9. THE VESSEL MASTER ISSUES MARITIME AUTHORIZATION TO BOARD (ATB) AND DIP TEST AUTHORIZATION (DTA) TO THE BUYER'S INSPECTION TEAM TO ENABLE BUYER'S AGENTS AND SURVEYORS BOARD THE LOADED VESSEL AT THE BUYER'S EXPENSE TO CONDUCT QUALITY AND QUANTITY ANALYSIS (Q&Q).

10. ON THE ARRIVAL OF THE VESSEL AT THE DISCHARGE PORT AND COMPLETION OF QUALITY AND QUANTITY ANALYSIS (Q&Q), THE BUYER'S INSPECTION TEAM SENDS THE INSPECTION REPORT TO THE BUYER AND THE SELLER WITHIN 72 HOURS.

11. WITHIN 72 HOURS OF THE RECEIPT OF THE INSPECTION REPORT, THE BUYER MAKES PAYMENT FOR 48% OF THE TOTAL CARGO VIA MT103 TO THE SELLER'S NOMINATED BANK ACCOUNT FOR DISCHARGE TO COMMENCE, AND THE REMAINING 50% AFTER DISCHARGE INTO THE BUYER'S STORAGE OR VESSEL.

12. THE SELLER PAYS ALL INTERMEDIARIES INVOLVED WITHIN 72 HOURS AFTER THE RECEIPT OF PAYMENT OF THE PRODUCT FROM THE BUYER.

13. THE SELLER'S VESSEL IS ALLOWED TO SAIL.

TITLE TAKE OVER (CIF)

1. BUYER ISSUES PURCHASE ORDER UPON RECEIPT AND ACCEPTANCE OF SELLER'S SOFT OFFER.

2. SELLER ISSUES DRAFT SALES AND PURCHASE AGREEMENT CONTRACT WITH COMMERCIAL INVOICE FOR BUYER'S REVIEW AND SIGNING.

3. SELLER ISSUES THE PROOF OF PRODUCT DOCUMENTS IN BUYER COMPANY'S NAME AS

- MASTER'S RECEIPT FOR DOCUMENTS FOR RECEIVER & OWN USE
- BILL OF LADING
- CERTIFICATE OF QUANTITY (ENDORSED BY LOADING PORT SURVEYOR)
- TIME SHEET/STATEMENT OF FACTS
- MASTER'S RECEIPT OF SAMPLES
- ULLAGE REPORT
- SHIP'S TANK DRY/CLEANLINESS CERTIFICATE
- FREIGHT/CARGO MANIFEST
- NOTICE OF READINESS
- CERTIFICATE OF ORIGIN
- PRODUCT QUALITY PASSPORT (ANALYSIS TEST REPORT)
- COMMITMENT LETTER TO SUPPLY THE PRODUCT

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- \$500,000 GUARANTEE INVOICE
- FIDUCIARY AGENT AUTHORIZATION LETTER

4. UPON RECEIPT OF THE POP DOCUMENTS, THE BUYER PROVIDES THEIR SHIPPING AGENT CONTACT INFORMATION FOR THE SHIP OWNER TO OPEN COMMUNICATION AND ISSUE POWER OF ATTORNEY ENTRUSTING THE BUYER'S SHIPPING AGENCY TO PERFORM ALL NEEDED SHIPPING AGENCY AND FREIGHT FORWARDING SERVICES IN THE DISCHARGE PORTS. THE VESSEL MASTER WILL ISSUE THE BELOW DOCUMENTS TO THE BUYER'S SHIPPING AGENCY.

- ENTRUSTMENT LETTER (FROM VESSEL CAPTAIN)
- ETA/NOR

5. UPON RECEIPT OF THE DOCUMENTS BY THE BUYER SHIPPING AGENCY, THE BUYER PROCEEDS TO MAKE THE GUARANTEE PAYMENT OF \$500,000 TOTAL COST OF PRODUCT WITHIN 2 BANKING DAYS, (FAILURE TO MAKE PAYMENT WITHIN THIS TIME FRAME WILL RESULT TO IMMEDIATE TERMINATION OF THE CONTRACT) AND UPON RECEIPT OF BUYER'S PAYMENT, THE SELLER WILL INSTRUCT THE VESSEL MASTER TO RE-ROUTE THE VESSEL TANKER FINAL DESTINATION TO THE BUYER'S DISCHARGE PORT.

6. SELLER AND BUYER SIGNS THE TITLE TRANSFER AFFIDAVIT AND THE TITLE OWNERSHIP CERTIFICATE IS ISSUED IN THE BUYER'S COMPANY NAME.

7. SELLER INSTRUCT VESSEL MASTER TO SEND THE COMPLETE SET OF MARITIME AND SHIPPING DOCUMENTS TO ENABLE THE BUYER SHIPPING AGENT FILE FOR MARITIME REPORT AND MAKE ALL PREPARATION TO RECEIVE THE VESSEL TANKER AT THE DESTINATION PORT TERMINAL.

8. UPON ARRIVAL OF THE VESSEL TANKER AT THE DESTINATION PORT AND COMPLETION OF CIQ INSPECTION, BUYER PAYS FOR FULL CARGO VALUE VIA MT103/TT WIRE WITHIN 48 HOURS.

9. SELLER PAYS THE INTERMEDIARIES INVOLVED WITHIN 72 HOURS AFTER RECEIPT OF PAYMENT OF THE PRODUCT FROM THE BUYER

F.O.B TANK TO TANK PROCEDURE

1. BUYER ISSUES AN ICPO CONTAINING THE SELLER'S WORKING PROCEDURE AND BANKING DETAILS ALONG WITH BUYER'S NOMINATED TSA, COMPANY REGISTRATION CERTIFICATE AND DATA PAGE OF BUYER'S PASSPORT.

2. SELLER ISSUES COMMERCIAL INVOICE (C.I.), BUYER SIGNS AND RETURNS COMMERCIAL INVOICE ALONG WITH AN ACCEPTANCE LETTER.

3. SELLER ISSUES A COPY OF SGS REPORT TO ONLY BUYER'S TANK FARM COMPANY TO VERIFY SGS REPORT ALONG WITH A CONFIDENTIALITY NON DISCLOSURE AGREEMENT LETTER (NDA).

4. UPON CONFIRMATION OF SGS REPORT BY BUYER'S TANK FARM COMPANY, SELLER AND BUYER REQUEST TO LEASE AND PAY THE BUYER'S TANK FOR 3 DAYS EACH. A TOTAL OF (6) DAYS OPERATIONAL TSR WILL BE ISSUED

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ON SELLER/BUYER NAME FOR A MINIMUM OF SIX DAYS AS PER THE QUANTITY AGREED UPON CONFIRMATION OF PAYMENT OF STORAGE TANK SPACE BY BOTH PARTIES.

5. SELLER ISSUES FOLLOWING POP DOCUMENTS TO BUYER:

- A) Q&Q REPORT.
- B) PRE-INJECTION REPORT (FROM REFINERY RESERVOIR TO LEASED TANKS).
- C) UNCONDITIONAL DIP TEST AUTHORIZATION LETTER (DTA)
- D) AUTHORIZATION TO SELL.
- E) FRESH UPDATE SGS REPORT.
- F) CERTIFICATE OF ORIGIN
- G) AUTHORIZATION TO VERIFY PHYSICALLY THE PRODUCT IN SELLER'S TANK (ATV).

6. BUYER AND HIS TESTING TEAMS CONDUCT A DIP TEST ON THE PRODUCT INJECTION COMMENCING FROM SELLER'S TANK TO BUYER'S TANK.

7. UPON COMPLETION OF INJECTION, SELLER ISSUES FULL INJECTION REPORT BUYER AND BUYER MAKES 100% PAYMENT VIA MT103 FOR THE TOTAL VALUE PRODUCT INJECTED INTO THE TANKS.

8. SELLER PAYS ALL INTERMEDIARIES INVOLVED IN THE TRANSACTION AND SUBSEQUENTLY MONTHLY SHIPMENTS CONTINUE AS PER TERMS AND CONDITIONS OF THE SALES AND PURCHASE AGREEMENT CONTRACT BETWEEN BUYER AND SELLER.

9. THE SUBSEQUENT DELIVERY SHALL COMMENCE ACCORDING TO THE TERMS AND CONDITIONS OF THE CONTRACT.

F.O.B VESSEL TO TANK (VTT) PROCEDURE

1. BUYER ISSUE ICPO CONTAINING THE SELLER'S WORKING PROCEDURE AND BANKING DETAILS, ALONG WITH BUYER'S NOMINATED TSA, COMPANY REGISTRATION CERTIFICATE AND DATA PAGE OF BUYER'S PASSPORT.

2. SELLER ISSUES A COMMERCIAL INVOICE OF THE PRODUCT IN THE VESSEL BUYER SIGN AND RETURN COMMERCIAL INVOICE ALONG WITH AN ACCEPTANCE LETTER.

3. UPON SUCCESSFUL VERIFICATION OF TSA. SELLER ISSUE THE FOLLOWING PPOP DOCUMENTS TO BUYER FOR VERIFICATION OF THE PRODUCT AND VESSEL OWNERSHIP

-PRODUCT PASSPORT ANALYSIS TEST REPORT

-CERTIFICATE OF ORIGIN

-BILL OF LADING

-TANKER VESSEL Q88 DOCUMENT

-VESSEL (NOR) NOTICE OF READINESS

-ULLAGE REPORT

-CARGO MANIFEST

-EXPORT CERTIFICATE QUALITY (SGS SIGNED AND STAMPED)

-BUYER VERIFIES THE DOCUMENT AND CONFIRMS SECURED STORAGE TANK FOR ONE (1) DAY.

-NON DISCLOSURE AGREEMENT (NDA)

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4. SELLER, SUBMIT A COPY OF SGS REPORT TOGETHER WITH THE CUSTOMS DECLARATION TO THE BUYER, TANK FARM COMPANY, ONLY TO VERIFY THE REPORT AND THE CLEARANCE.

5. UPON CONFIRMATION OF THE SUCCESSFUL VERIFICATION OF THE SGS REPORT BY BUYER TANK FARM COMPANY. SELLER LEASES AND PAYS THE BUYER'S TANK FOR 3 DAYS FIRST, AND THE BUYER PAYS HIS TANK FARM COMPANY AN ADDITIONAL 3 DAYS AFTER HIS TANK FARM COMPANY HAS RECEIVED THE PAYMENTS.

6. UPON ARRIVAL OF THE VESSEL, THE BUYER'S TANK FARM PROVIDES 7 DAYS OF TSR FOR INJECTION OF THE PRODUCT.

7. AFTER A SUCCESSFUL INJECTION, THE SELLER ISSUES FOLLOWING POP DOCUMENTS TO BUYER.

A) Q&Q REPORT

B) INJECTION REPORT.

C) UNCONDITIONAL DIP TEST AUTHORIZATION LETTER (DTA)

D) AUTHORIZATION TO SELL.

E) FRESH UPDATE SGS REPORT 48 HOURS

F) AUTHORIZATION TO VERIFY PHYSICALLY THE PRODUCT IN BUYER'S TANK (ATV)

8) BUYER CONDUCTS A DIP TEST OF THE PRODUCT AND MAKES THE PAYMENT FOR THE TOTAL VALUE OF THE PRODUCT INJECTED INTO THE TANKS THROUGH THE MEANS OF MT103-TT WIRE TRANSFER, AND SELLER CONCURRENTLY TRANSFER TITLE OWNERSHIP OF THE PRODUCT TOGETHER WITH ALL EXPORT DOCUMENTS TO BUYER.

9) SELLER PAYS ALL INTERMEDIARIES INVOLVED IN THE TRANSACTION AND SUBSEQUENTLY MONTHLY SHIPMENTS CONTINUE AS PER TERMS AND CONDITIONS OF THE SALES AND PURCHASE AGREEMENT CONTRACT BETWEEN BUYER AND SELLER.

The ICPO must be addressed to the seller BATNEFT COMPANY ". VIA "KARAMURZIEV .B. KULKASHEVICH as seller representative and must carry the seller's approved procedures as shown above. If your documents do not pass these verification points, please discuss them with your Buyers and get them corrected. This will save time in our process. We look forward to a successful business relationship with your esteemed company.

SIGNED

REFINERY AUTHORIZED REPRESENTATIVE
KARAMURZIE .B. KULKASHEVICH

