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Мекен-жайы: Қазақстан, Алматы қаласы, Бостандық ауданы, Әл-Фараби даңғылы, 17/1 ғимарат, («Нұрлы-Тау» ПФК), 5Б блогы, 24-қабат, 15 кеңсе

КАТО: 750000000

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Address: Kazakhstan, Almaty city, Bostandyk district, Al-Farabi Avenue, building 17/1, (PFC "Nurly-Tau"), block 5B, 24th floor, office 15

KATO: 750000000

BIN: 120340010319

Ref: ASEXSCO088KZ

Date of Issue: January
11th 2026

Date of Expiry: January
12th 2027

Attn: **Buyers/Buyer
MANDATE**



SOFT CORPORATE OFFER WITH DELIVERY TERMS AND PROCEDURES

We, "**LIMITED LIABILITY PARTNERSHIP "FATIH INVEST"**" with reliable titleholder/end seller Refinery given the legal right to the source and negotiate with RWA buyers or representatives. Hereby issue this Soft Corporate Offer with full corporate responsibility. We confirm and certify that our Seller / Refinery have the ability to supply the Commodity in accordance with the terms and conditions herein. We negotiation With Buyer–Buyer–Mandate.

ORIGIN: KAZAKHSTAN

INCOTERMS: FOB / CIF/ TTO/ TTV/ TTT

LOADING PORT: ROTTERDAM/

HOUSTON/ ASIAN PORTS PAYMENT

TERMS: T/T TRANSFER SBLC, MT103.

INSPECTION: SGS, CIQ OR

SIMILAR COMMISSION: 50% /

50% - PAID BY SELLER



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EN59010PPM/50PPM

LIFTABLE QUANTITY: 50.000 MT, MAXIMUM

300.000 MT MONTHLY CIF PRICES: GROSS US

\$ 450 / NET US \$ 430 PER MT

FOB PRICES: GROSS US \$ 440 / NET US \$ 420 PER MT

Commission: Buyer \$5 / Seller \$5

AVIATIONJETFUEL (JETA1)

LIFTABLE QUANTITY: 1,000.000

BBLs ROLL OVER CIF PRICES:

GROSS US \$ 70/ NET US \$ 67 BBL

FOB PRICES: GROSS US \$ 68/ NET

US \$ 65 BBL

Commission: Buyer \$1.5 / Seller \$1.5

HIGH SPEED DIESEL EURO 4 GRADE (GASOLINE)

LIFTABLE QUANTITY: 50.000 METRIC TONS

FOB PRICES: GROSS US \$ 370 / NET

US \$ 360 PER MT CIF PRICES:

GROSS US \$ 380 / NET US \$ 370 MT

Commission: Buyer \$5 / Seller 5

LIQUEFIED NATURAL GAS (LNG)

LIFTABLE QUANTITY: 50.000 METRIC TONS

CIF PRICES: GROSS US \$ 390 / NET US \$ 380 PER MT FOB PRICES: GROSS

US \$ 380 / NET US \$ 37 MT

Commission: Buyer \$5 / Seller \$5

LIQUEFIED PETROLEUM GAS (LPG)

LIFTABLE QUANTITY: 50.000 METRIC TONS

CIF PRICES: GROSS US \$ 400 / NET US \$ 390 PER MT FOB PRICES: GROSS

US \$ 390 / NET US \$ 380 MT

Commission: Buyer \$5 / Seller \$5

KAZAKHSTAN PETCOKE

LIFTABLE QUANTITY: 50.000 METRIC TONS

CIF PRICES: GROSS US \$ 95 / NET US \$ 90 PER MT FOB PRICES: GROSS

US \$ 85 / NET US \$ 80 MT

Commission: Buyer \$2.5 / Seller \$2.5



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UREAN46

LIFTABLE QUANTITY: 50.000 METRIC TONS

CIF PRICES: GROSS US \$ 360 / NET US \$ 350 PER MT

Commission: Buyer \$5 / Seller \$5

KAZAKHSTAN East Siberia-Pacific Ocean (ESPO)

LIFTABLE QUANTITY: 1.000.000 BBLs MONTHLY WITH ROLL OVER CIF

PRICES: GROSS US \$ 70 / NET US \$ 67 BBL

FOB PRICES: GROSS US \$ 65 / NET US \$ 62 BBL

Commission: Buyer \$1.5 / Seller \$1.5

LIGHT CYCLE OIL (LCO)

LIFTABLE QUANTITY: 50.000 METRIC TONS CIF PRICES: GROSS US \$ 370 / NET US \$ 360 MT

FOB PRICES: GROSS US \$ 360 / NET US \$ 350 PER MT

Commission: Buyer \$5 / Seller \$5

VIRGIN D2 FUEL OIL

LIFTABLE QUANTITY: 50.000 METRIC TONS CIF PRICES: GROSS US \$ 370 / NET US \$ 360 MT

FOB PRICES: GROSS US \$ 360 / NET US \$ 350 PER MT



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Commission: Buyer \$5 / Seller \$5

AVIATION KEROSENE COLONIAL GRADE 54JET FUEL (JP54)

LIFTABLE QUANTITY: 1,000.000 BBLS

CIF PRICES: GROSS US \$ 88/ NET US \$ 86 BBL

FOB PRICES: GROSS US \$ 86 / NET US \$ 84 BBL

Commission: Buyer \$1 / Seller \$1

BITUMEN

LIFTABLE QUANTITY: 50.000 METRIC TONS

FOB PRICES: GROSS US \$ 370 / NET

US \$ 360 PER MT CIF PRICES:

GROSS US \$ 360 / NET US \$ 350 MT

Commission: Buyer \$5 / Seller \$5

VIRGIN OIL FUEL (D6)

LIFTABLE QUANTITY: 100 000 000 GALLONS

CIF PRICES: GROSS US \$ 2.64 / NET US

\$ 2.54 GALLONS FOB PRICES: GROSS US

\$ 2.10 / NET US \$ 2.0 GALLONS

Commission: Buyer \$0.5 cent/ Seller \$0.5 cent



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PROCEDURES FOB TTO FOR TANK STORAGE (TANK STORAGE TAKE OVER)

1. Buyer accepts seller's working procedure and issues ICPO to the End seller via Seller's representative.

2. Seller issues a commercial invoice and ICC Warning letter and Buyer signs and returns commercial invoice and ICC Warning letter on the due date

3. The Seller issues the following PPOP to the buyer for evaluation:

- Statement of Product Availability
- Letter of Guarantee
- DTA dip test authorization (The buyer contacts the seller tank company for DTA endorsement)

Upon receipt of the above PPOP Documents, the buyer provides signed DTA (Dip Test

Authorization) from the Seller Tank Storage Company and all tank information necessary for dip testing in the seller tank.

4. Upon successful Signed DTA from seller Tank Storage, The Seller provides the buyer with an Injection program,

- A. Fresh SGS,
- B. Certificate Of Origin.
- C. ATSC (Authority to Sell and Collect)
- D. Tank Storage Receipt (TSR)
- E. Injection Report
- F. ATV (Physical Verification)
- G. Commitment to supply
- H. GPS Coordinate



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I. Unconditional DTA for Dip Test in the seller tank for product reconfirmation

Upon Confirmation of the POP Document, The Buyer Make Payment

5. Buyer makes 100% payment by MT103 TT wire transfer for the total product and Seller pays

commission to all intermediaries involved in the transaction within 24 hours after confirmation of the buyer's payment.

6. The buyer tank Over the seller tank.

PROCEDURE TANK TO TANK (TTT) DIP AND PAY A

1. The buyer issues an ICPO containing the seller's working procedure with banking details and a scanned copy of the buyer's passport along with TSA for the seller's refinery verification.

2. The seller refinery issues a commercial invoice of the product in tanks at the port and ICC

warning letter for the buyer to signs and returns the commercial invoice & and the ICC Warning letter to the seller.

3. Upon receiving the signed commercial invoice and the ICC warning

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letter from the buyer,

The Seller issues a copy of the SGS Report strictly to buyer Tank Farm Company only after Tank Farm company has signed the Non-disclosure/Confidentiality Agreement Letter to verify the SGS report only in their office.

4. Upon the successful verification of the SGS report & product by the buyer Tank Farm Company, the buyer immediately pay Three (3) days of tank storage to his Tank Farm Company and return to the seller with the three (3) days of Tank Storage Receipt (TSR) from his Tank Farm Company and the three (3) days TSR must be registered to the seller Refinery company name as the buyer supplier and upon receiving the three (3) days TSR, Then seller also pays three (3) days tank storage to buyer Tank Farm Company making it the total number of six (6) required for injection.

Note, registering the TSR to the seller company name as the buyer-supplier is Compulsory to avoid issues at the port.

5. Upon receiving the total six (6) days TSR from the buyer tank farm company the Seller Refinery issues to buyer POP listed below:

- A. GPS Coordinate
- B. Authorization to sell.
- C. Authorization to Verify (ATV). (Physical Verification)
- D. Dip test authorization letter (DTA)
- E. Tank-to-Tank Injection Agreement (TTTIA)
- F. Act of Transfer (To be signed and returned to the seller)
- G. Certificate of Origin
- H. Allocation Certificate



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I. Injection Report.

J. SGS Report

K. Tank Storage Receipt (TSR)

6. Buyer inspected by SGS on buyer's expenses.

7. Seller refinery issues the following document to all intermediaries involved in the Transaction and to the buyer. Endorsed NCNDA/IMFPA.

8. Upon successful Dip Test in tanks, the product will immediately be injected into Buyer's tanks.

The buyer makes the payment for the product via MT103 and the Seller refinery transfers Title

Ownership the Buyer and immediately pays commission to all intermediaries

PROCEDURE TANK TO TANK (TTT) DIP AND PAY B

1. Buyer issues ICPO containing the seller's procedure with banking details and scanned copy of buyer's passport along with (TSA) Tank Storage Agreement (TSA) from buyer's Logistic Company.

2. Seller issues Commercial Invoice (CI) for the available products in Tank at the Port, for Buyer's review and endorsement and return for legalization on seller's expenses

3. The Seller's verify the Tank Storage Agreement (TSA) provided by the buyer.

4. Upon successful verification and approval of the authenticity and availability of the Storage

Space Facility reserve in favor of the buyer. Seller immediately issue to buyer Injection

Programming Agreement (IPA) to be signed with buyer tank storage and return to seller with

Notice of Readiness of buyer Tank.



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5. Upon the receiver of the signed Injection Programming Agreement (IPA) and Notice of Readiness of buyer Tank. Seller released the below POP documents directly to end buyer's secure email.
 - A. Copy of Legalized Commercial Invoice.
 - B. Copy of Commitment to Supply.
 - C. Copy of Injection Report
 - D. Copy of Fresh SGS (Not Older Than 48 hrs.)
 - E. Copy of ATS -Authorization to Sell & Collect
 - F. Copy of Authorization to Verify (ATV)
 - G. Copy of Dip Test Authorization (DTA)
 - H. Copy of Commitment Letter to Supply
 - I. Copy of Export license.
 - J. Copy of Statement of Product Availability.
 - K. Copy of Tank Storage Receipt (TSR) with barcode and GPS Coordinate.
 - L. Copy of NCNDA/IMFPA
5. The Buyer Conducts Dip Test in the product in the seller's reservoir.
6. Buyer provide Authority to Inject (ATI) from it Logistic Company to enable seller commence Injection of Product into the Buyer's Tank.
7. Within Twenty-Four (24) Hours upon completion of the Injection, buyer make payment for the total cost of the product injected into buyer's tank by TT wire transfer to seller's nominated bank account.
9. The Buyer lifts products and all intermediaries are paid, Seller and Buyer consider and signs further contracts after successful Transaction

PROCEDURE TANK TO TANK (TTT) DIP AND PAY C



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1. Buyer accepts seller's working procedure and issues ICPO along with Buyer TSA to the End seller via Seller's representative.

2. Seller issues a commercial invoice and ICC Warning letter and Buyer signs and returns commercial invoice and ICC Warning letter on the due date

3. The Seller issues the following PPOP to the buyer for evaluation:

- Statement of Product Availability
- IPA

- Letter of Guarantee

Upon receipt of the above PPOP Documents, the buyer provides signed IPA (Injection Programming Agreement) with his tank company to engage in injection Programming.

4. Seller provides the buyer with an Injection program, Fresh SGS, Certificate Of Origin.

ATSC (Authority to Sell and Collect) Tank Storage Receipt (TSR) Injection Report, and ATV (Physical Verification) with Unconditional DTA for Dip Test in the seller tank for product reconfirmation before injection into buyer tank.

5. Buyer makes 100% payment by MT103 TT wire transfer for the total product and Seller pays commission to all intermediaries involved in the transaction within 24 hours after confirmation of the buyer's payment.

6. Seller issues draft SPA to the buyer to review for R&E monthly deliveries.



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7. Buyer reviews and approves the SPA and issues SBLC/IRDLIC irrevocable, non-transferable, auto revolving for 12 months shipment value, documentary letter of credit for length of contract and for each lift per schedule. Buyer pays after Dip Test by MT103 Wire Transfer one each monthly quantity.

8. The subsequent delivery shall commence according to the terms and conditions of the contract.

9. Seller pays commissions to all intermediaries as per IMFPA/NCNDA 24 hours after receiving payment from the buyer

TRANSACTION SALES PROCEDURES CIF A:

(1 to 9 for spot deal)

1. Buyer issues ICPO with this procedure incorporated on the ICPO along with Buyer's company registration certificate.

2. Seller Issues Sale & Purchase Agreement (SPA), and ICC warning letter Buyer review, amend (if necessary), signs and

return the SPA in WORD format to Seller within 3 banking days. Seller sends final SPA to Buyer in PDF format; Buyer confirms final SPA and issues letter of acceptance of the final SPA.

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3. Seller issues to Buyer via email the following transaction documents:

- A. Commitment to supply
- B. Statement of product availability
- C. ATSC

Buyer confirms the receipt of the documents by mail and issue confirmation letter within 24hrs.

4. The seller will nominate several reputable and verified shipping companies for the transportation of the product to the buyer's designated discharge port. The buyer will then review the nominated shipping companies and make a selection promptly to obtain a Charter Party Agreement (CPA) for his company and for the seller.

5. The seller issue a Vessel Inspection Letter (VIL) to the buyer. The buyer will then submit this letter to the shipping company to acquire detailed information about the vessel. This information will allow the seller, the buyer, or their representatives to perform a physical inspection of the vessel. Once the VIL is endorsed, the buyer will

forward the endorsed VIL along with the Charter Party Agreement (CPA) to the seller. The endorsed VIL will enable the seller to know the appropriate vessel for product injection.

6. After completion of the above, Seller issues to Buyer product title transfer agreement, Buyer signs and returns the title transfer agreement to Seller. At Seller's expense, Seller legalizes the joint Contract with the authorities in charge and sends to the Buyer the legalized contract, the certificate of product title transfer, and then proceeds with the port and custom clearance of the product and all internal routines operations accordingly.

7. Upon completion of the above and confirmation of this export approval by the Authority. Seller released the below



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Proof of Product Documents: POP

. Legalized Charter Party Agreement (CPA) with the Loading Port Authority.

. Product Allocation Certificate.

. Allocation Title Transfer Certificate.

. Export License

. Export Approval

. SGS report. Ullage Report

. Cargo Manifest

. Tanker Vessel Q88

. Bill of Lading Invoice for payment

8. The product SGS inspection charges will be borne by the Seller at the loading port.

9. Loading and Shipment of the product commences as per schedule.

Upon the Vessel's arrival and finalization of SGS

Inspection at the Discharge Port at Buyer's expense, the Buyer releases payment via MT103 / TT within 5 banking days

to the Seller for the total shipment value after arrival of the product at the Discharge Port and receipt of the entire relevant shipping and export documents.

FOR CONTRACT FOR 12 MONTHS

10. Seller issues draft Sales and Purchase Agreement (SPA) to the Buyer to review for 12 monthly contract delivery with roll and extension.

11. Upon the product's arrival at the Discharge Port the vessel captain will hand over the entire original POP documents to the Buyer or Buyers' representative, the Buyer pays for each shipment after SGS Inspection, the Buyer releases payment within 5 banking days via MT103 / TT on each monthly quantity delivery.



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TRANSACTION SALES PROCEDURES CIF B.

1. Buyer issues ICPO with this procedure incorporated on the ICPO along with Buyer's company registration certificate.

2. Seller Issues Sale & Purchase Agreement (SPA), and ICC warning letter Buyer review, amend (if necessary), signs and return the SPA in WORD format to Seller within 3 banking days. Seller sends final SPA to Buyer in PDF format; Buyer confirms final SPA and issues letter of acceptance of the final SPA.

3. Seller issues to Buyer via email the following transaction documents:

A. Commitment to supply

B. Statement of product availability

C. ATSC

Buyer confirms the receipt of the documents by mail and issue confirmation letter within 24hrs.

4. Seller makes arrangement for the chartered freight with a renowned shipping company for the transportation of the product to buyer designated discharge port, both Seller and Buyer sign the Charter Party Agreement (CPA) together with the shipping company (A three-party CPA) this is applicable only for 1st shipment (Seller & Buyer). Pays CPA cost 50/50 via T/T wire transfer directly to the shipping company.

The fee would later be refund, deducted when the Buyer is paying for the total product cost).

5. After completion of the above, Seller issues to Buyer product title transfer agreement, Buyer signs and returns the title transfer agreement to Seller. At Seller's expense, Seller



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legalizes the joint Contract with the authorities in charge and sends to the Buyer the legalized contract, the certificate of product title transfer, and then proceeds with the port and custom clearance of the product and all internal routines operations accordingly.

6. Upon completion of the above and confirmation of this export approval by the Authority to Seller with the endorsement of the Charter Party Agreement (CPA) and the Shipping Schedule by the Port Authority, to enable Seller to release the below Proof of Product Documents:

A. Legalized Charter Party Agreement (CPA) with the Loading Port Authority.

B. Product Allocation Certificate.

C. Allocation Title Transfer Certificate.

D. Export License

E. Export Approval

F. SGS report. Ullage Report

G. Cargo Manifest

H. Tanker Vessel Q88

I. Bill of Lading Invoice for payment

7. The product SGS inspection charges will be borne by the Seller at the loading port.

8. Loading and Shipment of the product commences as per schedule.

Upon the Vessel's arrival and finalization of SGS Inspection at the Discharge Port at Buyer's expense, the Buyer releases payment via

MT103 / TT within 5 banking days to the Seller for the total shipment value after arrival of the product at

the Discharge Port and receipt of the entire relevant shipping and export documents.

9. Seller issues draft Sales and Purchase Agreement (SPA) to the Buyer to



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review for 12 monthly contract delivery with roll and extension.

10.. Upon the product's arrival at the Discharge Port the vessel captain will hand over the entire original POP documents to the Buyer or Buyers' representative, the Buyer pays for each shipment after

SGS Inspection, the Buyer releases payment within 5 banking days via MT103 / TT on each monthly quantity Delivery.

NO TANK EXTENSION: TRANSACTION SALES PROCEDURES FOB TTV (A)

1. The Buyer accepts seller's working procedure and issues ICPO along with buyer CPA to the End seller via Seller's representative.

2. The Seller issues a commercial invoice and ICC Warning letter and Buyer signs and returns commercial invoice and ICC Warning letter on the due date

3. The Seller issues the following PPOP to the buyer for evaluation:

- Statement of Product Availability
- TTVIPA
- Letter of Guarantee

Upon receipt of the above PPOP Documents, the buyer provides signed TTVIPA (tank to vessels Injection Programming Agreement) with his shipping company to engage in injection



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Programming.

4. The Seller issues the POP documents as below and sends them to the Buyer within 48 hours. (not older than 24 hours)

A. Fresh SGS

B. Unconditional DTA (Dip Test Authorization)

C. Certificate of Origin

D. Tank Storage Receipt (TSR)

E. ATSC – Authorization to Sell & Collect f. Injection Report

F. NCNDA/IMFPA.

G. Commitment to supply

H. Injection Report

I. GPS Coordinate

5. Upon injection into buyer vessels. Buyer makes 100% payment by MT103 TT wire transfer for the total product and Seller pays commission to all intermediaries involved in the transaction

within 24 hours after confirmation of the buyer's payment.

6. The Seller issues draft SPA to the buyer to review for R&E monthly deliveries.

7. The Buyer reviews and approves the SPA and issues LC, auto revolving for 12 months shipment value, documentary letter of credit for length of contract and for each lift per schedule. Buyer pays after Dip Test by MT103 Wire Transfer one each monthly quantity.

8. The subsequent delivery shall commence according to the terms and conditions of the contract.

9. Seller pays commissions to all intermediaries as per IMFPA/NCNDA 24 hours after receiving payment from the buyer.

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SHIP TO SHIP (STS) DELIVERY TRANSACTION PROCEDURES:

1. Buyer issues an official ICPO with full buyer banking details & company registration certificate along with the buyer CPA
2. Seller verify buyer CPA and issues ICC warning letter and commercial invoice for first lift quantities for both party's signatures and endorsement.
3. Buyer sign, endorse and return back to seller on the due date
4. Seller issue 3 percent payment invoice for the total product for security deposit for the ship to reroute to the buyer vessel location
5. Seller issues the below-listed Document:
 - A. Product Certificate Dip Test Report
 - B. Bill of Lading (in the name of the previous buyer as Consignee)
 - C. Authorization to Sell (ATS)
 - D. Freight cargo manifest
 - E. Vessel information
 - F. Commitment to Supply
 - G. Notice of readiness
 - H. Q88
6. Buyer contact seller Vessel Company and obtain access permit (cost born Agency port by) and issues his vessel details where the product will be injected at the Discharge port. Seller verifies the vessel position and issues NOR_ETA ATE_DTA.
- 7 Buyer confirms the product documents and the seller to change every document to buyer's name and instruct the vessel captain to re-route the vessel to the new buyer's



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destination port. The 5%

deposit Payment made shall be deducted from the total payment value of the takeover product.

8. On arrival at the discharge port: the vessels transfer the fuel in to the Buyer's nominated vessel.

9. After fuel injection is completed; Buyer conducts DIP TEST Inspection for Quantity and Quality of

the fuel. And after a successful dip test the buyer make balance 97% payment immediately to seller

nominated account via MT103 Wire Transfer or cryptocurrency (USDT)

10. Seller will release payments to the intermediaries involved within 48 hours of receiving the

payment for the product from the Buyer's bank

11. Contracted delivery schedule for monthly delivery

TRANSACTION SALES PROCEDURES FOB VTT

1. Buyer accepts seller's working procedure and issues ICPO along with buyer TSA to the End seller via Seller's representative.

2. Seller issues a commercial invoice and ICC Warning letter and Buyer signs and returns commercial invoice and ICC Warning letter on the due date

3. The Seller issues the following PPOP to the buyer for evaluation:

- Statement of Product Availability
- VTTIPA (Vessel to Tank Injection Programming Authorization) to be endorsed by buyer tank farm storage
- Letter of Guarantee

Upon successful endorsement of VTTIPA, the buyer provides signed



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VTIPA (Vessel to Tank Injection

Programming Agreement) with his shipping company to engage in injection Programming.

4. The Seller issues the POP documents as below and sends them to the Buyer within 48 hours. (not older than 24 hours)

A. Fresh SGS

B. Unconditional DTA (Dip Test Authorization)

C. Certificate of Origin

D. Cargo Manifest

E. ATSC – Authorization to Sell & Collect f. Injection Report

F. NCNDA/IMFPA.

G. Commitment to supply

H. Vessel Q88

I. Ullage Report

5. Upon injection into buyer vessels. Buyer makes 100% payment by MT103 TT wire transfer for the total product and Seller pays commission to all intermediaries involved in the transaction within 24 hours after confirmation of the buyer's payment.

6. Seller issues draft SPA to the buyer to review for R&E monthly deliveries.

7. Buyer reviews and approves the SPA and issues LC, auto revolving for 12 months shipment value, documentary letter of credit for length of contract and for each lift per schedule. Buyer pays after Dip Test by MT103 Wire Transfer one each monthly quantity.

8. The subsequent delivery shall commence according to the terms and conditions of the contract.

9. Seller pays commissions to all intermediaries as per IMFPA/NCNDA 24 hours after receiving payment from the buyer.

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