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REF: SCO/101847/4028/HUTN/FU/SG/ROT

DATE OF ISSUE: 10th OF JUNE 2026

VALIDITY: 31TH OF DECEMBER 2026

We "**KAZLAIM TOO**" the official mandate. Hereby confirm under Penalty of Perjury, under International Law that we are ready, willing and able to sell the following commodity as per the specification and quantity/ price as specified in the terms and conditions stated below.

We further warrant and attest that this allocation has been fully confirmed as existing, is true and valid and is available for Sale & Purchase transaction. We further warrant and attest under penalty of perjury that we have full and complete legal rights and authority to sell this contract to prospective Buyer.

PRICES ARE NEGOTIABLE DEPENDING ON THE QUANTITY.

We have variation in our price quote and smaller quantities can be arranged based on acceptance of price. We will be glad to be associated with your organization.

TERMS OF NEGOTIATION ORIGIN: KAZAKHSTAN INCOTERMS:
FOB.CIF.TTO.TTT.TTV.STS

PORT: ANY SAFE PORT

INSPECTION: SGS, CIQ OR SIMILAR

ACCEPTABLE PAYMENT TERM: SBLC MT760 MT103 T/T WIRE

PRODUCTS AND PRICE LIST FOB/CIF

AVAIATION FUEL (JETA1)

Quantity: Minimum 1,000,000 BBLS Trial Shipment

Maximum: 5,000,000 BBLS Monthly FOB Price: \$78 Gross / \$74 Net

CIF Price: \$84 Gross / \$82 Net Commission: \$2 / \$2.



DIESEL EN590 GAS OIL 10PPM

Quantity: Minimum 50,000 MT Trial Shipment

Maximum 500,000 MT Monthly Price Per MT: FOB \$450 Gross/\$440 Net.

CIF \$470 Gross / \$460 Net. Commission: \$5/\$5 Per MT.

DIESEL D6 VIRGIN LOW POUR FUEL OIL:

Trial Quantity: 100,000,000 Gallon. Per Week, Monthly Quantity: 800.000.000 Gallon.

FOB Price: \$0.70 Gross/\$0.68 Net Per Gallon,

CIF Price: \$0.80 Gross/\$0.78 Net Commission: 0.1 Seller Side/0.1 Buyer Side.

GASOLINE 95 OCTANES EURO4-5:

Trial Quantity: 50,000 MT Monthly Quantity: 500,000 MT

Price Per MT: FOB \$450 Gross/\$440 Net.

CIF \$470 Gross / \$460 Net. Commission: \$5/\$5 Per MT.

DI-AMMONIUM PHOSPHATE (DAP):

Trial Quantity: 50,000 MT Monthly Quantity: 100,000 MT.

Price Per MT: FOB \$350 Gross / \$340 Net. Price Per MT

CIF \$380 Gross / \$370 Net. Commission: \$5/\$5.

UREA N46 GRANULAR AND PRILLED:

Trial Quantity: 50,000 MT Monthly Quantity: 100,000 MT.

Price Per MT: CIF \$340 Gross /\$330 Net. Commission: \$5/\$5.

D2 GAS OIL

Trial Quantity: 50,000 MT Monthly Quantity: 600,000 MT.

Price Per MT: FOB \$320 Gross/\$310 Net.

CIF \$330 Gross / \$320 Net. Commission: \$5/\$5.



PETROLEUM COKE (PETCOKE)

Minimum Quantity: 50,000 Metric Tons per month
Maximum Quantity: 500,000 Metric Tons per month
CIF Price: \$150.00USD Gross / \$140.00 USD Net
Commission: Seller side \$5.00USD Buyer side \$5.00USD Per MT

FREE ON BOARD (FOB) TANK TO VESSEL: ROTTERDAM/HOUSTON/JURONG

1. Buyer issues official ICPO addressed to the Refinery.
2. Seller's issues Commercial Invoice (CI) Buyer signs and Return the signed CI.
3. Seller Issue to Buyer the Partial Proof of product Documents POP:
 - A. ATSC
 - B. DTA
 - C PRODUCT PASSPORT
 - D. ATV
4. Buyer extend seller's tank (two days) to have authorization pass that will allow Buyer vessel or Team go into terminal and conduct a successful dip test, CIQ Inspection & SGS
5. Buyer Takes over Seller's Tank or Seller's Injects into Buyer's Vessel/Tank and Buyer conducts itsOwn Dip Test inspection for Q&Q of the petroleum product abroad Vessel/tank. NCNDA/IMFPA and
pays all intermediaries involved in the transaction and subsequently monthly contract between Buyer
and Seller.
6. NCNDA /IMFPA is signed with all the Intermediaries.
7. Payment for the full product is made and injection commence.



FREE ON BOARD (FOB) TANK TO VESSEL: ROTTERDAM/HOUSTON/JURONG

1. The buyer sends icpo on receipt and acceptance of the seller's soft offer.
2. Seller issues commercial invoice (ci), buyer's signs and returns to seller.
3. The buyer signs and returns the ci to seller with copy of international passport (data page)
4. The seller issues the readiness to inject and udta, atsc, the buyer extend seller tank for minimum of 3 days to enable the buyer to conduct dip test in the seller tank.
5. Buyer makes 3 days tsr invoice payment to the seller's storage facility via mt103.
6. Upon confirmation of payment via seller's tank administrator, the buyer contacts the seller tank administrator to execute the quality & quantity, and to register in the tank farm terminal prior to the inspection.
7. Upon the successful dip test inspection in the sellers tank, the buyer submits the tsr from his tank farm or nor from his shipping company, and seller injects the product into the buyer tank or vessel or the buyer takes over the sellers tanks.
8. The seller releases the complete pop documents to the buyer, including the following documents: • resource confirmation letter (issued by the end-refinery).
9. The buyer issues 100% payment for the total product by mt103/tt wire transfer to the seller.
10. The seller transfers the product title with the complete pop documents to the buyer and pays the commission to the intermediaries as per master fee agreement.

CIF TRANSACTION PROCEDURE (B)

1. Buyer Issue ICPO.



2. Seller Issue Draft Contract (SPA) Sales and Purchase Agreement for Both Parties Final Endorsement.

3. Seller Issues to Buyer:

(a) CONFIRMATION / COMMITMENT LETTER TO SUPPLY.

(b) TANK RECEIPT.

(c) CERTIFICATE OF ORIGIN OF THE PRODUCT.

(d) STATEMENT OF AVAILABILITY OF THE PRODUCT IN THE RESERVOIR.

(e) PRODUCT PASSPORT.

4. Buyer and seller both together secure the logistics of the petroleum product to the buyer's destination port, and the cost of

logistics will be split (50%/50%). Each party will bear its own cost for the T/T Wire transfer. Note buyer will jointly secure the logistics

of the petroleum Product to his Destination Port/discharge port.

5. Upon finalization of the Logistics for the Delivery of the Petroleum Product to the buyer's port of Destination/Discharge Port,

Seller Commence Loading of the Petroleum Product into the Vessel Tanker (Ship) provided by buyer or Seller and Provide to Buyer

the Following Proof of Product Documents and Shipment Documents; * BILL OF LADING, VESSEL DETAIL'S (Q88). * DIP TEST REPORT

FOR QUALITY AND QUANTITY OF THE PRODUCT BY SGS, SAYBOLT, INTERTEK, OR SIMILAR. * CERTIFICATE OF CONFORMITY OF THE

PRODUCT. * CERTIFICATE OF ORIGIN ISSUED BY THE CHAMBER OF COMMERCE.

6. Upon Buyer Receipt of the Above Proof of Product Document and Shipment Document, Buyer issues DLC MT700 or SBLC MT760 to guarantee payment for the product, and Seller Issue 2%P.B.



7. Shipment Commence, and Buyer Releases Payment via MT103 - T/T for the Total Cost of the Product after CIQ at Buyer Discharge

port, and Seller, through the Ship Captain, hands over all Exportation Documents and Certificate of Ownership to Buyer

DIP AND PAY PROCEDURE [NON-NEGOTIABLE]

1. Buyer sends ICPO in line with seller working procedures alongside his/her tank storage agreement (T.S.A) on receipt and acceptance of seller's soft offer;
2. Seller issues commercial invoice (C.I.), buyer signs within 24hours and returns to seller within its validity;
3. Upon receipt and review of the signed C.I., seller issues dip test authorization (D.T.A) to be completed and signed by buyer and buyer logistics company in order for dip test to be conducted alongside counter signed copies of the Commercial invoice
4. Buyer returns the dip test authorization (DTA) fully completed and signed within its validity and upon successful review of the completed DTA, seller issues the below full pop documents: - fresh SGS report (not older than 72hours);
product reservoir receipt;
Authorization to sell and collect certificate (ATSCC);
Accreditation certificate
Product passport (quantity and quality analysis);
Pre-injection report ;
NCNDA/IMFPA (to be completed by all intermediaries);
Certificate of product origin;
Authority to verify (ATV) either physically or otherwise
5. Upon receipt and confirmation of the above pop documents, buyer provides its testing officials (sgs orintertek) and the needed test are carried out on the product in seller's tanks;



6. Buyer upon successful dip test makes full payment by mt103/tt wire transfer for the total product and seller pays commission to all intermediaries involved in the transaction within 24 hours after confirmation of buyer's payment and injection commences immediately;

7. Seller issues a contract for buyer's desired duration upon successful completion of the trial order.

COST, INSURANCE, FREIGHT PROCEDURE:

1. Buyer issues purchase order upon receipt in acceptance of seller's soft offer with thy buyer's passport copy and certificate of incorporation.
2. Seller issues draft sales and purchase agreement contract/spa for buyer's review and signing.
3. Buyer signs the sales and purchase agreement contract/spa and send back to the seller via seller's email.
4. Seller sends below partial pop documents to buyer as listed below:
 - a Certificate of Origin.
 - b Commitment to Supply.
 - c Product Passport
 - d Statement of Availability of the Product.
5. Buyer issue their financial guarantee (SBLC MT760) to cover the first shipment to seller's bank in 10 working days.

Note: We hereby confirm that any buyer who did not perform or complete the issuing of their financial guarantee (SBLC MT760) within 10 working days, will not be allowed to proceed with the transaction, without fulfilling the step No-6 of this transaction this is for the serious buyers.



6. Upon buyer's failure to issue their financial guarantee (SBLC MT760) within 10 working days, in alternative buyer shall make guarantee deposit of 3% TT wire to seller's fiduciary bank account as performance to secure the allocation which will be deducted from the first shipment.

7. Upon confirmation of buyer's (SBLC MT760) or guarantee deposit of 3% TT wire to seller's fiduciary bank account, seller will issue 2% performance bond, full pop and shipping documents via swift bank to banks shown below.

- a Product Allocation Export Permit.
- b Allocation Title Ownership Certificate
- c Trans net Contract to Transport the Product to the Loading Port
- d Port Storage Agreement
- e charter party agreement to transport the product to discharge port.
- f Tank Storage Receipt.
- g SGS Quality and Quantity Certificate
- h Bill of Landing
- i Vessel Questionnaire 88.

8. Shipment commences and upon arrival of the vessel tanker at the discharge port buyer conducts SGS inspection and makes operative (SBLC MT760 / DLC MT700) or makes payment the shipment via TT wire or mt103

LOADED VESSEL TANKER TAKE OVER (TTO)/SPOT/CIF PROCEDURE

- (1) Buyer issues official ICPO to the exact quantity in the sanitized MOU to the Seller.
- (2) Seller issues original MOU to the Buyer within 24.
- (3) Buyer countersigns the original MOU and forward back to the Seller.



(4) Seller issues below documents to the Buyer:

- A) Certificate of Product Origin
- B) Storage Tank Receipt
- C) Product Passport (Quantity & Quality Dip Test Analysis Report)
- D) Bill of Lading

E) Tanker Vessel Q88 Document

F) Ullage Report

G) Cargo Manifest

H) Invoice for Title Takeover Payment fee of \$650,000 USD

(5) Buyer's shipping agent makes contact with vessel master to verify and confirm above POP documents/vessel position. Buyer's bank transmits US\$650,000 via SWIFT MT103/TT to the Seller's nominated bank as transaction guarantee for the total product value within 48 hours.

(6) Seller's transfers Title ownership to the Buyer after payment receipt confirmation by the Seller's bank. Seller's bank transmits full POP documents to the Buyer's bank.

(7) Buyer's bank transmits payment for the balance cargo value to Seller's bank via SWIFT MT103/TT after successful Quality and Quantity inspection and at sight of complete set of original shipping documents at Buyer's discharge port within 24 hours.

(8) Seller's bank transmits commission payment to all Intermediaries as per IMFPA within 24 hours on confirmation of receipt of payment from Buyer's bank. Look forward to hear from you at your earliest.

SHIP TO SHIP REFINERY SELLING PROCEDURES FOB

1. Buyer issues icpo containing the seller's working procedure with banking details and



Scanned copy of passport.

2. Seller issues commercial invoice of the product at the port; buyer sign and return

Back the commercial invoice to seller.

3. Seller issued the bellow partial pop documents:

A. Copy commitment to supply

B. Copy statement of availability of product

C. Authorization to verify the product in the seller's tank (atv)

D. Copy authority to sell and collect (atsc)

4. Upon received of the above first pop documents buyer proceed to make payment of 120,000 usd to enable seller obtain a fresh SGS report on the buyer name.

5 after payment confirmation of the fresh report seller arrange for buyer visit at

The port for physical verification and to conduct dip in seller tank, seller issue to buyer

Ppop listed below:

A. Gps coordinate-tank storage receipt (tsr) with scanned barcode,

B. Injection report.

C. Dip test authorization letter (dta)

D. Fresh sgs report.

E. Authorization to verify the product in the seller's tank (atv).

6. Buyer inspect by sgs on buyer's expenses and sends tsr.

7. Seller issues the following document to all intermediaries involve in the transaction

And to buyer endorsed ncnda/imfpa.



TOO "КАЗЛАИМ"
LLP "KAZLAIM"

Email: info@kazlaim.com

Address: 50010, Almaty Kalasy, Medeu
Audany, Radlov Koshesi, 65 Y., 14 T.E.B.

8. Upon successful dip test in seller tanks, product will immediately be injected into Buyer's vessel, buyer makes payment for the product via mt103 and seller transfers' title Ownership to buyer. If the above negotiation terms and working procedures are Acceptable by your company kindly issue an icpo inserting the above working procedures In order for an accepted buyer.

REPRESENTATIVE

DIRECTOR :Kopzhasarov askar zaurbekovich

Email: info@kazlaim.com

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