LIMITED LIABILITY COMPANY "INTESMO"

400029 , Volgograd region , Volgograd , st. 40 years of the Komsomol, d.55
OGRN: 1103461000928 INN: 3448049540 OKTMO 18701000001 KPP: 344801001

Email : intesmollc@gmail.com Telephone:+7 7789092870

Date Issued: 1th may 2026
Validity till 2027
To: Capable buyer's/buyer's representatives

SOFT CORPORATE OFFER

OOO "INTESMO" on behalf of our end seller, do hereby confirm with full legal and corporate responsibility and under the penalty of perjury and regulations of the International Chamber of Commerce (ICC) that we are willing and ready to deliver the below listed commodities for immediate Spot and Contract sales.

TERMS OF NEGOTIATION

Origin:
Kazakhstan Origin available / Russian Origin available
Delivering port:
ASWP
Incoterms:
FOB/CIF
Loading Port:
Aktau Port/ Novorossiysk / Vladivostok / Primorsk / Nakhodka / Rotterdam/ Houston or any other safe World Port.
Payment Terms:
MT103 T/T Telegraphic Transfer
Inspection:
SGS or Similar
Commission:
Seller's Mandate on Seller Side 50% & Buyer's Mandate on Buyer Side – 50% Percent accordingly.
Insurance:
Paid by Seller, covering 110% of Shipment Value

AVAILABLE PRODUCTS

LIQUIDIFIED NATURAL GAS (LNG)
Minimum Quantity: 50,000 Metric Tons per Month
Maximum Quantity: 500,000 Metric Tons per Month
CIF Price: $350.00 USD Gross / $ 340.00 USD Net
FOB Price: $340.00 USD Gross/ $330.00 USD NET

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UREA 46% PRILLED & GRANULAR
Minimum Quantity: 50,000 Metric Tons per Month
Maximum Quantity: 500,000 Metric Tons Month
CIF Price: $250.00USD Gross / $240.00USD Net

EASTERN SIBERIA-PACIFIC OCEAN OIL (ESPO)
Minimum Quantity: 1,000,000 per barrel per Month
Maximum Quantity 5,000,000 per barrel per Month
FOB price: $64.00USD Gross / $62.00USD Net

PETROLEUM COKE
Minimum Quantity: 50,000 Metric Tons per month
Maximum Quantity: 500,000 Metric Tons per month
CIF Price: $135.00USD Gross / $125.00 USD Net

ULTRA LOW SULPHUR DIESEL EN590 (10PPM)
CIF Price: $410.00USD Gross / $400.00 USD Net
FOB Price: $400.00USD Gross / $390.00 USD Ne
Minimum Quantity: 100,000 Metric Tons per month
Maximum Quantity: 500,000 Metric Tons per Month

AVIATION FUEL (JET A-1)
Minimum Quantity: 2,000,000 Barrels per month
Maximum Quantity: 5,000,000 Barrels per month
PRICE ON CIF: GROSS USD $70.00/NET USD $68.00
PRICE ON FOB: GROSS USD $66.00/NET USD $64.00

D6 VIRGIN FUEL OIL
Minimum Quantity: 100.000.000 Gallons per Month
Maximum Quantity: 800.000.000 Gallons per Month
PRICE ON CIF: GROSS USD $0.88 /NET USD $0.8
PRICE ON FOB: GROSS USD $0.78 /NET USD $0.73

HHTECMO
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DIESEL-GAS OIL L0.2-62 GOST 305-82 (D2
CIF: USD$350 Gross/USD$340 Net per MT
FOB: USD$340 Gross/USD$320 Net per MT
MIN QTY: 50-100,000.00 MT
MONTHLY QTY: 100-200,000.00 MT

CST-180 FUEL OIL
CIF: USD$320 Gross/ USD$300 Net per MT
FOB: USD$290 Gross/ USD$280 Net per MT
MIN QTY: 50,000.00 MT
MONTHLY QTY: 200,000.00 MT

EASTERN SIBERIAN PACIFIC OCEAN CRUDE OIL (ESPO)
CIF: USD$82 Gross/ USD$78 Net per BBL
FOB: USD$78 Gross/ USD$74 Net per BBL
MIN QTY: 1,000,000 BBLS
MAX QTY: 2,000,000 BBLS

LIGHT CYCLE OIL (LCO)
Minimum Quantity: 50,000 MT per Month
Maximum Quantity: 400,000 MT per Month
CIF Price: USD $ 400.00MT/USD $ 390.00 NET on CIF
Commission: $10 Per MT

BITUMEN GRADE 40/50, 60/70, 80/100
Minimum Quantity: 50,000 Metric Tons per month
Maximum Quantity: 500,000 Metric Tons per month
Price on CIF: $350 USD GROSS /$340 USD NET
Commission: $5Buy side. Seller side$5 USD Per MT

HEAVY FUEL OIL (HFO)
Available Quantity: 500,000MT
CIF Price: Gross USD $360 / Net USD $350
Loading Port: Vladivostok / Novorossiysk / Vyborg / Vanino/Kozmino /Atyrau
Commission: $5Buy side. Seller side$5 Per MT

BASE OIL SN 150
Available Quantity: 500,000MT
CIF Price: Gross USD $360 / Net USD $350
Loading Port: Vladivostok / Novorossiysk / Vyborg / Vanino/Kozmino / Atyrau
Commission: $5Buy side. Seller side$5 Per MT

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TERMS OF TRANSACTION:

LOADING PORTS	ROTTERDAM, NETHERLANDS HOUSTON TX, UNITED STATES OF AMERICA. AKTAU, KAZAKHSTAN, FUJAIRAH, UAE, JURONG, SINGAPORE. VLADIVOSTOK, PRIMORSK, RUSSIA.
DELIVERY TERM	CIF AND FOB

PAYMENT TERMS	SBLC, IRDLC, T/T
DESTINATION PORTS	ANY WORLD SAFE PORT (AWSP)
CONTRACTUAL PERIOD	SPOT / 12 MONTHS CONTRACT+ ROLLS/EXTENTION

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CIF TRANSACTION PROCEDURE: ASWP

1. Buyer issues Purchase Order upon receipt in acceptance of seller's Soft Offer.

2. Seller issues Sales Purchase Agreement, (SPA) and open for amendment, Buyer reviews draft agreement and then returns to seller sign in word format and PDF format, Seller acknowledged and submit the contract to the Ministry of Energy for legalization on seller expense.

3. Seller sends partial POP to Buyer via email:
(a) Statement of Availability of Product
(b) Commitment to Supply
(c) Product Passport
(d) Product Allocation Export License
(e) Company Registration Certificate

4. Seller appoints and signs charter Party Agreement with the buyer and the Shipping Company. Buyer and Seller pay to the shipping company for transporting of the product to buyer's final discharge port. Which will be deducted from the total cost of product.

5. Seller swift the full POP and 2% Performance Bond to buyer's bank. Buyer's Bank swift in return, the Irrevocable Non Transferable Documentary Letter of Credit to the Seller's Bank .

6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/Q&Q or Equivalent inspection immediately Buyer's Bank releases the Total value of the shipping to Seller's Bank within 48hours (two banking days) By MT103.

7. Buyer / Seller pays all intermediaries involved in transaction as per IMFPA within 48 hours.

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FOB TRANSACTION PROCEDURES TANK TO VESSEL(DIP AND PAY)

1. The Buyer sends ICPO

2. The Seller Issues Commercial invoice (CI) for the Buyer's endorsement.

3. The Buyer signs and returns the CI to the Seller

4. The Seller issues the product ATV, to Buyer

5. The Buyer contacts the Seller Tank Administrator to execute the Quality & Quantity, and to register at the Tank Farm Terminal prior to the inspection (This process involves the acquisition of the Access Code Certificate)

6.seller issue UDTA, PRODUCT PASSPORT, ATSC, INJECTION REPORT, SGS Report (not less than 48 hours)

7. Upon the Successful Dip Test Inspection in the Seller's Tank, the Buyer Submits NOR from his Shipping Company and Seller Injects the product into the Buyer Vessel or Tanks.

8. The Buyer issues 100% payment for the total product by MT103/TT Wire Transfer to the Seller

9. The Seller transfers the product title with the complete POP Documents to the Buyer and pays the commission to Seller and Buyer Sides Intermediaries as per Master Fee Agreement

10. The Seller issues an annual (12 months) delivery contract for review.

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FOB TRANSACTING PROCEDURE TANK TO TANK (DIP AND PAY)

1. Buyer issues ICPO, and company registration certificate and data page of buyer's Passport or any I.D.

2.Seller issue Commercial Invoice (CI) &Warning Letter, buyer's signs and returns to seller with his TSA. Seller will complete verification on the TANK FARM of the buyer before making their three (3) days tank lease payment.

3.Buyer leases and pays his tank for 2 days for the Injection Process. Seller pays to Buyers Tank Farm Company for his two (3) days' tank storage costs, (totaling a five (5) day TSR) After Buyer Company has received the payment from Seller Company three (3) days cost.

4.Seller issues Unconditional DTA and SGS report.

5.Buyer conducts Dip test on the product and makes the payment for the total value of product injected into the tanks through the means of MT103- TT.

6. Seller pays all intermediaries involved in the transaction and subsequently monthly shipment continues as per terms and purchase agreement contract between buyer and seller.

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TRANSACTION PROCEDURES FOR CIF DELIVERY (Allocation Procurement)

1. Buyer issues ICPO alongside with letter of acceptance of seller's terms to seller upon receipt and signatory of full corporate offer.
2. Seller issues Sales Purchase Agreement, (SPA) and open for amendment, Buyer reviews draft agreement and then returns to seller sign in word format and PDF format, Seller acknowledged and submit the contract to the Ministry of Energy for legalization on seller expense

3. seller issues payment invoice for the first delivery on product allocation procurement certificate that approves the buyer as a standing owner of the commodity. Upon executed by the buyer via TT and confirmation of the payment, the seller Issue the following PPOP documents. (A) Seller Irrevocable Commitment to Supply
(B) Product Passport
(C) Certificate of origin
(D) Commercial invoice for the first value shipment
4. Upon the confirmation of the listed partial PPOP, Buyer bank issues irrevocable (DLC/MT700) according to seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment, the buyer must not fail.
5. Seller's bank replied with 2% PB to activate the letter of credit issued by the buyer bank. Seller's Bank issues Full POP Documents to the Buyer's Bank alongside with 2% Performance Bond (PB2%).
a) Copy of license to export, issued by the department of the Ministry of Energy.
b) Copy of Approval to Export, issued by the Ministry of Justice.
c) Copy of statement of availability of the product.
d) Copy of the refinery commitment to produce the product.
e) Copy of Transnet contract to transport the product to the loading port.
f) Copy of the port storage agreement.
g) Copy of the charter party agreement to transport the product to discharge port.
h) Copy of Vessel Questionnaire 88.
i) Copy of Bill of Lading.
j) SGS Report at loading port.
k) Dip test Authorization (DTA) & ATB
l) NOR /ETA
m) Certificate of Ownership Transfer
n) Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy
6. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer' discharge port within 5-24 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.
7. Buyer's bank upon arrival of the cargo at the discharge port, payment will be made for the total cost of Product within 24hours after in inspection.

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CIF PROCEDURE TITLE TAKE OVER (TTO)

1. Buyer issue official ICPO to the exact quantity in the sanitized MOU and CI;

2 Seller issues original MOU and CI;

3 Buyer counter sign the MOU and CI and forward back;

4 Buyer pay for the allocation procurement of the first delivery that enable buyer obtain certificate of ownership

5 Upon receipt of the countersigned original MOU and CI from the Buyer, Seller emails to the Buyer the listed
documents issued in the name of the initial Buyer as stated in the MOU;
a) Certificate of Product Origin;
b) Product Passport (Quality and Quantity Dip Test Analysis Report;
c) Bill of Lading;
d) Cargo Manifest
e) Tanker Vessel Q88
f) Vessel Details
g) Ullage Report;
h) Invoice for Title Take Over

6 Upon Buyer receipts of the documents, Buyer verifies the availability of the Product on high sea and makes payment within 72 hours for the Title Take Over;

7 Upon Seller receipt of the Title Take over payment, Seller transfers the title to the Potential Buyer's company name and also re-issues all outstanding documents to the potential Buyer's company name and sends via swift from Seller's bank to Buyer's bank the Full Proof of Product.

8 Vessel arrives Buyer's Discharge Port and Buyer carries out the CIQ/SGS inspection and upon successful inspection Buyer pays by MT103 TT Wire Transfer for the full Product to the Seller. The title take over payment will be deducted when Buyer is paying for the full product.

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ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ
ИННОВАЦИОННЫЕ ТЕХНОЛОГИИ СМАЗОК

ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "ИННОВАЦИОННЫЕ ТЕХНОЛОГИИ СМАЗОК"
400029, Волгоградская область, г. Волгоград, ул. 40 лет ВЛКСМ, д.55

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SPECIAL CLAUSE:

Working days	We work Monday to Saturday
Working hours	9:00 – 20:00
Product prices	Our product prices are negotiable
Products availability	All listed products are available, stored in our storage reservoir and storage tanks at the respective loading ports.
Communication links	All communication links are through our official emails and telephone lines.

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NOTE: Based on the unstable prices of petroleum products in the market right now all our prices are eligible to be changed anytime in the process but also still negotiable at the same time.

Anokhin D.Victorovich
Director