

## LIMITED LIABILITY COMPANY "YUGRA-SP"

410015, Saratov region, city of Saratov, st. Im Ordzhonikidze G.K., 11a, office 1  
Email: llc-yugra@mail.ru Telephone: +79636782506 OGRN: 1086451003000  
INN: 6451422817 KPP: 645101001 OKATO: 63401368000 OKPO: 89323150



**Issue Date:** 3RD JULY 2023

**Valid for** 3 months

**REF NO:** LLC/SP-28910/2023

### SOFT COOPERATE OFFER

WE ARE REGISTERED MANDATE COMPANY WORKING DIRECTLY WITH MAJOR REFINERIES/SELLERS OF PETROLEUM PRODUCTS IN KAZAKHSTAN. WE ALWAYS EMPHASIZE ON PROVIDING QUALITY SERVICES TO OUR VALUED PARTNERS/CUSTOMERS, THIS IS THE CORE REASON FOR OUR RAPID GROWTH AND SUCCESS.

### PRODUCTS

#### VIRGIN D6 FUEL OIL

Quantity: Minimum: 10,000,000 Gallon Trial Shipment /Maximum: 30,000,000Gallon Monthly.  
CIF Price: \$0.90 / \$0.88  
Commission: \$0.2

#### LIQUEFIED NATURAL GAS (LNG)

Quantity: Minimum 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly  
CIF Price: \$250 Gross / \$240 Net  
Commission: \$5 / \$5

#### LIGHT CYCLE OIL (LCO)

Quantity: Minimum 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly  
CIF Price: \$220 Gross / \$210 Net  
Commission: \$5 / \$5

#### VIRGIN D2 FUEL OIL

Quantity: Minimum: 100,000 MT Trial Shipment / Maximum: 3,000,000 MT Monthly.  
CIF Price: \$USD 220/ \$210 PER MT  
Commission: \$5/\$5

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### ESPO GRADE RUSSIAN CRUDEOIL

Quantity: Minimum 50,000 BBLs Trial Shipment / Maximum: 500,000 BBLs Monthly  
CIF Price: \$280 Gross / \$270 Net  
Commission: \$5 / \$5

### LIQUEFIED PETROLEUM GAS (LPG)

Quantity: Minimum 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly  
CIF Price: \$270 Gross / \$260 Net  
Commission: \$5 / \$5

### KAZAKHSTAN DIESEL EN590

Quantity: Minimum 100,000 MT Trial Shipment / Maximum: 3,000,000 MT Monthly  
CIF Price: \$300 / \$290 PER MT  
Commission: \$5 / \$5



# ЮГРА-СП

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### STANDARD WORKING PROCEDURES TTO

1. Buyer issues official ICPO with banking details and company registration certificate and passport.
2. Seller issues MOU contract for both parties to sign within 24 hours, buyer signs and send back with guarantee letter to fulfill the contractual agreement.
3. Seller issue POP documents which were issued in the initial buyer company's name as listed below.
  - a. Sanitized Certificate of Origin in the name of previous buyer
  - b. Product quality passport (Analysis test Report) By Russian standard gost R
  - c. Sanitized Bill of Lading in the name of previous buyer name
  - d. Freight cargo Manifest
  - e. NOR
  - f. Vessel Q88
  - g. Vessel ETA
  - h. Commitment to Supply
  - i. Sanitized SGS onboard vessel Quality and Quantity Report
4. 48 hours upon receipt of sanitized POP documents, buyer or his shipping agent contact the captain to verify the availability of the product, after Buyer makes remittance of 3% of total product value as performance guarantee fee to seller fiduciary bank account by MT 103 /TT Wire Transfer.
5. Upon receipt confirmation above payment, the captain entrusts buyer port authority to apply for customs (Customs registration arranged by the buyer), vessel will be sent to the buyers discharge port (storage of buyer), seller issues Authorization to board vessel (ATB) and Dip Test Authorization (DTA) to the buyers nominated inspection team to commence on the product test for quality & quantity analysis (Q&Q).
6. Upon arrival of the vessel at buyers discharge port, buyer pays balance payment after successful CIQ/SGS or equivalent inspection via TT/MT103 and pumping and title of product ownership transferred to buyer.

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THANKS.



Pletnev Semyon Olegovich  
Director



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