

LIMITED LIABILITY COMPANY "YUGRA-SP"

410015, Saratov region, city of Saratov, St. Im Ordzhonikidze G.K., 11a, office 1
Email: llc-yugra@mail.ru Telephone: +79636782506 OGRN: 1086451003000
INN: 6451422817 KPP: 645101001 OKATO: 63401368000 OKPO: 89323150



Issue Date: 3RD JULY 2023

Valid for 3 months

REF NO: LLC/SP-25510/2023

SOFT COOPERATE OFFER

WE ARE REGISTERED MANDATE COMPANY WORKING DIRECTLY WITH MAJOR REFINERIES/SELLERS OF PETROLEUM PRODUCTS IN KAZAKHSTAN. WE ALWAYS EMPHASIZE ON PROVIDING QUALITY SERVICES TO OUR VALUED PARTNERS/CUSTOMERS, THIS IS THE CORE REASON FOR OUR RAPID GROWTH AND SUCCESS.

PRODUCTS

KAZAKHSTAN MAZUT M100 10585/75

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly.
FOB Price: \$240 Gross / \$230 Net
Commission: \$5 / \$5

AVAIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Quantity: Minimum: 1,000,000 BBLs Trial Shipment / Maximum: 5,000,000 BBLs Monthly
FOB Price: \$44 GROSS / \$40 NET
Commission: \$2 / \$2

AVAIATION FUEL FOR GAS TURBINE ENGINES (JETA1)

Quantity: Minimum 1,000,000 BBLs Trial Shipment / Maximum: 5,000,000 BBLs Monthly
FOB Price: \$42 Gross / \$40 Net
Commission: \$1 / \$1

VIRGIN D6 FUEL OIL

Quantity: Minimum: 10,000,000 Gallon Trial Shipment / Maximum: 30,000,000 Gallon Monthly.
FOB Price: \$0.90 / \$0.88
Commission: \$0.2

LIQUEFIED NATURAL GAS (LNG)

Quantity: Minimum 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly
FOB Price: \$250 Gross / \$240 Net
Commission: \$5 / \$5

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LIGHT CYCLE OIL (LCO)

Quantity: Minimum 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly
FOB Price: \$220 Gross / \$210 Net
Commission: \$5 / \$5

VIRGIN D2 FUEL OIL

Quantity: Minimum: 10,000,000 MT Trial Shipment / Maximum: 30,000,000 MT Monthly.
FOB Price: \$USD 220/ \$210 PER MT
Commission: \$5/\$5

KAZAKHSTAN BITUMEN PG-76

Quantity: Minimum 50,000 MT Trial Shipment / Maximum 400,000 MT Monthly
FOB Price: \$230 Gross / \$220 Net
Commission: \$5 / \$5

ESPO GRADE RUSSIAN CRUDEOIL

Quantity: Minimum 1,000,000 BBLs Trial Shipment / Maximum: 5,000,000 BBLs Monthly
FOB Price: \$42 Gross / \$40 Net
Commission: \$1 / \$1

PETROLUEM COKE (PETCOKE)

Quantity: Minimum 50,000 MT Trial Shipment / Maximum 400,000 MT Monthly
FOB Price: \$60 Gross / \$55 Net
Commission: \$2.5 / \$2.5

LIQUEFIED PETROLEUM GAS (LPG)

Quantity: Minimum 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly
FOB Price: \$260 Gross / \$250 Net
Commission: \$5 / \$5

EN590 GOST 52368-2005

Quantity: Minimum 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly
FOB Price: \$245 Gross / \$235 Net
Commission: \$5 / \$5

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STANDARD PROCEDURES FOB ROTTERDAM/HOUSTON

1. Buyer issues official ICPO, CPA, addressed to the refinery or representative.
2. Seller issues Commercial Invoice (CI), buyer signs and returns the signed invoice to seller
3. issues to buyer the partial proof of product documents:
 - ATSC - Authority to sell and collect
 - DTA - Dip Test Authorization
 - PRODUCT PASSPORT - Product analysis report from a renowned inspection company.
 - STATEMENT OF PRODUCT AVAILABILITY DULY SIGNED AND NOTARISED BY THE APPROPRIATE AUTHORITIES.
 - COMMITMENT LETTER TO SUPPLY
 - ATV – Authority to verify the existence of product from the storage company.
4. Buyer contact Refinery to request for DIP TEST AUTHORIZATION PASS to allow buyer vessel to go into terminal and conduct Dip Test, CIQ Inspection & SGS After you have conducted DIP test in seller tank Before issuing Q88
5. Upon receiving the Clearance certificate issued by Tank farm agent to buyer, buyer sends a copy to Seller to effect the transfer of Allocation Title Ownership to Buyer's name.
6. Buyer after successful Q & Q Dip test on the product, buyer makes the payment for the total value of product injected into the tanks through the means of MT103 -TT.
7. Upon seller receives the payment for the product from the buyer, seller issues to buyer the Title ownership of the product and all exporting document of the Product

THANKS.



ЮГРА-СП

Pletnev Semyon Olegovich
Director