



LIMITED LIABILITY COMPANY "DADDIS OIL"

Zhivopisnaya Ulitsa, 52, Moskva, 123098

INN 7734420795 | OGRN 1197746107976

Email: info@daddis-oil.ru

Tel: +79261819240

REF:DOI/PG/47605/SCO4125/DO

To: Whom It May Concern

Attn: PrincipalBuyer/Mandate

The buyer's official ICPO should be issued & address as follows; To: Supplier /Refinery,

Attn: SalesDirector Via: LLC "Daddis Oil" (Sales Representative)

OFFICIAL SOFT CORPORATE OFFER(SCO)

We the undersigned LLC "Daddis Oil" , are a direct mandate to reliable refineries in the Russian Federation.

We hereby issue this Soft Corporate Offer to (PRINCIPAL END BUYER) of petroleum Products with the presented terms and conditions of our end seller Refinery Company for immediate supply of petroleum products on both SPOT, CIF, and contract FOB terms of Delivery

COMMODITY LIST AND PRICES

EASTERN SIBERIAN PIPELINE OCEAN OIL(ESPO)

Minimum Quantity: Buyer requests not less than 10,000PerMT

Maximum Quantity: 100,000 per MT Monthly

Price CIF ASWP: Gross USD 350/NET USD 325 per MT

Price FOB: Gross USD 315/NET USD 314 per MT

COMMISSION:\$2.00SellerSide/\$2.00Buyer Side per MT

AUTOMOTIVE DIESEL FUEL(EN590)

Minimum Quantity: Buyer requests not less than 10,000 per MT

Maximum Quantity: 100,000 per MT Monthly

Price CIF ASWP: Gross \$425 USD/NET USD \$400 per MT Price

FOB: Gross \$355 USD/NET USD \$400per MT

COMMISSION: \$5.00 Seller Side/ \$5.00 Buyer Side per MT

JET FUEL(AVIATIONKEROSENECOLONIALGRADE54)

minimum quantity: Buyer request not less than 100,000perBBL

Maximum Quantity: 4,000,000 per BBL Monthly

Price CIF ASWP: Gross \$80 USD/NET USD 85 per BBL

Price FOB: Gross \$75 USD/NET \$78USD per BBL

COMMISSION:\$2.00SellerSide/\$2.00 Buyer Side per BBL

JET FUEL(AVIATIONKEROSENECOLONIALGRADEA1)

Minimum Quantity: Buyer request not less than100,000PerBBL

Maximum Quantity: 4,000,000 per BBL Monthly Price

CIF ASWP: Gross\$98USD/NET \$96USD perBBL

Price FOB: Gross \$98 USD / NET \$96 USD per BBL

COMMISSION:\$2.00SellerSide/\$2.00BuyerSideperBBL



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VIRGIN FUEL OIL(D6)

minimum quantity: Buyer requests not less than 20,000,000 PerGallon

Maximum Quantity: 200,000,000 per Gallon Monthly

CIF ASWP:Gross\$1.00USD/NET\$0.92USDperGallon Price

FOB: Gross USD 0.92 / NET USD 0.90 per Gallon

COMMISSION: \$0.5 Seller Side / \$ 0.5 Buyer Side per Gallon

DIESEL GAS OIL(D2)

Minimum Quantity: Buyer requests not less than 10,000PerMT

Maximum Quantity: 100,000 per MT Monthly

CIF ASWP:Gross\$390USD/NET\$385USDperMT

FOB: Gross \$ 375 USD / NET \$ 370 USD per MT

COMMISSION:\$5.00SellerSide/\$5.00BuyerSideperMT

LIGHT CYCLE OIL(LCO)

Minimum Quantity: Buyer requests not less than 10,000PerMT

Maximum Quantity: 100,000 per MT Monthly

CIF ASWP:Gross\$370USD/NET\$365USDperMT

FOB: Gross USD 365/NET USD 360 per MT

COMMISSION:\$5.00SellerSide/\$5.00BuyerSideperMT

LIQUEFIED PETROLEUM GAS(LPG)

Minimum Quantity:Buyerrequestsnotlessthan10,000PerMT

Maximum Quantity: 100,000 per MT Monthly

CIFASWP:Gross\$400USD/NET\$395USDperMT

COMMISSION:\$5.00SellerSide/\$5.00BuyerSideper MT

LIQUEFIED NATURAL GAS(LNG)

Minimum Quantity:Buyer requests not less than10,000PerMT

Maximum Quantity: 100,000 per MT Monthly

CIFASWP:Gross\$400 USD/NET\$395USDperMT

COMMISSION:\$5.00SellerSide/\$5.00BuyerSidePer MT

EXPORT BLEND CRUDE(REBCO)

Minimum Quantity:Buyer request not less than 100,000PerBBL

Maximum Quantity: 4,000,000 per BBL Monthly

CIFASWP:Gross\$80USD/NET\$74USDperBBL



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FOB: Gross \$ 74 USD / NET \$ 72 USD

COMMISSION:\$3.00SellerSide/\$3.00BuyerSideper BBL

PETROLEUM COKE

Minimum Quantity:Buyer requests not less than 10,000 Metric Ton

Maximum Quantity: 100,000 Metric Ton per Monthly

CIFASWP:Gross\$200/NET\$190USDperMT

COMMISSION:\$5 Seller Side/\$5BuyerSide per MT

UREA-46%

minimum quantity:Buyer requests not less than 10,000PerMT

Maximum Quantity: 100,000 per MT Monthly

CIFASWP:Gross\$500USD/NET\$480USDperMT

COMMISSION:\$5.00SellerSide/\$5.00BuyerSideper MT

BITUMEN

Quantity:10000MT/per month/Maximumof100,000MTpermonth Delivery: CIF ASWP

30/40 \$350Gross/\$340NetperMT

40/50 \$370 Gross/ \$360 Net per MT

50/70 \$360 Gross/ \$355 Net per MT

60/70 \$385 Gross/ \$380 Net per MT

80/100 \$350 Gross/ \$340 Net per MT

85/100\$340Gross/\$330 Net perMT 100/120\$350Gross/\$340NetperMT

Commission:USD5.00sellerside/USD5.00Buyer side Per Metric Ton

BITUMEN

Quantity:10000MT/per month/Maximum of 100,000MT per month FOB ROTTERDAM VLADIVOSTOK/
HOUSTON

30/40 \$340 Gross/ \$330 Net per MT

40/50 \$340 Gross/ \$330 Net per MT

50/70 \$370 Gross/ \$360 Net per MT

60/70 \$390 Gross/ \$380 Net per MT

80/100 \$330 Gross/ \$320 Net per MT

85/100 \$350 Gross/ \$340 Net per MT 100/120\$330Gross/\$320NetperMT

Commission:USD5.00 seller side/USD5.00 Buyer side Per Metric Ton

CIF AWSP APPROVED STANDARD BANKING WORKING PROCEDURE

1. Buyer accepts Seller's procedure and issues ICPO with banking details, company profile, passport copy, and a letter stating to adhere to Seller's procedure.



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2. Seller acknowledges Buyer's ICPO and issues contract to Buyer open for amendment, Buyer signs and returns the contract to the Seller in word format within 4 working days.
 3. Seller makes the final signature and converts the contract to PDF and sends to Buyer as final approved contract along with below soft performance guarantee PPOP DOCUMENTS:
 - a. Commitment Letter to Supply Product;
 - b. Product Allocation Certificate issued by Ministry of Energy;
 - c. Export License issued by Russian Ministry;
 - d. Seller Certificate of Incorporation/Registration.
 4. Buyer pays via TT \$1,000,000 USD as guarantee performance within 72 hours which will be deducted from the product face value when the final payment is made. Seller commences loading of product with the shipping company and releases a full set of PPOP DOCUMENTS after loading a bank to bank swift within 7 working days.
 5. Upon TT payment of \$1,000,000 USD paid, Seller loads the product within 7 working days and sends FULL POP DOCUMENTS in Buyer's company name to the buyer via bank to bank and a copy via email to buyer and representative:
 - a. Certificate of Origin
 - b. Product Passport
 - c. Commercial Invoice
 - d. Company Taxpayer Certificate
 - e. Fresh Q&Q Report
 - f. Tank Receipt
 - g. Q88 and Quality Specification
 - h. Bill of Lading
 6. Buyer notifies Seller by official written notice of his bank receiving Seller's POP DOCUMENTS whilst Seller sends to Buyer the registered hard copy of the contract through courier service within 3 working days.
 7. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port, the Buyer has SGS do the tests to confirm Quality and Quality.
 8. Product is discharged after successful releases of all parties involved in their successful inspection into the Buyer facility, Buyer's bank commission by TT in USD within 3 days.
 9. Second and succeeding shipments continue.

FOB PROCEDURE

1. Buyer issues ICPO with Tank Storage Agreement (TSA)
2. Seller issues Commercial Invoice (CI) for the available quantity in the storage tank.
3. Buyer signs and returns the Commercial Invoice with NCNDA/IMFPA signed by all buyer groups with commission structures.



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4. Buyer provides Authorization to Verify (ATV) from their Storage Tank Farm to enable seller Logistic Teams verify buyer tank farm, after the verification is completed, seller proceed to issuing the following documents:-

- A) Unconditional Dip Test Authorization (DTA).
- B) Fresh SGS Report.
- C) Injection Report Shore Tank
- D) Authorization to Sell and Collect (ATSC)
- E) (ATV) Authorization to Verify.
- F) Certificate of Incorporation
- G) Product Quality Passport
- H) Statement of Product Availability
- I) Certificate of Origin of the Product
- J) Commitment and Assurance Letter to Supply
- K) NOR (Notification of Readiness)
- L) Tank Storage Receipt (TSR)

5. Buyer upon verification of the product and PPOP confirmation, order SGS to conduct the Dip Test on buyer expense.

6. Seller commences Injection immediately into buyer tank and "issues buyer title of ownership certificate to be followed by all export documentations.

7. Buyer makes payment by MT103 or TT Wire transfer for the total product and lifts the product and seller pays all intermediary involve in the transaction

TTO STANDARD BANKING PROCEDURE

1. Buyer issue ICPO with banking details
2. Seller and buyer sign Memorandum of Understanding for Title Take Over of the loaded cargo.
3. upon signing of the M.O.U. seller issues to the following documents;
 - Certificate of origin of Product.
 - Bill of Lading (All POP in this buyer's name)
 - Vessel Q88 Document.
 - E.T.A (Estimated time of arrival) of Vessel.
 - Invoice of Title Take Over of 3-5% of the TOTAL First trail shipments to the Seller
4. Upon the seller's receipt of payment from the buyer, the seller will issue a Title transfer in the name of the buyer. Buyer will TT/M103 the TTO fees upon confirmation of payment seller instructs the vessel Captain to make the Maritime Declaration Report via his shipping agent at the arrival port and released the Declaration Report to the buyer in order for the buyer to proceed forward with the registration of vessel with the port Authority and others
5. The seller party directs the ship to the POD port and releases the DTA; Party Buyer conducts a C IQ Inspection on the product and unloads the product into the storage tank of the Party Buyer.



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6. After the Buyer party confirms the CIQ inspection, the Buyer will make payment to the Seller account via MT103 / TT within 72 hours (Solution subject to actual CIQ quantity). (The TTO fee is deducted from the final payment.)
 7. The seller party will transfer the Shipping rights to the Buyer, and both the party must sign the exact Delivery Receipt. Buyer must clean customs and pay taxes, and transactions with be completed.
 8. The seller and buyer parties help each other in the process to provide each other with the necessary documents/procedures. If the ship is unable to unload the cargo at the port due to Party Buyer reasons, the demurrage will be borne by Party Buyer.
 9. Seller pays commission to all intermediaries, Both Parties precede payment within 72 hours as required



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