



LIMITED LIABILITY COMPANY

NOBLE OIL

Адрес: 115054, Г МОСКВА, МУНИЦИПАЛЬНЫЙ РАЙОН ЗАМОСКВОРЕЧЬЕ, УЛИЦА

БАХРУШИНА, 32, КОРП. 1, КОМНАТА 14

Адрес: oil.nobel@mail.ru

Телефон:+7 915 445 1981

REF: LLC-GP16/NOBEL-OIL-12300-16

Issued Date: 27th August, 2023

Valid till: 30th December, 2023

SOFT COPORATE OFFER (SCO)

We LLC "NOBEL OIL" as authorized collaborative of our seller and representative of a Russian Petroleum Company, whose in legal representation of Kazakhstan/ Russian Oil Refinery as authority in all Negotiation of Sales and Marketing of your products globally In accordance, present before all mandates, intermediaries, brokers, and end buyers, with our available products for sales, exportation to any safe world port of buyers / end buyer's choices, and due to the regulations of the instable prices for commodities purchase in the crude oil GLOBAL marketers today LLC "NOBEL OIL" would like to bring the following prices and quantities quotations of products commodities allocations available for export to your attention as stated below, as prices changes we keep our purchasers updated regularly as to keep all our numerous clients up to date with market prices: We hereby issue this Soft Corporate Offer with given terms and conditions and confirm our readiness and willingness to proceed straight to Sales Purchase Agreement upon acceptance of our term and conditions stipulated herein for the below products:

COMMISSIONS STRUCTURE & TRANSACTION TERMS:

Commission per Bbl: Seller Side & Buyer Side - \$ 4.00 Usd per Barrel

Commission Per Mt: Seller's Side & Buyer Side \$10.00 Usd per Metric Ton.

Commission per Gal: Seller Side & Buyer Side - \$ 0.2 Usd per Gallon Country of Origin: Russian and Non-Russian Origin.

Incoterms: - FOB (Free On Board), CIF (Cost Of Insurance and Freight) & TTO (Tanker Take-Over) Inspection: SGS,

CIQ, Quality & Quantity Test Report and Similar

Commission: Seller Side 50% / Buyer Side 50%

Payment: Mt103/23 and TT-Wire, SBLC, DLC.

Loading Port: Rotterdam, Houston, Fujairah & Singapore. Delivery

Terms: Any Safe World Port (ASWP).

Specification: Annexed Within Contract.

AVAILABLE PRODUCTS

AVIATION KEROSENE COLONIAL GRADE 54 (JP54) CIF: USD\$80 Gross/ USD\$76 Net per BBL FOB: USD\$76 Gross/ USD\$72 Net per BBL QTY: 1-2,000,000.00 BBLs MONTHLY QTY: 5,000,000.00 BBLs	AVIATION FUEL FOR GAS TURBINE ENGINES (JET-A1) CIF: USD\$90 Gross/ USD\$86 Net per BBL FOB: USD\$86 Gross/ USD\$82 Net per BBL QTY: 1-2,000,000.00 BBLs MONTHLY QTY: 5,000,000.00 BBLs
DIESEL OIL EN590 (ULSD) 10PPM CIF: USD\$470 Gross/ USD\$460 Net per MT FOB: USD\$450 Gross/ USD\$440 Net per MT MIN QTY: 50-100,000.00 MT MONTHLY QTY: 100-200,000.00 MT	VIRGIN D6 FUEL OIL (D6) CIF: USD \$0.95 Gross/ USD \$0.93 Net per GAL FOB: USD \$0.92 Gross/ USD \$0.90 Net per GAL MIN QTY: 50-100,000,000.00 GALS MONTHLY QTY: 200-800,000,000.00 GALS
DIESEL OIL EN590 (ULSD) 50PPM CIF: USD\$470 Gross/ USD\$460 Net per MT FOB: USD\$420 Gross/ USD\$410 Net per MT MIN QTY: 50-100,000.00 MT MONTHLY QTY: 100-200,000.00 MT	DIESEL-GAS OIL L0.2-62 GOST 305-82 (D2) CIF: USD\$450 Gross/USD\$440 Net per MT FOB: USD\$430 Gross/USD\$420 Net per MT MIN QTY: 50-100,000.00 MT MONTHLY QTY: 100-200,000.00 MT
LIGHT CYCLE OIL (LCO) CIF: USD\$420 Gross/ USD\$410 Net per MT FOB: USD\$400 Gross/ USD\$390 Net per MT MIN QTY: 50-100,000.00 MT MONTHLY QTY: 100-200,000.00 MT	PETROLEUM COKE CIF: USD\$320 Gross/ USD\$310 Net per MT FOB: USD\$300 Gross/ USD\$290 Net per MT MIN QTY: 50-100,000.00 MT MONTHLY QTY: 300,000.00 MT

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AUTOMOTIVE GAS OIL (AGO)

CIF: USD\$320 Gross/USD\$310 Net per MT
FOB: USD\$300 Gross/USD\$295 Net per MT
MIN QTY: 50-100,000.00 MT
MONTHLY QTY: 100-200,000.00 MT

LIQUIFIED PETROLEUM GAS (LPG)

CIF: USD\$340 Gross/ USD\$330 Net per MT
MIN QTY: 50-100,000.00 MT
MONTHLY QTY: 100-200,000.00 MT

GASOLINE RON 93

CIF: USD\$340 Gross/ USD\$330 Net
FOB: USD\$320 Gross/ USD\$310 Net
MIN QTY: 50,000.00 MT MONTHLY
QTY: 100,000.00 MT

EXPORT BLEND CRUDE OIL 51858-2002 & 9965-76(REBCO)

CIF: USD\$80 Gross/ USD \$76 Net per BBL
FOB: USD\$76 Gross/ USD\$72 Net per BBL
MIN QTY: 1,000,000 BBL
MONTHLY QTY: 2,000,000 BBL

UREA 46 % - GRANULAR GOST 2081-92

CIF: USD\$340 Gross/ USD\$330 Net per MT
FOB: USD\$310 Gross/ USD\$300 Net per MT
MIN QTY: 50,000.00 MT
MONTHLY QTY: 100,000.00 MT

LIQUIFIED NATURAL GAS 5542-87 (LNG)

CIF: USD\$340 Gross/ USD\$330 Net per MT
MIN QTY: 50-100,000.00 MT
MONTHLY QTY: 100-200,000.00 MT

EASTERN SIBERIAN PACIFIC OCEAN CRUDE OIL (ESPO)

CIF: USD\$82 Gross/ USD\$78 Net per BBL
FOB: USD\$78 Gross/ USD\$74 Net per BBL
MIN QTY: 1,000,000 BBL
MAX QTY: 2,000,000 BBL

CST-180 FUEL OIL

CIF: USD\$330 Gross/ USD\$310 Net per MT
FOB: USD\$300 Gross/ USD\$290 Net per MT
MIN QTY: 50,000.00 MT
MONTHLY QTY: 200,000.00 MT

TRANSACTION PROCEDURE: FOB ROTTERDAM (A)

1. Buyer issues an official Irrevocable Corporate Purchase Order (ICPO) with Seller's procedure incorporated on it.
2. Seller receives and verifies buyer's ICPO and issues Commercial Invoice (CI) for the product in seller's tank in port terminal for buyer's review and endorsement.
3. Buyer review, endorse and return the endorsed Commercial Invoice (CI) to seller, along with buyer's Tank Storage Agreement (TSA) from buyer's Logistic Company.
4. The Seller's verify the Tank Storage Agreement (TSA) provided by the buyer. Upon successful verification and approval of the authenticity and availability of the Storage Facility in favor of buyer. Seller release the below POP documents directly to end buyer's secure email.
 - a) Legalized Commercial Invoice.
 - b) Injection Report
 - c) Commitment to Supply.
 - d) Fresh SGS (Not Older Than 48 hrs.)
 - e) ATS -Authorization to Sell & Collect
 - f) Authorization to Verify (ATV)
 - g) Dip Test Authorization (DTA)
 - h) Commitment Letter to Supply
 - i) Export license.
 - j) Statement of Product Availability.
 - k) Tank Storage Receipt (TSR) with barcode and GPS Coordinate.
 - l) NCNDA/IMFPA
5. The Buyer Conducts Dip Test in the product in the seller's reservoir.
6. Buyer provide Authority to Inject (ATI) from it Logistic Company to enable seller commence Injection of Product into the Buyer's Tank.
7. Within Twenty-Four (24) Hours upon completion of the Injection, buyer make payment for the total cost of the product injected into buyer's tank by TT wire transfer to seller's nominated bank account.

FOB ROTTERDAM / HOUSTON / FUJAIRAH & SINGAPORE DIP/TEST (B)

1. Buyer issues his ICPO containing the seller's working procedure with company profile, company registration certificate, banking details and scanned copy of buyer's passport.

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2. Seller issues a commercial invoice for first lift quantities for party's signatures and endorsement. Buyer signs and returns to Seller.
3. Buyer signs and returns to Seller, and Seller issues PPOP:
 - a) Refinery Commitment to Supply;
 - b) Statement of Product Availability;
 - c) Seller's Expired TSR;
 - d) ATV to contact either by (Phone or Email).
4. Upon Buyer confirmation of the above PPOP documents, The Buyer extends seller's tank storage for 2days payment to obtain 2daysTSR in Buyer's name to enable Seller provided the UDTA for Buyer to conduct dip test in Seller's tank.
5. Seller /Buyer and Tank Farm sign the TTIA to commence injection into Buyer tank storage or Vessel. Buyer pays 100% via MT103 T/TWIRE TRANSFER for the total value product.
6. Seller provides all relevant documents to Buyer for the purchase of the product.
7. Seller pays commission within 48 hours by swift MT103 to all intermediaries as signed NCNDA/IMFPA.

FOB CHINA PORT DIP AND PAY TRANSACTION PROCEDURE

1. Buyer Issues ICPO, And Company Registration Certificate and Data Page of Buyer's valid Identity card.
2. Seller Issues Commercial Invoice (CI) For the Available Quantity in storage tank in Ningbo China Port along with the allocation of where the product is stored, Following Documents after Receipt of the Signed CI.
 - (a) Copy of Company Registration Certificate.
 - (b) Export License.
 - (c) Copy of Statement of Product Availability in the Tank in Ningbo China Port.
 - (d) Product Passport.
 - (e) Commitment to Supply.
 - (h) Certificate of Origin.
 - (g) Upon the confirmation of the above document, seller issues a payment invoice to the buyer.
3. Buyer makes payment of the sum of \$85,000 (Equivalent in RMB) to secure the allocation to enable seller to issue the ownership certificate on buyer company name, upon confirmation of the payment by the seller, buyer contact the seller shipping agent in China to make arrangement for the transportation of the product to buyers' destination.
4. Seller precedes With Injection & Issues to the Buyer the Following: Documents before Injection.
 - (a) Three Days (3) Unconditional Dip Test Authorization (DTA).
 - (b) Fresh SGS Report Inspected in Tank in Ningbo Shore Tanks.
 - (c) Authorization for Physical Verification of the Product (ATV).
 - (d) Injection Report Shore Tank in Ningbo Port
 - (e) Title Transfer Certificate.
 - (f) Passport code certificate of energy distribution transaction (ATPCC).
 - (g) Notarized & Endorsed NCNDA/IMFPA By the Seller & Their Bank.
 - (h) China Inspection and Quarantine (CIQ) Analysis Test Report.
 - (i) Copy of ship questionnaire 88.
 - (j) Immersion test and authorization (DTB).
5. Buyer upon Physical Verification of the Product & PPOP Confirmation Order SGS To Conduct Dip Test in the Seller's Tank at Buyer's Expense and Issue SGS Certificates and CIQ Of Q&Q In the Buyer's Name.
6. Seller Commences Immediately the Injection into Buyer's Tank and Issues the title of ownership Certificate to be followed by AllExport Documentation.
7. Buyer Makes Payment by MT103/TT Wire Transfer for The Total Product & Lifts the Product. Seller pays all intermediaries involved in the transaction and subsequently monthly shipment continues as per terms and conditions of the Commercial Invoice and extension of transaction by issuing 12 months' contract to buyer for proceeding.

STANDARD TRADING PROCEDURE TABLE TALK MEETING (TTM)

With regards meeting with seller company here in Kazakhstan for top table meeting and discussion with Seller Company, this is possible and accepted by our refinery EXPORT DIRECTOR, and all members of export department of Refinery while we await your Buyer official letter; below are the logistics that will be provided by the end seller team involved in

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TTM (Table Talk Meeting).

1. Buyers/representatives/mandates coming to Kazakhstan to visit with seller company for top table meeting, signing hard copy contract and refinery visitation, seller company can provide official invitation letter to the buyer and their official representative which must be registered with the Kazakhstan Immigration Service for their visit purpose under the name of seller company for their visitation to Kazakhstan, all buyer interested to hold top table meeting with seller company must follow this process, seller company can welcome or meet with buyers/representatives/mandates without seller official business invitation letter registered under seller company name with approval from the Kazakhstan Government.
2. Seller Company can provide standard and comfortable accommodation for the buyer and their official representative for their stay in Kazakhstan till the day of their departure, this is also compulsory and buyer must abide by this process provided their visit to Kazakhstan is to meet with seller refinery.
3. Seller Company can provide adequate security and protection for the buyer and their official representative because we are inviting the buyer and the safety welfare must be in our care and their purpose of visitation to Kazakhstan to meet with seller and discuss their order.
4. Seller company can provide good transportation to the buyer and their official representative either by land, air or train from the first day of arrival to the last day of departure, from the airport to the hotel, from the hotel to our head office in Atyrau Kazakhstan where the top table meeting will be held and from seller company office to the refinery.
5. The Kazakhstan law and regulation is that Seller Company must register the buyer document with the immigration service and police commission of Kazakhstan aware of the buyer and their official representative on Kazakhstan territory as an official and legal visitor for business purposes not as a tourist or an unofficial visitor to Seller Company.
6. Our company must register the top table meeting with the buyer and their official representative with the Export control of the Kazakhstan Federation with regards to the law of Kazakhstan in holding a business top table meeting with foreign companies or buyers on Kazakhstan territory.

NOTE: Sum of \$42,000 USD, All expenses are to be borne by Buyer and its official representatives directly to the Seller's / Refinery's Attorney's Account for swift processing

7. Buyer and Seller finalized dip test in Kazakhstan transport to AWSP of any buyer's choice.

CIF TTO PROCEDURES

1. Buyer issues Irrevocable Corporate Purchase Order ICPO with seller procedures.
2. Seller issues the Tanker Take-Over Contract for review and endorsement by the buyer.
3. Seller issues partial Proof of Product and Shipping documents as listed below:
 - a) Copy of Certificate of Origin
 - b) Copy of Company License to Export
 - c) Copy of Product Passport (Analysis Result)
 - d) Copy of Tank Receipt (TRS)
 - e) Copy of Bill of Lading
 - f) Copy of Vessel's Q88
 - g) Copy of Invoice for Allocation Guaranty Deposit.
4. Upon receipt of the above documents, Buyer verifies the availability of the product currently on the sea and within 24 hours makes payment for Title Transfer of the consignment by T/T payable directly to the Refinery.
5. Upon receipt of the above payment, Seller issues the ACT of TRANSFER in Buyers Name, Title of Ownership Certificate to be followed by all Export Documentation will be sent to the buyer alongside the SGS Report at the loading Port.
6. Upon arrival of the vessel at Discharge Port, the vessel captain will hand over all the original POP documents to the buyer's representative while buyer pays for the total contract after SGS, CIQ or equivalent inspection at the discharge port via T/T Wire transfer and the amount payable for Allocation Guarantee Deposit will be deducted while offloading will commence immediately.

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7. Seller pays Commission to all involved mandates and intermediaries by T/T Wire Transfer as mutually agreed in the NCNDA/IMFPA

FOB TRANSACTION PROCEDURE (TANK TO VESSEL)

- 1 Buyer issues an official ICPO, company registration license, buyer's passport data page and letter of acceptance to seller's transaction procedure. Charter Party Agreement (CPA), for seller's validation.
- 2 Seller issues commercial invoice (CI) for the available quantity of product in seller's leased tank to buyer.
- 3 Buyer signs and returns the Commercial Invoice along with Buyer's Charter Party Agreement (CPA).
- 4 Seller issues to buyer Tank-to-Vessel Injection Agreement (TTVIA) to be endorsed by both Seller and Buyer's Logistic Company.
- 5 Upon returned of the endorsed TTVIA, Seller release to buyer the following PPOP documents;
 - a) Copy of Commitment Letter to Supply
 - b) Copy of Export License
 - c) Copy of Tank Storage Receipt TSR.
 - d) Copy of Authorization to Verify ATV (Through call or email)
- 6 Buyer contact the seller's leased Storage Company to verify the availability of the product and to obtain access to enable buyer and his inspection team to conduct dip test on the product in the tank.
- 7 Seller issue DTA for buyer to proceed of the dip test upon confirmation of buyer securing legal access to the product.
- 8 Buyer and his Inspection team conduct dip test. Upon satisfactory result of the dip test, Seller's storage Company issue to buyer, the Notice of Readiness (NOR) to inject the product.
- 9 Buyer issues Q88 and make available the Vessel for the injection process to commence as schedule.
- 10 Upon completion of the Injection, Seller releases to buyer the below POP documents.
 - a) Copy of Product SGS Report.
 - b) Copy of Pipeline Injection Report.
 - c) Copy of Authority to Sell and Collect (ATSC)
 - d) Copy of Product passport (analysis test report).
 - e) Copy of Certificate of Origin
- 11 NCNDA/IMFPA is sign by intermediaries of both seller and buyer.
- 12 Buyer immediately pays for the total cost of the product value injected into the vessel through MT103 TT wire transfer.
- 13 Seller Upon receipt of the payment, pays all intermediaries involve in the transaction

TRANSACTION PROCEDURES CIF (BANK GUARANTEE BASIS) A

1. Buyer Company Issues Irrevocable Corporate Purchase Order (ICPO) on its official company letterhead with letter of acknowledgement, scanned copies of the buyer's company registration and international passport number of buyer to the seller.
2. Seller Company Issue Draft Contract / Sales & Purchase Agreement (SPA Open for amendment if any).
3. Buyer within three (3) working days' signs SPA and returns to seller. Seller registers and legalizes contract officially with the appropriate authorities to facilitate booking of allocation and securing a legitimate approval for the Transfer of Ownership Title/Allocation

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to buyer's Company name at seller's expense.

4. Seller releases to the Buyer the Partial POP Documents below.
 - a) Copy of Tax Registration Certificate (Certificate of Incorporation),
 - b) Copy of Certificate of origin
 - c) Copy of Product Passport,
 - d) Copy of Refinery commitment to supply
 - e) Copy of Statement of availability of product.
 - f) Copy of Proforma Invoice
- 5 Buyer issues their financial guarantee in the form of Standby Letter of Credit (SBLC MT760) to cover the first shipment to seller's fiduciary bank within five (5) working days
- 6 If buyer fails to issue Standby Letter of Credit (SBLC MT760) with five (5) working days, in alternative shall make security guarantee deposit of \$320,000 (Three Hundred and Twenty Thousand USD) value via TT Wire to seller's nominated bank to enable seller secure the service of the vessel

Note: Fee made by buyer will be deducted when making payment for the total cost of the product at the discharge port after a successful CIQ/SGS test at the discharge port.

- 7 On confirmation of the above clause, Seller's bank issues 2% PB, full copies of POP and Shipping documents to buyer Company.
 - a) Copy of export license, issued by the ministry of Petroleum and Energy.
 - b) Copy of approval to export, issued by the ministry of justice.
 - c) Copy of statement of availability of the product.
 - d) Copy of the refinery commitment.
 - e) Copy of Transnet contract to transport the Product to the Port.
 - f) Copy of the Port Storage agreement/ Insurance.
 - g) Copy of charter party agreement.
 - h) Copy of Customs clearance certificate.
 - i) Copy of the tank receipt issued by the storage facilitator.
 - j) Copy of SGS Report.
- 8 Shipment commences as per contract and upon arrival of the vessel tanker at the discharge port, buyer conducts SGS or CIQ Inspection.
- 9 Buyer makes operative payment for the full shipment via T/T Wire or MT103.
- 10 Seller will release payments to the intermediaries involved within 48 hours of receiving the full Payment for the product from the Buyer's bank After successful delivery of the first monthly shipment of the Product,
- 11 Buyer transfers the full amount of the following month delivery to maintain the Standby Letter of Credit 100% SBLC MT760 and contract continues for subsequent Eleven (11) months subject to this Contract

CIF CONTRACT PROCEDURES (PIPLINE)

1. The Buyer Issues ICPO with Acceptance Letter on Buyer Letterhead.
2. Seller Issues Draft Spa for Amendment and Countersigning.
3. Seller Issues The Partial Pop Documents To The Buyer Via Mail:
 - (A) Export License
 - (B) Product Passport
 - (C) Commitment to Supply
 - (D) Company Registration Certificate
 - (E) Notarized Statement Of Availability Of Product.
4. Seller Signs Charter Party Agreement with the Buyer and the Shipping Company. Seller Pays 90% And Buyer Pays 10% To The Shipping Company For Transporting The Product To The Buyer's Discharge Port. Note: The Cost Of Transportation Being Paid By The Buyer Will Be Deducted From The Total Product Value.

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eline to Commences Immediately Payment of the Transportation Cost Has Been Confirmed By Seller

6. Seller Swifts The Full Pop Documents To The Buyer's Bank, Buyer's Bank Swift In Return, and The Irrevocable Non-Transferable Documentary Letter Of Credit To Seller's Bank.
7. Upon Arrival Of The Cargo At The Discharge Port And After SGS/CIQ Or Equivalent Inspection Firm Immediately Buyer's Bank Releases The Total Value Of The Shipping Cost To The Buyer's Bank Within 48 Hours (Two Banking Days) By Mt103.
8. Buyer/Seller Pays All The Intermediaries Involved In The Transaction As Per NCNDA/IMPFA Within 48 Hours



Signature

Mr. Pavel Stanislavovich Zhuravlev

(General manager)

(Asst.) Dmitry Viktorovich Perov

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ИНН : 7811438535/ КПП : 770501001, ОКПО : 61051543, ОГРН : 1097847164821

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