



## LIMITED LIABILITY COMPANY "ARNIKA"

ADDRESS: 390011, RYAZAN REGION, RYAZAN G, RYAZHSKOYE W, DOM 20, BODY 1

Email: [limitedliabilitycompany.arnika@mail.ru](mailto:limitedliabilitycompany.arnika@mail.ru) | Skype:

OGRN: 1176234014428 INN: 6208012292 KPP: 620801001 OKPO: 16155176

Telephone: +7(967)543770



Issued Date: 1<sup>st</sup> January 2023

Ref No: LLC-ANK/90087-019

Expired Date: 30<sup>th</sup> December 2023

### **CIF SOFT CORPORATE OFFER**

#### **AVAIATION KEROSENE COLONIAL GRADE 54 JET FUEL**

Quantity: Minimum: 1,000,000 BBLs Trial Shipment / Maximum: 5,000,000 BBLs

Monthly FOB/CIF Price: \$54 GROSS / \$52 NET

Commission: \$1 / \$1

#### **AVAIATION FUEL FOR GAS TURBINE ENGINES (JETA1)**

Quantity: Minimum 1,000,000 BBLs Trial Shipment / Maximum: 5,000,000 BBLs

Monthly FOB/CIF Price: \$58 Gross / \$57 Net

Commission: \$1 / \$1

#### **LIQUEFIED NATURAL GAS**

Quantity: Minimum 50,000 MT Trial Shipment / Maximum: 500,000 MT

Monthly FOB/CIF: \$325 Gross / \$315 Net

Commission: \$5 / \$5

#### **VIRGIN D6 FUEL OIL**

Quantity: Minimum: 200,000,000 Gallon Trial Shipment / Maximum: 500,000,000 Gallon

Monthly FOB/CIF: \$0.75 / \$0.70

Commission: \$0.2

#### **EN590 GOST 52368-2005**

Quantity: Minimum 50,000 MT Trial Shipment / Maximum 500,000 MT

Monthly FOB/CIF: \$335 Gross / \$325 Net

Commission: \$5 / \$5

#### **EAST SIBERIAN PACIFIC BASIN CRUDE OIL (ESPO)**

**Quantity:** Minimum 500,000 BBLs Trial Shipment / Maximum 5,000,000 BBLs Monthly FOB/

**CIF:** \$50 Gross / \$48 Net

**Commission:** \$1 / \$1





## LIMITED LIABILITY COMPANY "ARNIKA"

ADDRESS: 390011, RYAZAN REGION, RYAZAN G, RYAZHSKOYE W, DOM 20, BODY 1

Email: [limitedliabilitycompany.arnika@mail.ru](mailto:limitedliabilitycompany.arnika@mail.ru) | Skype:

OGRN: 1176234014428 INN: 6208012292 KPP: 620801001 OKPO: 16155176

Telephone: +7(9671543770



### **CIF SOFT CORPORATE OFFER**

#### **AVAIATION KEROSENE COLONIAL GRADE 54 JET FUEL**

Quantity: Minimum: 1,000,000 BBLS Trial Shipment / Maximum: 5,000,000 BBLS MonthlyFOB/CIF

Price: \$54 GROSS / \$52 NET

Commission: \$1 / \$1

#### **AVAIATION FUEL FOR GAS TURBINE ENGINES (JETA1)**

Quantity: Minimum 1,000,000 BBLS Trial Shipment / Maximum: 5,000,000 BBLS MonthlyFOB/CIF

Price: \$58 Gross / \$57 Net

Commission: \$1 / \$1

#### **LIQUEFIED NATURAL GAS**

Quantity: Minimum 50,000 MT Trial Shipment / Maximum: 500,000 MT MonthlyFOB/CIF:

\$325 Gross / \$315 Net

Commission: \$5 / \$5

#### **VIRGIN D6 FUEL OIL**

Quantity: Minimum: 200,000,000 Gallon Trial Shipment / Maximum: 500,000,000 Gallon Monthly.

FOB/CIF: \$0.75 / \$0.70

Commission: \$0.2

#### **EN590 GOST 52368-2005**

Quantity: Minimum 50,000 MT Trial Shipment / Maximum 500,000 MT MonthlyFOB/CIF:

\$335 Gross / \$325 Net

Commission: \$5 / \$5

#### **EAST SIBERIAN PACIFIC BASIN CRUDE OIL (ESPO)**

**Quantity:** Minimum 500,000 BBLS Trial Shipment / Maximum 5,000,000 BBLS MonthlyFOB/

**CIF:** \$50 Gross / \$48 Net

**Commission:** \$1 / \$1

#### **RUSSIAN ORIGIN BITUMEN 50/70,60**

ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "АРНИКА"

391710, РЯЗАНСКАЯ ОБЛАСТЬ, МИХАЙЛОВСКИЙ РАЙОН, Г. МИХАЙЛОВ, УЛ. МИРА, Д. 23-Б, ОФИС 2





## LIMITED LIABILITY COMPANY "ARNIKA"

ADDRESS: 390011, RYAZAN REGION, RYAZAN G, RYAZHSKOYE W, DOM 20, BODY 1

Email: [limitedliabilitycompany.arnika@mail.ru](mailto:limitedliabilitycompany.arnika@mail.ru) | Skype:

OGRN: 1176234014428 INN: 6208012292 KPP: 620801001 OKPO: 16155176

Telephone: +7(9671543770)



MINIMUM QUANTITY: 50,000,000 METRIC TONS  
MAXIMUM QUANTITY: 300,000,000 METRIC TONS CIF  
PRICE: GROSS \$95.00/NET \$85.00 COMMISSION:\$5  
SELLER/\$5 BUYER SIDE  
DELIVERY TERM: CIF

### FOB PROCEDURE

- 1) Buyer issues ICPO alongside with their signed TSA.
- 2) Seller issues Commercial Invoice (CI) For Buyer to sign and return, while seller verifies buyers TANK FARM.
- 3) Upon successful verification of Buyer's TANK FARM, the Refinery makes 3 days tank lease payment To the buyer tank farm for the Injection Process, while Buyer pays his TANK FARM Company for 2 Days tank storage costs making a complete 5 days storage payment (totaling) 5days TSR.
- 4) Upon both payments' confirmations by the buyer's TANK FARM Company Seller injects into buyer's Tank and issues SGS, ATV and Unconditional DTA.
- 5) Buyer conducts Dip Test and makes the payment for the total value of product injected into the Tanks through the means of MT103-TT.
- 6) Seller pays all intermediaries involved in the transaction, and subsequently monthly shipment Continues as per terms and Conditions of the sales and purchase agreement contract between buyer And seller.

### CIF TRANSACTION PROCEDURE

1. Buyer issues Purchase Order upon receipt in acceptance of seller's Soft Offer.
2. Seller issues Draft Sales and Purchase Agreement Contract for buyer's review and signing.
3. Seller send's partial POP to Buyer via email:





## LIMITED LIABILITY COMPANY "ARNIKA"

**ADDRESS:** 390011, RYAZAN REGION, RYAZAN G, RYAZHSKOYE W, DOM 20, BODY 1

**Email:** [limitedliabilitycompany.arnika@mail.ru](mailto:limitedliabilitycompany.arnika@mail.ru) | **Skype:**

**OGRN:** 1176234014428 **INN:** 6208012292 **KPP:** 620801001 **OKPO:** 16155176

**Telephone:** +7(9671543770



(a) Statement of Availability of Product

(b) Commitment to Supply

(c) Product Passport

(d) Company Registration Certificate

(e) Product Allocation Export License

4 Seller appoints and signs charter Party Agreement with the buyer and the shipping

Company. This is applicable only for 1st shipment, Buyer And Seller pay the Shipping Freight to the

Shipping company via T/T wire transfer directly to the shipping company ( Seller 50% / Buyer 50% )

For transporting of the product to buyer's final discharge port the fee would later be refunded/deducted

When the buyer is paying for the payment ( 1st shipment contract amount).

5. Seller swift the full POP and 2% Performance Bond to buyer's bank. Buyer's Bank swift

in return, the Irrevocable Non Transferable Documentary Letter of Credit to the Seller's

Bank

6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the

Discharge port

and after SGS/Q&Q or Equivalent inspection immediately Buyer's Bank releases the Total

value of the

Shipping to Seller's Bank within 48hours (two banking days) By MT103.

7. Buyer / Seller pays all intermediaries involved in transaction as per IMFPA within 48

hours.





# LIMITED LIABILITY COMPANY "ARNIKA"

ADDRESS: 390011, RYAZAN REGION, RYAZAN G, RYAZHSKOYE W, DOM 20, BODY 1

Email: [limitedliabilitycompany.arnika@mail.ru](mailto:limitedliabilitycompany.arnika@mail.ru) | Skype:

OGRN: 1176234014428 INN: 6208012292 KPP: 620801001 OKPO: 16155176

Telephone: +7(9671543770



DIRECTOR

ANDREY SCHUKIN

