

Date Issued : January 10, 2024.

To: Buyer / Buyer Mandate

SOFT COOPERATE OFFER

We, LIMITED LIABILITY PARTNERSHIP "LIMIT OIL" exporting company, with full legal responsibility, under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyer, with the ability to supply and link buyer and seller together.

THE PRODUCT PRICE & QUANTITY FOR TRIAL SHIPMENT

AVIATION TURBINE FUEL (A1)

ORIGIN: KAZAKHSTAN

QUANTITY: MINIMUM: 1,000,000 BARRELS

QUANTITY: MAXIMUM: 5,000,000 BARRELS

PRICE: GROSS \$76 / NET \$72 PER BARREL

COMMISSION: \$2 SELLER SIDE / \$2 BUYER SIDE PER BARREL

DIESEL FUEL EN590 (10PPM – 50PPM)

ORIGIN: KAZAKHSTAN

QUANTITY: MINIMUM: 50,000 MT

QUANTITY: MAXIMUM: 500,000 MT

PRICE: GROSS \$480 / NET \$470 PER MT

COMMISSION: \$5 SELLER / \$5 BUYER SIDE PER MT

ESPO

ORIGIN: KAZAKHSTAN

QUANTITY: MINIMUM: 500,000 BARRELS

QUANTITY: MAXIMUM: 2,000,000 BARRELS

PRICE: GROSS \$50 / NET \$46 PER BARRELS

COMMISSION: \$2 SELLER SIDE / \$2 BUYER SIDE PER BARREL

D6 VIRGIN FUEL

ORIGIN: KAZAKHSTAN

QUANTITY: MINIMUM: 10,000,000 GALLON

QUANTITY: MAXIMUM: 500,000,000 GALLON

PRICE: GROSS \$0.76 / NET \$0.72 PER GALLON

COMMISSION: \$0.02 SELLER / \$0.02 BUYER SIDE PER GALLON

D2 GASOIL

ORIGIN: KAZAKHSTAN

QUANTITY: MINIMUM: 50,000 MT

QUANTITY: MAXIMUM: 500,000 MT

PRICE: GROSS \$400 / NET \$390 PER MT

COMMISSION: \$5 SELLER SIDE / \$5 BUYER SIDE PER MT

THE OTHER TERMS AND CONDITIONS FOR SPOT SHIPMENT

Validity of Offer: While Stock Last
Country of Origin: Kazakhstan Republic
FOB Port of Delivery: FOB ROTTERDAM, HOUSTON, FUJAIRAH PORT
Q&Q Inspection: SGS / CIQ / Say bolt at the Port of Loading
Payment Method: MT 103 TT / SBLC VIA MT760 / DLC VIA MT700

FOB TRANSACTION PROCEDURE – TANK TO TANK SPOT

1. Seller issue official Full Cooperate Offer with terms, procedure, and price to the Buyer.
2. Buyer issue ICPO along with Company certificate of Registration, Passport Scanned Copy and Tank storage Agreement (TSA) as proof of tank storage availability.
3. Seller issues to Buyer the following copy of Proof of Product and transaction documents:
 - a. Product Certificate of Origin
 - b. Statement of Product Availability
 - c. Company registration certificate & documents
 - d. Authorization to sell and collect (ATSC)
 - e. Tank to Tank Injection Agreement (TTIA) to be countersigned by Buyer's tank farm company.
4. Upon receipt of the duly signed TTIA by Buyer, Seller issues the following POP documents to Buyer:
 - a. SGS report
 - b. Product Analysis Report (Product Passport)
 - c. Injection Report
 - d. Sales and Purchase Agreement (SPA)
 - e. Tank Storage Receipt (TSR)
 - f. Unconditional DTA.
 - g. NCNDA + IMFPA
 - h. Certificate of Ownership
5. Buyer within 24 hours after successful Dip Test in Seller tanks provide Tank Storage Receipt (TSR), Seller proceeds for Tank to Tank injection and provide Buyer with the Injection Report of the product into Buyer tanks.
6. Buyer makes payment for total cost of product injected into Buyer tanks via MT103, Seller transfers title ownership to Buyer with all exportation documents required of Buyer for the transaction.
7. Upon conclusion of first lift transaction, Seller pays commission to all involved intermediaries via Wire Funds Transfer MT103/TT immediately upon receipt of Buyer's Payment as per agreed and signed NCNDA+IMFPA and follows to every Buyer's Lift in the future based on Commercial Invoice (CI) and SPA/Contract Signed by the Seller and Buyer.



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