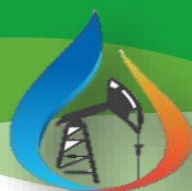


**"OOO" SARATOIL LIMITED LIABILITY COMPANY**  
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**Company Ref №: SRT-OIL / SCO / № 001-RU**

Date of Issue: 05 January 2024

Date of Expiry: 30 June 2024

Origin: Kazakhstan

To: Buyer Company / Buyer Mandate

Via: DR. NIKITA VADIM

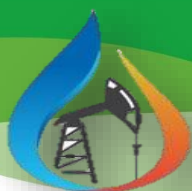
## **SOFT CORPORATE OFFER**

WE "OOO SARATOIL LIMITED LIABILITY COMPANY" UNDER PENALTY OF PERJURY HEREBY ISSUE THIS SOFT CORPORATE OFFER WITH FULL POWER AND AUTHORITY WITH GIVEN TERMS AND CONDITIONS AND CONFIRM OUR READINESS TO SUPPLY THE FOLLOWING COMMODITY ACCORDING TO THE TERMS AND CONDITIONS STIPULATED IN THIS SOFT CORPORATE OFFER.

<b>Product 1</b>	<b>Jet Fuel JETA1, Jet Fuel TS-1, JP54</b>
Origin	Kazakhstan
Specification	International export Standard
Trial Shipment	1,000,000 bbls (+/- 5%)
Monthly Quantity	2,000,000 bbls
Total Quantity	24,000,000 bbls
Price	\$50 USD gross/\$48 USD net per bbl.
Payment	MT103
Packing	By Bulk
Inspection	SGS or Similar By Seller
Delivery	FOB
Loading port	Rotterdam.
Insurance	110% by Seller
Performance Bond	2% PB in favor of Buyer

<b>Product 2</b>	<b>D6 VIRGIN FUEL OIL</b>
Origin	Kazakhstan
Specification	International export Standard
Trial Shipment	50,000,000 gallons (+/- 5%)
Monthly Quantity	200,000,000 gallons
Total Quantity	1,200,000,000 gallons
Price	\$ 0.70/\$0.66 per gallon.
Payment	MT103

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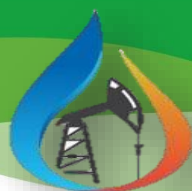
**+7 (960) 232-17-64**

Packing	By Bulk
Inspection	SGS or Similar By Seller
Delivery	FOB
Loading port	Rotterdam
Insurance	110% by Seller
Performance Bond	2% PB in favor of Buyer

<b>Product 3</b>	<b>Diesel D2 Gas Oil GOST 305-82</b>
Origin	Kazakhstan
Specification	International export Standard
Trial Shipment	50,000 MT (+/- 5%)
Monthly Quantity	100,000MT
Total Quantity	1,200,000 MT
Price	\$210 USD gross/\$200 USD net per mt.
Payment	MT103
Packing	By Bulk
Inspection	SGS or Similar By Seller
Delivery	FOB
Loading port	Rotterdam.
Insurance	110% by Seller
Performance Bond	2% PB in favor of Buyer

<b>Product 4</b>	<b>Diesel Fuel EN590 (10ppm) USLD</b>
Origin	Kazakhstan
Specification	International export Standard
Trial Shipment	50,000 MT (+/- 5%)
Monthly Quantity	100,000MT
Total Quantity	1,200,000 MT
Price	\$280 USD gross/\$270 USD net per mt.
Payment	MT103
Packing	By Bulk
Inspection	SGS or Similar By Seller
Delivery	FOB
Loading port	Rotterdam.
Insurance	110% by Seller

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Performance Bond	2% PB in favor of Buyer
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<b>Product 5</b>	<b>Mazut M100 GOST 10585-75/99</b>
Origin	Kazakhstan
Specification	International export Standard
Trial Shipment	50,000 MT (+/- 5%)
Monthly Quantity	200,000MT
Total Quantity	1,200,000 MT
Price	\$210 USD gross/\$200 USD net per mt.
Payment	MT103
Packing	By Bulk
Inspection	SGS or Similar By Seller
Delivery	FOB
Loading port	Rotterdam.
Insurance	110% by Seller
Performance Bond	2% PB in favor of Buyer

<b>Product 9</b>	<b>ESPO Blend Crude Oil GOST R 51858-2002</b>
Origin	Kazakhstan
Specification	International export Standard
Trial Shipment	1,000,000 bbls (+/- 5%)
Monthly Quantity	2,000,000 bbls
Total Quantity	24,000,000 bbls
Price	\$50 USD gross/\$48 USD net per bbl.
Payment	MT103
Packing	By Bulk
Inspection	SGS or Similar By Seller
Delivery	FOB
Loading port	Rotterdam.
Insurance	110% by Seller
Performance Bond	2% PB in favor of Buyer

## COMPANY PROCEDURE OF TRANSACTION – OPTION A

- 1 Buyer issues ICPO, TSA and company registration certificate and data page of buyer's Passport.
2. Seller issues Commercial Invoice (CI) & Warning Letter to buyer, buyer signs and returns back to seller. Seller provides the below documents to buyer.
  - Company Registration Certificate
  - Commitment letter to supply
  - Statement of Product Availability
  - Certificate of Origin of the Product.
3. Seller verify buyer tank farm and pay 3 days to buyer's tank farm and Buyer pays 2 days to his Tank Farm Company to obtain 5 Days TSR, to show both Parties proof of readiness. GPS Coordinate-Tank storage receipt (TSR)
4. Seller issues following POP documents to Buyer:
  - A) Injection report
  - B) Dip test authorization letter (DTA) – Unconditional
  - C) Authorization to sell & collect (ATSC)
  - D) Fresh SGS Report no more than 24 hours Seller arranges SGS (S.A.) company in Rotterdam to conduct the Dip Test in details in seller's tank in Rotterdam and buyer will pay for the goods by MT103 immediately after successful verifying that the SGS report is genuine.
  - E) Tank Storage Receipt (TSR)
  - F) Authorization to verify the product in seller's tank (ATV)
5. (Option) Buyer conducts Dip test on the product and makes the payment for the total value of product injected into the tank through the means of MT103- TT.
6. Seller transfers the title of ownership as per Buyer's instruction.
7. Product Injection to buyer's tank proceeding.
8. Buyer pays all intermediaries involved in the transaction.
9. Subsequent monthly Shipment continues as per terms and conditions of the Commercial Invoice and extension of Transaction by issuing 12 months contract to buyer for proceeding.

## **COMPANY PROCEDURE OF TRANSACTION – OPTION B**

1. Buyer sends ICPO to Seller on receipt of Seller's Soft Corporate Offer.
2. Seller issues commercial invoice CI, for the available quantity to Buyer,  
Buyer Signs and returns to Seller with NCNDA/IMFPA signed by all buyer groups with commission structures to issue the deal true Tank to Vessel.
3. Seller issues to Buyer product passport, Certificate of Origin, Refinery Commitment Letter to supply and the Logistic payment invoice for Buyer to Pay 2-days for the injection fee from the Seller's tank into Buyer's Tank or vessel.
4. Upon the confirmation of the injection fee by the Logistics Company, Fresh SGS Report less than 24/48 hours or Buyer perform SGS by his SGS Inspection team, Seller issues Dip Test Authorization letter signed by all parties.
5. Upon the countersigning of the DTA, Buyer order SGS or INTERTEK to Conduct Dip test of the product in the Seller Tank on buyer expense upon Successful dip test of the product in the Seller's tank.
6. Seller issues fresh SGS Report, Tank receipt.
7. Buyer provides vessel details (Q88), Seller shall immediately submit the (SGS or INTERTEK) Inspection Report along with the full Proof of Product (POP) to the Buyer including Notice of Readiness to Inject.
8. Seller commences injection into Buyer vessel and issued Injection Report to Buyer.
9. Upon the confirmation of the total quantity Injected into buyers' vessel, Buyer makes 100% payment by MT103 TT wire transfer for the total product.
10. Seller pays Commission to all intermediaries involved in the transaction within 24 hours after confirmation of the Buyer Payment.

## **COMPANY PROCEDURE OF TRANSACTION - C**

- 1-Seller issue official Full Corporate offer with term procedure and price to the buyer.
- 2- Buyer issue ICPO along with Company certificate of registration, passport scanned copy.
- 3-Seller verifies and issue Commercial Invoice (CI) for available quantity in the storage tank include the product specifications along with; Export License; Statement of Product Availability; Commitment Letter to Supply; Authorization to Sell and Collect; and Product Passport Analysis Report; Dip test invoice, Buyer signs and returns CI to seller along with payment swift copy.

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4. Upon receipt of the signed CI and payment swift copy, seller issues the POP documents: 48 hours fresh SGS report issued in Rotterdam; 7 days Unconditional Dip Test Authorization (DTA); Injection report; Tank Receipt; NCNDA + IMFPA; and Bill of Lading.
5. Upon successful verification of the fresh SGS and POP documents, Buyer will come along with his own tank to inject the product into the buyer tank storage Tank.
6. Upon successful of injecting the product into the buyer tank Buyer makes 100% payment by MT103 TT wire transfer for the total product. Upon confirmation of buyer's payment, Seller pay all Intermediaries involved in the transaction.
7. Seller issues draft SPA to Buyer to review for R&E monthly deliveries. Buyer reviews and approves SPA and issues SBLC / IRDLC Irrevocable, Nontransferable, Auto revolving for 12 monthly shipment value and Documentary Letter of Credit or Standby Letter of Credit for length of contract.
8. The subsequent delivery shall commence according to the terms and conditions of the Contract, and mandates/intermediaries receive their commission according to monthly deliveries by MT103 wire transfer on each monthly quantity.

**COMPANY PROCEDURE OF TRANSACTION – D**

1. Buyer issues ICPO containing the Seller's working procedures and Buyer's banking details along with Buyer's nominated TSA, company registration certificate and Buyer's representative Passport.
2. Seller issues commercial invoice for the product in tanks at the port, Buyer signs and returns commercial invoice along with an acceptance letter.
3. Seller issues a copy of fresh SGS report direct to Buyer executed tank farm, in order to verify product.
4. Upon confirmation of the successful verification of the SGS report by Buyer tank farm, Buyer's company provides valid tank storage receipt from its logistics company. Buyer also issues POF/BCL to supplier / seller's company in orders to schedule the injection of fuel into Buyer's leased tanks.
5. Seller issues following POP documents to Buyer. Buyer conducts Dip test on the product or accepts the seller's SGS for product verification and makes the payment for the total value of product injected into the tanks through the means of MT103-TT to the Seller.
  - \* Q&Q report. Injection report.
  - \* Unconditional Dip test authorization letter (DTA).
  - \* Authorization to sell & collect (ATSC).
  - \* Fresh updated SGS report (within 48hrs).
  - \* Authorization to verify physically the product in seller's tanks (ATV).

6. Buyer pays Buyer side intermediaries, and Seller pays Seller side intermediaries involved in the transaction. Subsequent monthly shipments continue as per terms and conditions of the sales and purchase agreement / contract between the Buyer and the Seller.

#### **COMPANY PROCEDURE OF TRANSACTION – OPTION - E**

1. Seller issue official Full Corporate offer with terms, procedure, and price to the buyer.
2. The buyer issue ICPO along with Company certificate of registration, passport scanned copy and Tank Storage Agreement (TSA) as proof of tank storage availability.
3. Seller verifies and issue Commercial Invoice (CI) for available quantity in the storage tank include the product specifications along with; Export License; Statement of Product Availability; Commitment Letter to Supply; Authorization to Sell and Collect; and Product Passport Analysis Report. Buyer signs and returns CI to seller along with Authorization to Verify (ATV) approved by their logistics Company for seller Verification purposes.
4. Upon receipt of the signed CI and ATV, seller verifies and issues the POP documents: 48 hours fresh SGS report issued in Rotterdam; 7 days Unconditional Dip Test Authorization (DTA); Injection report; Tank Receipt; NCNDA + IMFPA; and Bill of Lading.
5. Upon successful verification of the POP documents, Buyer orders SGS report to conduct Dip Test of the Product in Sellers Tank at Buyer expense.
6. Following the completion of the Dip Test with results consistent to the specifications on the CI, Buyer provides ATI and Seller injects fuel into Buyer's leased storage tanks. Seller submits the full injection report to the Buyer.
7. Buyer makes 100% payment by MT103 TT wire transfer for the total product. Upon confirmation of buyer's payment, Seller pay all Intermediaries involved in the transaction.
8. Seller issues draft SPA to Buyer to review for R&E monthly deliveries. Buyer reviews and approves SPA and issues SBLC / IRDLC Irrevocable, Nontransferable, Auto revolving for 12 monthly shipment value and Documentary Letter of Credit or Standby Letter of Credit for length of contract.
9. The subsequent delivery shall commence according to the terms and conditions of the Contract, and mandates/intermediaries receive their commission according to monthly deliveries by MT103 wire transfer on each monthly quantity.

#### **COMPANY PROCEDURE OF TRANSACTION – OPTION - F**

- 1 - Buyer sends ICPO in line with seller working procedures alongside tank storage agreement (T.S.A) on receipt and acceptance of seller s soft offer.

2 - Seller issues commercial invoice (C.I) buyer sign within 24 hours and returns it to the seller within its validity.

3- Upon receipt and review of the signed C.I, seller issues dip test authorization (D.T.A) to be completed and signed by buyer and buyers tank farm in order for dip test to be conducted alongside countersigned copies of the C.I.

4- Buyer returns the dip test authorization (DTA) fully completed and signed within its validity and upon successful review of the completed DTA, seller issues the below.

- Fresh SGS report (Not older than 72 hours)
- Product reservoir receipt
- Product passport (Quantity and quality analysis)
- Authorization to sell and collect certificate (ATSCC)
- Injection report.

5 - Upon receipt and confirmation of the above POP documents, buyer provide its testing official (SGS or INTERETEK) and the needed test are carried out on the products in seller tanks.

6- Buyer upon successful dip test, seller injects product into buyer's tank, buyer makes full payment by the MT103/TT wire transfer for each part to seller account Contract payment the term is BG-SBLC. BG-SBLC will be 365+1 days equivalent to buying a shipment of one month.

7- Seller issues a contract for buyers desired duration upon successful completion of the trial order."

### **C I F. COMPANY PROCEDURE OF TRANSACTION – OPTION**

1. Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, seals and returns the Draft Contract to Seller for final endorsement.

2. Seller gives Partial proof of products.

- (a) Seller Irrevocable Commitment to Supply.
- (b) Statement of availability of product.
- (c) Certificate of origin.
- (d) Commercial invoice for the first value shipment
- e) Passport Product certificate.

3. Within 3 banking days, s, buyer will make cash deposit of \$320,000 USD by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port, or legal action will be taken against buyer for default.

4. Seller's Bank Issues Full POP Documents to the Buyer's Bank alongside with 2% Performance Bond (PB2%).

- a) Copy of license to export

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- b) Copy of Approval to Export
  - c) Copy of statement of availability of the product.
  - d) Copy of the refinery commitment to produce the product.
  - e) Copy of contract to transport the product to the loading port.
  - f) Copy of the port storage agreement.
  - g) Copy of the charter party agreement to transport the product to discharge port.
  - h) Copy of Vessel Questionnaire 88.
  - i) Copy of Bill of Lading.
  - j) SGS Report at loading port.
  - k) Dip test Authorization (DTA) & ATB
  - l) NOR /ETA.
  - m) Certificate of Ownership Transfer.
  - n) Certificate of Ownership Transfer.
  - o) Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy.
5. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-24 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.
6. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q&Q by SGS/CIQ at destination port

**SIGNATURE AND STAMP**  
ON BEHALF OF MANAGEMENT, BOARD AND DIRECTORS OF  
"OOO" SARATOIL LIMITED LIABILITY COMPANY

