



# NPO "KHIMEVROPROM", LLC

KPP 770701001, OGRN 5147746347470, OKPO 40159868  
MOSCOW, ST. NOVOSLOBODSKAYA, D. 67/69, FLOOR 1, POM VIII, OF 4M

Issued Date: 10<sup>th</sup> March, 2024

Expiring: Date: 10<sup>th</sup> April, 2024

REF: PETROLEUM-78549

Terms of Negotiation Origin: Kazakhstan

Intercoms: FOB /TTV/CIF

Payment Terms, MT760/MT103/MT700,

Inspection: SGS or similar at the loading port at expense of seller

## SOFT CORPORATE OFFER(SCO)

### EN590 GOST 52368-2005

Quantity: Minimum 50,000 MT Trial / Maximum Shipment:  
500,000 MT Monthly

CIF Price: \$590.00 Gross / \$ 580.00

FOB Price: \$570.00 Gross / \$560.00 Net

Commission: \$5 / \$5

### JET A1 FUEL

Quantity: Minimum 1,000,000 BBL Trial Shipment / Maximum Shipment:  
5,000,000 BBL Monthly

CIF Price: \$86.00 Gross / \$80.00 Net

FOB Price: \$80.00 Gross / \$74.00 Net

Commission: \$3 / \$3



llc.khimevroprom-npo@mail.ru



LLC. khimevroprom-npo



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## LIQUEFIED PETROLEUM GAS LPG

Quantity: Minimum 50,000 MT Trial / Maximum Shipment:  
500,000 MT Monthly  
Price CIF: \$340.00 Gross / \$330.00 Net  
Price FOB: \$330.00 Gross / \$320.00 Net  
Commission: \$5 / \$5

## LIQUEFIES NATURAL GAS LNG

Quantity: Minimum 50,000 MT Trial / Maximum Shipment:  
500,000 MT Monthly  
Price CIF: \$330.00 Gross / \$320.00  
Price FOB: \$320.00 Gross / \$310.00 Net  
Commission: \$5 / \$5

## VIRGIN D2 FUEL

Quantity: Minimum 10,000,000 Gallons / Maximum Shipment:  
30,000,000 Gallons Monthly  
CIF Price: \$300.00 Gross / \$290.00 Net  
FOB Price: \$280.00 Gross / \$270.00 Net  
Commission: \$5 / \$5

## VIRGIN D6 FUEL OIL

Quantity: Minimum 10,000,000 Gallon / Maximum Shipment:  
30,000,000 MT Monthly  
CIF Price: \$1.00 Gross / \$0.80 Net  
FOB Price: \$0.80 Gross / \$0.76 Net  
Commission: \$0.2 / \$0.2



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### EAST SIBERIA-PACIFIC OCEAN(ESPO)

Quantity: Minimum 500,000 MT Trial / Maximum Shipment:

2.00.00,000 MT Monthly

CIF Price: \$86.00 Gross / \$82.00 Net

FOB Price: \$82.00 Gross / \$78.00 Net

Commission: \$2 / \$2

### LIGHT CYCLE OIL (LCO)

Quantity: Minimum 50,000 MT Trial / Maximum Shipment:

500,000 MT Monthly

CIF Price: \$280.00 Gross / \$270.00 Net

FOB Price: \$270.00 Gross / \$260.00 Net

Commission: \$5 / \$5

### MAZUT M100 10585/75

Quantity: Minimum 50,000 MT Trial / Maximum Shipment:

500,000 MT Monthly

CIF Price: \$270.00 Gross / \$260.00 Net

FOB Price: \$260.00 Gross / \$250.00 Net

Commission: \$5 / \$5

### RUSSIAN GAS L0.2/26 GOST 305-82

Quantity: Minimum 50,000 MT Trial / Maximum Shipment:

500,000 MT Monthly

CIF Price: \$240.00 Gross / \$230.00 Net

Price: \$230.00 Gross / \$220.00 Net

Commission: \$5 / \$5



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### GASOLINE 91-92-95 OCTANES

Quantity: Minimum 100,000 MT Trial / Maximum Shipment:

500,000 MT Monthly

CIF Price: \$300.00 Gross / \$290.00 Net

FOB Price: \$290.00 Gross / \$280.00 Net

Commission: \$5 / \$5

### AGO-AUTOMOTIVE GAS OIL

Quantity: Minimum 100,000 MT Trial / Maximum Shipment:

500,000 MT Monthly

CIF Price: \$230.00 Gross / \$220.00 Net

FOB Price: \$220.00 Gross / \$210.00 Net

Commission: \$5 / \$5

### UREA

Quantity: Minimum 50,000 MT Trial / Maximum Shipment:

500,000 MT Monthly

CIF Price: \$300.00 Gross / \$290.00 Net

FOB Price: \$290.00 Gross / \$280.00 Net

Commission: \$5 / \$5

### PETROLEUM COKE

Quantity: Minimum 50,000 MT Trial / Maximum Shipment: 500,00  
MT Monthly

CIF Price: \$160.00 Gross / \$150.00 Net

FOB Price: \$150.00 Gross / \$140.00 Net PER MT

Commission: \$5 / \$5



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## FOB TANK TO VESEEL PROCEDURE

1. Buyer issues ICPO (contents with seller's procedure) along with banking details, Copy of international passport Data Page, Buyer's company registration certificate and the Buyer's CPA
2. Seller Issues Commercial Invoice (CI) For the Available Quantity in Tank in Port Along with Following Documents After Receipt of the Signed CI.
  - Copy of Statement of Product Availability in the Tank in Port.
  - Product Passport.
  - Commitment to Supply.
  - Tank Storage Receipt (TSR).
3. Buyer contacts Logistics Farm Company for Extension of Storage Tank for The Number of Days it will take to conduct Dip Test (minimum 2 days).
4. Seller provides Buyer with SGS report, Injection Report, unconditional DTA
5. NCNDA/IMFPA will be signed; buyer within 24 hours after successful dip test in Seller tanks, Buyer makes payment for



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total cost of product infected into the buyer's tanks or Vessel  
via MT103, Seller transfer title  
ownership to buyer with all exportation documents required of  
buyer for the transaction.

6. Upon conclusion of first lift transaction seller pays all  
intermediaries involved in the Transaction and proceeds with  
the signing of contract with Buyer.

## FOB TANK TO TANK PROCEDURE

1. Buyer issues ICPO and Company Registration Certificate or any I.D. With  
TSA for Seller's Verification
2. Seller issue Draft Commercial Invoice, Buyer signs and returns to Seller  
with his Tank Storage Agreement.
3. Seller pays the Buyer's tank for 2 days for the Injection Process; Buyer pays  
3 days and only after his Tank Farm Company has received the payment  
from Seller Company.
4. Seller provides Buyer with FULL POP Documents.
  - Fresh SGS Report less than 48 hours
  - Product Certificate Of Origin
  - Dip Test Authorization-Unconditional



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- Injection Report
  - Tank Storage Receipt with GPS Coordinates
  - Tank Farm Bar-code Information
  - Letter of Commitment to Supply.
  - Registration Certificate & Export License Copy
  - Authority to Sell & Collect (ATSC)
  - Endorsed Injection Schedule by the buyer & buyer Tank Farm
  - Irrevocable Commitment to Supply for Spot and 12 months Contract
  - Injection Schedule signed by Buyer & Buyer's tank farm.
5. Buyer conducts Dip-Test in tank, via SGS on Buyer's expense, Seller injects the fuel To Buyer's tank and Buyer makes payment based on Q&Q by MT103 wire transfer /TT According to the final Commercial Invoice.
  6. Seller transfers the title of ownership as per Buyer's instruction. Buyer lifts the product

## CIF STANDARD PROCEDURE

1. Buyer issues ICP0 must be with buyer company letterhead and buyer banking information alongside a valid means of identification,



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2. Seller issues SPA to Buyer/Buyer signs seals and returns the SPA to seller, Seller gives partial proof of product, PPOP authentication/approval legalized by the authority ministry of energy
  - Commitment To Supply
  - Certificate Of Origin
  - Statement Of Availability of Product
  - Product Quality Passport (Analysis Test Report)
  - Proforma Invoice for The First Shipment Value Month
  
3. Buyer's Bank within 8 banking days sends operative SBLC via MT760 or DLC MT700 according to Seller fiduciary bank verbiage to Sellers nominated Bank account for the first month shipment, Should Buyer fail to issue payment instrument within 8 banking days as agreed on Buyer will request for invoice to make cash deposit of 3% of the total product value via TT wire Transfer MT103 to guarantee Seller to commence with shipment and this payment will be deducted from total cost of product after inspection at discharge port, seller bank issue FULL POP document to Buyer bank alongside with 2% PB
  - Copy of license to export issued by the department of the Ministry of Energy
  - Copy of Approval to export issued by the Ministry of Justice
  - Copy of statement of Availability of product
  - Copy of the Refinery commitment to produce product
  - Copy of Transnet contract to transport the product to loading port
  - Copy of the port storage agreement
  - Copy of the character party agreement to transport
  - Copy of vessel Questionnaire 88



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- Copy of Bill of lading
  - SGS report at the loading port
  - Dip Test Authorization (DTA) & ATB
  - NOR/ETA
  - Certificate of Ownership transfer
  - Allocation transaction passport code certificate (ATPCC) By Ministry of energy
4. Shipment commence as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-22 days, The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport
  5. Buyer releases payment to Seller via TT/MT103 upon receipt of the shipping documents and confirmation of the Q&Q by SGS/CIQ at destination port
  6. Seller pays commission within 48 hours by swift MT103 to all intermediaries as signed NCNDA/IMPFA



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THANKS,

Medvedeva Evgenia Olegovna

CEO



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