



**MYTRA GLOBAL SDN. BHD.**  
**GROUP**

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Welcome to Mytra Global  
Building a Globally Trusted, Resilient Oil & Gas Industry



**MYTRA GLOBAL SDN. BHD.**  
**GROUP**

**FULL CORPORATE OFFER (FCO)**

**TERMS OF NEGOTIATION :**  
**DELIVERY TERMS : CIF / FOB**



**Liquefied Natural Gas**



**Logistics & Transshipment**



**Tank Storage Terminal**

**IF YOU WISH IN COLLABORATION, CONTACT US NOW!**



**ATTENTION TO : MANDATE / AGENT / COLLABORATOR / BROKER**  
**VIA : TBA**

**REF FCO NO : EN590/010124/GEN04**  
**ISSUED DATE : 18/04/2024**  
**SUBJECT : FCO**  
**VALIDITY : 25/04/2024 (7 DAYS)**

**FULL CORPORATE OFFER (FCO)**

We, Joint Operation (JO) between , **MYTRA GLOBAL SDN. BHD And OIL & GAS REFINERIES**, as certified and registered re-sellers of the refinery, and act with legal status as legal and registered companies and operate based on law with full authority and responsibility of the company and the law and under threat Perjury hereby confirms the availability of refined oil products for immediate sale to capable buyers based on specified conditions terms and conditions below. All supplies are guaranteed to meet international standard specifications and pass the stringent requirements of SGS or equivalent in accordance with ICC International regulations.

**TERMS OF NEGOTIATION:**

Delivery Terms : CIF / FOB  
Shipment Payment Term : MT103 TT Wire Transfer  
Quality : Q&Q test report will be conducted at the loading port by SGS or equivalent at the expense of seller  
Products Origin : KAZAKHSTAN  
Contract Term : 12 Months minimum after first successful trial (with rolls and extensions)

**Commission : Brokers May Please Contact Us for Payable Commission**

<b>PORT OF LOADING:</b>	<b>AKTAU, PAVLODAR, KURYK, FUJAIRAH, VLADIVOSTOK, ROTTERDAM AND HOUSTON PORT</b>
<b>PORT OF DESTINATION / DISCHARGE:</b>	<b>TBA</b>
<b>PACKING</b>	Bulk For Vessel Loading
<b>INSURANCE</b>	110% By Seller
<b>DELIVERY</b>	Within 2-4 Weeks, From the Date of Approval of Documents, Depending Upon Availability Of Vessel.
<b>INSPECTION</b>	All Products Are Quality & Quantity Wise Certified By SGS.
<b>PAYMENT TERMS:</b>	To Be Discussed



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### **DIESEL FUEL EN590 (10 PPM)**

Minimum Quantity : 50,000 MT Maximum Quantity 500,000 MT  
FOB Price : **USD \$540.00 MT**  
CIF Price : **USD \$550.00 MT**

### **JET FUEL A1**

Minimum Quantity : 2,000,000 BBLs Maximum Qty 5,000,000 BBLs,  
FOB Price : **USD \$105.00 BBLs**  
CIF Price : **USD \$110.00 BBLs**

### **DIESEL FUEL OIL D6**

Minimum Quantity : 25,000,000 Gallon Maximum Qty 50,000,000 Gallon  
FOB Price : **USD \$3.00 Gallon**  
CIF Price : **USD \$4.00 Gallon**

### **LIQUEFIED NATURAL GAS (LNG)**

Minimum Quantity : 100,000 MT Maximum Quantity 200,000 MT  
FOB Price : **USD \$350.00 MT**  
CIF Price : **USD \$360.00 MT**

### **UREA**

Minimum Quantity : 50,000 MT Maximum Quantity 100,000 MT  
CIF Price : **USD \$320.00 MT**

### **LIQUEFIED PETROLEUM GAS (LPG)**

Minimum Quantity : 50,000 MT Maximum Quantity 100,000 MT  
FOB Price : **USD \$340.00 MT**  
CIF Price : **USD \$350.00 MT**

### **CRUDE OIL ESPO**

Minimum Quantity : 2,000,000 BBLs Maximum Quantity 5,000,000 BBLs  
FOB Price : **USD \$90.00 BBLs**  
CIF Price : **USD \$100.00 BBLs**

### **PETROLEUM COKE (PETCOKE)**

Minimum Quantity : 50,000 MT Maximum Quantity 100,000 MT  
CIF Price : **USD \$140.00 MT**

### **BITUMEN**

Minimum Quantity : 50,000 MT Maximum Quantity 100,000 MT  
FOB Price : **USD \$290.00 MT**  
CIF Price : **USD \$300.00 MT**



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### LIGHT CRUDE OIL

Minimum Quantity : 2,000,000 BBLs Maximum Qty 5,000,000 BBLs

FOB Price : **USD \$90.00 BBLs**

CIF Price : **USD \$100.00 BBLs**

### VIRGIN BASE OIL

Minimum Quantity : 2,000,000 BBLs Maximum Qty 5,000,000 BBLs

CIF Price : **USD \$370.00 BBLs**

### DIESEL GAS D2

Minimum Quantity : 50,000 MT Maximum Quantity 100,000 MT

FOB Price : **USD \$340.00 MT**

CIF Price : **USD \$350.00 MT**

### FOB TRANSACTION PROCEDURE 1 (TANK TO VESSEL)

1. The buyer sends a company profile along with the ICPO, CHARTER PARTY AGREEMENT (CPA), and data page of the buyer's passport.
2. The seller issues a commercial invoice (CI), the buyer seals and signs, and returns the commercial invoice back to the seller.
3. Buyer requests a 1-day tank extension invoice fee from the seller to enable a dip test on the seller's tank. Upon receipt of payment, the seller issues the following POP documents to the buyer:
  - Statement of Product Availability
  - Commitment Letter to Supply
  - Unconditional Dip Test Authorization (UDTA)
  - Authorization to Sell and Collect (ATSC)
  - Authorization to Verify the Product in the Seller's Tanks (ATV)
  - Fresh SGS Report
4. All parties involved in the transaction sign the NCNDA/IMFPA/IMFPA.
5. The buyer has the option to conduct a dip test on the product and makes the payment for the total value of the product injected into the buyer's vessel through the means of MT103-TT.
6. The seller pays commissions to all intermediaries involved in the transaction, and subsequently, monthly shipment continues as per the terms and conditions of the commercial invoice and extension of the transaction by issuing a 12-month contract (SPA) to the buyer for proceeding.

### FOB TRANSACTION PROCEDURE 2 (TANK TO VESSEL)

1. The buyer issues an ICPO addressed to the seller along with a Charter Party Agreement (CPA).
2. Seller acknowledges buyer's ICPO and issues a commercial invoice; buyer signs and returns the commercial invoice (CI).
3. The seller provides the buyer with the below-listed PPOP:
  - Transfer Agreement for Title Holder Certificate "To be signed by seller and buyer"



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- Tank to Vessel Injection Agreement (TTVIA): "To be signed by the buyer and the shipping company".
  - Authorization to Sell and Collect (ATSC)
  - Irrevocable Commitment Letter to Supply
  - Injection payment invoice
4. (NCNDA/IMPFA) to be signed by all intermediaries involved in the transactions, and the buyer makes payment for the injection cost from tank to vessel.
  5. Upon confirmation of the buyer's payment for the injection cost, the seller provides the buyer with the following POP documents:
    - Unconditional DTA.
    - 24 Hour SGS Report.
    - Injection Report.
    - Tank Storage Receipt
    - Product Origin Certificate.
    - Product Passport.
    - Authorization to Verify (ATV)
  6. Buyer SGS team re-conduct inspection on the product in seller storage tank on seller's expenses. (Optional)
  7. The buyer, within 24 hours after a successful dip test in the seller's tanks, provides Q88. The seller proceeds with tank-to-vessel injection and provides the buyer with an SGS report and injection reports upon completing the injection of the product into the vessel.
  8. Buyer makes payment for the total cost of product injected into the vessel through MT103, and seller transfers title ownership to buyer with all exportation documents required of buyer for the transactions.
  9. Upon the conclusion of every lift transaction, the seller pays all intermediaries involved in the transaction according to the signed NCNDA or IMFPA and proceeds with the signing of the contract with the buyer.

### **COST, INSURANCE, AND FREIGHT TO ANY SAFE WORLD PORT (CIF)**

#### **PROCEDURE 1** **MYTRA GLOBAL SDN. BHD.**

1. Buyer issues an official ICPO with Bank details and Company Registration & Copy Passport Buyer CEO
2. Seller issues draft SPA (Sales Purchase Agreement) to Buyer open for Amendments, Buyer review and seal & sign mutually accepted contract and return to the Seller in word format within 5 working days.
3. Seller reviews the signed Contract and converts to PDF and sends copy to Buyer with Guarantee Letter to Supply.
4. Seller submits signed Contract to the Government Ministry for Registration, Legalization and Notarization at Buyer's expense.
5. Seller sends to Buyer the below listed soft performance guarantee POP Documents
  - a. **Commitment Letter to Supply**
  - b. **Availability Letter of Product**
  - c. **Transfer Agreement for Title Holder Certificate**
  - d. **Product Passport**
6. Buyer's Bank issues banking instrument via SBLC MT760 or DLC MT700 for the value of first shipment to Seller's nominated Fiduciary Bank coordinate in a format acceptable to Seller.



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Seller's Bank within 7 banking days of Buyer receiving final approved Contract in PDF format with soft performance guarantee POP documents to enable Seller commence trans-loading of Product with the shipping Company and release full set of POP Documents after loading via Bank to Bank swift within five (5) working days.

**NOTE: if Buyer fails to issue the Bank instrument within 7 banking days, in alternative Buyer pays via MT103/TT US\$ 450,000.00 as provisional Guarantee Performance within 72 hours and this amount will be deducted from the Product face value when final payment is to be made.**

7. Within 5 banking days of Seller's Fiduciary Bank received Buyer's Bank instrument, Seller's Fiduciary Bank issues 2% PB to Buyer's Bank account which is detailed and mutually agreed in the signed Contract. Note the 2% PB will be not issued & sent in case Buyer's failure to give his SBLC MT760 or DLC MT700.
8. Upon Seller's Fiduciary Bank's successful receipt of Bank Instrument and Buyer receipt the 2% PB from Seller's Fiduciary Bank or in the alternative on receipt of MT103/TT payment of UD\$ 450,000.00 by Seller's nominated Bank, Seller commence loading of the Product within 7 days and issues full POP / Shipping documents with legalized SPA to Buyer's Company via bank to bank and copies via e-mail. Buyer shall notify the seller by official written notice of his bank receiving Seller's POP Documents.
9. Shipment commences as scheduled in the Contract and upon arrival of the Cargo at the discharge port, Buyer's inspection team carry out SGS / CIQ or equivalent Inspection to ascertain Quality and Quantity of the Product
10. Seller pays all Commissions of Intermediaries involved in transaction inside IMFPA within 48 hours after Seller's Fiduciary Bank received Buyer's payment of Product.

## **COST, INSURANCE, AND FREIGHT TO ANY SAFE WORLD PORT (CIF)** **PROCEDURE 2**

1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) to the seller's refinery, accompanied by a scanned copy of the buyer's passport
2. The Seller will verify the buyer's irrevocable corporate purchase order and issue a commercial invoice for the first trial shipment. Note: The sales and purchase agreement will be jointly signed after the trial shipment.
3. The seller provides the following documents to the buyer after receiving approval of the commercial invoice from the buyer.
  - Charter Party Agreement.
  - Product Quality Passport
  - Commitment to supply
  - Statement of Availability of the Product
4. The seller and buyer proceed to endorse the Charter Party Agreement (CPA) document with the shipping company and both jointly bear the charges for the shipment.
5. After the shipment charges have been met by both the seller and the buyer, the seller issues the following proof of product documents along with an assurance delivery letter:
  - Attestation of Allocation.
  - Allocation Transaction Passport Code Certificate.
  - Copy of statement Availability of the Product.
  - Copy of the refinery commitment to supply the product.
  - Copy of port storage agreement
  - Copy of the charter party agreement



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- Copy of the Product Passport
  - SGS Report
  - Bill Of Lading
  - Vessel's Q88
  - Tank Receipt
  - Certificate of Origin
  - Certificate of Inspection
  - Notice of Readiness
  - Net Weight
  - Full Packing List
  - Cargo Manifest
  - DTA and ATV
6. The buyer responds by issuing an irrevocable non-transferable letter of credit (MT760), SBLC, or letter of credit (LC).
  7. According to the contract's terms and conditions and the predetermined delivery schedule, shipping will commence.
  8. Upon receipt of the cargo at the discharge port and a positive report from the SGS inspection at the discharge port, the buyer's bank releases payment of the goods through MT103.
  9. In accordance with the agreed NCNDA, the supplier bank releases the commission to each representative and intermediary.

### TANK TAKE OVER (TTO) PROCEDURE

1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) with Guarantee Letter to take over Title of the product.
2. Seller issue draft (MOU) agreement to Buyer counter-sign and return to the seller.
3. Seller acknowledges signed MOU.
4. Seller sends to Buyer the following documents for Buyer's confirmation.
  - Seller's Registration Certificate
  - Bill Of Lading- (in the name of the previous buyer as Consignee.)
  - Vessel Tanker Details.
  - Product Passport-Dip-Test Report.
  - Proforma Invoice.
  - 5% Payment deposit Invoice.
  - Cargo Manifest.
  - Cargo Ullage Report.
  - Q88
5. Buyer confirms the goods documents and makes a 5% down deposit which stands as an Allocation and Security Guarantee payment to the seller nominated bank by T/T Wire Transfer within 3 banking days to enable the seller to change every document to buyer's name and instruct the vessel captain to re-route the vessel to the new buyer's destination port. The 5% deposit Payment made shall be deducted from the total payment value of the takeover product.
5. Seller releases a fresh dated Dip-Test Authorization-DTA to Buyer to order SGS inspection or Equivalent inspection team for Q & Q inspection upon goods/cargo arrival at the discharge port.



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7. Upon the successful completion of Dip-test inspection, Buyer makes the balance 95% payment by MT103 wire transfer for the total goods value, Seller transfers Title of ownership Certificate to buyer's name as the legitimate owner of the goods and commence translating.
8. Trans-loading commences immediately.  
Seller will release payments to the intermediaries involved within 48 hours of receiving the payment for the product from the Buyer's bank.

### TABLETOP MEETING TTM (FACE-TO-FACE) WORKING PROCEDURES

1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) addressed to the Refinery along with company profile, Proof of Funds, and buyer passport.
2. Seller issues the draft SPA along with the Seller's Company Certificate of Registration and Passport of the Authorized person for buyer's review.
3. Buyer receives all documents, reviews them with his/her legal team within 48-72hours to okay the contract and the process.
4. After the successful review of the contract, Buyer confirms his readiness to meet the Seller or the Authorized person at the Seller's premises for a TTM/FACE-TO-FACE meeting and contract signing.
5. Seller and Buyer both mutually agrees on the cost of the product Allocation fee which MUST be paid by the Buyer to the Seller's Legal Account before an INVITATION would be processed for the Buyer and his/her representative.  
**NOTE: THIS ALLOCATION FEE IS IMPORTANT AS IT AFFORDS THE BUYER'S COMPANY TO BE REGISTERED WITH THE MINISTRY OF ENERGY OF THE REPUBLIC OF KAZAKHSTAN WITHOUT THIS ALLOCATION FEE PAYMENT, FACE-TO-FACE MEETING IS IMPOSSIBLE.**
6. Seller issues to the Buyer the Allocation Invoice agreed as per procedure #4. Buyer makes the Payment within 48 hours via TT/wire mt103.
7. After payment, Seller requests from the Buyer the Passport copies of all the teams for the FACE-TO-FACE MEETING to process their visit INVITATION to the Refinery.
8. The INVITATION is issued to the Buyer and a TABLETOP-MEETING (TTM) is held.

### Past Performance Record:

We are not obliged in any way to provide past performance records to show any buyers as this is prohibited by the NCNDA that we signed with our refinery source and our exit buyers. This is treated as serious infringement and we could stand lose our right as an agent/re-seller and possibilities too face law suit from our refinery source also our exit buyers. So, due to this limitation, we are not obligated to provide any past performance records to any intermediaries, facilitators, buyer representatives, buyer and buying agent.



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**LOI / ICPO Should Be Addressed To:**

**ATTENTION TO : MYTRA GLOBAL SDN. BHD.**

**NUR ATIQA ANUAR**

Chief Executive Officer

Office : The Skysierra Valley, Setiawangsa 54200 Kuala Lumpur, Wilayah Persekutuan Malaysia

Phone / WhatsApp : + 60 11-1656 5144

Email : [ceo@mytra.global](mailto:ceo@mytra.global)

Website : [mytrag.com](http://mytrag.com)

Please fill up the CIS (Client Information Sheet) Form and send along with your Irrevocable Corporate Purchase Order (ICPO), Company Registration Certificate, and a Copy of CEO/Director International Passport to proceed to the next stage.

If you have any inquiries regarding to this Corporate Offer, please do not hesitate to contact us.

**MYTRA GLOBAL SDN.BHD.**



*Nur Atiqah Anuar*

**NUR ATIQA ANUAR**

Chief Executive Officer



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**MYTRA GLOBAL SDN. BHD.**  
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MYTRA BUILDING THE NATION

CONNECTION

INTEGRITY

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The Spirit Of Working Together  
Fast  
Quality  
Seeking Rizki Is Worship

COMPANY PHILOSOPHY  
To Be A Property That Benefits The Nation & Country  
Provide The Best Service To Customers  
Respect Individuals And Foster Cooperation  
Always Achieve The Best



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