



Welcome to Mytra Global
Building a Globally Trusted,
Resilient Oil & Gas Industry

FULL CORPORATE OFFER (FCO)
TERMS OF NEGOTIATION
DELIVERY TERMS : CIF / FOB



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ATTENTION TO : MANDATE / AGENT / COLLABORATOR / BROKER
VIA : TBA

REF FCO NO : EN590/010124/GEN04
ISSUED DATE : 11/06/2024
SUBJECT : FCO
VALIDITY : 18/06/2024 (7 DAYS)

FULL CORPORATE OFFER (FCO)

We, Joint Operation (JO) between , **MYTRA GLOBAL SDN. BHD And OIL & GAS REFINERIES**, as certified and registered re-sellers of the refinery, and act with legal status as legal and registered companies and operate based on law with full authority and responsibility of the company and the law and under threat Perjury hereby confirms the availability of refined oil products for immediate sale to capable buyers based on specified conditions terms and conditions below. All supplies are guaranteed to meet international standard specifications and pass the stringent requirements of SGS or equivalent in accordance with ICC International regulations.

TERMS OF NEGOTIATION :

Delivery Terms : CIF / FOB
Shipment Payment Term : Please refer table, page 2
Quality : Q&Q test report will be conducted at the loading port by SGS or equivalent at the expense of seller
Products Origin : KAZAKHSTAN
Contract Term : 12 Months minimum after first successful trial (with rolls and extensions)

Commission : Brokers May Please Contact Us for Payable Commission

PORT OF LOADING:	JURONG PORT, SINGAPORE, ROTTERDAM / HOUSTON
QUALITY	Q&Q test report will be conducted at the loading port by SGS or Equivalent at the expense of Seller
DISCHARGE PORT:	TBA
SHIPMENT PAYMENT TERM	SBLC/IRDLC/ MT103 TT Wire Transfer



Liquified Natural Gas



Logistics & Transshipment



Tank Storage Terminal

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DIESEL FUEL EN590 (10 PPM)

Minimum Quantity : 50,000 MT Maximum Quantity 500,000 MT
FOB Price : **USD \$510.00 MT**
CIF Price : **USD \$520.00 MT**
Commission : \$5 USD Seller side, \$5 USD Buyer side

JET FUEL A1

Minimum Quantity : 2,000,000 BBLs Maximum Qty 5,000,000 BBLs,
FOB Price : **USD \$105.00 BBLs**
CIF Price : **USD \$110.00 BBLs**
Commission : \$1 USD Seller side, \$1 USD Buyer side

AVIATION KEROSENE COLONIAL GRADE JP54

Minimum Quantity : 25,000,000 BBLs Maximum Qty 50,000,000 BBLs
FOB Price : **USD \$97.00 Gallon**
CIF Price : **USD \$99.00 Gallon**
Commission : \$1 USD Seller side, \$1 USD Buyer side

DIESEL FUEL OIL D6

Minimum Quantity : 25,000,000 Gallon Maximum Qty 50,000,000 Gallon
FOB Price : **USD \$2.00 Gallon**
CIF Price : **USD \$3.00 Gallon**
Commission : \$1 USD Seller side, \$1 USD Buyer side

LIQUEFIED NATURAL GAS (LNG)

Minimum Quantity : 100,000 MT Maximum Quantity 200,000 MT
FOB Price : **USD \$340.00 MT**
CIF Price : **USD \$350.00 MT**
Commission : \$5 USD Seller side, \$5 USD Buyer side

DIESEL GAS D2 GOST305-82

Minimum Quantity : 50,000 MT Maximum Quantity 100,000 MT
FOB Price : **USD \$390.00 MT**
CIF Price : **USD \$400.00 MT**
Commission : \$5 USD Seller side, \$5 USD Buyer side



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MAZUT M100 GOST-1058575/M100 GOST 10585-99

Minimum Quantity : 100,000 MT Maximum Quantity 200,000 MT
FOB Price : **USD \$300.00 MT**
CIF Price : **USD \$310.00 MT**
Commission : \$5 USD Seller side, \$5 USD Buyer side

UREA GRANULAR

Minimum Quantity : 50,000 MT Maximum Quantity 100,000 MT
FOB Price : **USD \$310.00 MT**
CIF Price : **USD \$320.00 MT**
Commission : \$5 USD Seller side, \$5 USD Buyer side

LIQUEFIED PETROLEUM GAS (LPG)

Minimum Quantity : 50,000 MT Maximum Quantity 100,000 MT
FOB Price : **USD \$340.00 MT**
CIF Price : **USD \$350.00 MT**
Commission : \$5 USD Seller side, \$5 USD Buyer side

EXPORT CRUDE OIL GOST 9965-76

Minimum Quantity : 2,000,000 BBLS Maximum Quantity 5,000,000 BBLS
FOB Price : **USD \$67.00 BBLS**
CIF Price : **USD \$71.00 BBLS**
Commission : \$1 USD Seller side, \$1 USD Buyer side

DI-AMMONIUM PHOSPHATE (DAP)

Minimum Quantity : 50,000 MT Maximum Quantity 100,000 MT
FOB Price : **USD \$360.00 MT**
CIF Price : **USD \$380.00 MT**
Commission : \$5 USD Seller side, \$5 USD Buyer side

PETROLEUM COKE (PETCOKE)

Minimum Quantity : 50,000 MT Maximum Quantity 100,000 MT
FOB Price : **USD \$130.00 MT**
CIF Price : **USD \$140.00 MT**
Commission : \$5 USD Seller side, \$5 USD Buyer side



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LIGHT CYCLE OIL

Minimum Quantity : 50,000 MT Maximum Quantity 100,000 MT
FOB Price : **USD \$250.00 MT**
CIF Price : **USD \$270.00 MT**
Commission : \$5 USD Seller side, \$5 USD Buyer side

BITUMEN 60/70

Minimum Quantity : 50,000 MT Maximum Quantity 100,000 MT
FOB Price : **USD \$310.00 MT**
CIF Price : **USD \$330.00 MT**
Commission : \$5 USD Seller side, \$5 USD Buyer side

BASE OIL

Minimum Quantity : 50,000 MT Maximum Quantity 100,000 MT
FOB Price : **USD \$360.00 MT**
CIF Price : **USD \$370.00 MT**
Commission : \$5 USD Seller side, \$5 USD Buyer side

FUEL OIL CST 180

Minimum Quantity : 50,000 MT Maximum Quantity 100,000 MT
FOB Price : **USD \$300.00 MT**
CIF Price : **USD \$330.00 MT**
Commission : \$5 USD Seller side, \$5 USD Buyer side

AUTOMORIVE GAS OIL (AGO)

Minimum Quantity : 50,000 MT Maximum Quantity 100,000 MT
FOB Price : **USD \$260.00 MT**
CIF Price : **USD \$280.00 MT**
Commission : \$5 USD Seller side, \$5 USD Buyer side

GASOLINE 87/89/93/95 OCTANE'S

Minimum Quantity : 50,000 MT Maximum Quantity 100,000 MT
FOB Price : **USD \$320.00 MT**
CIF Price : **USD \$330.00 MT**
Commission : \$5 USD Seller side, \$5 USD Buyer side

ESPO BLEND CRUDE OIL

Minimum Quantity : 2,000,000 BBLS Maximum Quantity 5,000,000 BBLS
FOB Price : **USD \$69.00 BBLS**
CIF Price : **USD \$71.00 BBLS**
Commission : \$1 USD Seller side, \$1 USD Buyer side



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DIESEL EURO 4

Minimum Quantity	: 50,000 MT Maximum Quantity 100,000 MT
FOB Price	: USD \$260.00 MT
CIF Price	: USD \$280.00 MT
Commission	: \$5 USD Seller side, \$5 USD Buyer side

TRANSACTION PROCEDURE DIP AND PAY TANK TO TANK FOB (ROTTERDAM/HOUSTON)

1. Buyer sends ICPO in line with Seller working procedures alongside their Tank Storage Agreement (TSA) on receipt and acceptance of Seller's Soft Offer.
2. Seller issues Commercial Invoice (CI) Buyer signs within 24 hours and returns to Seller within its validity.
3. Upon receipt and review of the signed CI:
 - a. Seller issues Dip Test Authorization (DTA) to be completed and signed by Buyer/Buyer logistic in order for dip test to be conducted alongside counter signed copies of the CI;
 - b. Seller/ Buyer's pay together to Buyer's Tank Storage Company to enable Buyer's Storage Company signed/complete DTA with Buyer's.
 - c. Seller will pay for 4 days to Buyer's Tank Storage Company, after confirmation of Seller payment by Buyer's storage Company, Buyer's pay for 2 days to Buyer's Tank Storage.
4. Buyer returns the Dip Test Authorization (DTA) fully completed and signed within its validity and upon successful review of the completed DTA, Seller issues the below full POP documents:
 - a. Fresh SGS Report (not older than 72 hours);
 - b. Product Reservoir Receipt;
 - c. Accreditation Certificate;
 - d. Product Passport (Quantity and Quality Analysis);
 - e. Authorization to Sell and Collect Certificate (ATSCC);
 - f. Pre-Injection Report (PIR);
 - g. NCNDA/IMFPA (To be completed by all intermediaries);
 - h. Certificate of Product Origin;
 - i. Authority to Verify (ATV) either physically or otherwise.
5. Upon receipt and confirmation of the above POP Documents, Buyer provides its testing officials (SGS or INTERTEK report) and the needed test are carried out on the product in Seller's tanks.
6. Buyer upon successful dip test makes full payment by MT103 /TT wire transfer for the total product and transfer same time the title ownership and all export Documents to the Buyer. Seller pays commission to all intermediaries involved in the transaction within 24 hours after confirmation of Buyer's payment and injection commences immediately.
7. Seller issues a contract for Buyer's desired duration upon successful completion of the trial order.



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TRANSACTION PROCEDURE DIP AND PAY TANK TO TANK FOB (ROTTERDAM/HOUSTON)

1. Buyer issues ICPO on receipt of Seller's Soft Offer along with Tank Storage Agreement (TSA) as proof of storage availability.
2. Seller issues commercial invoice, for the available quantity in the storage tank to Buyer, Buyer Signs CI and returns to Seller including copy of NCNDA/IMFPA signed by all buyer groups with commission structures.
3. Seller issues the Dip Test Authorization letter for buyer and Buyer's Tank Farm endorsement along with the following PPOP documents:
 - a. Legalized Commercial Invoice
 - b. Product Passport
 - c. Availability of Product endorsed
 - d. Authority to Sell Collect (ATSC)
4. Seller issues Complete DTA attached with fresh SGS Report and Tank Storage Receipt (TSR) to Buyer, Buyer order SGS to conduct Dip Test of the product in the Seller's Tank on Buyer expenses.
5. Upon successful Dip Test, sellers inject the fuel into buyer lease Storage Tank and sellers submit the full injection report to the Buyer
6. Buyer makes \$100\% \$ payment by MT103 TT wire transfer for the total product and Seller pays commission to All intermediaries involved in the transaction within 24 hours after confirmation of the buyer's payment.
7. Seller issues draft SPA to buyer to review for R&E monthly deliveries.
8. Buyer review and approves the SPA and issues SBLC/IRDLIC irrevocable non-transferable, auto revolving for 12 months shipment value , documentary letter of credit for length of contract and for each lift per schedule. Buyer pays after Dip Test by MT103 Wire Transfer on each monthly quantity.
9. The subsequent delivery shall commence according to the terms and conditions of the contract.
10. Seller pays commissions to all intermediaries as per IMFPA/NCNDA 24 hours after receiving payment from Buyer.

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FOB TRANSACTION PROCEDURES TANK TO VESSEL TTV (ROTTERDAM / HOUSTON)

1. Buyer issues ICPO along with Charter Party Agreement (CPA) or Tank Storage Agreement (TSA)
2. Seller issues Commercial Invoice (CI) for the available quantity in the storage tank in Rotterdam Buyer signs and returns back to seller within 48hours.
3. Seller issues to buyer the following documents;
 - a. Refinery Commitment Letter to Supply.
 - b. Tank Storage Receipt (TSR)
 - c. (ATV) Authorization for Verification of the Product Electronically
 - d. Injection Report
 - e. Statement of Product Availability
 - f. Notarized and Endorse NCNDA/IMFPA by the Seller Bank
 - g. Authorization to Sell and Collect (ATSC)
 - h. Payment Invoice for Tank Extension (Two Days)
4. Upon receipt of POP documents and extension payment of seller's tank , seller issues Unconditional Dip Test Authorization (UDTA). Within 48hours, buyer proceeds to contact seller tank farm Company for dip test to be carried out.



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5. Upon successful dip test in seller's tank , seller issues to buyer the following Documents:
 - a. Fresh SGS not older than 48hrs
 - b. Certificate of Origin
 - c. Product passport
6. Buyer sends CPA and vessel information with Q88 and full details of the captain and Readiness to Receive Fuel into the vessel (RTRF) to seller. Or buyer sends TSR for the injection into buyer tanks.
7. Seller contacts vessel Captain or tank farm and immediately commences injection Into buyer vessel or tanks and issues buyer Title of Ownership Certificate to be followed by all export documentations.
8. Buyer makes Payment by MT103 or TT Wire transfer for the total product and lifts the product and seller pay all intermediaries involved in the transaction.
9. Seller and buyer proceed to sign contract for 12 months.

TANK TAKE OVER (TTO) PROCEDURE

1. Buyer issues Irrevocable Corporate Purchase Order (ICPO)with Guarantee Letter to take over Title of the Product.
2. Seller issue draft (MOU) agreement to Buyer counter-sign and return ack to seller.
3. Upon Seller receipt of sign MOU-contract from the buyer, Seller Legalizes the agreement with the ministry of Energy, agriculture & trade Kazakhstan republic.
4. Seller sends to Buyer the following documents for Buyer's Confirmation.
 - a. Seller's Export License/Reg. Certificate
 - b. Bill of Lading (in the name of Buyer as Consignee.)
 - c. Vessel Tanker Details.
 - d. Product Passport-Dip-Test Report.
 - e. 5% Payment deposit Invoice.
 - f. Cargo Manifest.
 - g. Cargo Ullage Report.
 - h. Q88
5. Buyer confirms the goods documents and makes 5% down deposit, which stands as an Allocation Security & Guarantee payment to the seller nominated bank by T/T Wire Transfer within 3 banking days, which shall Be Deducted from the total payment value of the takeover product.
6. Seller releases a fresh dated Dip-Test Authorization-DTA to Buyer to order SGS Inspection or Equivalent Inspection team for Q & Q inspection upon goods/cargo arrival at the discharge port.
7. Upon the successful completion of dip-test inspection, buyer make the balance 95% payment by MT103 wire Transfer for the total goods value, Seller transfers Title of ownership Certificate to buyer's name as the Legitimate Owner of the goods and commence Trans loading.
8. Trans-loading commence immediately.
9. Seller will release payments to the intermediaries involved within 48 hours of receiving the Payment for the Product from the Buyer's bank.



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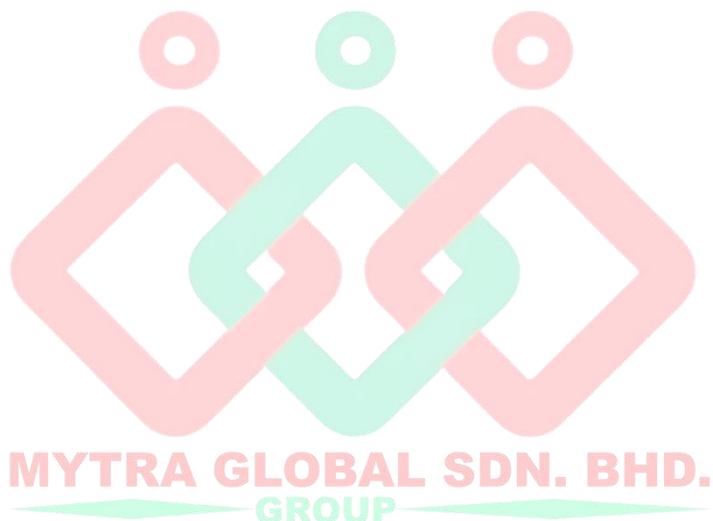
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SELLER PROCEDURE ON CIF BASIS

1. Buyer issue ICPO to seller along with company profile.
2. Seller issue SPA to buyer, buyer sign and return to seller.
3. Seller issues Commitment to supply, Availability of product Quality and Quantity Analysis Report Certificate of Origin, Export License and charter party agreement (CPA).
4. Seller & buyer jointly sign the CPA from the shipping company and pay the CPA Fees, Buyer down payment will be deduct from the Seller product value after inspection by SGS/CCIC at unloading Port by Buyer.
5. Seller issue NCNDA/IMFPA to be signed by all parties involved.
6. Loading commence and Seller send to buyer the Bill of Lading, Vessel's Q88 of the Cargo.
7. Upon Vessel arrival at Port of Destination, Seller issue ATB/DTA for buyer/buyer's Inspection team to conduct CIQ or its equivalents.
8. Seller Transfers ownership Title / Full POP to buyer's name.
9. Buyer discharges the product and Seller pays commissions within 48 hours.



Past Performance Record:

We are not obliged in any way to provide past performance records to show any buyers as this is prohibited by the NCNDA that we signed with our refinery source and our exit buyers. This is treated as serious infringement and we could stand lose our right as an agent/re-seller and possibilities too face law suit from our refinery source also our exit buyers. So, due to this limitation, we are not obligated to provide any past performance records to any intermediaries, facilitators, buyer representatives, buyer and buying agent.



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LOI / ICPO Should Be Addressed To:

ATTENTION TO : MYTRA GLOBAL SDN. BHD.

NUR ATIQA ANUAR

Chief Executive Officer

Office : The Skysierra Valley, Setiawangsa 54200 Kuala Lumpur, Wilayah Persekutuan Malaysia
Phone / WhatsApp : + 60 11-1656 5144
Email : ceo@mytra.global
Website : mytrag.com

Please fill up the CIS (Client Information Sheet) Form and send along with your Irrevocable Corporate Purchase Order (ICPO), Company Registration Certificate, and a Copy of CEO/Director International Passport to proceed to the next stage.

If you have any inquiries regarding to this Corporate Offer, please do not hesitate to contact us.

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NUR ATIQA ANUAR

Chief Executive Officer



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The Spirit Of Working Together
 Fast
 Quality
 Seeking Rizki Is Worship

COMPANY PHILOSOPHY
 To Be A Property That Benefits The Nation & Country
 Provide The Best Service To Customers
 Respect Individuals And Foster Cooperation
 Always Achieve The Best



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