



# CLOSED JOINT STOCK COMPANY "ASLADOR OIL"

Address: 169710, Komi Republic, Usinsk city, Zavodskaya st., 5

Email: Asladoroil@gmail.com Tel: +7 980 189-15-57

REF: NAT/9371/SCO530/RU

To: Who It May Concern

Attn: Principal Buyer / Mandate

Buyer's official ICPO should be issued & addressed as follows;To: Supplier / Refinery,

Attn: Export Director

Via: CJSC "ASLADOR OIL"

(Sales Representative)

## SOFT CORPORATE OFFER

The undersigned company, CJSC "ASLADOR OIL" is a direct mandate to Refineries in Russia, Kazakhstan and Uzbekistan with full Corporate and legal responsibility, under penalty of perjury confirms that we are ready, willing and able to supply the following petroleum Products / commodities with the terms and conditions as stated here under:

### CORPORATE OFFER:

Country of Origin: USA, NON-RUSSIAN ORIGIN.

Trading Mode: - TTO (TITLE TAKE OVER) & CIF (COST OF INSURANCE AND FREIGHT)

Price: Negotiable (send your sensitive/target price during ordering).

Payment: MT103, TT WIRE after CIQ Inspection at discharge Port.

Loading port: Russia/Rotterdam/HOUSTON Texas.

Destination: Any Safe World Port (ASWP). Specification: Annexed within Contract (TBA).

PB: 2% Operative Performance Bond, by the Seller.

### COMMODITY LIST, PRICES AND WORKING PROCEDURES:

DIESEL FUEL	
Quantity: Minimum 50,000 MT - Maximum 500,000 MT - Trial/Monthly Shipment	
DIESEL FUEL EN590 EURO5 (ULSD10PPM)	Price-\$420 gross/410 net per MT
LIQUEFIED NATURAL GAS (LNG)	Price-\$280 gross/270 net per MT
AVIATION TURBINE FUEL (JET FUEL A1)	Price-\$69 gross/64 net per BBL
AVIATION KEROSENE COLONIAL GRADE 54 (JET FUEL JP54)	Price-\$70 gross/65 net per BBL
DIESEL FUEL D6 GAS OIL	Price-\$0.54 per GAL
ESPO CRUDE OIL	Price-\$170 gross/275 net per MT
GREEN PETCOKE	Price-\$290 gross/28.0 net per MT



# CLOSED JOINT STOCK COMPANY "ASLADOR OIL"

Address: 169710, Komi Republic, Usinsk city, Zavodskaya st., 5

Email: [Asladoroil@gmail.com](mailto:Asladoroil@gmail.com) Tel: +7 980 189-15-57

## TRANSACTION PROCEDURES (FOB)

- 1 Buyer issues Irrevocable Corporate Purchase Order (ICPO) along with their TSA.
- 2 Seller issues Commercial Invoice (CI) for the product available in Tanks at the port; Buyer sign and submit the Commercial Invoice to the Seller.
3. Seller issues a copy of SGS report to the Buyer's Tank Farm to verify product in seller's tank reservoir and SGS report
4. Upon confirmation of successful verification of SGS and product by Buyer's Tank farm, seller issues the below listed PPOP documents to buyer:
  - Fresh SGS (not older than 48 hours)
  - Certificate of Origin
  - Authorization to Verify (ATV)
  - Dip Test Authorization (DTA)
  - Commitment to Supply
  - Tank Storage Receipt (TSR)
  - ATSC
  - Injection Report.
5. Seller issues NCNDA/IMFPA to all intermediaries involved in the transaction and to seller/buyer. Endorsed NCNDA/IMFPA.
6. Buyer inspect by SGS (Dip test in Seller tanks) at buyer's expense.
7. Seller Issue (Authorization to Transfer from Seller Tank to Buyer Tank) upon buyers satisfactory.
8. Buyer makes payment for the product via MT103 after completed injection and receiving copy of bill of lading and seller transfers title ownership to buyer and sign yearly contract delivery. We look forward to receiving your offer and supply to meet our above requirement at the earliest. Yours Sincerely

## COST OF INSURANCE AND FREIGHT (CIF)

1. The buyer issues official ICPO with banking details and company registration certificate.
2. The seller issues draft sales and purchase agreement to buyer. The buyer returns signed contract to seller with guarantee letter and proof of funds to fulfil the contractual agreement.
3. The seller issues the below Partial POP documents;
  - Refinery Commitment to Supply.
  - Certificate of Origin.
  - Seller Certificate of Incorporation.
  - Quality and Quantity Report (Product Passport).
  - Statement of Product Availability.
  - Bill of lading.
  - Vessel Q88.
  - Ullage Report.
  - Notice of Readiness
  - Product Allocation Certificate
  - 2% Proforma Invoice.
4. The buyer deposit 2% of total first shipment value to seller nominated bank via TT Wire.
5. Within 48 hours of receiving confirmation of the 2% guarantee deposit, the seller and buyer sign the title transfer affidavit, and the title ownership certificate is issued in the buyer's company name.
6. The seller charters a vessel from a shipping company at its own expense. The charter party agreement is executed, and the buyer receives notice of the consignment delivery schedule along with the nominated vessel data.
7. The seller will release full POP document and 2% PB to buyer's bank;
  - Ship Certificates.
  - Cargo Declaration.
  - Fresh Q&Q Report.
  - Charter Party Agreement.
  - Title Transfer Affidavit.
  - Customs Declaration Certificate.
8. The cargo is insured and shipment commences as per contract schedule. All Parties involved sign NCNDA/IMFPA.
9. Prior to arrival of the vessel to the destination port, the seller issue ATB (Authorization to Board) and DTA (Dip Test Authorization) to enable the buyer board the vessel, and perform the CIQ Inspection.
10. Upon arrival of the vessel at the destination port and completion of CIQ Inspection, buyer pays the remainder 98% of the total product value via MT103/TT Wire within 48Hours.
11. The seller pays all intermediaries involved within 72 hours after receipt of payment of the product from the buyer.



# CLOSED JOINT STOCK COMPANY "ASLADOR OIL"

Address: 169710, Komi Republic, Usinsk city, Zavodskaya st., 5

Email: Asladoroil@gmail.com Tel: +7 980 189-15-57

## TRANSACTION PROCEDURES (TTO)

1. The buyer issues official ICPO with his/her banking details and certificate of company registration.
2. The seller issues Draft contract for both parties to sign. Within 24 hours, the buyer signs and send back with guaranteed letter and proof of funds to fulfil the contractual agreement.
3. The seller sends the Product's Proof documents in the buyer company's name as listed below.
  - 3 (a) Certificate of Origin.
  - 3 (b) Product quality passport (Analysis test Report).
  - 3 (c) Commitment to Supply.
  - 3 (d) Bill of Lading.
  - 3 (e) Cargo Manifest.
  - 3 (f) Certificate of Quality and Quantity.
  - 3 (g) Master's Receipt of Documents.
  - 3 (h) Master's Receipt of Samples.
  - 3 (i) Vessel Q88.
4. The buyer makes a guaranteed deposit of 3% of the total product value via MT103 and upon receipt of buyer's payment, the seller will instruct the vessel master to re-route the vessel tanker and change its destination to the buyer's discharge port. Intermediaries sign and endorse NCNDA/IMFPA.
5. The buyer provides his/her shipping agent contact details for the vessel master to open communication, issue the Notice of Readiness (NOR) and Power of Attorney to the buyer's shipping agent entrusting them to perform all needed shipping agency and freight forwarding services in the discharge port.
6. The seller will issue the Title Transfer Affidavit for buyer's signing. The seller and the buyer sign the Title Transfer Affidavit, and the ministry of energy issues the allocation Title Ownership Certificate in the buyer's company name.
7. The seller instructs vessel master to countersign the shipping agent Power of Attorney and proceed to send the complete set of maritime and shipping documents to enable the buyer shipping agent file for maritime report and make all preparation to receive the vessel tanker at the destination port terminal.
8. On arrival of the vessel tanker at the destination port and completion of CIQ Inspection, the buyer pays for full cargo value via MT103/TT Wire within 48Hours deducting all paid expenses.
9. Seller pays the intermediaries involved within 72 hours after receipt of payment of the product from the Buyer.



# CLOSED JOINT STOCK COMPANY "ASLADOR OIL"

Address: 169710, Komi Republic, Usinsk city, Zavodskaya st., 5

Email: [Asladoroil@gmail.com](mailto:Asladoroil@gmail.com) Tel: +7 980 189-15-57



*Signature*

PRESENTED BY:  
KOCHENKOV A. VLADIMIROVICH  
SALES DIRECTOR  
CJSC "ASLADOR OIL"

