



# ZAKRITOE AKTCIONERNOE OBSHESTVO "ATLANT"

Date Issued: 20th January, 2024

Expired Date: 20th August, 2025

To: Capable End Buyers /Buyer Mandates.

## SOFT CORPORATE OFFER

We LLC Zakritoe akcionerhoe obshestvo "Atlant", hereby issue this Soft Corporate Offer with given terms and conditions and confirm our readiness and willingness to issue a Full Corporate Offer and then straight to Sales

Purchase Agreement upon acceptance of our term and conditions stipulated herein for the below products:

## PRODUCTS AND PRICE-LIST DELIVERY

### **DIESEL GAS D2 OIL GOST 305-8250**

Min Quantity: 20,000 -200,000Metric Tons - Max Quantity:500,000 MT per Month

Price: GROSS 320 USD / NET 310 USD on CIF. FOB Price/ 310 USD Gross/300 USD Net COMMISSION

STRUCTURE: \$5 USD per MT Buyer Side / \$5 USD per MT Seller Side.

### **UREA 45% PRILLED & GRANULAR (RUSSIAN ORIGIN)**

Minimum Quantity: 20,000 Metric Tons - Max Quantity: 300.000 Metric Tons per Month CIF Price: Gross \$ 270.00 USD/\$ 260 .00 USD NET

COMMISSION STRUCTURE: \$ 5 USD Per MT Buyer Side / \$ 5 USD Per MT Seller Side.

### **Pet Coke**

Min Quantity: 15,000 MT - Max Quantity: 1.000.000 MT per Month CIF Price: Gross \$ 250.00 USD/\$ 240 .00 USD NET

COMMISSION STRUCTURE: \$ 2.5 USD Per MT Buyer Side / \$ 2.5 USD Per MT Seller Side.

### **CST-180 FUEL OIL**

Min Quantity: 10,000 MT - Max Quantity:800,000 MT per Month

FOB Price: Gross \$ 320 USD/ \$ 310 USD NET - CIF Price: Gross \$ 310 USD/ \$ 300 USD NET COMMISSION

STRUCTURE: \$ 5 USD perMT Buyer Side / \$ 5 USD per MT Seller Side

### **RUSSIA VIRGIN FUEL D6**

Min Quantity: 100,000,000 - Max Quantity: 800,000,000 Gallons per Month



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Price: GROSS \$0.76 USD / NET \$0.72 USD CIF. Price: GROSS \$0.64 USD / NET \$0.60 USD FOB.  
COMMISSION STRUCTURE: .2 cent \$USD Per Gallon Buyer Side / .2 cent \$USD Per Gallon Seller Side.

## **DIESEL ULTRA-LOW SULPHUR (ULSD 500 PPM)**

Min. Quantity: 15.000 MT - Max. Quantity: 1.000.000 MT per Month Price: \$320 Gross/\$310 Net per MT  
COMMISSION STRUCTURE: \$5 USD Per MT Buyer Side / \$5 USD Per MT Seller Side.

## **DIESEL FUEL EN 590 (ULSD 10 PPM)**

Min. Quantity: 15.000 MT - Max. Quantity: 1.300.000 MT per Month Price: \$305 Gross/\$300 Net per MT  
COMMISSION STRUCTURE: \$5 USD Per MT Buyer Side / \$5 USD Per MT Seller Side.

## **LIGHT CYCLE OIL (LCO)**

Min. Quantity: 25.000 MT - Max. Quantity: 300.000 MT PER MONTH  
PRICE - GROSS \$330 / NET \$ 320 on CIF - GROSS \$290 / NET \$ 280 on FOB  
Commissions: US\$5 Buyer side, US\$5 Seller side.

## **MAZUT- M100 GOST -10585-75 & 10585-99**

Min. Quantity: From 20,000 -200,000 MT - Max Quantity: 500,000 MT  
Price: GROSS 300 USD / NET 290 USD on CIF. - FOB Price / 290 USD Gross/280 USD Net. COMMISSION  
STRUCTURE: \$5 USD per MT Buyer Side / \$5 USD Per MT Seller Side.

## **AVIATION KEROSENE COLONIAL GRADE 54**

Min Quantity: 500,000 Barrels- Max Quantity: 10,000,000 Barrels  
Price: GROSS 110 USD / NET 100 USD per Barrels CIF. - FOB Price / Gross \$100 USD/ Net \$90 USD. COMMISSION  
STRUCTURE: \$ 2 USD per BBL Buyer Side / \$ 2 USD per BBL Seller Side.

## **JET FUEL JPA1 (AVIATION KEROSENE COLONIAL GRADE A1)**

Min Quantity: 500,000 Barrels - Max Quantity: 10,000,000 Barrels  
Price: GROSS 100 USD / NET 95 USD per Barrels CIF. - FOB Price / Gross \$90 USD/ Net \$85 USD. COMMISSION  
STRUCTURE: \$ 2 USD per BBL Buyer Side / \$ 2 USD per BBL Seller Side

## **RUSSIAN BITUMEN/PETROLEUM ASPHALT 60/70**

Min Quantity: 10,000 MT - Max 500,000 MT x 12 Months  
Price: CIF USD 290 Gross / 280 Net - FOB Price / 280 USD Gross/ 270 USD Net COMMISSION STRUCTURE: \$5 USD  
per MT Buyer Side / \$ 5 USD per MT Seller Side.

## **AUTOMOTIVE GAS OIL**

Min Quantity: 10,000 MT - Max 500,000 MT x 12 Months



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Price: GROSS 300 USD / NET 290 USD on CIF - FOB Price: Gross \$290 USD/ Net 280 USD COMMISSION STRUCTURE: \$5 USD seller side and \$5 USD buyer side.

## LIQUIDIFIED NATURAL GAS [LNG]

Min Quantity: 10,000 MT - Max 500,000 MT x 12 Months

Price CIF: USD 300 Gross / 290 Net - FOB Price: Gross 290 USD/ Net 280 USD. COMMISSION STRUCTURE: \$ 5 USD Per MT Buyer Side / \$ 5 USD Per MT Seller Side.

## RUSSIA EXPORT BLEND CRUDE GOST: 51858-2002

Min Quantity: 500,000 Barrels - Max Quantity: 10,000,000 Barrels

CIF Price: GROSS 90USD / NET 80 USD per Barrels CIF. - FOB Price / Gross \$ 80 USD/ Net \$70 USD.

COMMISSION STRUCTURE: \$ 2 USD per BBL Buyer Side / \$ 2 USD per BBL Seller Side.

## BASE OIL

SN 100 - \$300 Gross / 190 Net BS 150 - \$290 Gross / 180 Net SN 300 - \$270 Gross / 190 Net SN 500 - \$290 Gross / 200 Net

COMMISSION STRUCTURE: \$5 USD seller side and \$5 USD buyer side.

**Payment:** SBLC MT760/ DLC MT700/ T/T Wire Transfer & MT103

**Inspections:** Indigenous Analysis Report or SGS Report

**Country of Origin:** Russian Federation

## FOB ROTTERDAM TRANSACTION PROCEDURES

1. Buyer issues ICPO, and company registration certificate and data page of buyer's Passport or any I.D.
2. Seller issues Draft Contract, Commercial Invoice (CI) buyer's signs and returns to seller with his TSA. Seller will complete verification on the TANK FARM of the buyer before making their three (3) days tank lease payment.



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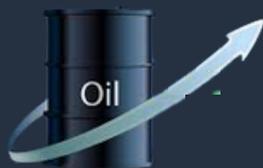


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3. Seller leases and pays the buyer's tank for 3 days for the Injection Process. Buyer pays his Tank Farm Company for his two (2) days' tank storage costs, (totaling a five (5) day TSR) after his Tank Farm Company has received the payment from Seller Company three (3) days cost.
4. Seller issues Unconditional DTA and SGS report.
5. Buyer conducts Dip test on the product and makes the payment for the total value of product injected into the tanks through the means of МП103- ТТ.
6. Seller pays all intermediaries involved in the transaction and subsequently monthly shipment continues as per terms and conditions of the sales and purchase agreement contract between buyer and seller.

## CIF TRANSACTION PROCEDURE

1. Buyer issues ICPO must be with buyer company letterhead.
2. Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, seals and returns the Draft Contract to Seller for final endorsement. Seller gives Partial proof of products.
  - (A) Seller Irrevocable Commitment to Supply
  - (B) Statement of availability of product
  - (C) certificate of origin
  - (D) Commercial invoice for the first value shipment
3. Within 7 banking days, Buyer's bank sends Irrevocable Operative SBLC via MT760 or DLC via MT700 according to seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment. should buyer fail to issue payment instrument within 5 banking days, buyer will make cash deposit of \$320,000 USD by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port, or legal action will be taken against buyer for default.
4. Seller's Bank issues Full POP Documents to the Buyer's Bank alongside with 2% Performance Bond (PB2%).



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- a) Copy of license to export, issued by the department of the Ministry of Energy, Russian Federation.
- b) Copy of Approval to Export, issued by the Ministry of Justice, Russian Federation.
- c) Copy of statement of availability of the product.
- d) Copy of the refinery commitment to produce the product.
- e) Copy of Transnet contract to transport the product to the loading port.
- f) Copy of the port storage agreement.
- g) Copy of the charter party agreement to transport the product to discharge port.
- h) Copy of Vessel Questionnaire 88.
- i) Copy of Bill of Lading.
- j) SGS Report at loading port.
- k) Dip test Authorization (DTA) & ATB
- l) NOR/ETA
- m) Certificate of Ownership Transfer
- n) Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy

5. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-24 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.

6. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q&Q by SGS/CIQ at destination port.



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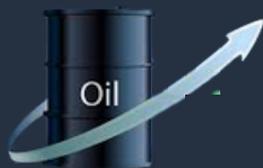


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# ZAKRYTOE AKTIONERNOE OBSHESTVO "ATLANT"

## TTO TRANSACTION PROCEDURE:-

1. Buyer issue ICPO.
2. Seller Provides MOU and CI to be signed by buyer and seller.
3. Seller and Buyer endorse the CI and MOU.
4. Seller provide following documents:
  - A. BILL OF LADING,
  - B. VESSEL Q88,
  - C. VESSEL DETAILS,
  - D. ULLAGE REPORT, E. CARGO MANIFEST,
  - F. PRODUCT PASSPORT (INDIGENOUS DIP TEST),
  - G. CERTIFICATE OF ORIGIN
  - H. STATEMENT OF PRODUCT AVAILABILITY.
5. Buyer pays 5% deposit.
6. Seller provides ATV on board and PRODUCT TITLE TRANSFER CERTIFICATE.
7. Buyer pays remaining balance in full After CIQ/GSG test confirms Q&Q.
8. Seller pays the commission to all intermediates and completes the deal.

Signed



Urbanov Vadim Konstantinovich  
Director



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