



OOO "TRIADA" 241050, BRYANSK REGION, BRYANSK CITY, GAGARIN BOULEVARD, 23. RUSSIAN FEDERATION.

EMAIL: ahmad.petrov@triadallc.ru

TEL: +79261188569

REF: OOO TRIADA SCO

ISSUED: JULY 2024

ATTN: END BUYER AND BUYER MANDATES

SOFT CORPORATE OFFER

“OOO TRIADA” is an oil and gas exploiting, producing and export company, with full legal responsibility under the penalty of perjury, hereby issue this Offer with given terms and conditions as stated in this offer to confirm our readiness to execute the Draft Contract Agreement with Seller and End Buyer, and have the ability to supply the following commodities according to the terms and conditions stipulated in this offer.



Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations. Only direct negotiations from end buyers, and buyer's representative will be considered.

TRANSACTING TERMS

DELIVERY: CIF, **FOB**, TTO and **SPOT**

PAYMENT TERM: Standby Letter of Credit (SBLC MT 760), T/T Wire, DLC or MT103.

QUALITY: Test report will be conducted at discharged port by the SGS/SAYBOLT or any other independent surveyor on the expense of Buyer.

PRODUCTS ORIGIN: Russia Federation.

AVIATION TURBINE – JET A-1

Quantity: 500,000 Barrels – 2,000,000 Barrels
Condition of Delivery: CIF, **FOB**, **SPOT** and TTO
Price: NWE Platt minus USD\$100.00 Per Barrel.

AVIATION KEROSENE –TYPE TS 1 (JP54)

Quantity: 500,000 Barrels – 2,000,000 Barrels
Condition of Delivery: CIF, **FOB**, **SPOT** and TTO
Price: NWE Platt minus USD\$90.00 Per Barrel.

GASOIL EN590-10PPM (EURO 4)

Quantity: 50,000 Metric tons – 200,000 Metric tons
Condition of Delivery: CIF, **FOB**, **SPOT** and TTO
Price: USD\$480.00 Per Metric ton.

GASOIL EN590-500PPM (EURO 5)

Quantity: 50,000 Metric tons – 200,000 Metric tons
Condition of Delivery: CIF, **FOB**, **SPOT** and TTO
Price: USD\$450.00 Per Metric ton.

	Jet A	Jet A-1
Acidity, mg KOH/g	0.10 Max.	0.10 Max. (0.015 Max for Def. Stan 91-091)
Aromatics, Vol. %	25 Max.	25.0 Max.
Sulphur, mercaptan, Wt. %	0.003 Max.	0.0030 Max.
Sulphur, total, Wt. %	0.30 Max.	0.30 Max.
10% Distillation, °C	205 Max.	205.0 Max.
Final Boiling Point, °C	300 Max.	300.0 Max.
Distillation Residue, %	1.5 Max.	1.5 Max.
Distillation Loss, %	1.5 Max.	1.5 Max.
Flash Point, °C	38 Min.	38.0 Min.
Density @ 15°C, kg/m ³	775 to 840	775.0 to 840.0
Freeze Point, °C	-40 Max	-47.0 Max
Viscosity @ -20°C, mm/s	8.0 Max.	8.000 Max.
Net Heat of Combustion, MJ/kg	42.8 Min.	42.80 Min.
One of the following shall be met:		
1) Smoke Point, mm, or	25.0 Min.	25.0 Min.
2) Smoke Point, mm, and	18.0 Min.	18.0 Min.
Naphthalenes, Vol. %	3.0 Max	3.00 Max.
Copper Strip Corrosion, 2 h % 100°C	No. 1 Max.	No. 1 Max.
Thermal Stability @ 260°C:		
-Filter pressure drop, mm Hg	25 Max.	25 Max.
-Tube Deposits	< 3 Max. No Peacock (P) or Abnormal (A)	< 3 Max. No Peacock (P) or Abnormal (A)
Existent Gum, mg/100 mL.	7 Max.	7 Max.
MSEP Rating		
-Without electrical conductivity additive	85	85
-With electrical conductivity additive	70	70
Electrical conductivity, pS/m	50 Min. 600 Max.*	50 Min. 600 Max.*

*Use of conductivity improver additive and resulting limits are optional in ASTM D1655		
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Parameter	Unit	Minimum	Maximum	Typical
Appearance	–	Clear & bright, Cherry Red, Free from visible sediment.		Pass
Density at 15°C	kg/m ³	0.820	–	0.860
Kinematic viscosity at 40°C	mm ² /s	1.5	5.5	3.0
Carbon residue (Ramsbottom on 10% residue)	% (m/m)	–	0.30	0.10
Distillation recovery at 250°C	% (v/v)	–	65	42
Distillation recovery at 350C	% (v/v)	85	–	92
Flash point (PMCC)	°C	56	–	>62
Water content	mg/kg	–	200	<100
Particulate content	mg/kg	–	24	<10
Ash content	% (m/m)	–	0.01	<0.01
Sulphur content	% (m/m)	–	0.10	<0.098
Copper corrosion (3 hrs at 50°C)	Class	–	1	1a
Cold filter plugging point(1) Summer	°C	–	-4	-8
Cold filter plugging point(1) Winter	°C	–	-12	-14
Cetane number	–	45	–	48
Fatty acid methyl ester (FAME)	% (v/v)	–	7.0	<0.1

Parameter	Unit	Minimum	Maximum	Typical
Carbon	% (m/m)	–	–	87
Hydrogen	% (m/m)	–	–	12.75
Nitrogen	% (m/m)	–	–	0.01 – 0.05
Gross specific energy (MJ/kg)	MJ/kg	–	–	45.4
Gross specific energy (MJ/litre)	MJ/litre	–	–	38.8
Mean specific heat capacity over 0 – 100°C	KJ/kg °C	–	–	2.05
Volume correction factor	per °C	–	–	0.00081
Strong acid number	mg KOH/g	–	nil	nil
Lubricity (HFRR)	µm	–	460	<460
Oxidation stability 0.0 – 7.0% FAME	g/m ³	–	25	–
Oxidation stability 2.0 – 7.0% FAME	h	20	–	–

**TRANSACTION PROCEDURE FOB TANK TO VESSEL PROCEDURE-ROTTERDAM
PORT/SINGAPORE PORT/FUJAIKRAH PORT.**

TRANSACTION PROCEDURE FOB TANK TO VESSEL PROCEDURE-ROTTERDAM
PORT/SINGAPORE PORT/FUJAIKRAH PORT.

1. Buyer issue ICPO containing the seller's working procedure with banking details and scanned copy of buyer's passport along with CPA Document.
2. Seller issues commercial invoice of the product in tanks at the port for Buyer and buyer's logistics sign and returns commercial invoice to seller, along with ATV for the CPA.
3. Seller sends to the Buyer Tank-to-Vessel-Injection-Agreement (TTVIA) to be endorsed by both Seller Buyer and Buyer's Logistics Companies.

4. Upon the return of the endorsed TTVIA, Seller releases to the Buyer the following PPOP documents:
 - a) (ATV) with access code and hub number in order to verify the product
 - b) GPS Coordinate-Tank Storage Receipt (TSR)
 - c) Injection Report
 - d) Unconditional Dip test authorization letter (DTA)
 - e) Authorization to sell.
 - f) Fresh SGS Report in Seller Tank.
5. [Optional] At Buyer expenses the Buyer conducts a DIP TEST and gets an SGS report.
6. Upon satisfactory result of the dip test, Seller's storage Company issues to the Buyer the Notice of Readiness (NOR) to inject the product.
7. Buyer provides Q88 and ATI from his Logistic Company and also makes available the Vessel for the injection process to commence as scheduled.
8. Upon successful Dip Test in the seller's tanks or acceptance of the SGS provided by the seller, product will immediately be injected into Buyer's tanks.
9. The buyer pays via MT103/TT against Title Transfer Ownership on Bank to Bank, within 48 Hrs. Sellers pay to all intermediaries.

FOB ROTTERDAM PORT / HOUSTON PORT TRANSACTION PROCEDURE (DIRECT INJECTION INTO BUYER'S TANK)

1. Buyer issues ICPO with Seller's procedure incorporated on it, buyer's company details, banking details, passport copy with letter confirming readiness, willingness and capability to carry out the transaction.
2. Seller receives buyer's ICPO. Seller issues Commercial Invoice (CI) for the total product in the seller's leased tank in the port terminal.
3. Buyer signs and return to seller signed and sealed Commercial Invoice along with buyer's own or leased Tank Storage Agreement (TSA) as a proof of buyer's availability of storage facility.
4. Sellers accept the signed and sealed Commercial Invoice (CI) and verify buyer's Tank Storage Agreement (TSA) and make 2days tank lease payment to the buyer tank farm for the Injection Process.
5. Buyer pays his Tank Farm Company for 3 days tank storage costs, (bringing it to a total of 5day TSR) after Buyer's Tank Farm Company has received the payment from Seller Company for 2 days' cost.
6. Upon receipt of the TSR, Seller issues the POP documents;

Unconditional DTA.

SGS Report.

Injection Report Product Passport.

Tank Storage Receipt (TSR)

Authority to Sell and Collect.
NCNDA/IMFPA Agreement.

7. Upon successful verification of POP documents, Buyer orders his SGS inspection team to conduct Q&Q test on the product in the seller's tank at buyer's expense.
8. Following the successful completion of the Q&Q test with result consistent to the specification on the commercial invoice (CI). Buyer provides ATI from his logistic company and seller injects fuel into buyer's leased tanks.
9. Upon completion of the Injection, Seller submits the full Injection report to the buyer.
10. Buyer makes 100% payment by MT 103 TT wire transfer for the total product injected into the tank.
11. Seller transfers the Title Ownership of the product to the buyer's company name.
12. Seller pays commission to all intermediaries involved in the transaction within 24 hours after confirmation of the buyer's payment.

NON-NEGOTIABLE PROCEDURES FOR TANK-TO-TANK FOB ROTTERDAM / FUJAIRAH / SINGAPORE PORT:

1. Buyer submits ICPO and TSA (Tank Storage Agreement) on receipt of Seller's Soft Corporate Offer.
2. Seller releases Commercial Invoice (CI), buyer sign and return back to seller along with IMFPA/NCNDA.
3. Seller issues DTA to be endorsed by buyer and buyer's tank farm.
4. Seller within Three days upon receipt of the endorsed DTA releases the following POP's:
 - a. Tank Storage Receipt (TSR) with full info including Terminal, Barcode & GPS
 - b. Injection report
 - c. Fresh SGS Report less than 24 hours
 - d. Unconditional DTA on buyer's name
 - e. Authorization to verify (ATV)
 - f. Authorization to Sell and Collect fund (ATSC)
 - g. Commitment to Supply. (CTS)
 - h. Product passport and analytical report (PP)
 - i. Certificate of origin (COO)
 - j. Attestation of allocation (AOA)
 - k. Legalized commercial invoice.
5. Buyer verifies and confirms POP as above & orders SGS to conduct Dip Test of the product in the Seller tanks.
6. Upon successful Dip Test, Seller injects the fuel into the Buyer lease storage tanks and Seller submits the full injection reports to the Buyer.
7. Buyer pays the total cost of the product via MT 103.

8. Seller transfers to the Buyer TITLE OF OWNERSHIP CERTIFICATE and all other export documents.
9. Seller pays all the intermediaries involved the transaction
10. Seller and Buyer sign a one-year contract.

CIF ASWP APPROVED STANDARD BANKING WORKING PROCEDURES TO ANY BUYER SAFE PORT

1. Buyer issues ICPO must be with buyer company letterhead.
2. Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, seals and returns the Draft Contract to Seller for final endorsement. Seller gives Partial Proof of Products.
 - (a) Seller Irrevocable Commitment to Supply.
 - (b) Statement of availability of product.
 - (c) Certificate of origin.
 - (d) Commercial invoice for the first value shipment.
 - (e) Product Passport.
3. Within 5 banking days, Buyer's bank sends Irrevocable Operative SBLC via MT760 according to seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment, should buyer fail to issue payment instrument within 5 banking days, buyer will make cash deposit of \$350,000 USD by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port, or legal action will be taken against buyer for default.
4. Seller's Bank Issues Full POP Documents to the Buyer's Bank alongside with 2% Performance Bond (PB2%).
 - a) Copy of license to export
 - b) Copy of Approval to Export
 - c) Copy of statement of availability of the product.
 - d) Copy of the refinery commitment to produce the product.
 - e) Copy of contract to transport the product to the loading port.
 - f) Copy of the port storage agreement.
 - g) Copy of the charter party agreement to transport the product to discharge port.
 - h) Copy of Vessel Questionnaire 88.
 - i) Copy of Bill of Lading.
 - j) SGS Report at loading port.
 - k) Dip test Authorization (DTA) & ATB
 - l) NOR /ETA.
 - m) Certificate of Ownership Transfer.
 - n) Allocation Transaction Passport Code Certificate (ATPCC) by the

Ministry of Energy.

5. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-24 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.
6. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q&Q by SGS/CIQ at destination port.
7. Seller pays commission to seller side and buyer side as structured in the NCNDA/IMFPA and contract commences.

CIF ASWP APPROVED STANDARD BANKING WORKING PROCEDURES TO ANY BUYER SAFE PORT

1. Buyer Company Issues Irrevocable Corporate Purchase Order (ICPO) on its official company letterhead and Data page of Buyer's Passport.
2. Seller Company Issue Draft Contract / Sales & Purchase Agreement (SPA Open for amendments if any). Both parties sign and seal the present contract and exchange the copies electronically.
3. Seller Company sends copies of the PPOP documents along with the legalized Contract to buyer Company. The Partial POP documents to be send along with the legalized Contract include:

Copy of Certificate of Origin.
Copy of Company Registration Certificate.
Copy of Statement of Product Availability.
Copy of Product Quality Passport (Dip Test Analysis).
Copy of Refinery Commitment to Produce / Supply.
Copy of Refinery Legalized Draft Contract.

- 4 Seller Company appoints a tested/reliable shipping and logistics Company. Both end Seller and end Buyer will sign the Charter Party Agreement (CPA) together with the Shipping and Logistic Company, Seller/Buyer pays for the Chartered Freight Cost with the appointed Shipping Company for the transportation of the product to the buyer's designated discharge port.

Note: Fee made by buyer will be deducted when making payment for the total cost of the product at the discharge port.

5. Seller Company releases full copies of POP and Shipping documents to Buyer Company.
Copy of the Charter Party Agreement to transport the product to discharge port.
Copy of Shipping Schedule Document.
Copy of Product Analysis Report.
Copy of Certificate of Origin.
Copy of Bill of Lading
Copy of Tank Receipt.
Copy of Vessel Q88.

Copy of SGS Report.

Copy of Certificate of Product.

6. Buyer's bank sends the Irrevocable Documentary Letter of Credit (IRDLC) Non- Operative issued by the buyer's bank to the seller's bank for the face value of the first whole month shipment.

7. Seller's bank sends through swift the original and full Proof of Product (POP) documents along with the 2% Operative performance bond to the buyer's bank and the irrevocable documentary letter of credit issued by the buyer's bank to the seller's bank will become immediately Operative.

8. Seller's bank will confirm to seller and to buyer that the irrevocable documentary letter of credit has been accepted and the shipping commences as scheduled in the contract for the CIF delivery.

9. Payment will be made for the product by the buyer's Bank via T/T MT103 Wire Transfer to the seller's bank after the CIQ/SGS Inspection at port of discharge and the delivery to the buyer's bank of all documents required by the contract.

10. Seller within 24hours releases the commission of the intermediaries immediately.

Signed:

ООО "ТРИАДА"

Ahmad Petrov

Sales Director

ahmad.petrov@triadallc.ru

+79261188569

