



GAZOIL TREID

Tel: WhatsApp +1 587 317 5760

Email: treid.gazoil@mail.ru

Issued: 10th January, 2024
Expires: 2nd December, 2024

SOFT CORPORATE OFFER

We gazoil treid"on behalf of refinery (Kazakhstan) legally authorised with responsibility under penalty of perjury issues this soft corporate offer with the given terms and conditions as stated in this offer to confirm our readiness to negotiate the sales and purchase agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

AVAILABLE PRODUCTS

PRODUCTS	PRICE CIF	PRICE FOB	MIN QUANTITY	MAXQUANTITY
ULTRA LOW SULPHUR EN590 (10PPM)	\$470/\$460	\$450/\$445	50,000 MT	200,000 MT Months
TURBINE KEROSENE (JP54)	\$100/\$95	\$95/\$80	50,000 BBL	5,000,000 BBLS Months
VIRGINFUEL OIL (D6)	\$0.90/\$0.85	\$0.80/\$0.75	50,000 GAL	8,000,000 GALS Months
AUTOMOTIVE GAS OIL	\$430/\$410	\$415/\$400	50,000 MT	200,000 MT Months
DIESEL GAS OIL GOST (D2)	\$445/\$435	\$420/\$410	50,000 MT	200,000 MT Months
LIGHT CYCLE OIL (LCO)	\$450/\$440	\$480/\$460	50,000 MT	200,000 MT Months
EASTERN SIBERIAN PIPELINE OIL (ESPO)	\$160/\$150	\$140/\$110	50,000 BBL	2,000,000 BBLS Months
LIQUEFIED PETROLEUM GAS (LPG)	\$430/\$390	\$435/\$390	50,000 MT	500,000 MT Months
LIQUEFIED NATURAL GAS (LNG)	\$460/\$410	\$440/\$430	50,000 MT	200,000 MT Months
PETROLEUM COKE	\$490/\$450	\$445/\$395	50,000 MT	200,000 MT Months

COMMISSIONS STRUCTURE & TRANSACTION TERMS:

Country of origin: Kazakhstan

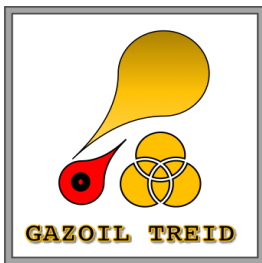
Commission per gal: seller side & buyer side \$ 0.4 per gallon

Commission per bbl.: seller side & buyer side \$ 6.00 per barrel

Commission per mt: seller's side & buyer side \$10.00 per metric ton

Specification: annexed within the contract

PAYMENT METHOD	CHECK NO.	DELIVERY METHOD
MT103/TT/ SBLC/IRDLIC	OGT/48837G/KZ	CIF/FOB/TTO/TTM
QUANTITY	INSPECTION	PORT OF LOADING



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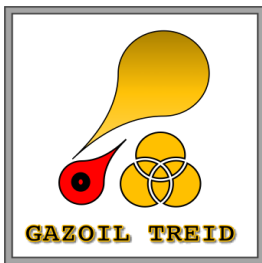
TRIAL LIFT: 50,000MT + MT X 12 MONTHS

SGS OR EQUIVALENT

ROTTERDAM/FUJAIRAH/SINGAPORE

FOB ROTTERDAM/HOUSTON/FUJAIRAH & SINGAPORE DIP TEST

1. Buyer issues his ICPO containing the seller's working procedure with company profile, company registration certificate, banking details, and scanned copy of buyer's passport.
2. Seller issues a commercial invoice for first lift quantities for the party's signatures and endorsement. The buyer signs and returns to the seller.
3. Buyer signs and returns to the seller, and seller issues pop:
 - A) Refinery commitment to supply.
 - B) Statement of product availability.
 - D) ATV to contact by either (phone or email)
 - E) Fresh SGS Analysis not more than 72hrs via WhatsApp one-time view
4. Upon buyer confirmation of the above POP documents, the buyer extends the seller's tank storage for 2 days' payment to obtain 2 days TSR in the buyer's name to enable the seller to provide the UDTA for the buyer to conduct a dip test in seller's tank.
5. Seller/buyer and Tank Farm sign the TTIA to commence injection into buyer tank storage or vessel. Buyer pays 100% via mt103 t/t wire transfer for the total value product.
6. Seller provides all relevant documents to the buyer for the purchase of the product.
7. Seller pays commission within 48 hours by swift mt103 to all intermediaries as signed NCNDA/IMFPA.



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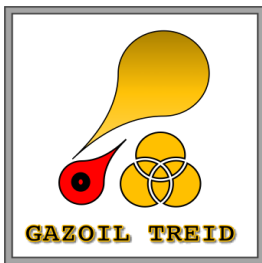
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BUYER TANK COST SHARING (FOB ROTTERDAM/HOUSTON/FUJAIRAH & SINGAPORE)

1. Buyer issues ICPO with full banking details & company profile.
2. Seller issues a commercial invoice to the buyer.
3. Buyer signs/seals and returns the commercial invoice with a letter of acceptance to the seller within 24hrs.
4. The buyer provides the seller with TSA from a reliable tank farm for seller verification and approval.
5. Seller provides partial SGS analysis of 24-72 hrs to buyers' tank only to verify within 24hrs from sgs.com only.
6. The buyer pays 5 days and the seller pays 3 days simultaneously to complete 8 days to the buyer's tank farm and send TSR to the seller with authorization to verify (ATV).
7. Seller issues to buyer below POP documents as mentioned via email.
 - A) Fresh SGS report (quality and quantity) (24-72hours fresh)
 - B) Tank storage receipt (TSR) with GPS coordinates of tank location.
 - C) Injection schedule (Rotterdam)
 - D) Authorization to verify the product in the seller's tank (ATV)
 - E) Product passport.
 - F) Unconditional dip test authority (UDTA)
8. Seller commences with the injection of the first month shipment quantity from the refinery storage reservation through the pipeline into storage tank in the port of loading or tank-to-tank.

Nb: If the injection process exceeds 8 days buyer shall complete the outstanding days to enable the conclusion of the injection, this usually depends on the tank location.
9. Upon the completion of the injection seller issues DTA to buyer, buyer inspects with SGS agent.



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10. After buyer successful Q&Q dip test on the product buyer makes the payment for the total value of the product injected into the tank via mt103 or tt wire transfer.

11. Upon seller receipt of the full product payment from the buyer, the seller issues to the buyer the title ownership of the product and exports documents.

12. Seller pays all intermediaries involved in the transaction and sends spa to buyer for one year subsequently monthly shipment continues as per terms and conditions of the sales and purchase agreement contract between buyer and seller.

TRADING PROCEDURES CIF-TTO

1. Buyer issues ICPO with seller procedure including buyer-banking details.

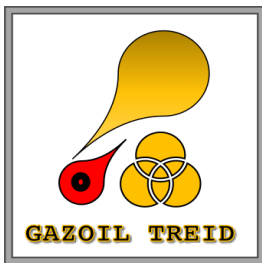
2. Seller issues takeover spot contract for review and endorsed by all parties. The buyer signs and sends back the contract to the seller.

3. Upon receipt of the below documents by the buyer, within 24 hours buyer verifies the position of the vessel on high sea and pop documents of the product on board the tanker vessel buyer deposit 5% of product cost to secure the title ownership of the product allocation, seller after receipt of the deposit re-routes vessel to buyers destination port, and send the below POP to buyer.

- A. Commitment letter to supply product
- B. Product passport (Q&Q analysis report)
- C. Bill of lading.
- D. Cargo manifest.
- E. Vessel Q88 document.
- F. Certificate of origin.
- G. Payment invoice for title ownership.

4. Upon confirmation of the 5% deposit payment, the seller releases the below listed pop documents in the buyer's company name within 72 hours.

- A. Title holder certificate.
- B. Certificate of conformity.
- C. Company registration certificate.
- D. Vessel estimated time of arrival (eta)
- E. Marine insurance certificate.
- F. Material safety data sheet (MSDS)
- G. Ullage report.



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- H. Crew covid-19 health certificate.
- I. Entrustment of the shipping company to the shipping agent.

5. Upon receipt of the above pop documents within 48 hours buyer freight forwarding company connects with the seller's shipping agency to obtain the receipt of the maritime filling report, customs forecast, and operation notice of port authority.

6. Upon anchor of the vessel at the buyer discharge port. The inspection organization designated by the buyer shall conduct a sampling inspection and the CQI/CICC test results to be inspected comply with the seller's delivery inspection report. The flange Paris is connected to the tank, and the buyer shall make payment for goods within 2-3 working days via MT103/TT wire transfer. All the goods rights shall be transferred by the same delivery.

7. Mandates/intermediaries receive their commissions according to spot delivery.

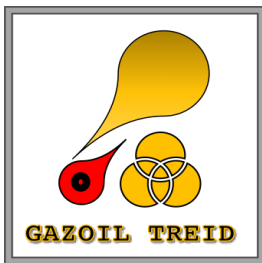
FOB CHINA PORT DIPAND PAY TRANSACTION PROCEDURE

1. Buyer issues ICPO and company registration certificate and data page of buyer's valid identity card.

2. Seller issues commercial invoice (ci) for the available quantity in the storage tank in Ningbo China Port along with the allocation of where the product is stored following documents after receipt of the signed C.I.

- (a) Copy of the company registration certificate.
- (b) Export license.
- (c) Copy of statement of product availability in the tank in Ningbo China Port.
- (d) Product passport.
- (e) Commitment to supply.
- (f) Certificate of origin.
- (g) Upon the confirmation of the above document, the seller issues a payment invoice to the buyer.

3. The Buyer makes payment of the sum of \$250,000 (equivalent in RMB) to secure the allocation to enable the seller to issue the ownership certificate in the buyer's company name, upon confirmation of the payment by the seller, the buyer contacts the seller



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shipping agent in china to arrange the transportation of the product to buyers' destination.

4. Seller precedes with injection & issues to the buyer the following: documents before injection.

- (a) three days (3) unconditional dip test authorization (DTA).
- (b) Fresh SGS report inspected in the tank in Ningbo shore tanks.
- (c) Authorization for physical verification of the product (ATV).
- (d) Injection report shore tank in Ningbo port.
- (e) Title transfer certificate.
- (f) Passport code certificate of energy distribution transaction (ATPCC).
- (g) Notarized & endorsed NCNDA/IMFPA by the seller & their bank
- (h) China inspection and quarantine (CIQ) analysis test report
- (i) Copy of ship questionnaire 88.
- (j) Immersion test and authorization (DTB)

5. Buyer upon physical verification of the product & pop confirmation order SGS to conduct a dip test in the seller's tank at the buyer's expense and issue SGS certificates and ciq of Q&Q in the buyer's name.

6. Seller commences immediately the injection into the buyer's tank and issues the title of ownership certificate to be followed by all export documentation.

7. Buyer makes payment by mt103/tt wire transfer for the total product & lifts the product. The seller pays all intermediaries involved in the transaction and subsequently monthly shipment continues as per the terms and conditions of the commercial invoice and extension of the transaction by issuing a 12-month contract to the buyer for proceeding.

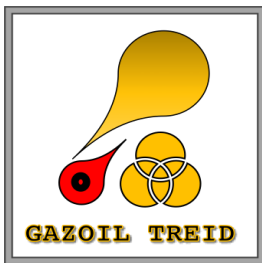
CIF CONTRACT FOR (PIPLINE)

1. The buyer issues ICPO with an acceptance letter on buyer letterhead.

2. Seller issues draft spa for amendment and countersigning.

3. Seller issues the partial pop documents to the buyer via mail:

- (a) Export license.
- (b) Product passport.
- (c) Commitment to supply.



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- (d) Company registration certificate.
- (e) Notarized statement of availability of product.

4. Seller signs charter party agreement with the buyer and the shipping company. The seller pays 90% and the buyer pays 10% to the shipping company for transporting the product to the buyer's discharge port.

Note: the cost of transportation being paid by the buyer will be deducted from the total product value.

5. Shipment via pipeline to commence immediately payment of the transportation cost has been confirmed by the seller.

6. Seller swifts the full pop documents to the buyer's bank buyer's bank swift in return, the irrevocable non-transferable documentary letter of credit to the seller's bank.

7. Upon arrival of the cargo at the discharge port and after SGS/CIQ or equivalent inspection firm immediately buyer's bank releases the total value of the shipping cost to the buyer's bank within 48 hours (two banking days) by MT103.

8. Buyer/seller pays all the intermediaries involved in the transaction as per NCNDA/IMPFA within 48 hours.

CIF CONTRACT PROCEDURES

1. The buyer issues the purchase order and acceptance letter after receiving the soft quotation from the seller.

2. The seller issues the draft sales agreement and contract.

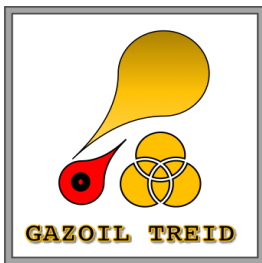
3. The buyer signs the sales agreement and contract.

4. The seller shall register and legalize the signed sales agreement and contract.

5. The seller shall send the legalized contract and the following pop documents to the buyer, as follows:

5.1) Certificate of origin. 5.2)

Supply commitment.



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5.3) Product passport. 5.4)

Product availability statement. 5.5)

Export license.

6. The buyer shall deposit a negotiable 3-5% of the total value of the goods into the seller's designated fiduciary bank account as the security deposit. The buyer & the seller shall sign a refund agreement. The payment for goods will be deducted from the total product value at the discharge port.

7. The seller shall commence shipment of the goods and provide complete pop documents to the buyer via email and hard copies will be sent from the seller's bank to the buyer's bank via courier on the seller's expenses, TTM will be held in buyer's designated safe location upon buyer's request.

8.1) Product distribution export license. 8.2)

Assign ownership certificate.

8.3) Transnet contract for transporting products to the loading port. 8.4)

Port storage agreement.

8.5) Charter party agreement for the transportation of products to the port of discharge.

8.6) Tank receipt.

8.7) SGS quality and quantity certificate. 8.8)

Landing order.

8.9) Pre-valued commercial invoice.

8.10) NOR/ETA readiness notice/shipping date notice. 8.11

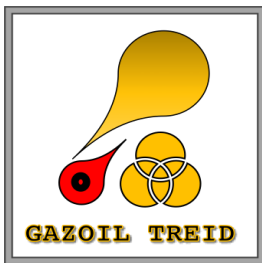
) Dip Authorization test letter.

8.12) The power of attorney given by the shipping company to the shipping agency company at the port of destination, and the ship information documents necessary for maritime reporting submitted by the captain of the ship at the anchorage of the port of destination on time.

8.13) Ship questionnaire 88.

8.14) Power of attorney (authorizing sales and collecting payment for goods)

9. At the beginning of shipment, when the tanker arrives at the unloading port, the buyer shall refer the ship to the Chinese customs for approval. Upon successful customs approval, the seller shall unload the oil products into china bonded warehouse, the buyer



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shall conduct ciq inspection, and the buyer shall pay all the remaining payment through tt telegraphic transfer or mt103 within 72-120 hours

10. After the buyer pays the full payment, the seller shall hand over the hard copies of the original pop document (cargo right document) to the buyer.

FOB CONTRACT PROCEDURES (TTVIA)

1. Buyer sends ICPO with acceptance letter, company registration certificate along with buyer's tank storage agreement (TSA) from their tank farm as proof of storage availability and readiness.

2. Seller issues a commercial invoice for the available quantity in the storage tanks to the buyer.

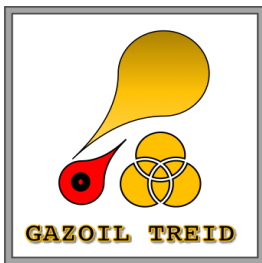
3. Upon the buyer's tank farm signing the tank-to-vessel injection agreement (TTVIA) and seller will provide the buyer, with the other POP across the table in the buyer's designated tank farm office in the Netherlands in exchange for the buyer's TTVIA document along with the following POP documents:

- A. Fresh 48hr SGS in buyer name.
- B. Letter of guarantee.
- C. Product passport.
- D. Injection report.
- E. Unconditional DTA.
- F. Statement of product availability.

4. Seller issues complete DTA and 5 days' valid tank storage receipt to buyer, buyer orders SGS to conduct dip test of the product in the seller's tank on buyer expenses and submit the injection report to the buyer

5. Upon successful dip test, the seller injects the fuel into the buyer's leased storage tank and the seller submits the full injection report to the buyer.

6. Buyers make 100% payment by mt103 tt wire transfer for the total product to the seller's bank account & and the seller pays commission to all intermediaries involved in the transaction within 24 hours after confirmation of the buyer's payment.



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7. Seller issues draft spa to the buyer to review for R&E monthly deliveries.
8. Buyer reviews and approves the spa and issues SBLC/IRDLIC irrevocable non-transferable auto revolving for 12 months' shipment value, documentary letter of credit for length of contract and each lift per schedule, buyer pays after dip test by mt103 wire transfer one for each monthly quantity.
9. The subsequent delivery shall commence according to the terms and conditions of the contract.
10. Seller pays commissions to all intermediaries as per IMFPA/NCNDA 24 hours after confirmation of payment from the buyer.

Signed:


Stepanovich Sologubov

GENERAL MANAGER: GAZOIL TREID



Email: gasoil.treid@mail.ru

Tel: WhatsApp +1 587 317 5760