



ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ «АСИК ОЙЛ»

454100, Челябинская область, г Челябинск, ОГРН 1207400005383
Комсомольский пр-кт, д. 107а, офис 408 ИНН 7448222866
КПП 744801001

LIMITED LIABILITY COMPANY ASIK OIL

Тел: +7 (775) 709 4725

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Date of Issue: 01/07/2024

To: End Buyer / Buyer Mandate

SOFT CORPORATE OFFER

We, LIMITED LIABILITY COMPANY "ASIK OIL" hereby present to you this Soft Corporate Offer of Petroleum tender for export, our Refinery has the ability to supply the listed products below according to the standard specification and meet the SGS/similar quality.

PRODUCT PRICE LIST

AVIATION FUEL (JET-A1 / TS-1 / JP-54)	COMMISSION		PRICE	
Min Qty – Max Qty	Buyer Side	Seller side	NET	GROSS
1,000,000 BBL – 5,000,000 BBL	\$2.00	\$2.00	\$82.00	\$86.00

DIESEL EN590 10PPM ULSD	COMMISSION		PRICE	
Min Qty – Max Qty	Buyer Side	Seller side	NET	GROSS
50,000 MT – 500,000 MT	\$5.00	\$5.00	\$560.00	\$570.00

D2 GAS OIL	COMMISSION		PRICE	
Min Qty – Max Qty	Buyer Side	Seller side	NET	GROSS
50,000 MT – 500,000 MT	\$5.00	\$5.00	\$520.00	\$530.00

VIRGIN FUEL D6	COMMISSION		PRICE	
Min Qty – Max Qty	Buyer Side	Seller side	NET	GROSS
50,000,000 GAL – 200,000,000 GAL	\$0.02	\$0.02	\$78.00	\$82.00

ESPO	COMMISSION		PRICE	
Min Qty – Max Qty	Buyer Side	Seller side	NET	GROSS
1,000,000 BBL – 5,000,000 BBL	\$2.00	\$2.00	\$60.00	\$64.00



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THE OTHER TERMS AND CONDITIONS

Validity of Offer: While Stock Last

Country of Origin: Kazakhstan Republic

Delivery: FOB ROTTERDAM, FUJAIRAH, JURONG, HOUSTON, QINGDAO PORTS

Q&Q Inspection: SGS / CCIC / CIQ / Say bolt at the Port of Delivery

Payment Method: MT 103 TT / SBLC VIA MT760 / DLC VIA MT700

FOB TRANSACTION PROCEDURE TANK TO TANK

1. Seller or Seller Mandate issue official Full Cooperate Offer with terms, procedure, and price to the Buyer. Buyer issues ICPO along with Company certificate of Registration, Passport Scanned Copy and Tank storage Agreement (TSA) as proof of tank storage availability.
2. Seller issues Commercial Invoice (CI) for the product in tanks at the port along with Company Registration & Export License Certificate and Commitment Letter to Supply the Product. Buyer signs and returns Commercial Invoice (CI) along with an acceptance letter.
3. Seller issues an Appointment Letter to be endorsed by buyer tank farm for the presentation of SGS report to Buyer nominated tank storage company to verify the SGS copy at the buyer leased tank terminal. Upon successful SGS verification, seller inspects buyer tanks for injection.
4. Upon successful verification of SGS Report by Buyer Tank Farm Company, Seller issues:
 - a. Injection Permission Agreement to be signed by buyer and buyer's Tank Farm
 - b. Authorization to sell and collect
 - c. Statement of availability of product.
5. Upon confirmation of the signed Injection Permission Agreement seller issues to buyer:
 - a. SGS Report
 - b. Tank Storage Receipt (TSR)
 - c. Certificate of Conformity
 - d. Certificate of Origin
 - e. Title of Ownership
 - f. Product Analysis Report.
6. Buyer conducts Dip test on the product in seller Tank and makes the payment for the total value of product via MT103-TT to enable the injection process into the Nominated tanks.
7. Seller pays all intermediaries involved in the transaction and subsequently monthly shipments continue as per terms and conditions of the sales and purchase agreement contract between buyer and seller.
8. Seller issues draft SPA to Buyer to review for R&E Monthly deliveries and subsequently monthly shipments continue as per Sales and Purchase Agreement (SPA) contract between Buyer and Seller.



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LIMITED LIABILITY COMPANY ASIK OIL

FOB TRANSACTION PROCEDURE TANK TO VESSEL

1. Seller issue official Full Cooperate Offer with terms, procedure, and price to the Buyer. Buyer issue ICPO along with Company certificate of Registration, Passport Scanned Copy and CPA (Charter Party Agreement).
2. Seller Acknowledges Buyer ICPO and Issues Commercial Invoice for total product available in tanks. Buyer Signs and Returns Back Commercial Invoice.
3. Seller Provides Buyer with The Below Listed Popp:
 - a. Authorization to Verify (ATV)
 - b. Irrevocable Commitment Letter to Supply
 - c. Tank to Vessel Injection Agreement (TTVIA) To Be Signed by Buyer
 - d. Injection Fee Payment Invoice e. Authorization to Sell and Collect
 - f. Certificate of Origin.
4. Seller Provides Buyer with SGS Report and Unconditional DTA After confirming the Injection Payment Invoice fee.
5. Buyer confirm the Receiving Unconditional DTA and SGS Report.
6. Signing Of NCNDA/IMPFA To Be Signed by All Intermediaries.
7. Buyer Within 24 Hours After a Successful Dip Test in Seller Tanks Provides Q88 The Seller Proceeds for Tank to Vessel Injection and Provides the Buyer with Injection Reports of The Product into the Buyer's Vessel.
8. Buyer Makes Payment Invoice Value Through MT103.
9. Seller Transfer Title Ownership to Buyer.



General Director
ООО «АСИК ОЙЛ»

Andreevich Semyon Ponomarev