

JR

HOLDINGS

LIMITED LIABILITY PARTNERSHIP

+77751354892

jr.holding@yahoo.com

Almaty City, Zhetysu District,
Ainabulak Microraditon, 12/2

BIN: 200640015952

KATO: 751510000

Date Issued: 10th July 2024
Expire Date: 11th December 2024
Our ref: VOG-SCO2091372FOB/KZ

SOFT CORPORATE OFFER

WE "JR HOLDINGS LIMITED LIABILITY PARTNERSHIP" is a direct mandate to the (end-seller) with full legal responsibility, under Penalty of perjury hereby issues this soft offer with the given term and condition as stated in this offer to confirm Our readiness to execute an official contract with end buyer, with the ability to supply the following commodity According to the terms and condition stipulated below.

AVIATION KAZAKHSTAN/HOUSTON/TURKEY:

PRODUCT & PRICE

1. DIESEL D6

PRICE PER FOB MT: \$320.00

PRICE PER MT: CIF \$340.00

Commission: \$5/\$5

2. JET FUEL JP54

PRICE PER BBL: FOB \$80.00

PRICE PER BBL: \$ CIF 85.00

Commission: \$5/\$5

3. JET FUEL A1

PRICE PER BBL: FOB \$80

PRICE PER BBL. CIF \$85

Commission \$5/\$5

4. LIQUIFIED PETROLEUM GAS (LPG)

PRICE PER MT: FOB

\$ 420.00

PRICE PER MT CIF

\$430

Commission \$5/\$5

5. MAZUT M100

PRICE PER MT: FOB \$310

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PRICE PER MT: CIF \$320
Commission \$5/\$5

6. DIESEL GAS OIL D2

PRICE PER MT: FOB \$330
PRICE PER MT: CIF \$340
Commission: \$5/\$5

7. LIQUIFIED NATURAL GAS (LNG)

PRICE PER MT: FOB \$310
PRICE PER MT: CIF \$320
Commission: \$5/\$5

8 BITUMEN

40/50,60/70,80/100,85,150
PRICE PER MT: FOB \$380
PRICE PER MT: CIF \$390
Commission\$5/\$5

9. GASOLINE OCTANE

87/89/93/95
PRICE PER MT: FOB
\$ 310.00
PRICE PER MT: CIF
\$320
Commission: \$5/\$5

10. BASE OIL SN.150

PRICE PER MT: FOB \$ 330
PRICE PER MT: CIF\$340
Commission: \$5/\$5

11. PET COKE

PRICE PER MT: FOB \$ 280
PRICE PER MT: CIF \$290
Commission \$5/\$5

12. DIESEL EN 590

(10PPM) (50PPM)

PRICE PER MT: FOB \$450
PRICE PER MT: CIF \$500

13. UREA GRANULAR AND PRILLED

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PRICE PER MT: FOB \$280

PRICE PER MT: CIF \$290

Commission: \$5/\$5

14. EXPORT BLEND

CRUDE OIL

GOST 9965-76

PRICE PER BBL: FOB

\$180 PRICE PER BLL:

15. ESPO BLEND

CRUDE OIL

ORIGIN:

PRICE PER MT: FOB

\$120

PRICE PER MT: CIF

\$130

Commission: \$5/\$5

16. LIGHT CYCLE OIL (LCO)

PRICE PER MT: FOB \$290

PRICE PER MT: CIF \$300

Commission: \$5/\$5

17. FUEL OIL CST 180

PRICE PER MT: FOB \$350

PRICE PER MT: CIF \$360

Commission: \$5/\$5

18. SULPHUR.

PRICE PER MT: FOB \$170

PRICE PER MT: CIF \$190

Commission: \$5/\$5

REFINERY TANK TO TANK (TTT) FOB

PROCEDURES/FUJAIRAH/HOUSTON/ROTTERDAM/GEORGIA/TURKEY/KAZAKHSTAN
PORT:

1. Buyer issue ICPO containing the seller working procedure with banking details and Scanned copy of buyer passport along with TSA for the seller refinery verification.

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2. Seller refinery issues a commercial invoice of the product in tanks at the port; Buyer and Buyer Logistics sign and return back Commercial invoice along with buyer tank numbers to the seller Refinery.

3. Seller Refinery issue to buyer PPOP listed below:

- a. GPS Coordinate - Tank Storage Receipt (TSR)
- b. Authorization to sell.
- c. Authorization to Verify the Product in the Seller Tank (ATV).
- d. Dip test authorization letter (DTA)
- e. Tank-to-Tank Injection Agreement (TTTIA)
- f. Act of Transfer (To be signed and return to the seller)
- g. Allocation Certificate
- h. Injection Report.
- i. SGS Report.

4. Buyer inspected by SGS on buyer's expenses and sends TSR.

5. Seller refinery issues the following document to all intermediaries involved in the Transaction and to the buyer. Endorsed NCNDA/IMFPA.

6. Upon successful Dip Test in tanks, the product will immediately be injected into Buyer tanks. The buyer makes the payment for the product via MT103 and the Seller refinery transfers Title Ownership to the Buyer.

7. Both Parties negotiate for Contract Subject to Agreement

**NON-NEGOTIABLE PROCEDURES FOR TANK-TO-TANK
FOB/FUJAIRAH/HOUSTON/ROTTERDAM/GEORGIA/TURKEY/KAZAKHSTAN PORT:**

1. Buyer submits ICPO, TSA (Tank Storage Agreement) & POF on receipt of Seller Soft Corporate Offer.

2. Seller releases Commercial Invoice (CI), buyer sign and return back to seller along with IMFPA/NCND.

3. Seller issue DTA to be endorsed by buyer and buyer's tank farm or TTTIA

4. Seller within Three days upon receipt of the endorsed DTA releases the following POP's:

- a. Tank Storage Receipt (TSR) with full info including Terminal, Barcode & GPS

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- b. Injection report Tank
- c. Fresh SGS Report less than 48 hours
- d. Unconditional DTA on buyer's name
- e. Authorization to verify (ATV)
- f. Authorization to Sell and Collect fund (ATSC)
- g. Commitment to Supply (CTS)
- h. Product passport and analytical report (PP)

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- i. Certificate of origin (COO)
- j. Attestation of allocation (AOA)
- k. Legalized commercial invoice.

5. Buyer verifies and confirms POP as above & orders SGS to conduct Dip Test of the product in the sellers' tanks.

6. Upon successful Dip Test, Refinery injects the fuel into the Buyer lease storage tanks and seller submits the full injection reports to the Buyer.

7. Buyer pays total cost of the product via MT 103, against successful Dip Test at seller's tank, within 48 hours or buyer will be responsible for each day's tank extension cost.

8. Seller transfers to the Buyer TITLE OF OWNERSHIP CERTIFICATE and all other export documents.

9. Seller pays all the intermediaries involved in the transaction

10. Seller and Buyer sign a one-year contract.

NON-NEGOTIABLE PROCEDURES FOR TANK-To- VESSEL FOB /
FUJAIRAH/TURKEY/ROTTERDAM/GEORGIA/ KAZAKHSTAN PORT:

1. Buyer submits ICPO, CPA,) on receipt of Seller Soft Corporate offer.

2. Seller releases Commercial Invoice (CI), buyer sign and return back to seller along with IMFPA/NCND.

3. Seller issue DTA to be endorsed by buyer and buyer's Vessel or TTVIA

4. Seller within Three days upon receipt of the endorsed DTA releases the following POP's:

- a. Tank Storage Receipt (TSR) with full info including Terminal, Barcode & GPS
- b. Injection report.

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- c. Fresh SGS Report less than 48 hours
- d. Unconditional DTA on buyer's name
- e. Authorization to verify (ATV)
- f. Authorization to Sell and Collect fund (ATSC)
- g. Commitment to Supply. (CTS)
- h. Product passport and analytical report (PP)
- i. Certificate of origin (COO)
- j. Attestation of allocation (AOA)
- k. Legalized commercial invoice.

5. Buyer verifies and confirms POP as above & orders SGS to conduct Dip Test of the product in the seller tanks.

6. Upon successful Dip Test, Seller issues the full injection schedule to the Buyer.

7. Buyer pays total cost of the product via MT 103, against successful Dip Test at seller's tank, within 48 hours or buyer will be responsible for each day's tank extension cost.

8. Seller transfers to the Buyer TITLE OF OWNERSHIP CERTIFICATE and all other export documents.

9. Seller pays all the intermediaries involved in the transaction

10. Seller and Buyer sign a one-year contract.

NON-NEGOTIABLE PROCEDURES FOR TANK-TAKE-OVER

FOB/FUJAIRAH/HOUSTON/ROTTERDAM/GEORGIA/TURKEY/KAZAKHSTAN PORT:

1. Buyer submits ICPO, TSA (Tank Storage Agreement) & POF on receipt of Seller Soft Corporate Offer

2. Seller releases Commercial Invoice (CI), buyer sign and return back to seller along with IMFPA/NCND.

3. Seller issue DTA and INJECTION REPORT, buyer verifies the INJECTION REPORT with the seller tank and pays three days tank extension to the seller tank farm.

4. Seller within Three days upon receipt of conformation of tank extension the following POP's:

- a. Tank Storage Receipt (TSR) with full info including Terminal, Barcode & GPS
- b. Injection report.
- c. Fresh SGS Report less than 48 hours
- d. Unconditional DTA on buyer's name

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- e. Authorization to verify (ATV)
- f. Authorization to Sell and Collect fund (ATSC)
- g. Commitment to Supply. (CTS)
- h. Product passport and analytical report (PP)
- i. Certificate of origin (COO)
- j. Attestation of allocation (AOA)
- k. Legalized commercial invoice.

5. Buyer verifies and confirms POP as above & orders SGS to conduct Dip Test of the product in the sellers' tanks.

6. Buyer pays total cost of the product via MT 103, against successful Dip Test at sellers tank, within 48 hours or buyer will be responsible for each day's tank extension cost.

7. Seller transfers to the Buyer TITLE OF OWNERSHIP CERTIFICATE and all other export documents.

8. Seller pays all the intermediaries involved in the transaction

9. Seller and Buyer sign a one-year contract.

BUYER TANK COST SHARING-FOB

**ROTTERDAM/FUJAIRAH/HOUSTON/ROTTERDAM/GEORGIA/TURKEY/KAZAKHSTAN
PORT:**

1. Buyer's issues ICPO with full banking details & Company Profile.

2. Seller issues Commercial Invoice to buyer.

3. Buyer signed/sealed and returns commercial invoice with letter of acceptance to seller within 24hrs.

4. Buyer provides seller with TSA from reliable tank farm, for seller verification and approve.

5. Buyer pay 5 days and seller pays 3 days simultaneously to complete 8 days to buyer's tank farm and send TSR to seller with authorization to verify (ATV).

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6. Seller issues to buyer below PPOP documents as mentioned via email:

- a) Fresh SGS report (Quality and Quantity) (24 - 72Hours Fresh);
- b) Tank Storage Receipt (TSR) with GPS coordinates of tank location;
- c) Injection Schedule (Rotterdam);
- d) Authorization to verify the product in Seller tank (ATV);
- e) Product Passport;
- f) Unconditional Dip Test Authority (UDTA).

7. Seller commences with the injection of the first month shipment quantity from the Refinery storage reservation through the pipeline into storage tank in the port of loading or tank to tank.

NB: IF THE INJECTION PROCESS EXCEEDS 8 DAYS BUYER SHALL COMPLETE THE OUTSTANDING DAYS TO ENABLE THE CONCLUSION OF THE INJECTION, THIS USUALLY DEPENDS ON THE TANK LOCATION.

8. Upon the completion of the injection seller issues DTA to buyer, buyer inspects with SGS agent.

9. After buyer successful dip test on the product buyer makes the payment for the total value of the product injected into the tank via MT103 or TT wire transfer.

10. Upon seller receipt of the full product payment from the buyer, seller issues to buyer the Title ownership of the product and exports documents.

11. Seller pays all intermediaries involved in the transaction and sends SPA to buyer for one year subsequently monthly shipment continues as per terms and conditions of the sales and purchase agreement contract between buyer and seller

TANK TO TANK TRANSCATION
PROCEDURES/FUJAI RAH/HOUSTON/ROTTERDAM/GEORGIA/TURKEY/KAZAKHSTAN
PORT:

1. Buyer's nominated TSA. Buyer submits company Profile (CP), And Issues ICPO according to the seller's working procedure along with Buyer's nominated TSA.

2. Seller issues commercial invoice of the product in tanks at the port, buyer signs and returns commercial invoice along with an acceptance letter.

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3. Seller issue a copy of SGS report strictly to buyer tank farm Company only, to verify SGS report in their office.

- a. Refinery commitment to supply
 - b. Certificate of origin
 - c. Statement of availability of product
 - d. Product quality passport (Analysis test report)
4. Upon confirmation of a successful verification of SGS report by buyer tank farm Company, buyers provide his tank Storage receipt (TSR) from his tank farm company.

5. Seller issues following POP documents to buyer, buyer conducts Dip Test on the product.

- Injection Report
- Unconditional Dip Test authorization letter (DTA)
- Fresh Update SGS Report
- Authorization to Verify Physically the Product in Seller's Tank (ATV)
- Copy of export license Injection Report at Rotterdam Allocation Certificate
- Authority to Sell and Collect (ASTC)

6. Following the completion of the Dip Test, seller injects the fuel into buyer leased storage tank and seller submits the full POP to the buyer.

7. Buyer makes 100% payment by MT103 TT wire transfer OR SBLC MT 760 for the total product and seller pays commission to all seller side intermediaries as buyer likewise pays commissions to all buyer side intermediaries involved in the transaction within 24hours after confirmation of the buyer's payment.

TANK TAKE OVER TRANSACTION

PROCEDURES/FUJAIRAH/HOUSTON/ROTTERDAM/GEORGIA/TURKEY/KAZAKHSTAN PORT:

1. Buyer issues its ICPO addressed to seller alongside CP and Passport Copy.
2. Seller issues Draft Commercial Invoice for buyer's review and execution alongside Product Passport, Commitment Assurance Letter to Supply and valid Tank Storage Receipt.
3. Buyer reverts with signed copies of the CI and upon receipt, Seller reverts with the Approved Countersigned copies of the Commercial Invoice.

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4. Buyer upon receipt of the Approved Commercial Invoice, contacts Seller's storage company with the details on the TSR within 48 hours and extend the storage tanks for a minimum of two (2) days to enable product inspection Dip Test exercise. Upon confirmation of successful extension of tanks, seller issues below POP Documents

- Fresh SGS Report
- Unconditional Dip Test Authorization (U.D.T.A)
- Product Passport (Quantity and Quality Analysis)
- Export License
- Statement of Product Availability
- Authorization to Sell and Collect Certificate
- Pipeline Injection Report
- Certificate of Product Origin

5. Upon receipt of the above PPOP Documents, buyer make available its SGS officials and conduct Dip Test in the extended seller's tanks and upon a successful Dip Test, Seller issues Title of Ownership Transfer Certificate

6. Injection commences into buyer's vessel while buyer makes payment of the total cost of product via MT103 (T/T Wire Transfer) and Seller within 24 hours upon receipt of buyer's payment pays allocated commission to all intermediaries

7. Seller issues a contract for buyer's desired duration upon successful completion of the trial order. Subsequent monthly shipment continues as per terms and conditions of the sales and purchase agreement contract to be signed between buyer and seller

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