



LLC Yugra-Holding

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ISSUE DATE: AUG 2024

VALID TILL: OCT 2024

Recipient: To: END BUYER OR MANDATE

SOFT CORPORATE OFFER

We, LLC YUGRA HOLDING", with full legal responsibility, under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness to execute an official contract with End Buyer, with the ability to supply the following commodity according to the terms and conditions stipulated below.

JET FUEL JP54

PRICE CIF ASWP: GROSS \$ 64/NET \$60

PRICE FOB: GROSS \$ 60/ NET \$56

QUANTITY: Min 1,000,000 BBL / Max 10,000,000 BBL

COMMISSION: US \$2/ US \$2

JET FUEL JPA1

PRICE CIF ASWP: GROSS \$ 64/NET \$60

PRICE FOB: GROSS \$ 60/ NET \$56

QUANTITY: Min 1,000,000 BBL / Max 10,000,000 BBL

COMMISSION: US \$2/ US \$2

PET COKE

Price CIF ASWP: USD 55 Gross / 50 Net

Price FOB USD 50 Gross / 45 Net

QUANTITY: Min 50,000 MT / Max 500,000 MT

Commission: US \$5/ US \$5

JET FUEL AVIATION KEROSENE COLONIAL GRADE

PRICE CIF ASWP: GROSS \$ 64/NET \$60

PRICE FOB: GROSS \$ 60/ NET \$56

QUANTITY: Min 1,000,000 BBL / Max 10,000,000 BBL

COMMISSION: US \$2/ US \$2

MAZUT 100 GOST 10585-75

CIF Price: USD 310 Gross / 300 Net

FOB Price USD 300 Gross / 290 Net

QUANTITY: Min 50,000 MT / Max 500,000 MT

COMMISSION: US \$5/ US \$5

ESPO

CIF Price: USD 54 Gross / 50 Net

FOB Price USD 50 Gross / 46 Net

QUANTITY: Min 1,000,000 BBL / Max 10,000,000 BBL

COMMISSION: US \$2/ US \$2

Light Cycle Oil

CIF Price: USD 320 Gross / 310 Net

FOB Price USD 310 Gross / 300 Net

QUANTITY: Min 50,000 MT / Max 500,000 MT

COMMISSION: US \$5/ US \$5

REBCO GOST 9965-76

PRICE CIF ASWP: GROSS \$ 46 /NET \$42

PRICE FOB: GROSS \$ 42/ NET \$38

QUANTITY: Min 1,000,000 BBL / Max 10,000,000 BBL

INN: 8604036357

KPP: 775101001



LLC Yugra-Holding

COMMISSION: US \$2/ US \$2

LPG (LIQUEFIED PETROLEUM GAS) GOST 20448-90

PRICE CIF ASWP: GROSS \$ 330/NET \$ 320

PRICE FOB: GROSS \$ 320/ NET \$ 310

QUANTITY: Min 50,000 MT / Max 500,000 MT

COMMISSION: US \$5/ US \$5

W.T.I.

PRICE CIF ASWP: GROSS \$ 260/NET \$ 250

PRICE FOB: GROSS \$ 250/ NET \$ 240

QUANTITY: Min 50,000 MT / Max 500,000 MT

Commission: US \$5/ US \$5

KAZAKHSTAN LIQUIDIFIED NATURAL GAS

PRICE CIF ASWP: GROSS \$ 330/NET \$ 320

PRICE FOB: GROSS \$ 320/ NET \$ 310

QUANTITY: Min 50,000 MT / Max 500,000 MT

Commission: US \$5/ US \$5

Base Oil SN 150

PRICE CIF ASWP: GROSS \$ 190/NET \$ 180

PRICE FOB: GROSS \$ 180/ NET \$ 170

QUANTITY: Min 50,000 MT / Max 500,000 MT

Commission: US \$5/ US \$5

KAZAKHSTAN Virgin Fuel Oil D6

PRICE CIF ASWP: GROSS \$ 0.76/NET \$ 0.73

PRICE FOB: GROSS \$ 0.73/ NET \$ 0.70

QUANTITY: Min 50,000,000 GLLN / Max 500,000,000 GLLN

COMMISSION: US \$ 03/ US \$ 03

DIESEL D2 OIL GOST 305-82

PRICE CIF ASWP: GROSS \$320/NET \$310

PRICE FOB: GROSS \$ 310/ NET \$300

QUANTITY: Min 50,000 MT / Max 500,000 MT

COMMISSION: US \$5/ US \$5

BITUMEN GRADE 60/70

PRICE CIF ASWP: GROSS \$ 300/NET \$ 290

PRICE FOB: GROSS \$ 290/ NET \$ 280

QUANTITY: Min 50,000 MT / Max 500,000 MT

COMMISSION: US \$5/ US \$5

AGO

PRICE CIF ASWP: GROSS \$ 170/NET \$ 160

PRICE FOB: GROSS \$ 160/ NET \$ 150

QUANTITY: Min 50,000 MT / Max 500,000 MT

COMMISSION: US \$5/ US \$5

GASOLINE 89-92-93-95 OCTANE KAZAKHSTAN ORIGIN

PRICE CIF ASWP: GROSS \$ 310/NET \$ 300

PRICE FOB: GROSS \$ 300/ NET \$ 290

QUANTITY: Min 50,000 MT / Max 500,000 MT

COMMISSION: US \$5/ US \$5



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EN 590 KAZAKHSTAN ORIGINS

PRICE CIF ASWP: GROSS \$ 390/NET \$ 380
PRICE FOB: GROSS \$ 380/ NET \$ 370
QUANTITY: Min 50,000 MT / Max 500,000 MT
COMMISSION: US \$5/ US \$5

Base Oil SN 40

PRICE CIF ASWP: GROSS \$ 200/NET \$ 190
PRICE FOB: GROSS \$ 190/ NET \$ 180
QUANTITY: Min 50,000 MT / Max 500,000 MT
Commission: US \$5/ US \$5

(HEAVY FUEL OIL (HFO))

PRICE CIF ASWP: GROSS \$ 200/NET \$ 190
PRICE FOB ASWP GROSS \$190/NET \$180
QUANTITY: Min 50,000 MT / Max 500,000 MT
COMMISSION: US \$5/ US \$5

CST-180 FUEL OIL KAZAKHSTAN ORIGIN

PRICE CIF ASWP: GROSS \$ 200/NET \$ 190
PRICE FOB: GROSS \$ 190/ NET \$ 180
QUANTITY: Min 50,000 MT / Max 500,000 MT
COMMISSION: US \$5/ US \$5

CST-280 AND 380 FUEL OIL KAZAKHSTAN ORIGIN

PRICE CIF ASWP: GROSS \$ 280/NET \$ 270
PRICE FOB: GROSS \$ 270/ NET \$ 260
QUANTITY: Min 50,000 MT / Max 500,000 MT
COMMISSION: US \$5/ US \$5.

TERMS AND CONDITIONS

All products are of a **KAZAKHSTAN** Origin.

Quantities: Quantities stated in GASOLINE 89-the product sheet above are not to be exceeded.

Markups: Markups are reserved for Registered Seller Mandates and shouldn't exceed \$ 20.00 Inspection: SGS, CCIC, CIQ or Similar at the expense of the seller.

Proof of Product: processed hard copies will be issued to the End Buyer.

Trial Shipments: Trial Shipments are obligatory for new clients. Payment: - MT700 Documentary Letter of Credit /Swift MT 103 – 23

Commissions: All Commissions are shared equally between buyer side and seller side.

Note: Seller Side commissions are reserved for registered mandates with passcode from the Ministry.

(PROCEDURE: (FOB/SPOT/CI,DIP+PAY ROTTERDAM AND RUSSIAN PORTS))

1. Buyer sends ICPO to Seller on receipt of Seller's Soft Corporate Offer.
2. Seller issues commercial invoice CI, for the available quantity to Buyer, Buyer Signs and returns to Seller with TSA and NCNDA/IMFPA signed by all buyer groups with commission structures.
3. Seller issues, Dip Test Authorization letter sign by all parties including buyers tank farm.
4. Upon the sign of DTA by all parties Seller issues fresh SGS Report, Tank receipt, Injection Report, Certificate of Origin, Refinery Reservoir Receipt.
5. Buyer order SGS to Conduct Dip test of the product in the Seller Tank on buyer expense upon successful dip test, Buyer Provide vessel details or Tank details, Seller shall immediately submit the (SGS) inspection Report along with the full Proof of Product (POP) to the Buyer.
6. Buyer makes 100% payment by MT103 TT wire transfer for the total product and Seller pays Commission to all intermediaries involved in the transaction within 24 hours after confirmation of the Buyer Payment

TRANSACTION PROCEDURE (FOR CIF)

1. Buyer Issue ICPO Must Be with Buyer Company Letterhead with Passport/Business Registration Certificate Copy and Buyer Banking Information

INN: 8604036357

KPP: 775101001



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2. Seller Issue Contract Open for Any Amendments to Buyer
3. Buyer Sign and Return Back to Seller with SBLC Via MT760 Or DLC Via MT700 Applicant CIS.
4. Seller Issue the PPOP Documents to Buyer Via Email Address Such As;
 - a. Statement of Availability of Product,
 - b. Commitment to Supply,
 - c. Certificate of Origin
 - d. Letter of Affirmation
 - e. Product Quality Passport (Analysis Test Report) By Russian Standard Gost R
 - f. Pre-Injection Report to Transport the Product to Loading Port for Shipment
5. Within 7 Banking Days Buyer's Bank Issue DLC Via MT700 or SBLC/BG Via MT760 According to Seller's Fiduciary Bank Verbiage to Seller Nominated Fiduciary Bank Account for First Month Shipment and Seller's Bank Respond With 2% Performance Bond (PB) While Waiting for the Buyer's Bank to Issue Their Payment Guarantee, Seller Will Commence Transportation of The Product from Refinery Reservoir to Loading Port in Any Case Buyer Fail to Issue Payment Instrument Within 7 Banking Days, Buyer Will Make Cash Deposit Of US \$ 450,000 By TT Wire Transfer for Security Guarantee Within 48 Hours to Enable Seller Commence Shipment, And This Payment Will Be Deducted from The Total Cost of Product After Inspection at Discharge Port, Seller's Bank Issues Full POP Documents to The Buyer's Bank or To Buyer Via Courier Service
6. The Shipment Should Arrive at Buyer's Discharge Port Within 10-15 Days
7. The SGS/CIQ Inspection Will Be Borne by The Seller at The Loading Port and Buyer at The Unloading Sea Port.
8. Buyer Releases Payment to Seller by TT/MT103 Upon Receipt of The Shipping Documents and Confirmation of the Q&Q By SGS/CIQ At Destination Port.
9. Seller Pays Commission Within 48 Hours by Swift Mt103 To All Intermediaries as Signed NCNDA/IMFPA

BEST REGARDS

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General director

SIGN & SEAL

