



LLP KAZPETROL GROUP

Address: Republic of Kazakhstan, 120014,

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IHH 620300256922, BIN 050440000082, OKPO 40522659

Issue Date: 02/10/2024

Valid until: 06/12/2024

To: ENDBUYERCOMPANY

SOFTCORPORATE OFFER

We LLP KAZPETROLGROU " with full corporate and legal responsibility under penalty of perjury confirm that we are willing and able to sell the following petroleum/petrochemical products under the Kazakhstan legal formalities. Were spectively offer to sell the below stated products and quantities through our Seller/Refinery whom we "LLPKAZPETROL GROUP Refinery" represent as their official mandate/agent we have the product in our refinery and at the port of Rotterdam as well.

NOTE: Our prices are highly negotiable. Our standard commission structure is also negotiated between the seller and authorized buyer mandates or intermediaries.

TERMSOF TRANSACTION LOADING PORTS (KAZAKHSTAN

PORTS) NOVOROSSIYSK,

KUZMINO, Aktau, VLADIVOSTOK, PRIMORSK, USTLUGA, NAKHODKA, ROTTERDAM PORT, HOUSTONPORT, FUJAIRAH PORT, SINGAPORE).

PRODUCTORIGIN: Kazakhstan FederationSPECIFICATION: Standard Export Grade PAYMENTTERMS: T/T,

MT103 DELIVERY TERMS: CIF A.S.W.P (Any Safe World Port) or F.O.B (Free on Board) Rotterdam

1. VIRGIND6FUELOIL

Min.Quantity: 25,000,000Gallons

Max. Quantity: 400,000,000 Gallons per week x52

weeks CIF Price: USD 0.80/Gal Gross USD 0.78/Gal

Net FOB Price: USD 0.76/Gal Gross USD0.74/Gal

Net Commission: USD0.2 Buyer side- USD0.2Seller side

2. AUTOMOTIVE GASOIL(AGO)

Min. Quantity: 10,000 Metric Tons Max.

Quantity: 300,000MetricTonsper Month

CIF Price: USD 330/ MT Gross USD 320 /MT Net

Commission: USD 5Buyer side-USD5Seller side

D2GASOILL-0.2-62GOST305-82

Min.Quantity: 10,000MetricTons

Max. Quantity: 300,000 Metric Tons per Month

CIF Price: USD 350/ MT Gross USD 340 /MT Net

Commission: USD5Buyer side-USD5Seller side

3. LIQUEFIEDPETROLEUMGAS (LPG)

Min.Quantity: 10,000MetricTons

Max. Quantity: 300,000 Metric Tons per Month

CIF Price: USD 340/ MT Gross USD 2330 /MT Net

Commission: USD5Buyer side-USD5Seller side

4. LCO-LIGHTCYCLE OIL

Min.Quantity: 10,000MetricTons

Max. Quantity: 300,000 Metric Tons per Month

CIF Price: USD 345/ MT Gross USD 335 /MT Net

Commission: USD5Buyer side-USD5Seller side

5. ESPOCRUDE OIL

Min.Quantity: 1,000,000Barrel

Max. Quantity: 5,000,000Barrelper Month

CIF Price: USD 65/Bbl. Gross USD 63 /Bbl. Net

Commission: USD2Buyer side-USD2Seller side

6. AVIATIONKEROSENECOLONIALGRADE 54JETFUEL

Min.Quantity: 2,000,000Barrel

Max.Quantity: 5,000,000Barrelper Month

FOB Price: USD 70/ Bbl. Gross USD 68 /Bbl. Net

Commission: USD2 Buyer side – USD2 Seller side

7. AVIATIONKEROSENEJETFUELJETA-1

Min. Quantity: 2,000,000Barrel

Max. Quantity: 5,000,000Barrel per Month



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FOB Price: USD 68/Bbl. Gross USD 64 /Bbl. Net
Commission: USD2Buyer side–USD2Seller side

KAZAKHSTAN PETROLEUM COKE (PER COKE)
Min.Quantity: 10,000MetricTons
Max. Quantity: 300,000 Metric Tons per Month
CIF Price: USD 370/ MT Gross USD 360 /MT Net
Commission: USD5Buyer side- USD5Seller side

8. 10PPMDIESELFUELEN 590

Min.Quantity: 10,000MetricTons
Max. Quantity: 300,000 Metric Tons per Month
CIF Price: USD 340/ MT Gross USD 330 /MT Net
Commission: USD5Buyer side- USD5Seller side

MAZUT M100 GOST 10585-75

Min.Quantity: 10,000 Metro Tons
Max.Quantity: 300,000 Metric Tons per Month
CIF Price: USD 350/ MT Gross USD 340 /MT Net
Commission: USD5Buyer side- USD5Seller side

10.MAZUTM100GOST10585-75

Min.Quantity: 10,000MetricTons
Max. Quantity: 300,000 Metric Tons per Month
CIF Price: USD 320/ MT Gross USD 310 /MT Net
Commission: USD5Buyer side–USD 5Seller side

DIP & PAY NON NEGOTIABLE FOB PROCEDURE

- 1 Buyer sends ICPO in line with seller working procedure alongside his/her Tank Storage Agreement TSA
- 2 Seller issues commercial invoice CI, for the available quantity to Buyer,
- 3 Seller issues, Dip Test Authorization letter sign by all parties including buyer's tank farm. Buyer Signs and returns to Seller with TSA and NCNDA/IMFPA signed by all buyer groups with commission structures
- 2 Upon the sign of DTA by all parties Seller issues
fresh SGS Report,
Tank receipt
Injection Report,
Certificate of Origin, Refinery
Reservoir Receipt.
- 5 Buyer order SGS to Conduct Dip test of the product in the Seller Tank on buyer expense upon successful dip test, Buyer provide
vessel details or Tank details,Seller shall immediately submit the (SGS) inspection Report along with the full Proof of Product (POP) to the Buyer.
- 6 Buyer makes 100%payment by MT103 TT wire transfer for the total product and Seller pays Commission to all intermediaries involved In the transactionwithin24 hours' after confirmation of the Buyer Payment

PROCEDURE FOB PROCEDURE

Buyer sends ICPO in line with seller working procedure

2. Seller issues Commercial Invoice CI. The buyer signs within 24hrs and returns to the seller within its validity.
3. Upon receipt and acceptance of the signed CI, Buyers pays 2-day tank extension to the refinery company fiduciary account.
4. DTA to be completed and signed by buyer and seller in order for Dip Test carried out
5. Upon the extension of 2-day tank, the seller issues the below full POP documents; A. Fresh SGS Report.
B. Product reservoir receipt.
C. Accreditation Certificate.
D. Product passport (Quantity and Quality Analysis)
E. Authorization to sell and collect. ATSCC.
F. Pre-Injection Report.
G. NCNDA/IMFPA (to be completed by all intermediaries)
H. Certificate of Product Origin.
I. Authority to Verify. (ATV either physically or otherwise)



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6. Upon receipt and confirmation of the above POP documents, the Buyer provides its testing officials (SGS or INTERTEK) and the needed test are carried out on the product in the seller's tanks.
7. Buyer upon successful dip test makes full payment by MT103/ TT wire transfer for the total product and seller pays commissions according to signed NCNDA/IMFPA to all intermediaries involved in the transaction within 24hrs after confirmation of buyer payment and Injection commences immediately.
8. Seller issues Title of Ownership and Contract for buyer desired duration upon successful completion of trial order

THENON-NEGOTIABLEPROCEDURE FOR CIF

1. Upon verification and acceptance of the seller's Corporate Offer (SCO) the buyer issues the Irrevocable Corporate Purchase Order (ICPO)
copying this working procedure, and to include the following:
 - a. The buyer's company full banking details.
 - b. the authorized signatory/ officer's data page of his/her Passport.
2. Seller issues drafted Contract (open for possible amendments) to buyer. Buyer signs, seals and returns the Contract with buyer's company Information Seller gives the below listed Partial proof of product and transports product to loading port through refinery's emails
 - a. Refinery's commitment to supply.
 - b. Certificate of origin.
 - c. Statement of availability of product from the ministry
 - d. Product quality passport (Analysis test report).
3. Within 48 hours after receiving PPOP documents, buyer will be entitled to make a guarantee payment (freight charge (\$350,000) to seller fiduciary account for the first trial shipment.
2. After successful first trial shipment seller's shall immediately issue a complete POP documents to the buyer's :
 - a. Copy of license to export, issued by the department of the Ministry of Energy;
 - b. Copy of Approval to Export, issued by the Ministry of Justice;
 - c. Copy of statement of availability of the product;
 - d. Copy of the refinery commitment to produce the product;
 - e. Copy of Transnet contract to transport the product to the loading port;
 - f. Copy of the port storage agreement;
 - g. Copy of the charter party agreement to transport the product to discharge port;
 - h. Copy of Vessel Questionnaire 88;
 - i. Copy of Bill of Lading;
 - j. SGS Report at loading port;
 - k. Dip test Authorization(DTA) & ATB;
 - l. NOR/ETA;
 - m. Certificate of Ownership Transfer;
 - n. Allocation Transaction Passport Code Certificate(ATPCC) by Ministry of Energy.
3. Subsequent Shipment commences after POP document as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-15 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading sea port.
4. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q & Q by SGS/CIQ at destination port, Seller immediately issue a draft NCNDA/IMPFA for all intermediaries to fill and sign their details.
5. Seller pays commission within 72 hours by swift MT103 to all intermediaries as per signed NCNDA/IMPFA.



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TRANSACTION PROCEDURE FOR TITLE-TAKEOVER

1. Buyer issues an official ICPO inserting the seller's terms and procedures.
2. Seller issues MOUTITLE TAKE OVER. The buyer endorses and sends back.
3. The Seller issues an invoice account of \$210,500 for title of ownership as a guarantee/freight charge for buyer to make payment immediately which will be deducted from the total payment value, after confirmation of the buyer's payment.
4. Seller issues the POP documents as listed below: All shipping documents will be reissued in the Buyer's name and the vessel will be sent to the Buyer's discharge port
 - a) Product approval to Export
 - b) Analysis test report
 - c) Certificate of Origin
 - d) Bill of Lading on buyer's name
 - e) Ullage Report
 - f) Vessel Notice
 - g) Cargo Manifest
 - h) Vessel Q88
 - i) SGS Report
5. Upon the arrival of the vessel at Discharge Port, buyer conducts a dip test; the buyer pays the remaining total product value after successful CIQ/SGS or equivalent inspection via T/T-MT103, and a title of the product, ownership transferred to the Buyer.
6. Seller pays the commission to all parties stipulated in the signed NCNDA/IMFPA within 72 hours.



Mr. Tazabekov Yerzhan Kakimovich

Title: General Director