



REF: AE 2420

Issue Date: 19 -07 -2024

Valid: 30 – 12 – 2024

Via Mandate: Mr Petrova Kuznetsova

Email: petrova.kuznetsova@mail.ru

Official Refinery Offer

FULL CORPORATE OFFER

We the Turan Oil Refinery under penalty of perjury, confirm as seller, with full corporate responsibility to supply, hereby introduce this offer with below terms and procedures for our products:

Grade: Kazakhstan Export Grade Origin : Kazakhstan Commission structure: (50% Buyer side/50% seller side)
Contract Term: 12 months minimum (with rolls and extensions) Payments Term: MT103, BG or SBLC via MT760 POP: Provided as per documents list in contract Inspection by: SGS/CIQ.

Product 1	Jet Fuel JETA1
Origin	Kazakhstan
Specification	International export Standard
Trial Shipment	1,000,000 bbls (+/- 5%)
Monthly Quantity	2,000,000 bbls
Total Quantity	24,000,000 bbls
Price	\$64 USD gross/\$60 USD net per bbl.
Payment	MT103
Packing	By Bulk
Inspection	SGS or Similar By Seller
Delivery	FOB
Loading port	Fujairah& Rotterdam &Houston port.

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Product 2	Jet Fuel JP54
Origin	Kazakhstan
Specification	International export Standard
Trial Shipment	1,000,000 bbls (+/- 5%)
Monthly Quantity	2,000,000 bbls
Total Quantity	24,000,000 bbls
Price	\$64 USD gross/\$60 USD net per bbl.



TURAN OIL
Oil & Gas

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info@turanoil.kz



Karasay Batyr 108/16,
Almaty 050000 Kazakhstan



Payment	MT103
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Packing	By Bulk
Inspection	SGS or Similar By Seller
Delivery	FOB
Loading port	Fujairah& Rotterdam &Houston port.

Product 3	DIESEL EN590 -10PPM
Origin	Kazakhstan
Specification	International export Standard
Trial Shipment	100,000 Mts
Monthly Quantity	200,000 Mts
Total Quantity	500,000 Mts
Price	\$245 USD gross/\$225 USD net per bbl.
Payment	MT103
Packing	By Bulk
Inspection	SGS or Similar By Seller
Delivery	FOB
Loading port	Fujairah& Rotterdam &Houston port.

Product 4	Virgin Fuel D6
Origin	Kazakhstan
Specification	International export Standard
Trial Shipment	100 000,000 Mgl
Monthly Quantity	200 000,000 Mgl
Price	\$0.87 USD gross/\$0.83 USD net.
Payment	MT103
Packing	By Bulk
Inspection	SGS or Similar By Seller
Delivery	FOB
Loading port	Fujairah& Rotterdam &Houston port.



STANDARD FOB PROCEDURE TRANSACTION

1. The Buyer issues an official ICPO and TSA containing the Seller's procedure with banking details and Company Profile.
2. The Refinery verifies the Buyer ICPO and TSA with Company profile and Seller issues a Commercial Invoice of the product in tanks to be sign by buyer and send fresh SGS to buyer storage tank for confirmation. Upon the buyer tank storage confirm to the buyer validity of the fresh SGS, buyer request two difference invoice from their tank while 2 days will be paid by seller and 3 days will be paid by buyer.
3. Upon the signed CI received from buyer, Seller issues the below POP documents to the Buyer for verification.
 - a) Injection Report
 - b) Dip Test Authorization Letter (DTA)
 - c) Authorization to Sell and Collect
 - d) Fresh SGS Report
 - e) Authorization to verify the product in the Seller's Tank (ATV)
4. The Buyer inspects by SGS on the Buyer's expenses and sends to the Seller TSR after Receipt of successful Dip Test report is received.
5. Seller issues the following documents to all Intermediaries and the Buyer endorsed NCNDA/IMFPA.
6. Upon successful Dip Test in tanks, product will immediately be injected into Buyer's Tanks.
7. The Buyer makes Payment for the product via MT103 in exchange for title.

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NOTE: The ICPO/LOI must be in buyer's letterhead with authorized signatory and stamp. It is mandatory that the document carries the buyer's bank and bank officer's contact information. The names and positions of the Company representative signing the LOI/ICPO must be clearly indicated. Otherwise, the document has no legal value; the documents must be fresh (recent date – the most 1-3 days old max.) The letterhead of the Company requesting the commodity must correspond to the Bank Account Holder on the banking information provided. Lastly, the ICPO must be addressed to the seller "TURAN OIL & GAS REFINERY VIA "MR. PEEKAVET VIKTOR ALEX" and must carry the seller's approved procedures as shown above. If your documents do not pass these verification points, please discuss them with your Buyers and get them corrected. This will save time in our process

REPRESENTED BY: MR PEEKAVET VIKTOR ALEX

TITLE: GENERAL & EXPORT MANAGER



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