

ISSUE DATE: 01/08/2024

REG NO: BIN: 190840005006

EXPIRED DATE: 31/12/2025

SOFT CORPORATE OFFER

We the management board of LIMITED LIABILITY PARTNERSHIP "TOO "NS OIL TRADE" " with a legal entity established and operating under, representing Kazakhstani petrochemical Refinery, acting on the basis of the Facilitator, agent, hereby declare and confirm with full legal and corporate responsibility and under penalty of perjury that our supplier are ready, willing and able to supply the following Petrochemicals products refine and unrefined commodity according to the terms and conditions stated below. Our Seller has sufficient funds, as well as any export permits and licenses needed to fulfill this purchase obligation.

AVAILABLE PRODUCTS

**LIQUIDIFIED NATURAL GAS (LNG)**

Minimum Quantity: 50,000 Metric Tons per Month  
Maximum Quantity: 500,000 Metric Tons per Month  
CIF Price: \$350.00 USD Gross / \$ 340.00 USD Net  
FOB Price: \$340.00 USD Gross/ \$330.00 USD NET

**UREA 46% PRILLED & GRANULAR**

Minimum Quantity: 50,000 Metric Tons per Month  
Maximum Quantity: 500,000 Metric Tons Month  
CIF Price: \$250.00USD Gross / \$240.00USD Net

**EASTERN SIBERIA-PACIFIC OCEAN OIL (ESPO)**

Minimum Quantity: 1,000,000 per barrel per Month  
Maximum Quantity 5,000,000 per barrel per Month  
FOB price: \$64.00USD Gross / \$62.00USD Net

**PETROLEUM COKE**

Minimum Quantity: 50,000 Metric Tons per month  
Maximum Quantity: 500,000 Metric Tons per month  
CIF Price: \$135.00USD Gross / \$125.00 USD Net

**ULTRA LOW SULPHUR DIESEL EN590 (10PPM)**

CIF Price: \$410.00USD Gross / \$400.00 USD Net  
FOB Price: \$400.00USD Gross / \$390.00 USD Ne

Minimum Quantity: 100,000 Metric Tons per month  
Maximum Quantity: 500,000 Metric Tons per Month

**AVIATION FUEL (JET A-1)**

Minimum Quantity: 2,000,000 Barrels per month  
Maximum Quantity: 5,000,000 Barrels per month  
PRICE ON CIF: GROSS USD \$70.00/NET USD \$68.00  
PRICE ON FOB: GROSS USD \$66.00/NET USD \$64.00

**D6 VIRGIN FUEL OIL**

Minimum Quantity: 100.000.000 Gallons per Month  
Maximum Quantity: 800.000.000 Gallons per Month  
PRICE ON CIF: GROSS USD \$0.88 /NET USD \$0.8  
PRICE ON FOB: GROSS USD \$0.78 /NET USD \$0.73

**CST-180 FUEL OIL**

CIF: USD\$320 Gross/ USD\$300 Net per MT  
FOB: USD\$290 Gross/ USD\$280 Net per MT  
MIN QTY: 50,000.00 MT  
MONTHLY QTY: 200,000.00 MT

**DIESEL-GAS OIL L0.2-62 GOST 305-82 (D2)**

CIF: USD\$350 Gross/USD\$340 Net per MT  
FOB: USD\$340 Gross/USD\$320 Net per MT  
MIN QTY: 50-100,000.00 MT  
MONTHLY QTY: 100-200,000.00 MT

**EASTERN SIBERIAN PACIFIC OCEAN CRUDE OIL (ESPO)**

CIF: USD\$82 Gross/ USD\$78 Net per BBL  
FOB: USD\$78 Gross/ USD\$74 Net per BBL  
MIN QTY: 1,000,000 BBLs  
MAX QTY: 2,000,000 BBLs

**LIGHT CYCLE OIL (LCO)**

Minimum Quantity: 50,000 MT per Month  
Maximum Quantity: 400,000 MT per Month  
CIF Price: USD \$ 400.00MT/USD \$ 390.00 NET on CIF  
Commission: \$10 Per MT

**BITUMEN GRADE 40/50, 60/70, 80/100**

Minimum Quantity: 50,000 Metric Tons per month  
Maximum Quantity: 500,000 Metric Tons per month

Price on CIF: \$350 USD GROSS /\$340 USD NET  
Commission: \$5Buy side. Seller side\$5 USD Per MT

**HEAVY FUEL OIL (HFO)**

Available Quantity: 500,000MT  
CIF Price: Gross USD \$360 / Net USD \$350  
Loading Port: Vladivostok / Novorossiysk / Vyborg / Vanino/Kozmino / Atyrau  
Commission: \$5Buy side. Seller side\$5 Per MT

**BASE OIL SN 150**

Available Quantity: 500,000MT  
CIF Price: Gross USD \$360 / Net USD \$350  
Loading Port: Vladivostok / Novorossiysk / Vyborg / Vanino/Kozmino / Atyrau  
Commission: \$5Buy side. Seller side\$5 Per MT

**FOB PROCEDURE TANK TO TANK.**

1. Buyer issues an official Irrevocable Corporate Purchase Order (ICPO) with Seller's procedure incorporated on it.
2. Seller receives and verifies buyer's ICPO and issues Commercial Invoice (CI) for the product in seller's tank in port terminal for buyer's review and endorsement.
3. Buyer review, endorse and return the endorsed Commercial Invoice (CI) to seller, along with buyer's Tank Storage Agreement (TSA) from buyer's Logistic Company.
4. The Seller's verify the Tank Storage Agreement (TSA) provided by the buyer. Upon successful verification and approval of the authenticity and availability of the Storage Facility in favor of buyer. Seller release the below POP documents directly to end buyer's secure email.
  - a) Legalized Commercial Invoice.
  - b) Injection Report
  - c) Commitment to Supply.
  - d) Fresh SGS (Not Older Than 48 hrs.)
  - e) ATS -Authorization to Sell & Collect
  - f) Authorization to Verify (ATV)
  - g) Dip Test Authorization (DTA)
  - h) Commitment Letter to Supply
  - i) Export license.
  - j) Statement of Product Availability.

- k) Tank Storage Receipt (TSR) with barcode and GPS Coordinate.
- l) NCNDA/IMFPA

5. The Buyer Conducts Dip Test in the product in the seller's reservoir.

6. Buyer provide Authority to Inject (ATI) from its Logistic Company to enable seller commence Injection of Product into the Buyer's Tank.

7. Within Twenty-Four (24) Hours upon completion of the Injection, buyer make payment for the total cost of the product injected into buyer's tank by TT wire transfer to seller's nominated bank account.

8. The seller transfers the Title Ownership to the buyer.

9. The seller pays commission to all the Intermediaries

Note: Our supply will be based on the Product Specification as attached above. No aspect of this Procedure, Product Price Should/Will/Can is altered when issuing ICPO and Commercial Invoice. Any bridge of the terms and conditions herein, the other party has the Right to take up legal action against the offender. We are advice to discuss on or before contracts are signed, after signing of the contract, no negotiation will be accepted.

#### **FOB TRANSACTION PROCEDURE (TANK TO VESSEL)**

1. Buyer sends ICPO with Acceptance Letter, Company registration Certificate along with Buyer's Charter Party Agreement (CPA) from their Logistic as Proof of Storage Availability and Readiness.

2. Seller issues Commercial Invoice for the Available Quantity in the Storage Tanks to Buyer.

3. Upon Buyer Logistic signed the Tank-To-Vessel Injection Agreement (TTVIA) and Seller provides to the Buyer, with the other PPOP across the table in Buyer's Designated Tank Farm office in Singapore and is exchanged with Buyer's TTVIA Document along with the following PPOP Documents:

- A) Fresh 48hr SGS in Buyer Name
- B) Letter of Guarantee
- C) Product Passport
- D) Injection Repor
- E) Unconditional DTA
- F) Statement of Product Availability

4. Seller issues Complete DTA and 5 Days Valid Tank Storage Receipt to Buyer, Buyer order SGS to conduct Dip Test of the product in the Seller's Tank on Buyer expenses and submit the Injection Report to the Buyer.

5. Upon the successful Dip Test, Seller injects the fuel into the Buyer's Vessel and Seller submits the Full Injection report to the Buyer.

6. Buyer makes 100% Payment by MT 103 TT Wire Transfer for the Total Product to Seller Bank Account & Seller pays commission to all Intermediaries involved in the transaction Within 24 hours.

### **TRANSACTION PROCEDURES CIF (BANK GUARANTEE BASIS)**

1. Buyer Company Issues Irrevocable Corporate Purchase Order (ICPO) on its official company letterhead with letter of acknowledgement, scanned copies of the buyer's company registration and international passport number of buyers to the seller.

2. Seller Company Issue Draft Contract / Sales & Purchase Agreement (SPA Open for amendment if any).

3. Buyer within three (3) working days' signs SPA and returns to seller. Seller registers and legalizes contract officially with the appropriate authorities to facilitate booking of allocation and securing a legitimate approval for the Transfer of Ownership Title/Allocation to buyer's Company name at seller's expense.

4. Seller releases to the Buyer the Partial POP Documents below.

- a) Copy of Tax Registration Certificate (Certificate of Incorporation),
- b) Copy of Certificate of origin
- c) Copy of Product Passport,
- d) Copy of Refinery commitment to supply
- e) Copy of Statement of availability of product.
- f) Copy of Proforma Invoice

5 Buyer issues their financial guarantee in the form of Standby Letter of Credit (SBLC MT706) to cover the first shipment to seller's fiduciary bank within five (5) working days

6 If buyer fails to issue Standby Letter of Credit (SBLC MT760) with five (5) working days, in alternative shall make security guarantee deposit of (\$465,000 USD) Four Hundred and Sixty-Five Thousand United States Dollars value via TT Wire to seller's nominated bank to enable seller secure the service of the vessel Note: Fee made by buyer will be deducted when making payment for the total cost of the product at the discharge port after a successful CIQ/SGS test at the discharge port.

7 On confirmation of the above clause, Seller's bank issues 2% PB, full copies of POP and Shipping documents to buyer Company.

- a) Copy of export license, issued by the ministry of Petroleum and Energy.
- b) Copy of approval to export, issued by the ministry of justice.

- c) Copy of statement of availability of the product
- d) Copy of the refinery commitment.
- e) Copy of Transnet contract to transport the Product to the Port.
- f) Copy of the Port Storage agreement/ Insurance.
- g) Copy of charter party agreement.
- h) Copy of Customs clearance certificate.
- i) Copy of the tank receipt issued by the storage facilitator.
- j) Copy of SGS Report.

8 Shipment commences as per contract and upon arrival of the vessel tanker at the discharge port, buyer conducts SGS or CIQ Inspection.

9 Buyer makes operative payment for the full shipment via T/T Wire or MT103.

10 Seller will release payments to the intermediaries involved within 48 hours of receiving the full Payment for the product from the Buyer's bank After successful delivery of the first monthly shipment of the Product,

11 Buyer transfers the full amount of the following month delivery to maintain the Standby Letter of Credit 100% SBLC MT760 and contract continues

12 for subsequent Eleven (11) months subject to this Contract

### **CIF PROCEDURE TITLE TAKE OVER (TTO)**

1. Buyer issues Irrevocable Corporate Purchase Order ICPO with seller procedures.
2. Seller issues original MOU for Buyer's review and endorsement.
3. Upon the receipt of countersign MOU from Buyer, Seller emails to Buyer the listed below PPOP and Shipping documents:
  - a) Copy of Certificate of Origin
  - b) Copy of Company License to Export
  - c) Copy of Product Passport (Analysis Result)
  - d) Copy of Ullage Report
  - e) Copy of Cargo Manifest
  - f) Copy of Bill of Lading
  - g) Copy of Vessel's Q88
  - h) Copy of E.T.A (Estimated Time of Arrival) of Vessel
  - i) Copy of Invoice for Title Transfer of (\$465,000 USD) Four Hundred and Sixty-Five Thousand United States Dollars

4. Upon receipt of the above documents, Buyer verifies the availability of the product currently on the sea and within 24 hours makes payment for Title Transfer of (\$465,000 USD) Four Hundred and Sixty-Five Thousand United States Dollars for the consignment by T/T payable directly to the Refinery.
5. Upon confirmation of the above Title Transfer Payment, Seller Orders for Re-route to buyer's desired port, issues the ACT of TRANSFER in Buyers Name, Title of Ownership Certificate to be followed by all Export Documentation will be sent to the buyer alongside the SGS Report at the loading Port.

### CIF ESCROW PROCEDURE.

- 1) Buyer issues LOI, seller issues FCO for buyer to sign and return with following below:
- 2) Buyer official Irrevocable Corporate Purchase Order (ICPO).

3 company certificate of business incorporation/ registration.  
Buyer Company comprehensive profile.  
Buyer's Copy of identification materials (international passport).

4) Seller issues SPA to buyer for review/countersign forward back to seller with acceptance letter, and seller issues Product Passport/Company Certificate and appoint Escrow Company in USA, CHINA OR any a country for both parties to sign Escrow agreement. Both parties pay consultation costs (1) to the attorney law firm before an escrow agreement can be drafted.

5) Seller and Buyer sign Escrow agreement and buyer makes 10% Escrow deposit of total value products for one shipment and Seller schedules shipment, ships out the cargo to the buyer destination port and sets of Full POP documents below to buyer/delivery documents send to buyer below; All party sign NCNDA/IMFPA.

- \*Certificate of Authenticity.
- \*Bill of Lading.
- \*Q88.
- \*Packing List Certificate.
- \*Export Clearance Permit.
- \*Insurance Policy.
- \*Commercial Invoice.
- \*Company registration certificate.
- \*Certificate of origin GOST.
- \*Passport of the Product.
- \*Commitment to Supply.
- Statement of Availability of the Product.
- Export clearance Affidavit.
- Registered, Legalized, Approved SPA.

6) Transaction certificate for 12 months which gives the BUYER the legitimate approval to purchase oil products from the Republic of Kazakhstan for yearly contracts.

7) The Buyer makes the product payment in full via MT-103/TT and Escrow company return 10% Escrow deposit to buyer. Seller transfers the Title Ownership to the Buyer Company and the Seller pay commissions to all involved via NCNDA/IMFPA.

### FOB TTT COST SHARING

1. Buyer issues ICPO and Company Registration Certificate or any I.D. With TSA for Seller's Verification
2. Seller issue Draft Commercial Invoice, Buyer signs and returns to Seller with his Tank Storage Agreement.
3. Seller pays the Buyer's tank for 2 days for the Injection Process; Buyer pays 3 days and only after his Tank Farm Company has received the payment from Seller Company.
4. Seller provides Buyer with FULL POP Documents.
  - A. Fresh SGS Report less than 48 hours
  - B. Product certificate of origin
  - C. Dip Test Authorization-Unconditional
  - D. Injection Report
  - E. Tank Storage Receipt with GPS Coordinates
  - F. Tank Farm Bar-code Information
  - G. Letter of Commitment to Supply.
  - H. Registration Certificate & Export License Copy
  - I. Authority to Sell & Collect (ATSC)
  - J. Endorsed Injection Schedule by the buyer & buyer Tank Farm
  - L. Irrevocable Commitment to Supply for Spot and 12 months Contract
  - M. Injection Schedule signed by Buyer & Buyer's tank farm.
5. Buyer conducts Dip-Test in tank, via SGS on Buyer's expense, Seller injects the fuel To Buyer's tank and Buyer makes payment based on Q&Q by MT103 wire transfer / TT According to the final Commercial Invoice
6. Seller transfers the title of ownership as per Buyer's instruction. Buyer lifts the product.
7. Seller pays all intermediaries involved in the transaction and subsequently monthly contract Shipment continues as per terms and conditions of the sales and purchase agreement contract between Buyer and Seller

### TRANSACTION PROCEDURE: FOB CI DIP & PAY

ALMATY, ALMALI DISTRICT, Kazybek BI STREET, BUILDING 50

sales@nsoiltrade.kz    info@nsoiltrade.kz

BIN: 190840005006

+7 778 103 9928

1. Buyer issues ICPO, Company Registration Certificate and Data page of buyer's Passport copy.
2. Seller receives buyer's ICPO. Seller issues Commercial Invoice (CI) for the total product in seller's leased tank in port terminal for buyer's endorsement.
3. Buyer endorsed seller's Commercial Invoice (CI) and return CI, along with buyer's own/leased Tank Storage Agreement (TSA) from buyer's Logistic Company as a proof of buyer's availability of storage facility.
4. Seller acknowledged the endorsed CI as well verifies buyer's TSA. if well satisfied, Seller issues to buyer the following

PPOP documents;

- a) Copy of Dip-Test Authorization - D.T.A. to be endorse by Buyer Tank farm.
  - b) Copy of Legalized Commercial Invoice.
  - c) Copy of Export License
  - d) Copy of Guarantee Letter of Supply
  - e) Copy of Statement of Availability of Product
5. Buyer sends copy of endorsed DTA to Seller within 48hrs. Upon receipt of endorsed DTA, seller issues the following PPOP documents to the buyer and NCNDA & IMFPA will be signed and endorsed for the protection of all intermediaries involved in the transaction:
- a) Copy of Certificate of Origin
  - b) Copy of Commitment to Supply
  - c) Copy of Authorization to Verify
  - d) Copy of Authorization to Sell and Collect
  - e) Copy of Accreditation certificate
  - f) Copy of Product Allocation Certificate
  - g) Copy of Product Passport
  - h) Copy of Fresh SGS Report
  - i) Copy of Injection Report
  - j) Copy of Tank Storage Receipt/Reservoir Receipt
  - k) Copy of GPS coordinates/ location of Seller tanks at loading port including tank details, tank farm contact person and telephone number.
  - l) Copy of NCNDA & IMFPA document.
6. Buyer immediately conducts SGS at buyer's expense in Seller's Tank.
  7. Seller begins injection of product into Buyer Tank/Vessel.
  8. Buyer and Seller sign one-year Sales Purchase Agreement (SPA) optional.

9. Buyer pays for product via MT 103.

COMPANY DETAILS	
COMPANY NAME:	LIMITED LIABILITY PARTNERSHIP "NS OIL TRADE"
COMPANY ADDRESS:	ALMATY, ALMALI DISTRICT, Kazybek bi street, building 50
NATIONALITY:	KAZAKHSTAN
TELEPHONE:	Tell: +7778 1039928
DIRECTOR	DAULETOV DZHAMBUL AZATOVICH
REGISTRATION	190840005006
EMAIL:	
<p>Bureau of National statistics                  INSERT BIN NUMBER: 190840005006</p> 	 