501 N TUSTIN 251 SANTA ANA CA 92705 USA



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Email: mandate@rn-servicegroupinc.com// rnservicegroupinc@gmail.com

Tel: +1 (417) 258-9093

SOFT CORPORATE OFFER

We **RP SERVICE GROUP INC**., the authorized Seller Representative hereby confirms under Penalty of Perjury, under International Law that we are ready, willing, and able to sell the following commodity as per the specification and quantity/ price as specified in the terms and conditions stated below

NOTE: Our prices are highly negotiable. Our standard commission structure is \$5 PER MT and \$2 PER BBL. Our Commission structure can also be negotiated between the seller and authorized buyer mandates or intermediaries.

TRANSACTION DETAILS

| ORIGIN: | KAZAKHSTAN |
|--------------------|-----------------------------------------------|
| QUALITY: | EXPORT STANDARD |
| LOADIND PORTS: | ROTTERDAM/ HOUSTON/ FUJAIRAH/ JURONG |
| DESTINATION PORTS: | ASWP |
| INCOTERMS: | CIF/FOB/TTO |
| COMMISSIONS: | \$5 PER MT (\$2 PER BBL) PAYABLE BY SELLER |
| PAYMENT TERMS: | MT 103, TT WIRE, USDT, BTC, SBLC & DLC |
| CONTRATUAL PERIOD: | SPOT / 12 MONTHS CONTRACT + ROLLS / EXTENTION |

1) FOB WORKING PROCEDURE

1. The buyer sends a corporate profile, along with a full ICPO, buyer representative's Passport data page, current and valid tank storage agreement (TSA) for verification and approval by seller, after provide valid z-days (minimum) tank storage receipt (TSR) from exit-buyer for seller's verification and approval.

2. seller issues commercia<mark>l invoice (ci) of the product in</mark> the supplier's tanks at the port to buyer. the buyer signs and returns the commercial invoice with an acceptance letter

and a valid 3-days (mini<mark>mum) tank stor</mark>age receipt (TSR) with the name "SELLER" as the supplier.

3. supplier submits a 48-hour old hard copy of the fresh SGS report to buyer tank farm

company in por<mark>t for verificatio</mark>n of the SGS report with SGS in port.

4. upon confirmation of SGS re<mark>port by buyer</mark>'s tank company in port, supplier and his tank

farm company arrange for the injection schedule.

5. supplier injects product to buyer's tank and issues following pop documents to the

buyer through seller:

➤ q&q analysis report done by indigenous lab at port of origin

➤ full injection report ➤ ATV / UDTA

➤ copy of product certificate of origin

> copy of product export license to port

 \succ allocation transfer certificate

 \succ authority to sell and collect (ATSC)



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6. buyer conducts dip test on the product at buyer's cost for reconfirmation if required.

7. upon confirmation of SGS test by the buyer for quantity and quality, the buyer makes

100% full payment via mt-103/TT wire transfer for the total value of the product injected

into the exit-buyer's tanks according to the payment invoice issued by the seller.

8. seller pays all intermediaries involved via NCNDA/IMPFA.

2) FOB WORKING PROCEDURE

1.Buyer sends ICPO in line with seller working procedures alongside his/her Tank Storage Agreement (T.S.A.) on receipt and acceptance of Seller's Soft Offer.

2. Seller issues Commercial Invoice (C.I.), Buyer Signs within 24 hours and returns to Seller Within its validity.

3. Upon receipt and review of the signed C.I., seller issues Dip Test Authorization (D.T.A) to be completed and signed by buyer and buyer tank farm in order for Dip Test to be conducted alongside counter signed copies of the C.I;

4. Buyer returns the Dip Test Authorization (DTA) fully completed and signed within its validity and upon successful review of the completed DTA, seller issues the below full POP documents:

A. Fresh SGS Rep<mark>ort (Not ol</mark>der than 72 hours);

B. Product Reservoir Receipt;

C. Accreditation Certificate;

D. Product Passport (Quantity and Quality Analysis);

E. Authorization to Sell and Collect Certificate (ATSCC);

F. Pre-Injection Report (PIR);

G. NCNDA/IMFPA (To be completed by all intermediaries)

H. Certificate of Product Origin;

I. Authority to Verify (ATV) either physically or otherwise.

5. upon receipt and confirmation of the above POP Documents, Buyer provide its testing officials (SGS or INTERTEK) and the needed test are carried out on the product in seller's tanks.

6. Buyer upon successful Dip Test makes full payment by MT103 / TT wire transfer for the total product and Seller pays commission to all intermediaries involved in the transaction within 24 hours after confirmation of buyer's payment and injection commences immediately;

7. The seller issues a contract for buyer's desired duration upon successful completion of the trial order.

3) FOB WORKING PROCEDURE

1. Buyer issues ICPO with seller working procedure on it as transaction procedure with banking details and Buyer passport scan copy.

2. Seller issues the Commercial Invoice (CI) of the product in tanks at port, Buyer signs and returns Commercial Invoice to Seller

3. Seller issues to Buyer the below document for verification of the product (PPOP):



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. Tank Storage Receipt (TSR)

. Statement of Product Availability

. Authorization to Verify (ATV)

. Dip Test Authorization (DTA) Letter

4. Upon Successful Verification of the PPOP, Buyer contacts seller's Tank Storage Company and requests for payment invoice. The buyer extends the seller's Tank and makes arrangement for Dip Test Schedule.

5. Upon successful Dip Test in Seller's Tanks, Buyer makes payment for the total cost of product based on the SGS Report via MT103 and Seller transfer title ownership to buyer and send all exportation documents to buyer, Buyer lift product into Vessel or completely take over seller's tanks for further product storage.

6. Buyer NCNDA/IMFPA will be signed by all intermediaries involved in the transaction and forward to seller for endorsement, Seller provides the below documents. Endorsed NCNDA/IMFPA Authorization to Sell and Collect (ATSC)

7. Buyer gets back to Seller with NCNDA/IMFPA signed by all Group with commission Structure so all parties can receive their commissions immediately.

8. Seller issues final agreement to Buyer to review contract on R&E Monthly Deliveries,

9. Buyer reviews and approves contract and issued SBLC/ DLC Irrevocable, Non-Transferable, Auto Revolving for 12 months shipment value, Documentary Letter of Credit for length of Contract and for each lifting as schedule

10. Buyer pays after successful Dip Test by MT103 wire transfer on each Monthly delivery.

11. The Subsequent delivery shall commence according to the terms and conditions of the Contract and Seller pays.

COST, INSURANCE AND FREIGHT (CIF) PROCEDURE

1. Buyer issues ICPO must be with buyer company letterhead and buyer banking information.

2. Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, seal and returns the Draft Contract to Seller for final endorsement. Seller gives Partial proof of products.

A. Refinery Commitment to Supply.

B. Certificate of Origin.

C. Statement of availability of product.

D. ATSC3.

Upon examined of seller POP buyer will make cash deposit of \$300,000 (three hundred thousand dollars) by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the Total cost of product after inspection at discharge port, Seller's Bank issues Full POP Documents to the Buyer's Bank alongside with the 2% Performance Bond (PB)

A. Copy of license to export, issued by the department of the Ministry of Energy, Kazakhstan.

B. Copy of Approval to Export, issued by the Ministry of energy Kazakhstan.

C. Copy of statement of availability of the product.

D. Copy of the refinery commitment to produce the product.

E. Copy of the port storage agreement.



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F. Copy of the charter party agreement to transport the product to discharge port.

G. Copy of Vessel Questionnaire 88.

H. Copy of Bill of Lading.

I. SGS Report at loading port.

J. Dip test Authorization (DTA) & ATB

K, NOR / ETA

L. Certificate of Ownership Transfer.

M. Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy.

N. Seller will issue TSR upon successful verification of all documents.

4. Shipment commences as per the signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-25 days. The SGS inspection will be borne by the Seller at the loading seaport and buyer at the unloading seaport.

5. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q& Q by SGS/CIQ at destination port.

6. Seller pays commission within 48 hours by swift MT103 to all intermediaries as signed NCNDA/IMPFA.

PROCEDURE FOR TANK TAKE OVER (TTO)

1. Buyer issues official ICPO sends ICPO

2. Seller issues MOU

3. Both parties sign an MOU, Commercial invoice, and market rights protection agreement.

4. Upon the receipt of the countersigned MOU from the buyer, seller emails to the buyer the listed documents

A) Certificate of Origin

B) Vessel Questionnaire 88

C) E.T.A (Estimated Time of Arrival) of Vessel

D) Invoice for 5% PAYMENT5. Buyer conducts due diligence on the availability of the product inside the vessel and makes payment of 5% of the master invoice value to the seller fiduciary account via MT103 T/T wire Transfer within 48 hours for the change of the consignment rights and transfer of title of ownership to buyer's name.

6. Upon Seller receipt of the payment of 5%, Seller shall Transfer Product Title to Buyer's Company name, reissues all other outstanding documents to the buyer's name and send via swift from seller's bank to buyer's bank full proof of product.

7. Buyer issues their Bank Guarantee SBLC MT760/DLC MT700 to seller's Bank to guarantee the monthly shipments, Seller issues 2% Performance Bond within 3 days for the monthly contract shipments.

8. Monthly shipment commences to the buyer's discharge port as stipulated in the contract

Note: The title takeover payment will be deducted when the buyer is paying for the full product.

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PRODUCT NAMES PRICE AND COMMISION

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Origin: Kazakhstan

Quantity: Minimum of 500,000 Barrel/per month and Maximum of 5,000,000 Barrels/ per month

Delivery: FoB

Price: \$72.00 Gross / \$68.00 Net per Barrel

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Origin: Kazakhstan

Quantity: Minimum of 500,000 Barrel/per month and Maximum of 5,000,000 Barrels/ per month

Delivery: CIF

Price: \$75.00 Gross / \$71.00 Net per Barrel

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

DIESEL D6 VIRGIN LOW POUR FUEL OIL

Origin: Kazakhstan

Quantity: Minimum of 20,000,000 Gal/per month and Maximum of 200,000,000 Gal/ per month

Delivery: FoB

Price: \$0.58Gross / \$0.54Net per Gal

Commission: USD 0.2seller side, USD 0.2Buyer side Per Gal

DIESEL D6 VIRGIN LOW POUR FUEL OIL

Origin: Kazakhstan

Quantity: Minimum of 20,000,000 GAL/per month and Maximum of 200,000,000 GAL/ per month

Delivery: CIF

Price: \$0.62 Gross / \$0.58 Net per Gal

Commission: USD 0.2 seller side, USD 0.2 Buyer side Per Gal.

JET FUEL A1 91/91

Origin: Kazakhstan

Quantity: Minimum of 500,000 Barrel/per month and Maximum of 5,000,000 Barrels/ per month



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Denvery: FOb

Price: \$73.00 Gross / \$69.00 Net per Barrel

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

JET FUEL A1 91/91

Origin: Kazakhstan

Quantity: Minimum of 500,000 Barrel/per month and Maximum of 5,000,000 Barrels/ per month

Delivery: CIF

Price: \$77.00 Gross / \$73.00 Net per Barrel

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

DIESEL GAS D2 GOST 305-82

Origin: Kaz<mark>a</mark>khstan

Quantity: Minimum of 10,000 MT/per month and Maximum of 100,000 MT per month

Delivery: FOB

Price: \$280.00 Gross / \$270.00 Net per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

DIESEL GAS D2 GOST 305-82

Origin: Kazakhstan Quantity: Minimum of 10,000 MT/per <mark>month and Maximum of 1</mark>00,000 MT per month

Delivery: CIF

Price: \$320.00 Gross / \$310.00 Net per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

MAZUT-100 GOST 10585/75

Origin: Kazakhstan Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month Delivery: FOB Price: USD Gross \$210/ Net \$200 per Metric Ton Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton



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MAZUT-100 GOST 1058575

Origin: Kazakhstan Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month Delivery: CIF Price: USD Gross \$230/ \$220 Net per Metric Ton Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton.

MAZUT-100 GOST 10585/99

Origin: Kazakhstan

Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month

Delivery: FOB

Price: USD Gross \$220/ Net \$210 per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

MAZUT-100 GOST 10585/99

Origin: Kazakhstan

Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month

Delivery: CIF

Price: USD Gross \$240/ \$230 Net per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

BASE OIL SN500

Origin: Kazakhstan

Quantity: 10,000 MT/per month/ Maximum of 500,000 MT per month

Delivery: FOB

SN 100 _____\$\$260 Gross/ \$250 Net per MT

BS 150 _____\$\$300 Gross/ \$290 Net per MT

SN 150 _____\$\$320 Gross/ \$310 Net per MT

SN 300 _____\$\$360 Gross/ \$350 Net per MT

SN 500 _____\$\$380 Gross/ \$370 Net per MT

BASE OIL SN500



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Origin: Kazakhstan

Quantity: 10,000 MT/per month/ Maximum of 500,000 MT per month

Delivery: CIF

SN 100 _____\$200 Gross/ \$190 Net per MT

BS 150 _____\$290 Gross/ \$280 Net per MT

SN 150 _____\$310 Gross/ \$300 Net per MT

SN 300 _____\$340 Gross/ \$330 Net per MT

SN 500 _____\$360 Gross/ \$350 Net per MT

PETROLEUM COKE

Origin: Kazakhstan

Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month

Delivery: CIF

Price: \$160.00 Gross / \$150.00 Net per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

PETROLEUM COKE

Origin: Kazakhstan Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month Delivery: FOB Price: \$140.00 Gross / \$130.00 Net per Metric Ton Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton AUTOMOTIVE DIESEL FUEL EN-590 Origin: Kazakhstan Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month Delivery: CIF Price: \$430.00 Gross / \$420.00 Net per Metric Ton Commission: USD \$5 seller side, USD \$5 Buyer side Per Metric Ton

AUTOMOTIVE DIESEL FUEL EN-590

Origin: Kazakhstan

Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month

Delivery: FOB



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Price: \$300.00 Gross / \$290.00 Net per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

BITUMEN 60/70

Origin: Kazakhstan

Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month

Delivery: FOB

30/40 _____\$\$200 Gross/ \$190 Net per MT

40/50 _____\$\$210 Gross/ \$200 Net per MT

50/70 _____\$\$320 Gross/ \$310 Net per MIT

- 60/70 _____\$\$360 Gross/ \$350 Net per MT
- 80/100 _____\$\$450 Gross/ \$440 Net per MT
- 85/100 _____\$\$440 Gross/ \$430 Net per MT
- 100/120 _____\$\$510 Gross/ \$500 Net per MT

BITUMEN 60/70

Origin: Kazakhstan

Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month

Delivery: CIF

30/40 _____\$270 Gross/ \$260 Net per MT

40/50 _____\$290 Gross/ \$280 Net per MT

- 50/70 _____\$410 Gross/ \$400 Net per MT
- 60/70 _____\$250 Gross/ \$240 Net per MT
- 80/100 _____\$530 Gross/ \$520 Net per MT
- 85/100 _____\$620 Gross/ \$610 Net per MT
- 100/120 _____\$680 Gross/ \$670 Net per MT

FUEL OIL (IFO)

Origin: Kazakhstan

Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month

Delivery: CIF

CST 180____\$300 Gross/ \$290 Net per MT

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CST 280____\$280 Gross/ \$270 Net per MT CST 380____\$290 Gross/ \$280 Net per MT FUEL OIL (IFO) Origin: Kazakhstan Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month Delivery: FOB CST 180____\$220 Gross/ \$210 Net per MT

CST 280____\$210 Gross/ \$200 Net per MT

CST 380____\$230 Gross/ \$220 Net per MT

UREA (PRILLED & GRANULAR)

Origi<mark>n: Kazakhstan</mark>

Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month

Delivery: CIF

Price: \$310.00 Gross / \$300.00 Net per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

UREA (PRILLED & GRANULAR)

Origin: Kazakhstan

Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month

Delivery: FOB

Price: \$290.00 Gross / \$280.00 Net per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

LNG, LIQUIFIED NATURAL GAS / LPG

Origin: Kazakhstan Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month Delivery: CIF

Price: \$250.00 Gross / \$24.0.00 Net per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

LNG, LIQUIFIED NATURAL GAS / LPG

Origin: Kazakhstan

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Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month Delivery: FOB Price: \$230.00 Gross / \$220.00 Net per Metric Ton Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

AUTOMOTIVE GAS OIL/ AGO

Origin: Kazakhstan

Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month

Delivery: CIF

Price: \$200.00 Gross / \$190.00 Net per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton AUTOMOTIVE GAS OIL/ AGO

Origin: <mark>Kazakhstan</mark>

Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month

Delivery: FOB

Price: \$190.00 Gross / \$180.00 Net per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

GASOLINE OCTANE

Origin: Kazakhstan

Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month

Delivery: CIF

87 OCTANES_____\$240 Gross/ \$230 Net per MT

89 OCTANES____\$220 Gross/ \$210 Net per MT

95 OCTANES____\$270 Gross/ \$260 Net per MT

GASOLINE 950CTANE

Origin: Kazakhstan

Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month

Delivery: FOB

87 OCTANES_____ \$220 Gross/ \$210 Net per MT

89 OCTANES____\$200 Gross/ \$190 Net per MT

95 OCTANES____\$250 Gross/ \$240 Net per MT



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ULTRA-LOW-SULFUR DIESEL

Origin: Kazakhstan Quantity: 10,000 MT/per month/ Maximum of 100,000 MT per month Delivery: CIF Price: \$330.00 Gross / \$320.00 Net per Metric Ton Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

ULTRA-LOW-SULFUR DIESEL

Origin: Kazakhstan

Quantity: 10 000 MT/per month/ Maximum of 100,000 MT per month

Delivery: FOB

Price: \$220.00 Gross / \$210.00 Net per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

REBCO GOST 51 858-200 / 9965-76

Origin: Kazakhstan

Quantity: Minimum of 100,000 Barrel/per month and Maximum of 1,000,000 Barrels/ per month

Delivery: CIF Price: NWE Platt's Discount Minus -\$34.00 Gross / -\$32.00 Net per Barrel

Commission: USD 1.00 seller side, USD 1.00 Buyer side Per Barrel

REBCO GOST 51 858-200 / 9965-76

Origin: Kazakhstan

Quantity: Minimum of 100,000 Barrel/per month and Maximum of 1,000,000 Barrels/ per month

Delivery: FoB

Price: NWE Platt's Discount Minus -\$26.00 Gross / -\$24.00 Net per Barrel

Commission: USD 1.00 seller side, USD 1.00 Buyer side Per Barrel

LIGHT CYCLE OIL (LCO)

Origin: Kazakhstan Quantity: 500,000 MT / per month / Maximum of 5,000,000 MT per month Delivery: CIF ASWP Price: \$250.00 Gross / \$ 240.00 Net Per Metric Ton



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Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

LIGHT CYCLE OIL (LCO)

Origin: Kazakhstan

Quantity: 500,000 MT / per month / Maximum of 5,000,000 MT per month

Delivery: FOB

Price: \$150.00 Gross / \$ 14.0.00 Per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

