



## LIMITED LIABILITY COMPANY "VPK-OIL"

632640 , Novosibirsk region , Kochenevsky district, Kochenevo district , Promyshlennaya str ., d. 17

OGRN: 1055464028267 INN: 5425000422 KPP: 542501001 OKPO: 79038365

Email: Marketing@vpkoil.com Tel: +6287821881650 WhatsApp: +6287821881650

SKYPE: Dmitry Gennadyevich Potapenko

Date: 6 Jan, 2025

6 MONTHS VALIDITY

To: Whom it may Concern

We LLC " VPK-OIL " in Collaboration with our Business partners, hereby issue this binding offer with full Corporate responsibility; we confirm and certify that Seller have the intention and capacity to supply the commodities according to the terms and conditions herein stipulated. We Confirm and Certify that. We have the intention and Capacity to Supply the product listed below according to the non-negotiable procedure terms and Conditions

### AVAILABLE PRODUCTS

**MAZUT M100 GOST-10585-99 RUSSIAN ORIGIN: Monthly Quantity:** 50,000MT- 1,000,000MT. Price per MT: FOB \$320 Gross/\$310 Net. CIF \$330 Gross / \$320 Net. Commission: \$5/\$5.

**RUSSIA D2GAS OIL GOST 305-82: Monthly Quantity:** 50,000MT-1,000,000MT. Price Per MT: FOB \$320 Gross/\$310 Net. CIF \$330 Gross / \$320 Net. Commission: \$5/\$5.

**LIQUEFIED PETROLEUM GAZ. 50% PROPANE & 50%BUTANEMIX: Monthly Quantity:** 20,000 MT-500,000 MT. Price Per MT: FOB \$330 Gross / \$320 Net. CIF \$340 Gross / \$330 Net. Commission: \$5/\$5.

**LIQUEFIED NATURAL GAZ. GOST 5542-87: Monthly Quantity:** 20,000MT-500,000MT Price Per MT: FOB \$330 Gross / \$320 Net. CIF \$340 Gross / \$330 Net. Commission: \$5/\$5.

**AVIATIONKEROSENE COLONIAL GRADE 54 JET FUEL RUSSIAN ORIGIN: Monthly Quantity:** 500,000BBLS-10,000,000BBLS, Price Per Barrel: FOB \$60 Gross/\$56 Net. CIF 64 Gross/ \$60 Net Commission: \$2/\$2.

**DIESEL FUEL EN590: Monthly Quantity:** 10,000MT - 300,000MT, Price Per MT: FOB \$320 Gross/\$310 Net. CIF \$330 Gross / \$320 Net. Commission: \$5/\$5 Per MT.



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**RUSSIAN ESPO:** Monthly Quantity: 500,000BBL- 10,000,000BBL Price Per BBL: FOB \$60 Gross/\$56 Net. CIF 64 Gross/ \$60 Net. Commission: \$2/\$2

**AUTOMOTIVE GAS OIL (AGO):** Monthly Quantity: 50,000MT-500,000MT Price Per MT: FOB \$330 Gross / \$320 Net. CIF \$340 Gross / \$330 Net. Commission: \$5 / \$5.

**JET FUEL A1 91/91:** Monthly Quantity: 500,000BBL-10,000,000BBL Price Per BBL: FOB \$60 Gross/\$56 Net. CIF 64 Gross/ \$60 Net Commission: \$2/\$2.

**RUSSIAN BITUMEN OF ALL SPECIFICATIONS:** Monthly Quantity: 5,000MT-150,000MT Price Per MT: FOB \$330 Gross / \$320 Net. CIF \$340 Gross / \$330 Net. Commission: \$5/\$5.

**RUSSIAN EURO 4, 5:** Monthly Quantity: 10,000MT - 300,000MT, Price Per MT: FOB Price: \$320 Gross / \$310 Net PER MT. CIF Price: \$330 Gross/ \$320 Net. Commission: \$5/\$5 Per MT.

**GASOLINE 95 OCTANES:** Monthly Quantity: 50,000MT-500,000MT Price Per MT: FOB \$330 Gross/\$320 Net. CIF \$340 Gross / \$330 Net. Commission: \$5 / \$5.

**RUSSIAN EXPORT BLEND CRUDE OIL GOST 9965-76:** Monthly Quantity: 500,000BBL- 10,000,000BBL Price Per BBL: FOB \$60 Gross/\$56 Net. CIF \$64 Gross /\$60 Net. Commission: \$2/\$2.

**DI-AMMONIUM PHOSPHATE (DAP) :**Monthly Quantity: 5,000 MT-100,000MT Price Per MT: CIF \$260 Gross /\$250 Net. Commission: \$5/\$5.

**UREA GRANULAR AND PRILLED RUSSIAN ORIGIN:** Monthly Quantity: 5,000 MT-100,000MT Price Per MT: CIF \$250 Gross /\$240 Net. Commission: \$5/\$5.

**DIESEL D6 VIRGIN LOW POUR FUEL OIL :** Min. Quantity: 25,000,000 Gallon. Max.

Quantity : 50.000.000 Gallon Per Week, FOB Price: \$1.66 Gross/\$1.62 Net Per

Gallon, CIF Price: \$1.70 Gross/\$1.66 Net FOB Price. Commission: 0.2 Seller

Side/0.2 Buyer Side.

**LIGHT CRUDE OIL:** Monthly Quantity: 10,000MT - 300,000MT, Price Per MT: FOB \$330 Gross / \$320 Net. CIF \$340 Gross / \$330 Net. Commission: \$5/\$5 Per MT.

**RUSSIAN ESPO:** Monthly Quantity: 500,000BBL- 10,000,000BBL Price Per BBL: FOB \$64 Gross/\$60 Net. CIF \$68 Gross /\$64 Net. Commission: \$2/\$2.



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### TERMS OF NEGOTIATION

<b>Origin:</b>	<i>Russia Federation</i>
<b>Delivering port:</b>	<i>ASWP</i>
<b>Incoterms:</b>	<i>FOB/CIF</i>
<b>Loading Port:</b>	<i>Novorossiysk / Vladivostok / Primorsk / Nakhodka / Rotterdam or any other safe World Port.</i>
<b>Payment Terms:</b>	<i>MT103 T/T Telegraphic Transfer</i>
<b>Inspection:</b>	<i>SGS or Similar</i>
<b>Commission:</b>	<i>Seller's Mandate on Seller Side 50% &amp; Buyer's Mandate on Buyer Side – 50% Percent accordingly.</i>
<b>Insurance:</b>	<i>Paid by Seller, covering 110% of Shipment Value</i>

### CIF TRANSACTION PROCEDURE

1. Buyer issues Purchase Order upon receipt in acceptance of seller's Soft Offer.
2. Seller issues Draft Sales and Purchase Agreement Contract for buyer's review and signing.
3. Seller send's partial POP to Buyer via email:
  - (a) Statement of Availability of Product
  - (b) Commitment to Supply
  - (c) Product Passport
  - (d) Company Registration Certificate
  - (e) Product Allocation Export License
4. Seller appoints and signs charter Party Agreement with the buyer and the shipping Company. Buyer and Seller pay to the shipping company for transporting of the product to buyer's final discharge port.
5. Seller swift the full POP and 2% Performance Bond to buyer's bank. Buyer's Bank swift in return, the Irrevocable Non Transferable Documentary Letter of Credit to the Seller's Bank
6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/Q&Q or Equivalent inspection immediately Buyer's Bank releases the Total value of the



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shipping to Seller's Bank within 48hours (two banking days) By MT103.

### WORKING PROCEDURES (FOB: Rotterdam/Houston/Russian Ports)

- 1) Buyer issues ICPO.
- 2) Seller issues Commercial Invoice (CI) , buyer's signs and returns to Seller with his TSA, Seller verify buyer TANK FARM and make 3days tank lease payment to the buyer tank farm for the Injection Process.
- 3) Buyer pays his Tank Farm Company for 2 days tank storage costs, after his Tank Farm Company has received the buyer's payment the Seller Company pays 3 days cost (totaling) 5days TSR
- 4) Seller inject into buyer tank and issues SGS, ATV and Unconditional DTA.
- 5) Buyer conducts Dip Test and makes the payment for the total value of product injected into the tanks through the means of MT103-TT.
- 6) Seller pays all intermediaries involved in the transaction, and subsequently monthly shipment continues as per terms and Conditions of the sales and purchase agreement contract between buyer and seller

### TTO TRANSACTION PROCEDURE

1. Buyer issue ICPO.
2. Seller Provides MOU and CI to be signed by buyer and seller.
3. Seller and Buyer endorse the CI and MOU.
4. Seller provide following documents:
  - A. BILL OF LADING,
  - B. VESSEL Q88,
  - C. VESSEL DETAILS,
  - D. ULLAGE REPORT, E. CARGO MANIFEST,
  - F. PRODUCT PASSPORT (INDIGENOUS DIP TEST),
  - G. CERTIFICATE OF ORIGIN

ООО "ВПК-Ойл"

632640, Новосибирская область, Коченевский р-н, рп Коченево, Промышленная ул., д. 17



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### H. STATEMENT OF PRODUCT AVAILABILITY.

5. Buyer pays 5% deposit.
6. Seller provides ATV on board and PRODUCT TITLE TRANSFER CERTIFICATE.
7. Buyer pays remaining balance in full After CIQ/GSG test confirms Q&Q.
8. Seller pays the commission to all intermediates and completes the deal.



Dmitry Gennadyevich Potapenko  
Director