



## **LLP "GAS NEFT SERVICE"**

KYZYLORDA REGION, KYZYLORDA G.A., KYZYLORDA city, Sultanmakhmud Toraigyrov street, house 218  
Email: [contact@gasneftservice.com](mailto:contact@gasneftservice.com), Telephone: +79998660846  
BIN: 210140003596 KATO: 431010000

**Date Issued:** 2 Jan, 2025

**Expired Date:** 2 Jun, 2025

**To:** Capable End Buyers / Buyer Mandates.

### **SOFT COPORATE OFFER**

We, LLP "GAS NEFT SERVICE, under penalty of perjury hereby issue this official Soft Corporate Offer with full power and authority with given terms and conditions and confirm our readiness to execute a Full Corporate Offer and then straight to Sales and Purchase Agreement with End buyer with the ability to supply the following commodity according to the terms and conditions stipulated in this soft corporate offer..

### **TERMS OF NEGOTIATION**

**Country of Origin:** KAZAKHSTAN/RUSSIAN

Trading Mode: - FOB(FREE ON BOARD), TTO(TITLE TAKE OVER) & CIF(COST OF INSURANCE AND FREIGHT

Payment Terms : MT103 T/T Telegraphic Transfer

Inspection: SGS or Similar

Commission: Seller's Mandate on Seller Side 50% & Buyer's  
Mandate On Buyer Side 50%

Insurance: Paid by Seller, covering 110% of Shipment Value

Destination: Any World Save Port (AWSP)

### **COMMODITY LIST, PRICES AND WORKING PROCEDURES**

#### **MAZUT M100 GOST-10585-99 :**

Monthly Quantity: 50,000MT-1,000,000MT.

Price per MT: FOB \$320 Gross/\$310 Net. CIF \$340 Gross / \$330 Net. Commission: \$5/\$5.

#### **D2GAS OIL GOST 305-82:**

Monthly Quantity: 50,000MT-1,000,000MT.

Price Per MT: FOB \$330 Gross/\$320 Net. CIF \$340 Gross / \$330 Net.

Commission: \$5/\$5.

#### **LIQUEFIED PETROLEUM GAZ. 50% PROPANE & 50%BUTANEMIX:**

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Monthly Quantity: 20,000 MT-500,000 MT.

Price Per MT: FOB \$340 Gross / \$330 Net. CIF \$360 Gross / \$350 Net.

Commission: \$5/\$5.

### **LIQUEFIED NATURAL GAZ. GOST 5542-87:**

Monthly Quantity: 20,000MT-500,000MT

Price Per MT: FOB \$360 Gross / \$350 Net. CIF \$380 Gross / \$370 Net.

Commission: \$5/\$5.

### **AVIATIONKEROSENE COLONIAL GRADE 54 JET FUEL RUSSIAN ORIGIN:**

Monthly Quantity: 500,000BBL-10,000,000BBLs,

Price Per Barrel: FOB \$70 Gross/\$66 Net. CIF 80 Gross/ \$76Net

Commission: \$2/\$2.

### **DIESEL FUEL EN590:**

Monthly Quantity: 10,000MT - 300,000MT,

Price Per MT: FOB \$370 Gross/\$360 Net. CIF \$390 Gross / \$380 Net.

Commission: \$5/\$5 Per MT.

### **ESPO:**

Monthly Quantity: 500,000BBL- 10,000,000BBL

Price Per BBL: FOB \$70 Gross/\$66 Net. CIF 80 Gross/ \$76 Net.

Commission: \$2/\$2

### **AUTOMOTIVE GAS OIL (AGO):**

Monthly Quantity: 50,000MT-500,000MT Price Per MT: FOB \$320 Gross / \$310 Net. CIF \$340 Gross / \$330 Net.

Commission: \$5 / \$5.

### **JET FUEL A1 91/91:**

Monthly Quantity: 500,000BBLs-10,000,000BBL

Price Per BBL: FOB \$70 Gross/\$66 Net. CIF 80 Gross/ \$76 Net

Commission: \$2/\$2.

### **BITUMEN OF ALL SPECIFICATIONS:**

Monthly Quantity: 15,000MT-150,000MT

Price Per MT: FOB \$340 Gross / \$330 Net. CIF \$360 Gross / \$350 Net.

Commission: \$5/\$5.

### **EURO 4, 5:**

Monthly Quantity: 10,000MT - 300,000MT,

Price Per MT: FOB Price: \$320 Gross / \$310 Net PER MT. CIF Price: \$360 Gross/\$350 Net.

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Commission: \$5/\$5 Per Mt

### **GASOLINE 95 OCTANES:**

Monthly Quantity: 50,000MT-500,000MT

Price Per MT: FOB \$330 Gross/\$320 Net. CIF \$350 Gross / \$340 Net.

Commission: \$5 / \$5.

### **EXPORT BLEND CRUDE OIL GOST 9965-76:**

Monthly Quantity: 500,000BBL-10,000,000BBL

Price Per BBL: FOB \$70 Gross/\$66 Net. CIF \$80 Gross /\$76 Net.

Commission: \$2/\$2.

### **DI-AMMONIUM PHOSPHATE (DAP):**

Monthly Quantity: 5,000 MT-100,000MT

Price Per MT: CIF \$300 Gross /\$290 Net.

Commission: \$5/\$5.

### **UREA GRANULAR AND PRILLED RUSSIAN ORIGIN:**

Monthly Quantity: 5,000 MT-100,000MT

Price Per MT: CIF \$320 Gross /\$310 Net.

Commission: \$5/\$5.

### **DIESEL D6 VIRGIN LOW POUR FUEL OIL:**

Min. Quantity: 25,000,000 Gallon. Max.

Quantity : 50.000.000 Gallon Per Week, FOB Price: \$0.68 Gross/\$0.66 Net Per Gallon, CIF Price: \$0.79 Gross/\$0.75 Net FOB Price.

Commission: 0.2 Seller Side/0.2 Buyer Side.

### **LIGHT CRUDE OIL:**

Monthly Quantity: 10,000MT - 300,000MT,

Price Per MT: FOB \$330 Gross / \$320 Net. CIF \$360 Gross / \$350 Net.

Commission: \$5/\$5 Per MT.

### **ESPO:**

Monthly Quantity: 500,000BBL- 10,000,000BBL

Price Per BBL: FOB \$76 Gross/\$72 Net. CIF \$80 Gross /\$76 Net.

Commission: \$2/\$2.

### **SULPHURGRANULAR:**

Minimum Quantity: 50,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$300 / Net USD \$290.00

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### **PETROLEUM COKE:**

Minimum Quantity: 50,000 Metric Tons per Month  
Maximum Quantity: 400,000 Metric Tons per Month.  
CIF Price: Gross USD \$320.00MT/ Net USD \$310.00

### **BASE OIL:**

CIF PRICE ASWP: GROSS \$360 / NET \$350  
FOB PRICE ASWP: GROSS \$340 / NET \$330

**LOADING PORTS (KAZAKHSTAN/RUSSIAN PORTS):** NOVOROSIYSK, KUZMINO, VLADIVOSTOK,

AKTAU,BAUTINO,PRIMORSK, UST-LUGA, NAKHODKA, ROTTERDAM PORT (NETHERLAND).

**DELIVERY TERM:** CIF, TTO AND FOB

**PAYMENT TERMS:** DLC, SBLC, T/T MT103

**DESTINATION PORTS:** ANY WORLD SAVE PORT (AWSP)

### **FOB ROTTERDAM/HOUTON TRANSACTION PROCEDEURES TANK TO VESSEL(TTV)**

- 1 The Buyer sends ICPO
- 2 The Seller Issues Commercial invoice (CI) for the Buyer's endorsement.
- 3 The Buyer signs and returns the CI to the Seller
- 4 The Seller issues the product ATV, to Buyer
- 5 The Buyer contacts the Seller Tank Administrator to execute the Quality & Quantity, and to register at the Tank Farm Terminal prior to the inspection (This process involves the acquisition the Access Code Certificate).
- 6 issue UDTA, PRODUCT PASSPORT, ATSC, INJECTION REPORT, SGS Report (not less than 48 hours) Upon the Successful Dip Test Inspection in the Seller's Tank, the Buyer Submits NOR from his Shipping Company and Seller Injects the product into the Buyer Vessel or Tanks.
8. The Buyer issues 100% payment for the total product by MT103/TT Wire Transfer to the Seller
9. The Seller transfers the product title with the complete POP Documents to the Buyer and pays the commission to Seller and Buyer Sides Intermediaries as per Master Fee Agreement
10. The Seller issues an annual (12 months) delivery contract for review

### **FOB ROTTERDAM/HOUSTON (DIP/PAY) TRANSACTION PROCEDURE: TANK TO TANK**



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### (TTT)

- 1 Buyer issues ICPO, and company registration certificate and data page of buyer's Passport or any I.D.
- 2 Seller issue Commercial Invoice (CI) & Warning Letter, buyer's signs and returns to seller with his TSA.  
Seller will complete verification on the TANK FARM of the buyer before making their three (3) days tank lease payment.
- 3 Seller leases and pays the buyer's tank for 3 days for the Injection Process. Buyer pays his Tank Farm Company for his two (2) days' tank storage costs, (totaling a five (5) day TSR) Company has received the payment from Seller Company three (3) days cost.
- 4 Seller issues Unconditional DTA and SGS report.
- 5 Buyer conducts Dip test on the product and makes the payment for the total value of product injected into the tanks through the means of MT103- TT.
6. Seller pays all intermediaries involved in the transaction and subsequently monthly shipment continues as per terms and purchase agreement contract between buyer and seller

### TRANSACTION PROCEDURE FOR CIF DELIVERY

1. Buyer issues Purchase Order upon receipt in acceptance of seller's Soft Offer.
2. Seller issues Draft Sales and Purchase Agreement Contract for buyer's review and signing.
3. Seller send's partial POP to Buyer via email:
  - (a) Statement of Availability of Product
  - (b) Commitment to Supply
  - (c) Product Passport
  - (d) Company Registration Certificate
  - (e) Product Allocation Export License
- 4 Seller appoints and signs charter Party Agreement with the buyer and the shipping Company. Buyer and Seller pay to the shipping company for transporting of the product to buyer's final discharge port, which will be deducted from the total cost of the product.
5. Seller swift the full POP and 2% Performance Bond to buyer's bank. Buyer's Bank swift in return, the Irrevocable Non Transferable Documentary Letter of Credit to the Seller's Bank
6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/Q&Q or Equivalent inspection immediately Buyer's Bank releases the Total value of the Shipping to Seller's Bank within 48hours (two banking days) By MT103.
7. Buyer / Seller pays all intermediaries involved in transaction as per IMFPA within 48 hours

### TRANSACTION PROCEDURE FOR CIF DELIVERY (ALLOCATION PROCUREMENT)



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1. Buyer issues ICPO alongside with letter of acceptance of seller's terms to seller upon receipt and signatory of full corporate offer.
2. Seller issues Sales Purchase Agreement, (SPA) and open for amendment, Buyer reviews draft agreement and then returns to seller sign in word format and PDF format, Seller acknowledged and submit the contract to the Ministry of Energy for legalization on seller expense.
3. Seller issues \$90,000 USD payment invoice for the product allocation procurement certificate that approves the buyer as a standing owner of the commodity. Upon executed by the buyer via TT and confirmation of the payment, the seller Issue the following PPOP documents.
  - (A) Seller Irrevocable Commitment to Supply
  - (B) Product Passport
  - (C) Certificate of origin
  - (D) Commercial invoice for the first value shipment
4. Upon the confirmation of the listed partial PPOP, Buyer bank issues irrevocable (DLC/MT700) according to seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment, the buyer must not fail.
5. Seller's bank replied with 2% PB to activate the letter of credit issued by the buyer bank. Seller's Bank issues Full POP Documents to the Buyer's Bank alongside with 2% Performance Bond (PB2%).
  - a) Copy of license to export, issued by the department of the Ministry of Energy.
  - b) Copy of Approval to Export, issued by the Ministry of Justice.
  - c) Copy of statement of availability of the product.
  - d) Copy of the refinery commitment to produce the product.
  - e) Copy of Transnet contract to transport the product to the loading port.
  - f) Copy of the port storage agreement.
  - g) Copy of the charter party agreement to transport the product to discharge port.
  - h) Copy of Vessel Questionnaire 88.
  - i) Copy of Bill of Lading.
  - j) SGS Report at loading port.
  - k) Dip test Authorization (DTA) & ATB
  - l) NOR /ETA
  - m) Certificate of Ownership Transfer
  - n) Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy
6. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer' discharge port within 5-24 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.
7. Buyer's bank upon arrival of the cargo at the discharge port, payment will be made for the total cost of product within 24 hours of inspection

## TTO TRANSACTION PROCEDURE

- 1 Buyer issue official ICPO to the exact quantity in the sanitized MOU;
- 2 Seller issues original MOU;

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- 3 Buyer counter sign the MOU and forward back;
- 4 Buyer pay for the allocation procurement of the first delivery which cost is 90,000 USD
- 5 Upon receipt of the countersigned original MOU from the Buyer, Seller emails to the Buyer the listed documents issued in the name of the initial Buyer as stated in the MOU; a) Certificate of Product Origin;  
b) Product Passport (Quality and Quantity Dip Test Analysis Report;  
c) Bill of Lading;  
d) Cargo Manifest  
e) Tanker Vessel Q88;  
f) Vessel Details  
g) Ullage Report;  
h) Invoice for Title Take Over
- 6 Upon Buyer receipts of the documents, Buyer verifies the availability of the Product on high sea and makes payment within 72 hours for the Title Take Over



ERALIEV NURDOULET NURMAKHANBETULLAULY

Director